Huston talks strategy:

Health tops promotion efforts

National Live Stock and Meat Board President John Huston said that the board's strategy for meat promotion during the 1980s will vary between beef and pork, reports CNS.

The main thrust of the board's pork promotion program will be an effort to increase the use of pork by commercial food service establishments such as hotel and restaurant chains, Huston said at the annual meeting of the National Meat Assn.

However, the group's beef promotion efforts will be aimed at convincing consumers that beef is a healthful, economical source of vital nutrients.

Huston indicated that the consumer image of red meat in general, and beef in particular, has been damaged by the controversy over the health impact of fats and cholesterol consumption.

Refering to government-issued nutrition advice, Huston said that dietary guidelines should be debated within the scientific community and should not enter the realm of politics.

Huston said the board intends to continue to target much of its beef promotion efforts toward doctors and dentists, since most Americans turn to these professionals for the bulk of their nutrition advice.

Huston said that a 1979 survey showed that most doctors could identify meat as a good protein source, but only 25% knew that meat was a good source of iron and only 20% recognized it as a good source of B vitamins.

The pork industry's greatest challenge in the 1980s will be to increase the volume of pork purchased by food service institutions, Huston said. He said he was optimistic that the next innovation made by the nation's major fast food chains would be the marketing of the pork product.

Pork now accounts for only about 11 to 13% of the meat consumed away from home, Huston said. However, the food service industry has expressed a great deal of interest in pork and pork products menu idea published by the board, he said.

Pork still suffers from its image as a high-fat, high-calorie food, according to Huston.

During the 1980s, the board will also continue to promote the use of pork in school lunch menus, since children who eat school lunches are at an age when

According to Huston, the board probably will have more money with which to run its meat promotion program during the 1980s because of a trend toward larger checkoffs by pork producers and by several state cattle industry groups.

The Meat Board is now able to spend only about two cents per consumer in promoting meat consumption, well below the spending level of similar groups.



ANGUS QUEEN — Sue Grabouski of Beatrice, Neb., was crowned 1981 Nebraska Angus Queen during the recent state Angus futurity in Grand Island. In addition, she was elected president of the state junior Angus association.

Dial number for economic trends

A new dimension in marketing information has just been initiated by specialists with the Texas Agricultural Extension Service, Texas A&M University System.

Known as Telephone Outlook and Market Information (TOMI), the system will provide a current economic analysis of agricultural products to anyone interested in commodity outlook.

"The service will be available to anyone, day or night, seven days a week, by calling 713/845-6437," explains Dr. Ed Uvacek, Jr., extension economist-livestock marketing.

ECKLEY Herefords
Annual Production Sale
Saturday, February 28
1 p.m., Riverton Livestock Auction
Riverton, Wyoming

50 BULLS

Big coming two's. The kind preferred by discriminating cattlemen year after year. Well developed with good condition, but not overdone. Ready to go to work anytime you say.

Selling sons of:
Sam Donald M1 — HC Mark Arthur 76
L1 Prince D409 — EH Eclipse D4 403

30 Commercial Bred Heifers
Coming two's to calve the first time starting in March. Bred to HC Mark Arthur 76.

These all sell!

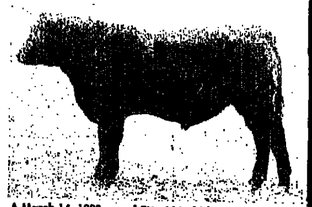
Guest Consignor:
Miles R. Peterson
Riverton, Wyo.
Selling 10 Bulls, all coming two's, primarily sons of Ardmore Lad 112





Eckley Herefords
Riverton, Wyoming 82501
Lloyd D. 307/856-2957
Bill 307/856-2010

RAVEN ANGUS RANCH
Production Sale
Wed., March 11
12:30 p.m. at the ranch (3 miles east on Hwy. 18)
Colome, South Dakota
Selling:
42 1980 Bulls
8 Two-year-old Bulls
50 1980 Heifers



A March 14, 1980 son of Rito 206 of Ideal 2218 out of a daughter of Bon View Evolution 615. He had a weaning weight of 510 lbs. with a weaning ratio of 103.



A February 17, 1980 son of Raven GDAR 4373 with a weaning weight of 670 lbs., weaning ratio of 112 and a weight on December 15 of 940 lbs.



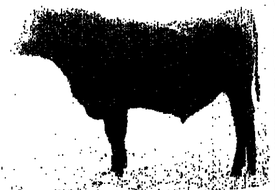
A March 14, 1980 daughter of Bon View Evolution 615 out of a daughter of NJR Eileenmere 13. She had a weaning weight of 540 lbs. and weaning ratio of 115.

Featured Sires:
Raven GDAR 4373
Raven 5875
Raven R149 578
Bon View Evolution 615
Raven BVE 8178
Raven Corv Poundmaker 276X
Raven Corv Poundmaker 157
Rito 206 of Ideal 2218
Rito 149 of Ideal 63272
Northern Prospector 14

Sale Day Phone: 605/842-2919 • Auctioneer: Jim Baldridge
In case of heavy snow the sale will be held on March 14!

Sale Manager: NLB NATIONAL LIVESTOCK BROKERS, Inc.
Post Office Box 1249
North Platte, Nebraska 69101
Phone: 308/532-0800
Allen Conover 308/534-9662
Darrel Ragland 308/532-5819

RAVEN ANGUS
Ray Petersek & Sons
Colome, South Dakota 57528
Ray 605/842-3356
Rod 605/842-2919



This March 12, 1980 son of Rito 206 of Ideal 2218, out of a daughter of Raven GDAR 4373, had a weaning weight of 600 lbs. with a weaning ratio of 124.



Another son of Raven GDAR 4373, born February 27, 1980 out of a daughter of Rito 707 of Ideal 533 70. Weaning weight of 700 lbs., weaning ratio of 123 and weight on Dec. 15 of 950 lbs.



A March 22, 1980 daughter of Rito 206 of Ideal 2218 out of a daughter of Raven GDAR 4373. She had a weaning ratio of 107

WESTERN LIVESTOCK JOURNAL
A CROW PUBLICATION
News • Trends • Sales • Shows • Markets
March 2, 1981 Central Edition Vol. 60, No. 18

Comments

The final figures are in on 1979 per capita consumption of red meat, and they illustrate the striking



RICHARDSON

sales performance difference between beef and poultry. First, examine the unhappy case of beef. Beef consumption, at 79.6 lbs. (retail weight), was off from 88.8 lbs. in 1978 and the lowest since 1967.

Even pork consumption, at 64.6 lbs. per capita, was up from 50.3 lbs. in 1978 and the highest since 1971.

But, consumption of chicken, at 51.5 lbs. (ready to cook weight) was up from 47.5 lbs. in 1978 and record high for the fourth straight year. Moreover, consumption of turkey, at 10.1 lbs., was also up from the record highs of 9.3 lbs. for 1977 and 1978. Even consumption of eggs—once considered a lost farm commodity because of the cholesterol scare—was up from 278 eggs per person to 283 and the highest since 1974.

Another highly advertised farm commodity recorded a record sales year. Consumption of whole milk was off, but over-all consumption of all dairy products was up. Low fat milk consumption totaled 103.6 lbs. per person and record high. Butter consumption averaged 4.6 lbs. per person, up from 4.5 lbs. in 1978 and the highest since 1975. Consumption of both American and other cheeses were at record highs.

What about the other meat products with low ad budgets? Consumption of veal at 1.6 lbs., was off from 2.5 lbs. in 1978 and the lowest since 1973, while lamb and mutton consumption, at 1.3 lbs., was down from 1.5 lbs. in 1978 and the lowest on record.

Don't . . . don't . . . don't blame the economy for beef's bad showing. The fact is, Americans spent a record total for food expenditures.

Personal expenditures for food totaled $267.9 billion, up 11.2% from a year earlier, and record high. The total is more than double the 1972 total, three-times that of 1965. All this is history, of course. But 1980 figures aren't expected to change the trend. The question is not profit. If profit isn't there consumers can't expect stockmen to produce beef. The question is whether the beef industry is going to organize so that it focuses externally on the customer or internally on its own declining sales and profit reports.

GLEN RICHARDSON

Beef grades: Packers join debate

The beef committee of the Western States Meat Packers Assn. formulated a proposal for a change in the national beef grading standards recently that would allow beef with slight marbling into the choice grade, reports CNS.

The proposal, which will be presented to the association's board of directors, sets the following criteria for grading a beef carcass:

- Beef in the A and B age categories with slightly abundant marbling shall continue to be graded prime;
- Beef with slight marbling in the A category, and with marbling increasing on a sloping line from slight to small in the B category, would be considered choice; beef with slight marbling now falls into the top good grade;
- Beef in the remainder of the marbling categories in both A and B age categories would be graded good.

No additional grading criteria was accepted by the committee.

Minimum backfat thickness or slightly yellow fat color has been suggested by the National Cattlemen's Assn. to also be used to grade beef falling under the slight marbling catogory. The present grading system does not include backfat criteria.

A resolution had been passed by a seven to three vote during the group's beef committee meeting earlier that the WSMPA considered the present USDA grading standards satisfactory.

However, following an active discussion at the board of directors meeting, a motion was approved that the beef committee should formulate a new proposal, rather than just endorse present beef grading standards.

The issue of beef grading changes was the focus of an early January National Beef Grading Conference in Ames, Iowa. Several industry groups such as the NCA, the National Meat Assn. and the National Association of Meat Purveyors have made or will make proposals regarding changes in present beef grading standards and will be make formal recommendations to the USDA.

Many WSMPA beef committee and board members voiced comments that a change in beef grading is inevitable. Some felt that consumers want leaner beef and that a change in grading standards allowing leaner beef into the choice grade is a change needed to satisfy the consumer.

If beef with slight marbling is as palatable as that with a small degree of

(Continued on page 7)

Senate group approves Lyng, McMillan posts

The Senate Committee on Agriculture, Nutrition and Forestry has voted unanimously to approve the nominations of Richard E. Lyng as deputy secretary of agriculture and C.W. McMillan as assistant secretary for marketing and transportation services for the USDA, reports CNS.

There was no opposition to either nomination; and Lyng was sworn in after confirmation by the Senate later last week. Lyng, a former assistant agriculture secretary and former head of the American Meat Institute, told the committee he did not anticipate massive reorganization in the department but did confirm that the USDA budget director would be responsible to the deputy secretary.

Lyng said his main role in the administration would be to serve as an "alter ego" to the secretary.

He told the senators he would look into their requests to expedite processing of applications for emergency loans from the Farmers Home Administration. Lyng termed this a crucial problem because of the "unprecedented" number of loan applications made as a result of the drought.

He said the problems in the FmHA were compounded during the transition

(Continued on page 15)

Keeping an eye on "Mrs. Consumer":

Food dollar "pinch" of next decade to force major industry adjustment

Several major changes will occur during the 1980s in the U.S. meat industry as lack of real growth in the North American economy forces businesses to accept slow market growth, according to John L. Morris, president of Meat Industry Research Services, Ltd.

According to CNS, Morris told a western meeting of the Meat Importers Council of America Inc. that slower growth in population and income, continued increasing energy costs and fewer subsidies will "pinch" food dollars during the next decade.

Inflation, he said will be nine to 10% at its lowest in the coming years, while interest rates will be 10% at their lowest. This will make management of capital a prerequisite for success, Morris said.

Retailers and wholesalers will keep less and less inventory at the store level, he said, because of high interest rates and the need for capital, while the supplier will be forced to have larger supplies on hand.

Retailers will become less patient with slow-moving items, and new products will have a shorter time to prove themselves, Morris said, as retailers work toward speeding movement of items and reducing inventory investment.

Consumer trends are changing, he said, and by 1990 one and two person households will make 80% of an estimated increase of 20 million households. This will call for smaller packages and smaller meat cuts, Morris said. Consumers are increasing in diversity, with some wanting convenience and others lower prices, and it will no longer be appropriate to use one store and one item for all segments of the market, he said.

Retailers should be careful not to overgeneralize the shopper as "Mrs. Consumer," Morris said, adding that consumers are better educated and less loyal.

One of the fastest growing areas on the retail store is the health food section, Morris said. Consumers are interested in diet and health and, unfortunately, perceive meat as less healthy due to publicity about cholesterol and nutrites, he said.

Consequently, there have been a massive shift in consumption—caused partly by cost—from beef toward pork, fish and poultry, Morris said. Beef will never regain the share of the market is once had, he said. While beef consumption per capita was 130 lbs. in 1976, Morris does not expect beef consumption to

(Continued on page 16)

Beef wrap-up:

Good things come in vacuum-packages

A Detroit supermarket chain is test marketing an innovative new meat vacuum-sealing process that could provide up to two weeks' shelf life. Chatham Complete Food Centers began offering beef in the new packages early in February at six of its 44 outlets.

Significant benefits to both consumers and retailers will result from the new process, developed by American Can Co., says Don Rishoi, Chatham's director of corporate relations. No timetable has been set for the trial, and it is still too early to tell for sure, but generally "favorable reactions" have come from customers. Many especially like the visibility of the meat, adds Rishoi.

The beef is sealed in a vacuum, similar to the way coffee is packaged. It keeps air out better and longer, keeps the juice in the meat and allows the package to go from refrigerator to freezer directly. Also, the wrapping is designed to be stronger than normal plastic film for greater durability.

Added visability makes the meat "an honest package," addes Rishoi.

The Fresh-Seal process has been in use since 1978 in four Minnesota stores, but this is considered the first real test for the process. All beef, except stew and hamburger, is being sold in Fresh-Seal packs.

"Beef is the only meat in Fresh-Seal now," notes Rishoi, "because that's where the best technology is."

Chatham is handing out leaflets to consumers describing the new package and its benefits, and a telephone number is being publicized to receive comments. About 35 calls have come in, mostly favorable. Thus far, beef sales at the six stores have held steady.

Part of the drive to increase sales of beef in the Fresh-Seal packages will include educating the consumer on color of fresh beef, noted Rishoi. Brochures stress how the red color normally associated with fresh meat is a reaction to air, and that beef sealed with the new process is just as fresh while having a ruby, almost purple shade. This color will be touted as "freshness you can see."

These new packages will stay good in home refrigerators, as well for 10 days to two weeks, compared to two to three days in conventional film wraps.

The Fresh-Seal process is not on the market at this time.

NCA voices praise for Reagan's budget

The National Cattlemen's Assn. has voiced strong support of President Reagan's proposals to help bring inflation under control.

J.W. (Bill) Swan, NCA president, commented on the Reagan economic package in connection with his participation in a White House briefing. The briefing was held to inform leaders of various segments of the economy on plans for both budget and tax rate reductions.

"Inflation," Swan said, "is the number one problem of this country—including the cattle industry. Our costs have continued to rise faster than beef prices. Reducing the inflation rate can reduce our production costs and also improve demand for beef.

"We strongly support fiscal policies which will help make agriculture and other parts of our economy more productive—to the benefit of the public as well as farmers and ranchers. Furthermore, we strongly

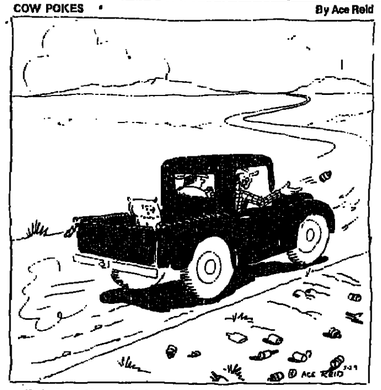
(Continued on page 15)



BILL SWAN
Strong support for budget cuts

NEWSPAPER (priority handling)
NEWSPAPER (priority handling)

COW POKES By Ace Reid



"Wul, if they didn't want 'em throwed out, why do they advertise 'em as throw away bottles!"

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HONOREE — Long time Angus breeder Alfred Fox of Watertown, S.D., is shown speaking at the South Dakota Angus Assn.'s 35th annual winter show and sale, which was dedicated to him. Fox has been very active in the Angus business, 4-H and in numerous community programs. The Foxes have never missed a year at the winter show.

Oklahoma's '80 crop drops from 1979 level

The value of principal crops produced in Oklahoma during 1080 totaled $1192 million, down 18% from the 1979 level of $1446 million.

Wheat, at $770 million, accounted for 65% of the state's total value of all crops during 1980, compared to 59% the previous year.

Letters

Bull vs. steer study

Re: Bull beef vs. steers

I suggest that Dr. Walter Hawks contact University of Nevada, college of agriculture, division of animal science, Reno, Nev. 89557.

UNR has been testing bull beef vs. steer beef for several years. Not only on the hoof and in the feedlot but steak on the plate, as well.

Robert A. Bush
Stateline, Nev.

Advice from inside

This is a reply to the letter from Victor Privette, Nicholasville, Ky., published in your Feb. 16 edition.

There is a way, Victor, for outsiders to work their way to the inside of this land-owning business. It is a long, slow, process, but this former WLJ reporter is doing it. So are many of my friends and acquaintances.

The first step is to get yourself into an area where a number of small parcels are available for purchase. Second is to start buying one, even if you have to pay more than the land will return. Next is to start producing on it, to build some history on the land, to make your mistakes in a small way while building an equity.

Most in my acquaintance are doing it with cattle. We are paying off the "base" property while building inventories on a cash basis. It takes years; it takes frustration; it takes putting every penny of profits and a part of your wages in while you start, but eventually some light shows at the end of the tunnel.

If opportunities are poor where you are, you might consider coming to the Lower Rio Grande Valley of Texas. This supposedly citrus and vegetable country offers the best opportunities I have seen in the western two-thirds of the U.S. for a small guy who wants to buy land and get into the livestock business.

Prices are within reach; land is available in 5-10-15-20 acre purchases; irrigation is available; the growing season is long; many absentee investors will lease land for grazing or other uses at low cost; carrying capacity available; for dollar invested is much better than most places. For the man who will "dig in," this area offers the best opportunities I have seen anywhere in North America.

Don Nigh
McAllen, Tex.

***

Don't drop the ball so you won't have to complain about the way it bounces.

Commodity programs to escape budget cuts

USDA commodity support programs will be left basically unchanged in the fiscal year 1982 Reagan administration budget proposals, U.S. Agriculture Secretary John Block said, according to CNS.

At a press conference, Block said that as long as the specific commodity groups and farmers affected by a program supported the program and it was not too costly to the federal government, the programs would not be reduced or altered.

Final proposals for the commodity programs, along with all other budget proposals not already announced for USDA, will be made public March 10.

Block said all major USDA cuts, such as those for food stamps, child nutrition, the Farmers Home Administration and the Rural Electrification Administration already had been announced.

Block said that while exact figures had not yet been determined, he doubted the additional budget reduction proposals would total more than one billion dollars.

Block said USDA was still negotiating some budget items with the Office of Management and Budget and he was unable to give an accurate estimate of total further cuts because "the numbers change everyday."

He said he would seek to retain the increase in the Foreign Agricultural Service budget proposed by former President Jimmy Carter.

The Carter proposal called for an $8.736 million increase in FAS funding to a fiscal 1982 total of 70.428 million.

Despite his support for export promotion, Block said it would be difficult to increase the Carter fiscal 1982 proposal of two billion dollars in Commodity Credit Corp. risk assurance guarantees for exports. He added, however, that an increase was under consideration.

Coming Events

25-March 8—Houston Livestock Show & Rodeo, Houston, Texas.
March 12-15—SAILA Livestock Shows and Sales, Tucson, Ariz.

CATTLE AUCTIONS

March 3—Beaver Creek Limousin Ranch BullSale, North Platte, Neb.
March 3—New Mexico Brahman Bull Sale, Roswell, N.M.
March 3—T-Cross Ranches, Hereford, Peyton, Colo.
March 4—Hass Farms, Inc., Angus Bull Sale, Torrington, Wyo.
March 4—La Junta Livestock Commission Co. ILD Complete Dispersal, La Junta, Colo.
March 4—Panhandle State University Bull Sale, Goodwell, Okla.
March 5—Public Auction Yards Range Bull Sale, Billings, Mont.
March 6—Born Herefords 20th Annual Production Sale, Follett, Texas.
March 6—Edgar Cripps & Sons Hereford Sale, Riverton, Wyo.
March 7—Collier Diamond C Ranch "Extra Edition" Simmental Bull Sale, Stephenville, Texas.
March 7—Golden Spread Texas Longhorn Assn. Bull Sale, Amarillo, Texas.
March 7—Mid America Brangus Breeders Bull Sale, Kansas City, Mo.
March 7—Texas Longhorn Bull Sale at the Clovis Livestock Market, Clovis, N.M.
March 9—Derry Hereford Ranch, Wood, S.D.
March 9—Drake Farms Angus, Davis, Okla.
March 9—Grapes Land & Cattle Co. Hereford Range Bull Production Sale, Jay Em, Wyo.
March 9—Livestock & Range Research Station Hereford Bull & Female Sale, Miles City, Mont.
March 9—Symens Brothers Limousin Sale, Amherst, S.D.
March 10—Shepherd Cattle Co. Simmental Bull Sale, Ogallala, Neb.
March 10—Sutton, Thomas & Levis, Inc. Simmental Bull Sale, Highmore, S.D.
March 10-12—Kansas Beef Expo, Wichita, Kan.
March 11—Raven Angus Production Sale, Colome, S.D.
March 14—Bluebonnet Brangus Bull Sale, Sealy, Texas.
March 14—Bodth'a Cherry Creek Angus Sale, Veteran, Wyo.
March 14—Fort Worth Select Texas Longhorn Sale, Ft. Worth, Texas.
March 14—North Texas & Oklahoma Longhorn Select Sale, Ft. Worth, Texas.
March 14—Texas Red Angus Assn. Bull Sale, Fort Worth, Texas.

Sandhill-Bulls, Home Grown from the hills

Nutter-Bergen
Joint
Limousin Bull Sale
Thursday, March 19
Thedford, Nebraska
1 p.m. CST • Thedford Livestock

Selling
85
Limousin Bulls
65 Two-year-olds from Hilltop Ranch
20 Yearling Bulls from the Russ Nutter herd



Sale Manager:
Cattle Brokers, Inc. • 308/534-9810

Russ Nutter
Thedford, Nebraska
308/645-2555

Hilltop Ranch
Harley & Tim Bergen
Henderson, Nebraska
402/723 4417 or 402/737-3320

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Selling only the Top 80% of Bulls Tested

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DuVall Ranches ..... Granada, CO
Glenn Burrows ..... Clayton, NM
Floyd Coen ..... Elkhart, KS
Dale Coen ..... Elkhart, KS

HEREFORDS
Jay Cammack ..... Portales, NM
George Ray ..... Roy, NM
Bell Ranch ..... Bell Ranch, NM
Doolittle Ranch ..... Walrous, NM
T. E. Mitchell ..... Albert, NM
E. N. Jeffers ..... Springer, NM
Norman Libby ..... Bueyeros, NM
Phil Harvey ..... Alamogordo, NM

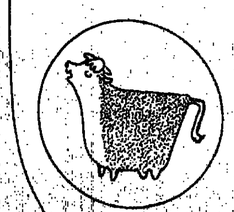
CHAROLAIS
Grau Charolais ..... Grady, NM
Rountree Ranch ..... Maxwell, NM
John Williams ..... Boise City, OK

ANGUS
Robert Reed ..... Kress, TX
Lewis Walker ..... Kress, TX
Leon Musick ..... Dora, NM
Don Bennett ..... Artesia, NM
A. F. Flint ..... Bard, NM
Hinkson & Lust ..... Lazbuddie, TX
Gene Robberson ..... McAlister, NM

Friday March 20, 1981 1:00 P.M.

Sale Barn
Highway 54

Lunch Available at 11:30



Auctioneer:
Stanley Stout
Lee Pitts for WLJ

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EDITOR — Crow Publications recently announced the addition of Alex Mostrous to its staff. Mostrous has assumed the position of managing editor for LIVESTOCK Magazine and staff editor for WLJ.

Block gives okay to final fuel loans

The final fuel alcohol loan guarantees that were held up by U.S. Agriculture Secretary John Block because of charges that they were made too hastily have been approved for further processing, the USDA, said, according to CNS.

This means all 15 gasohol plants loan guarantees, totaling $341.7 million announced by USDA last October and held for review by Block on Jan. 27, have been approved for further processing.

Block said in a statement that his concern that the applications were not checked thoroughly before they were made has now been resolved. He added that all alcohol fuel plant loan guarantees can now continue as usual.

The eight projects that were returned to the states for further loan guarantee processing are Southeast Energy Group Ltd., St. Marys, Ga.; Power Alcohol-Idaho, Rexburg, Idaho; Ethanol Motor Fuel Associates, Waterman, Ill.; Agri-fuel Corp., Esterville, Iowa; Goodwill Agri-Fuels Inc., Oak Grove, La.; Agri-Energy Inc., Crookston, Minn.; Continental Alcohol Fuels, Salem, N.C.; and Tiger Tail Distillery, Dyersburg, Tenn.

Farm bill specifics to be ready early March

The first specifics of the Reagan administration's proposals for the 1981 farm bill will be ready in early March, U.S. Agriculture Secretary John Block said, according to CNS.

The final detailed proposals will be decided upon by mid-March, Block told the National Governor's Assn. Committee on Agriculture at the governor's meeting.

Block also said that he generally favored less regulation of the food industry and would like the states to play a greater role in agricultural policy and programs wherever possible.

Asked about restrictions placed on U.S. agricultural exports by some countries, Block said that he would work to expand markets for U.S. exports and predicted that budget outlays for export expansion will be "relatively favorable" in light of overall efforts to reduce federal spending.

Block said that he met recently with the ambassador of the European Economic Community and expressed his support for the continuation of the zero import duty on U.S. soybean and product exports to the EEC.

Block also said he expressed his "concern" about wheat exports from the EEC moving into third nations at subsidized rates and EEC restrictions on imports of some U.S. meat products.

The secretary also said that there was no need to create a separate department of trade to promote U.S. exports if the USDA and the Department of Commerce were properly doing their jobs of trying to boost overseas sales.

Responding to a question on proposed budget cuts by Gov. Ted Schwinden, (D-Mont.), who said agriculture seemed to be carrying a larger burden of the proposed spending reductions, Block said that the Reagan administration has not yet "come to grips" with how much the fiscal year 1982 USDA budget will be reduced beyond already announced proposals.

He said that negotiations within the administration are now underway about such cuts and repeated that commodity programs that did not call for large amounts of federal spending would not be reduced significantly.

***

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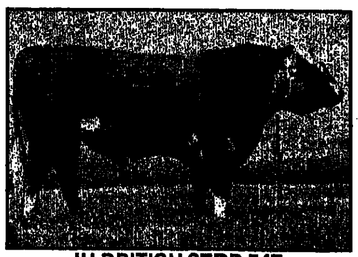
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Calving ills hinder future conception

A cow experiencing a caesarean section or prolapse of the uterus or vagina may have problems becoming pregnant the following breeding season.

That's the conclusion of a Montana Agricultural Experiment Station study conducted by animal scientists David Patterson, Robert Bellows and Pete Burfening.

The three did the study to fill a void of information in the beef cattle industry.

"Information regarding subsequent fertility of females experiencing calving problems is very limited," Patterson said. "For example, studies on dairy cows showed retained fetal membranes reduced pregnancy rates 40%. But, due to lack of suitable records, there is no comparable information for beef cattle."

The researchers studied records of 13,296 calvings at the USDA's Livestock and Range Research Station in Miles City from 1963-1977. They evaluated subsequent reproductive performance of dams having caesarean sections, prolapses or retained placentae.

"This study clearly indicates caesarean sections and prolapses of the reproductive tract result in future fertility problems for the dam," said Patterson.

"Until now, birth complications in beef cattle due to these problems received little attention because only a relatively few dams are affected. But, the information should be of great benefit to producers in deciding what to do with dams having these problems. Their decisions will, of course, be based on each individual case."

Of the 13,296 calvings studied, a total of 121 caesareans were performed; 153 calvings were associated with prolapse of the reproductive tract and 49 dams had retained fetal membranes.

Caesareans were performed mostly on first-calf two and three-year-old heifers.

"The fall pregnancy status of all cows having caesareans was only 52.4% compared to 79.4% for the herd," said Patterson. "There was a highly significant reduction in subsequent pregnancy rates for first-calf two and three-year-olds experiencing caesareans. But, pregnancy rates were not reduced for those dams, experiencing caesareans, which had calved previously."

Birth weights of calves delivered by caesarean section to first-calf heifers were generally higher than average. Male calves born to these dams averaged six to seven pounds heavier at birth than average.

Of the calves born by caesarean section, 75.6% were males. Abnormal presentations were observed in 27.3% of these cases.

Survival rates of calves born by Caesarean section were also lower than those born normally.

"Rates were 66.7% for first-calf two-year-olds, 71.4% for first-calf three-year-olds and 53.3% for multiparous (cows calving for at least the second time) dams," Patterson said. "This compares with a calf survival rate of 89.1% for non-caesarean delivery by first-calf two-year-olds, 91.3% for first calf three-year-olds and 94.5% for multiparous dams. Dam survival was 93.4% for caesareans."

The researchers found a marked reduction in subsequent pregnancy rates for all dams having prolapses. Only 28% of the first-calf heifers and 57.9% of the multiparous dams became pregnant.

Grains embargo ups competition among suppliers

The U.S. grains embargo against the Soviet Union has caused increased world supply competition, increased Soviet grain consumption and slowed the growing Soviet dependency on the West for grains, according to Carroll Brunthaver, vice president for Sparks Commodities.

Embargoes tend to provide tremendous incentive for competition among world producers, Brunthaver told the U.S. Feed Grains Council. Embargoes give a windfall market to world producers and compel increased production in other countries. Aggressive Soviet bidding for world grain has led Argentine farmers to use fertilizer for the first time, he said.

The embargo has curtailed growing feed grain consumption in the USSR, Brunthaver said.

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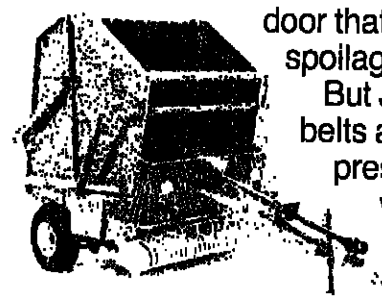
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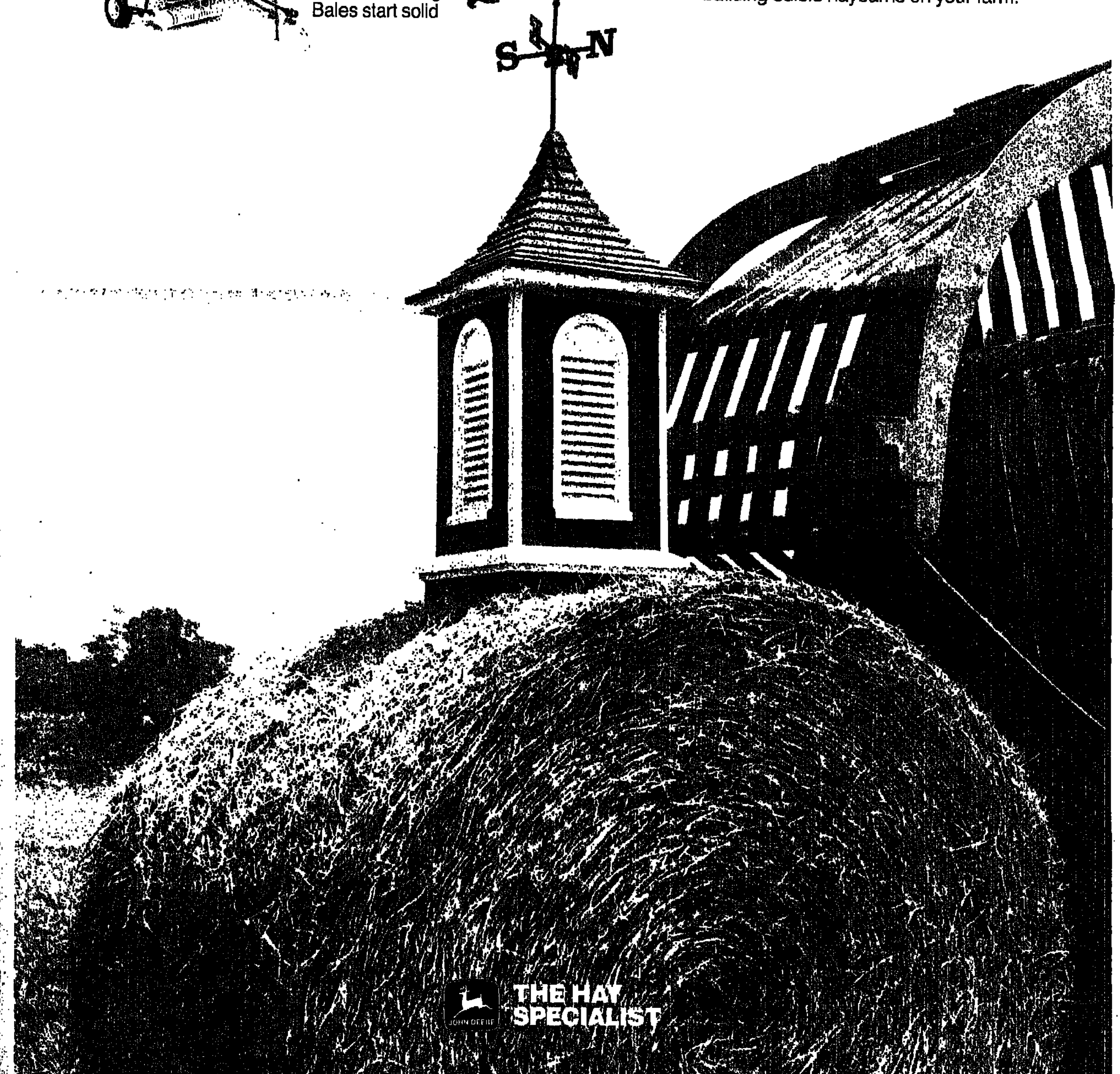
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North Dakota Winter Show

Livestock show days have been set for the 1981 North Dakota Winter Show to be held in Valley City, March 5-15. The show will begin on Thursday, March 5, with the Simmental, Limousin, Tarentaise, Charolais, Chianina, and the halter steer show. The culmination of the evening will be the parade of champions, with Governor Allen L. Olson, presenting the awards.

Show days will resume on Monday with the sheep, Polled Hereford and Herefords being judged. Tuesday, March 10, will be a very busy day with the Angus, Shorthorn and Galloway showing.

Wednesday, March 11, will be the final day of the livestock show.



DIRECTORS—Newly-elected to the board of directors of the North Dakota Angus Assn. are: Larry White (left), Bowman; Allen Vollmer, Wing; and Bill Hoffman, Wheatland.

Colorado Winter Beef Symposium

A cattle seminar covering high mountain (brisket) disease, pneumonia and calf scours is planned for March 12 at the Dos Rios Motor Hotel one mile west of Gunnison, Colo. on Highway 50.

The Gunnison Winter Beef Symposium is being sponsored cooperatively by the Colorado State University Mountain Meadow Research Center in Gunnison, the CSU Experiment Station, CSU Cooperative Extension Service and CSU College of Agricultural Sciences.

Registration will begin at 12:30 p.m.

A five dollar registration fee covers refreshments and printed proceedings. Additional copies of the proceeding smay be purchased for four dollars each.

Checks for pre-registration should be made payable to Colorado State University and sent to the Mountain Meadow Research Center, Box 598, Gunnison, Colo. 812

Angus Auxiliary Scholarships

College scholarships totaling $4600, will be awarded this year to six deserving high school graduating seniors by the American Angus Auxiliary. Three girl and three boy winners most active in Angus projects, school, community and church activities will be selected from state auxiliary applications for the national award. Entry deadline is June 25, reports Anne Patton Gorham, scholarship chairman.

First place scholarships in each group will be $1100, with $700 for second and $500 for third.

Applications for scholarships may be made through state or regional Angus auxiliaries. Names of state chairpersons can be obtained by contacting the American Angus Auxiliary Scholarship Chairperson Anne Patton Gorham, 3003 Hawthorne Blvd., St. Louis, Mo. 63104.

American Maine-Anjou Assn.

The 1981 board of directors of the American Maine-Anjou Assn. were elected recently at the 10th annual A.M.A.A. convention, held in conjunction with the 75th Annual National Western Stock Show, Denver.

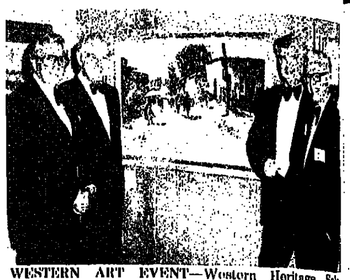
President is Jerry Bogaards of Pella, Iowa,; first vice-president is C.S. Harding Mott of Holly, Miss.; second vice-president is R.C. Norman, M.D., San Antonio, Texas; at large is G. Don Rhone, of Coleman, Texas.

Regional directors are Leonard Aschermann, Tower Hill, Ill.; Kirk Daves, Guffey, Colo.; Sid DeHaan, Pella, Iowa; Jerome Fritsche, Issaquah, Wash.; Larry James, Paris, Mo.; Gary Johnson, Mt. Vernon, Mo.; David Marold, Westcliffe, Colo.; Jerry Rollings, Vernon Center, Minn.; Edward Taylor, New Hampton, Mo.; and Roland Wright, Moore, Mont.

Kansas Beef Expo

Over 500 head of cattle have been consigned to the third annual Kansas Beef Expo scheduled for March 10-12, at the Kansas Coliseum, Wichita, Kan., according to David Breiner, Alma, Kansas, chairman of the expo board.

The expo will combine nine Kansas beef breed associations' annual spring shows and sales into one event lasting three days. In addition, there will be large industry related trade show, social hours, association meetings and much more.



WESTERN ART EVENT—Western Heritage Sale sponsors, Louis Pearce, Jr. (left), John Connally, and Joe Marchman gather around artist Clark Hulings and his painting "The Pink Parasol," which brought a record $170,000 at the 1980 event. It was the highest price ever paid for a piece of contemporary western art. The 1981 Western Heritage Sale is set for May 15-16 at the Shamrock Hilton in Houston.

American Pork Congress

Nationally syndicated columnist George Will and Dr. Robert Schuller, proponent of "Possibility Thinking," are the scheduled speakers for the 1981 American Pork Congress, March 11-13, Bartle Hall, Kansas City, Mo.

Will, who is a columnist for Newsweek magazine and whose Washington Post column is syndicated to over 35 newspapers, is the featured speaker at the Pork Congress luncheon on Thursday, March 12. Will is the recipient of the Pulitzer Prize for distinguished commentary, and is a regular member of the Agronsky & Co. television panel. He also frequently appears on the television program, Meet The Press.

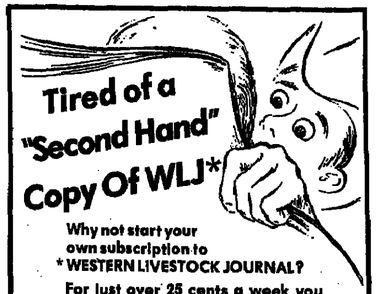
Schuller, whose syndicated church service, "The Hour of Power," is beamed to an audience of three million, is the scheduled speaker for the Prayer Breakfast, Thursday, March 12.

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Tax Corner

EDITOR'S NOTE: Tax Corner is a column appearing the first week of each month in WLJ. Authors Daniel Japha and Ernest Panasci, attorneys at law with the Denver firm of Rothgerber, Appel & Powers, urge readers to discuss matters detailed below with their personal tax or law advisor.

By DANIEL JAPHA and ERNEST PANASCI

How many times have you told yourself that tomorrow you will see your lawyer about preparing a will, but tomorrow never comes? One reason people put off having their wills prepared is that they may not know why they need a will. This month's column shows some reasons why you should have a will and some of the problems that can arise when a person dies without a will.

The following hypothetical situation deals with the inheritance problem of a very wealthy family. However, a will is necessary regardless of the size of one's estate. At least one of the reasons for having a will stated below will apply to anyone reading this column.

Imagine, if you will, the consequences of Jock Ewing dying without having executed a will. In that case, Texas law would dictate the manner in which the Ewing fortune would be distributed to his heirs.

For example, Texas law may provide that approximately one-half of Jock's estate would be distributed to his wife, and the remainder to his children. However, Jock Ewing may not want his property distributed to his heirs in this manner. Perhaps Jock would like his wife to receive his entire estate and his children to receive nothing. On the other hand, Jock may want to divide the property in an entirely different manner among his wife and some of his children. This example illustrates that if one dies without a will, he has no say as to how his property is distributed to his heirs.

The foregoing paragraph illustrates only one of the reasons for having a will. For instance, absent a will, the laws of the state in which you reside will determine whether an adopted child would inherit any property from your estate. Through a will, a parent can guarantee that an adopted child will or will not share in your estate.

One of the often-overlooked and primary reasons for having a will is the appointment of a guardian for minor children. This is extremely important for young families. If both parents die leaving minor children, a court will have to determine who has the custody of the children. In addition to being costly and time-consuming, such a court procedure can often leave custody of your children to someone whom you would not ordinarily select. A will can specifically provide who will be responsible for your children if your spouse does not survive you.

The above discussion has described purely non-tax reasons for having a will. While sophisticated estate planning techniques are beyond the scope of this column, a will can be used to insure that the federal government does not receive more than its fair share of your estate.

Generally speaking, through the use of a material deduction provision in your will, you can give the greater of one-half of your estate or $250,000 to your spouse free of any estate taxes. In addition, through the use of trusts, whether established during life or at death by provisions of your will, you can minimize the effect of estate taxes. By including appropriate provisions in your will, you can give a certain amount to minor children without paying estate taxes. Finally, your will can provide that at your death certain amounts will pass to charities, tax-free.

If you presently do not have a will, perhaps this column has motivated you to have one prepared. If you have a will which was preparod before 1976, have your will reviewed by your attorney to insure the will complies with recent changes in tax and other laws.

Packers join debate about beef grading

(Continued from page 1)

marbling, why shouldn't that beef be moved into the choice grade, Jay Spivak, general manager of Pepper Packing Co., said.

However, Cal Faello, WSMPA president, said that presently the consumer can already purchase lean beef at certain chain stores, which makes the reason for changing the grading standards questionable from a packer's standpoint.

"We presently have a marketing system that works for all kinds (yield-grades) of meat," Faello said.

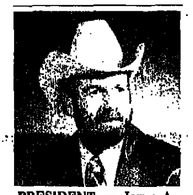
The cattle industry wants a beef grading change because of present unprofitability, Faello said. If cattle feeders would market cattle at the right weights, there would not be a profit problem, he said.

However, one board member said that changing the grading standards to make it easier for cattle to grade choice with fewer days-on-feed would give cattle feeders an incentive to market cattle at optimum wi

Many board members said that the adoption of yield-grading by the industry in the 1970s was an effort to "bail the cattlemen out" that was never succesful. They said, "lowering" the quality of choice beef could be a similar unsuccessful attempt.

"Why should we change the choice grade, which is already acceptable to the public," said Paul Blackman of Acme Meat Co. "Our problem is one of economics," he said. "Let's not adjust the product for economics."

In order to make beef more competitive with pork, poultry and fish, leaner beef, produced more economically, could be marketed to consumers at a more competitive price, along with choice beef, which could increase beef consumption, one board member said.



PRESIDENT — Jerry A. Bogaards of Pella, Iowa, was recently elected president of the American Maine-Anjou Assn. at the annual Maine-Anjou convention held in conjunction with the National Western Livestock Show at Denver, Colo.

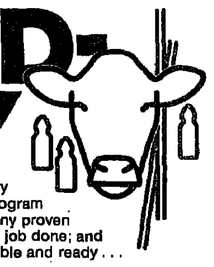
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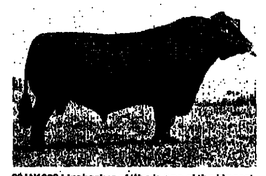
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Weather to determine upcoming wheat price

Even though wheat prices declined steadily during January, a Kansas State University agricultural economist believes the overall wheat situation, dry conditions in the U.S. and the farmer-owned grain reserve should keep wheat prices from going much lower.

"A 'weather market' could easily send prices back to last November's highs," commented Orlen Grunewald of the Kansas Cooperative Extension Service. "This means that if the U.S. and other major world wheat producers have unusually good weather in the coming year, huge supplies could result. But more likley is a normal weather year, which would keep the world supply of the bread grain rather tight and strengthen wheat prices in the year ahead."

The 2.37 billion bu. 1980 wheat crop, combined with a 902 million bu. carryover from 1979 resulted in the largest U.S. supply of wheat in history, Grunewald pointed out. Nevertheless projected total use of U.S. wheat equalled production, so carryover on June 1 of this year is expected to be about the same as a year earlier.

The official estimate of winter wheat plantings shows a record 63.9 million acres, up 11% from a year ago. In Kansas, planted wheat acres are up eight percent, but the 1981 crop is expected to be about the same as the crop harvested in 1980, because moisture shortages are expected to decrease yields.

Worldwide wheat use is expected to be 435 million metric tons, leaving ending stocks of 76 million tons, the lowest level since 1975-1976. "Dividing stocks by use shows that worldwide wheat supplies on May 31, will be only 17% of use, the lowest level in 20 years," Grunewald said. "This low level should support wheat prices and make the market especially sensitive to crop conditions."

Grunewald said other important developments may effect the wheat market in the coming year. The farmer-owned reserve program, as of December 1981, allows wheat growers to place wheat in the reserve for an interest-free loan of $3.50 a bu. Release and call levels are pegged at $4.20 and $5.25 a bu.; respectively. Storage payments are at 26.5 cents per bu. per year and can be collected for months in which the five-day moving average farm price falls below the release level.

"At present, only 263 million bu. of wheat are in the reserve, but this should help support prices in the coming months," he said. "If you didn't sell your 1980 crop wheat at last fall's higher prices, you may want to consider putting the grain in the farmer-owned reserve in anticipation of higher prices," Grunewald said.

Economist's prediction:

Meat prices to increase 18%

Retail meat prices are still expected to increase in 1981, but not as sharply or rapidly as many economists predicted a few months ago, said Ewen Wilson, director of economics and statistics for the American Meat Institute.

During its outlook conference late last year, Wilson said, the USDA predicted average meat prices would increase 18% in 1981, with a 14% increase in beef prices and a 28% increase in pork prices. He said he expects meat prices to increase as much as, or slightly more than, the consumer price index, which he projected would increase 12% in 1981.

Reports CNS, a more realistic evaluation of hog numbers became evident in the last USDA hogs and pigs report, which accounts for much of the difference in meat price projections, Wilson told the opening session of the Western States Meat Packers Assn. convention.

Affecting beef prices, he said, was the fact that U.S. experienced a severe reduction of its cow herd during the 1970s. Compared with 1976, Wilson said, total cattle slaughter in 1980 was down 20%. Cow slaughter in 1980 was down 50% compared with 1976, he said.

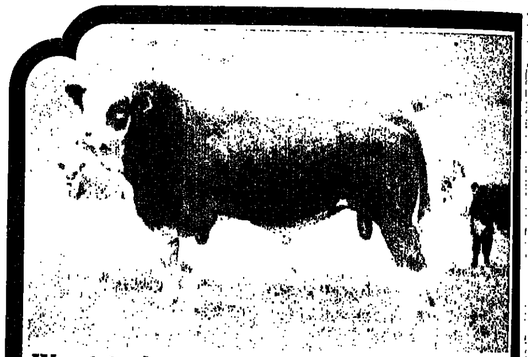
Although the USDA's Jan. 1 cattle inventory report showed a three percent increase in the total cow herd, despite a severe drought, it is doubtful this rate of rebuilding will continue unless cattlemen see some price improvement this year, Wilson said.

He said he expects total beef production for 1981 to be 21.7 billion pounds, an increase of one percent from 1980, although down 15% from 1976.

Beef will continue to be the dominant red meat, Wilson said, and economics will allow the cattle feeding industry to continue to operate much the same as it is now.

SYMENS BROTHERS
1st Limousin Production Sale
MON., MARCH 9
1 p.m. at the farm
Amherst, South Dakota
108 Registered Lots
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*Half-blood Simmental calves weaned 42 lbs. heavier than straight British calves, 26 lbs. heavier than Black Baldy calves. Same dams, pasture, management — only the bulls were different. Simmental!

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Sooner or later, you'll crossbreed. When you do, think Simmental.

Colorado Simmental Assn. • 33899 Weld County Rd. 55 • Gill, Colorado 80624

Auction Results

MONTANA POLLED HEREFORDS
Great Falls, Mont., Feb. 19

35½ bulls $2,122
13 females 984
48½ lots 1,817

Auctioneer: Eddie Sims
Sale Manager: Kathleen Brownell

Bulls: Champion: BT Transformer 450L. 3/5/79 by BT Advancer 147G; Beartooth Ranch, Columbus, to Wm. Dingwall Co., Drummond, $5000. BT Security 416L, 1/27/79 by Advancer 228D; Beartooth to Dream Ranch, Wellsville, Utah, and Jenson Polled Herefords, Ogden, Utah, $4750. Sale included ¾-Int JR842G Factor L29, 3/13/79 by PRL 582C Ned 842G; John E. Rice & Sons, Inc., Sheridan, Wyo., to Jack Lasich, Twin Bridges, $4000. Vescovi L844, 3/28/79 by TM WSF Messiah 166G; Vescovi Polled Herefords, Roundup, to Rookman's Cedar Ridge Ranch, Sidney, $4000. Anchor King BL, 1/23/79 by CSR King Anxiety; Anchor Polled Herefords, Vaughn, to Triple S Ranch, Power, $3000. Justamere 081 Mainline 203L, 3/21/79 by Victorious K47 081; Juatamore Farms, Ltd., Lloydminster, Sask., to Wood River Ranch, Loma, $3000. JR Adv Vista L87, 4/8/79 by Advantage; John E. Rice & Sons to Carl Anderson & Sons, Great Falls, $3000. And, TPHR Norquin Anx 28L, 3/11/79 by Norquin Beau Perl 9D; Tonne Polled Hereford Ranch, Geraldine, to Van Horn Ranch, Geyser, $3000.

Females: R5 Ranchette L20, 3/17/79 by HL 1 King Dom 71224; R5 Ranch, Carter, to Tom Myre, Valier, $1750. **Champion:** C2 Westwindette 75M, 2/24/80 by C3 Westwind 98K; John Holden, Valier, to Curtiss & Martin Polled Herefords, Florence, $1600. 8PHC M8 Vindy 57J, 3/29/79 by MR K1 Herdmaker 0271; Schock Polled Hereford Co., Vida, to Sunny Slope Ranch, Fairfield, $1000. Lady Vescovi, 9/3/78 by Justa Bob U81 409H; Vescovi to John E. Rice & Sons, $1600.

There were nice results here for the Montana Polled Herefords Assn. The event offered some top cattle, and the cattle attracted top buyers. The sale moved along even better than it did one year ago.

— RALPH HEINEMANN

THE WORLD LIMOUSIN FUTURITY
Sioux Falls, S.D., Feb. 3

21 purebred bulls $3,476
19 percentage bulls 2,404
31 purebred females 3,006
8 percentage females 1,809
79 lots 2,866

Auctioneers: C.K. "Sonny" Booth and Bruce Brooks
Sale Manager: American Cattle Service

Purebred bulls: Mr Symbros 76L, 4/22/79 by SY Adventure; consigned by Symens Bros., Amherst, to Vilhauer Ranch, McIntosh, $7600. JW Duke, 3/5/79 by Henchon, consigned by Lazy Brook Limousin, Spencer, Iowa, to Lyle Ireland, Scotland, $6200. LB Golden Trophy 134L, 5/20/79 by Gilbralter; consigned by Yackley CMC Corp., Onida, to Bob Deyer, Monroe, Ga., $4750.

Percentage bulls: Lookout Playboy 8137L, 4/6/79 by Iris; consigned by Lookout Limousin Timberlake, to Mike Johansen, Sutherland, Iowa, $5650. Mr. L7 978L, 4/27/79 by Gendarme; consigned by 7L Bar Limousin, Tukwana, to Triple T Bull Cartel, Kimball, $3500.

Purebred females: Miss Guy 408L, 9/22/79 by Galant Guy GLR4G; consigned by James Linthicum, Jr., Welch, Okla., to Weiss Limousin, Wellsville, Mo., $20,950. Miss SU Fantastic 4M, 3/30/80 by Gilbralter; consigned by James L. Sutton, Onida, to Hudson Insurance Service, Sheridan, Wis., $7500. Miss L7 934L, 3/24/79 by Gendarme; consigned to L7 Bar Limousin, to 7H Ranch, Belle Fourche, $5600.

Percentage females: Miss Wolfette 9099L, 5/18/79 by Longfellow DDD 12D; consigned by Leonard Wulf & Sons, Morris, Minn., to AC Limousin, Ida Grove, Iowa, $2850. Miss Merve 24/L 5/16/79 by SU Joker DBC 1J, consigned by Marvin Mowes, Highmore, to H K G Farms, Howard, $2450.

A standing-room-only crowd filled the ballroom at the Ramada Inn for this prestigious sale. An offering second to none was put before this large crowd for their appraisal. The top was set on a very stylish purebred black female that has been successfully campaigned by Jimmy Linthicum. The cattle sold into 13 states, and it was without a doubt a great sale.

— JAY PURCHASE

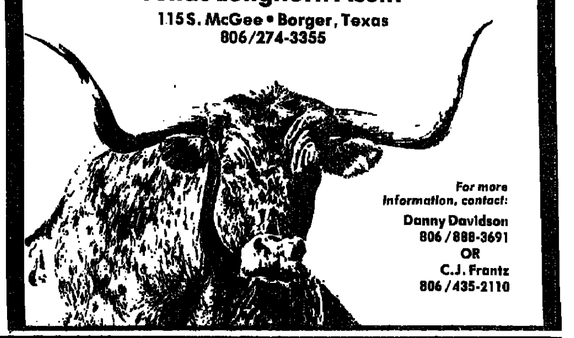
Indemnity change affects purebreds

Beginning today (March 2) indemnity payments for purebred cattle slaughtered because they were infected with brucellosis will be based on individual appraisals rather than the current system of a standing payment rate, the USDA said, according to CNS.

The change affects only purebred cattle and will be implemented because USDA said current indemnity rates are excessive. The department said that since June 1980, 30% of available indemnity funds have gone for purebred cattle, even though they represent only four percent of the cattle destroyed because of brucellosis.

Public comments on the new indemnity rates will be accepted until April 24, at which time the new procedures will be reviewed. Comments should be sent to the Deputy Administrator, USDA, APHIS Veterinary Services, Federal Building, Room 805, Hyattsville, MD 20782.

The World's Largest Texas Longhorn Bull Sale
Will Be Held
Wednesday, MARCH 25
(Changed from March 7)
1 p.m. for Public Auction at Tri-State
Amarillo, Texas
200 Registered Texas Longhorn Bulls
Yearlings—2-year-olds
Brucellosis and TB tested. Ideal for first calf heifers.
Special Consignment by Red McCombs
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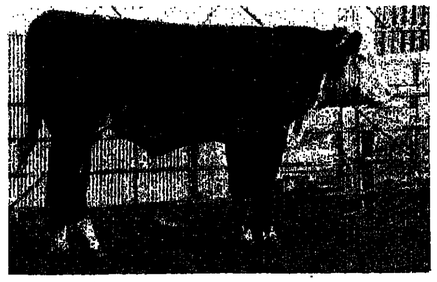


For more information, contact:
Danny Davidson
806/888-3691
OR
C.J. Frantz
806/435-2110

Valley View Angus Ranch
20th Annual Production Sale
Wednesday, March 18
1 p.m. at the ranch
Harlem, Montana
selling
81 Registered Angus
26 Two-year-old Bulls
30 Big yearling Bulls
25 Bred Heifers
Yearling weights taken 2/19/81 on Senior Bull Calves
Over ½ weighed 1,000 lbs. or more!
Featuring Herd Sires:
Mon Reposa King 1539
Mon Reposa Giant 693
Shoshone 0316 PJM
Rito Ever 8100 GDAR
Schearbrook Emulous 02X9 (heifers are bred to 02X9)
Forver 93 JV (a new herd sire by 376, the breed's highest ranking sire for maternal traits)
Free Delivery within 500 miles or nearest port of entry.
Free lunch at noon. There is a paved airport 1 mile north.
Auctioneer: Jim Baldridge
Catalogs on Request
Valley View Angus Ranch
Box 295, Harlem, Montana 59526
Gene Cowell 406/353-2487 • John Cowell 406/353-2789

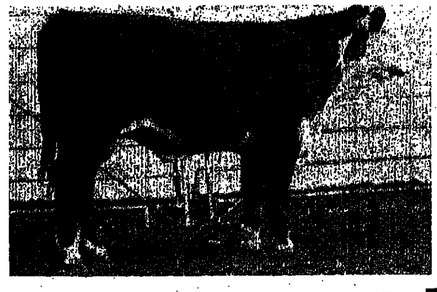
COLORADO SIMMENTAL ASSOCIATION
SPONSORING THE BIG 3 BULL TEST SALES
MARCH 9—12 Noon WESTERN CSA BULL TEST SALE
Delta, Colorado—Delta Sale Yard
Selling 45 bulls—½-bloods to purebloods
Test Chairman: Ralph Walache—303/626-5656
APRIL 4—1 p.m. "BEST YET" CSA BULL TEST SALE
Ft. Collins, Colo.—Centennial Livestock Auction (formerly Farmers and Ranchers)
Selling 45 bulls—½-bloods to fullbloods
Test Chairman: Bernie Brown—308/297-3447
APRIL 16—1 p.m. SOUTHEAST CSA BULL TEST SALE
Lamar, Colo.—Lamar Livestock Commission Co.
Selling 40 bulls
Test Chairman: Bill Sparks—303/326-5961
These bulls are all off an official bull test overseen by CSU Extension Service. They are all registered, fertility tested, Bangs and TB tested.

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Your Source of Performance Cattle
Big Herefords with Length, Volume and the Ability to Perform—It's bred in.
BE ON THE SEATS
MONDAY, MARCH 9
Sale 1:00 p.m. CST • Lunch 11:00 at the ranch 3 miles north of Wood, South Dakota
130 HEAD
65 Two-year old Bulls
40 One-year old Bulls
25 One year Heifer Calves
All Performance Tested



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4-15-80 Height 49½"
THESE ALL SELL
3-8-80 Height 48"
3-29-80 Height 48½"







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Auction Results

THE BALDRIDGE PLACE CRACKER JACK ANGUS
North Platte, Neb.

48 bull calves	$3,743
2 mature herd bulls	4,000
78 bred females	2,139
21 open heifers	975
104 lots	2,534

Auctioneer: Jack Parnell
Sale Manager: National Livestock Brokers

Tops: Baldridge Cracker Jack 600, 4/2/80 by Loma Lanes Cracker Jack 12J, Frank Sotile, Donaldsonville, La., ⅔-int., $30,000. Baldridge Cracker Jack 280, 3/2/80 by Loma Lanes Cracker Jack 12J; Green County Angus Farms, Stillwell, Okla., ⅔-int., $20,000. Baldridge Cracker Jack 290, 3/2/80 by Loma Lanes Cracker Jack 12J; Opp Angus Farms, New Salem, N.D., $20,000. JB Cracker Jack 720, 4/7/80 by Loma Lanes Cracker Jack 12J, Doug Woods, Nampa, Idaho, $11,000. JB Cracker Jack 590, 3/31/80 by Loma Lanes Cracker Jack 12J; Miller Angus Farms, M & J Angus Farm, Burke Farms at Estilline, S.D., $10,000. Baldridge Cracker Jack 400, 3/14/80 by Loma Lanes Cracker Jack 12J; Valley View Angus, Harlem, Mont., $8000. Baldridge Cracker Jack 900, 5/16/80 by Loma Lanes Cracker Jack 12J; Black Diamond Angus, New Castle, Va., $6500.

Females: Queen Blackbird 1199, 3/21/79 by Loma Lanes Cracker Jack 12J; Bearcreek Angus, Cameron, Mont., $23,000. Baldridge Blackbird 812, 4/7/78 by Happyvale Marshall Pride 013G; Dr. Lee Miller, Woosburrow, Md., $8850. Miss Chole 9321, 3/21/79 by Happyvale Paul Bunyon; Gale Gardel, Wilcox, Neb., $5000. Erica of Wetonka 937, 3/7/79 by Happyvale Paul Bunyon; John Daiggers, Trion, Neb., $4500. Baldridge Plowess 942, 3/21/79 by Happyvale Marshall Pride 013G; Roland Helberg, Maxwell, Neb., $4100.

The Baldridge family enjoyed a tremendous sale this year on a top set of cattle. A large crowd gathered to take part in the selling of the grand and the reserve grand champion pen of three bulls recently earned by these top Cracker Jack sons at the 1981 National Western. These six calves set the pace for the day, and the momentum carried throughout the sale. This outstanding offering of predominately "Cracker Jacks" and "Mighty Marshalls" sold into 14 states.

—JAY PURCHASE

ANKONY SHADOW ISLE ANGUS
Minatare, Neb., Feb. 20

99 bulls	$1,826

Auctioneer: Jim Baldridge

Tops: Ankonian Winton 171J9, 3/12/79 by Bon View Winton 1342; Twin Butte Angus, Crook, Colo., $6500. Ankonian Winton 9F299, 4/14/79 by Bon View Winton 1342; Eisenbeitz Angus, Bowdle, S.D., $5000. Ankonian Dynamo 724P9, 4/1/79 by Ankonian Dynamo; Delatour Land and Cattle, Lewellen, $4000. Ankonian winton 758A9, 5/12/79 by Bon View Winton 1342; Booth's Cherry Creek Angus, Veteran, Wyo., $4000. Ankonian Nugget GK099, 2/3/79 by Ankonian Nugget; Booth, $3900. Ankonian Winton AS559, 4/3/79 by Bon View Winton 1342; Eisenbeitz, $3800. Ankonian Winto GW028, 9/11/78 by Bon View Winton 1342; Melvin R. Jones, Pohsboro, Texas, $3100. Ankonian Dynamo 718N9, 3/25/79 by Ankonian Dynamo; Brackett Livestock, Rogerson, Idaho, $3000 Ankonian Northern J1329, 2/21/79 by Blacklock McHenry 13Y; Bob Hinn, Lakeside, $3000. Lot 113, unregistered bull, Dean Brinkman, Ericson, $2900.

This was a volume offering of top quality Angus bulls that included the Ankony carload of bull shown in Denver at the National Western. The carload bulls were very well received by the buying crowd, as the 12 bulls averaged $3167. The crowd was somewhat on the modest size, however, they liked the offering and bid readily. The bulls in this sale were consistently some of the biggest and heaviest bulls that will be sold in this area this spring. The crowd was mostly commercial cattlemen with a few purebred breeders interested in the herd bull prospects.

—JERRY YORK

PETE KNUTSON HEREFORDS
Clyde Park, Mont., Feb. 24

24 bulls	$1,683
8 senior bull calves	1,250
16 junior bull calves	1,203
48 total lots	1,460

Auctioneer: Pat Goggins

Bulls: L1 Domino K042, 3/1/79 by L1 Domino 75901, Bradshaw Cattle Co., Miles City, $4200. L1 Domino K016, 3/28/79 by L1 Domino 75901; Olie Kukla, Meeteetse, Wyo., $4100. Bold Mischief K0110, 4/4/79 by DH 66 Misch K147; Bradshaw, $2500. L1 Domino K022, 3/28/79 by L1 Domino 75901; Kukla, $2400. Spice Domino K0158, 2/3/80 by CH Domino 325, Pete Bomhomme, Livingston, $2200. Lin Mischief K0180, 2/27/80 by RC Mischief K66; Walter Ukkla, Roberts, $2000. Lin Mischief K0190, 2/24/80 by RC Misch K66, Gary Lay, Luther, $2000. Bold Mischief K0120, 4/6/79 by KH 65 Misch K147, Keith Winter, Cartwright, N.D., $2000. Lin Mischief K0176, 1/31/80 by RC Misch K 66; Roedeske Cattle Co, Cartwright, N.D, $1900.

Prices for the very best kind were strong for Pete and Karen Knutson today; however, for bulls of just a little lesser kind, these prices fell back some from one year ago. Those buyers on the seats were cautious. They would pay a good price but they were not ready to do so without consideration and some hesitation. They approached this sale in a way that would leave the observer with the impression that they were feeling their way along hour by hour, day by day, in a marketplace that they were unsure of.

—RALPH HEINEMANN

***

Temptation is an irresistible force at work on a movable body.

Texas Red Angus

3rd Annual Spring Special

Saturday, March 14

1 p.m. • West Livestock Auction • West, Texas

50 Top Performing Females

will be crossing the sale block, bred cows with calves, bred and open heifers. Advantages of these superb RED ANGUS females cannot be overlooked such as solid red color, reliable and factual performance history, no cancer-eye, polled heads, excellent mother-cows, docile temperament and dependable female cycling.

4 Outstanding Herd Bull Prospects

will be offered in this SPRING SPECIAL. These bulls with reliable fertility will pass on to their calves, calving ease (reduce first-calf heifer losses) gainability and carcass quality.

MR. CATTLEMAN this is your opportunity to buy top animals to add to your herd or to start a registered herd with top performance tested seed stock.

Auctioneer: Charles Rollins

For more information, contact:

Sale Manager
George Baechtle 214/872-6714
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8th Annual

Simmental Bull Sale
Tuesday, MARCH 10

1:30 p.m., Highmore Livestock Exchange

Highmore, South Dakota

Selling 90 Simmental Bulls

20 Coming two-year-olds
20 Purebred and Fullblood (several polled)
50 Percentage Bulls

Featuring: The progeny of Polled Pattern and Bar 5 Crusade . . . Plus many bulls sired by other well known sires.

First place Get of Sire—Kansas City Royal and South Dakota State Fair. Sired by Polled Pattern. Bull on left sells—he had a 86 lb. birth wt., 721 weaning wt. and 1525 adjusted yearling wt.





A polled 3/4 son of Polled Pattern. Adj. weaning wt. 692, ratio 117, yearling wt. over 1200. Also selling a polled purebred son of Polled Pattern with a weaning wt. of 775, ratio 129. A real herd sire prospect.

Performance Records On All Bulls

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Why not use the best?—A Simmental Bull from Sutton, Thomas and Levis

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KANSAS BEEF EXPO

MARCH 10, 11 & 12 1981

Kansas Coliseum ★ Wichita, Kansas

The Expo . . .

The third annual Kansas Beef Expo will combine nine Kansas beef breed associations' annual spring shows and sales into one action filled event lasting three days at the Kansas Coliseum in Wichita. It is a place where cattlemen are privileged to view the highest quality livestock in the midwest and have the opportunity to purchase these animals for the improvement of their own individual herds. "And to promote the spirit of cooperation through better communications among the livestock producers of Kansas."

Purebred producers from Kansas and surrounding states will be offering purebred females and herdsire prospects, plus commercial groups of heifers, cow/calf pairs and pens of bulls. At last year's Expo over 600 head of cattle sold for a gross of over three quarters of a million dollars.

There will be a large trade show featuring a wide range of products including livestock handling equipment, phamaceutical and animal health supplies, feeds, ranch equipment and other livestock industry services.

Schedule of Events . . .

TUESDAY—March 10
9:00 a.m.—Trade Show Opens
9:00 a.m.—Maine-Anjou Show
11:00 a.m.—Simmental Exhibit
12:00 noon—Maine-Anjou Sale—50 registered bulls and heifers
1:00 p.m.—Polled Hereford Show
2:00 p.m.—Simmental Sale—50 herd bulls, heifers, cows and cow/calf pairs.
4:00 p.m.—Polled Hereford Sale—35 registered bulls and heifers
6:00 p.m.—Trade Show Social Hour—Coliseum

WEDNESDAY, March 11
9:00 a.m.—Trade Show Opens
9:00 a.m.—Limousin Show
11:00 a.m.—Angus Show
12:00 noon—Limousin Sale—55 registered bulls and females
1:00 p.m.—Shorthorn Show
2:00 p.m.—Angus Sale—40 registered bulls and females
4:00 p.m.—Shorthorn Sale—65 registered bulls, heifers and cow/calf pairs
6:00 p.m.—Pre-Sale Social Hour—Livestock Pavilion
6:30 p.m.—Commercial Heifer Sale—Livestock Pavilion—100 open and bred, purebred and crossbred heifers from some of the top breeders in Kansas

THURSDAY, March 12
9:00 a.m.—Trade Show Opens
9:00 a.m.—Hereford Show
11:00 a.m.—Gelbvieh Exhibit
12:00 noon—Hereford Sale—40 registered bulls and females
1:00 p.m.—Charolais Show
2:00 p.m.—Gelbvieh Sale—50 registered bulls and females
4:00 p.m.—Charolais Sale—45 registered bulls and females

To enter the Expo:

Those persons who would like to exhibit at the Expo or in the trade show, should contact the Expo Board at 2044 Fillmore, Topeka, Kansas 66604, or call 913/232-9358.

Admission and all functions are free to the public, so please plan to attend!

Sponsored by KLA and nine Kansas purebred beef cattle associations.

Market Roundup:

Inconstant market holds cloudy future

THE MOOD ON THE floor of the Chicago Mercantile Exchange was nervous as many traders evened up positions. They apparently suspected the details of President Reagan's federal budget cuts, tax breaks and overall economic planning could be market moving and did not want to get caught on the wrong side.

At face value, the cuts would seem to diminish consumers' ability to buy meat—a likely bearish influence for livestock and meat futures. An additional problem in the already-shakey demand side of the meat price equation would likely mean lower cattle, hog, chicken and pork prices, in both cash and futures trading.

AMARILLO STEERS MD. frame 300-400 lbs. $79-83; 400-500 lbs. $75.25-79; 500-600 lbs. $70-76.50; 600-700 lbs. $69-72.75; 700-800 lbs. $68-70.75; 800-900 lbs. $66.25-68.75. Heifers md. frame 300-400 lbs. $67-71; 400-500 lbs. $64-66.75; 500-600 lbs. $62.50-66; 600-700 lbs. $61.75-65.75. Oklahoma City steers md. frame 300-400 lbs. $83-86.50; 400-500 lbs. $77-82.25; 500-600 lbs. $72-78; 600-700 lbs. $70.50-74; 700-800 lbs. $69.80-71.50, 800-900 lbs. $67-70. Heifers md. frame 325-400 lbs. $69-70; 400-500 lbs. $64-69; 500-600 lbs. $65.30-67.30; 600-700 lbs. $62-65.30.

COLORADO STEERS MD. frame 300-400 lbs. $80-85.75; 400-500 lbs. $76.50-83; 500-600 lbs. $71.50-77.50; 600-700 lbs. $70.25-74; 700-850 lbs. $67.50-71.25. Heifers, md. frame 300-400 lbs. $67.25-75.25; 500-600 lbs. $65-67.75; 600-750 lbs. $63-67; 700-825 lbs. $61.50-65.50. Wyoming, western Nebraska and southwestern South Dakota steers, md. frame 350-400 lbs. $81-87.75; 400-500 lbs. $79.50-86.50; 500-600 lbs. $72-76; 600-700 lbs. $67.50-75; 750-800 lbs. $66.25-71; 800-900 lbs. $65.90-68.10; 900-1050 lbs. $61.50-66. Heifers, md. frame 325-400 lbs. $68.75-74; 400-475 lbs. $66.50-72; 500-575 lbs. $64-68; 650-675 lbs. $67.10-68; 725-775 lbs. $63.25-67.50.

Montana steers md. frame 600-775 lbs. $71-73. Heifers md. frame 550-700 lbs. $62-65. California steers md. frame 1 575-650 lbs. $72-74; 725-875 lbs. $68-70. Heifers, md. frame 540-600 lbs. $63-65. Washington-Oregon steers md. frame #1 300-500 lbs. $75-79; 500-600 lbs. $71.75-76.75; 600-700 lbs. $71.75-74.50; 700-800 lbs. $71.75-73.50; 800-900 lbs. $68-72.25. Heifers, md. frame #1 300-500 lbs. $63-70.50; 500-600 lbs. $62.75-67.60; 600-800 lbs. $64-66.90.

NEW MEXICO STEERS mostly choice 1000-1175 lbs, $64.50-65; mixed good and choice 980-1100 lbs. $62.50-64.50; Holsteins $60.25-61. Heifers, mostly choice 875-975 lbs. $62.50-63; mixed good and choice 775-850 lbs. $61-62.50; mostly good $625-750 lbs. $60-61; 550-6505 lbs. $64. Sacramento Valley steers, choice 1025-175 lbs. $66; mixed 1075-1125 lbs. $65.60; 1150-1200 lbs. $63.50-64.

San Joaquin and western Nevada steers choice 1100 lb. $68; good and choice 1050-1075 lbs. $66; Holsteins $60. Heifers choice 950 lb. $65; 900-1125 lbs. $60-61. Texas and western Oklahma steers, good and choice 1025-1200 lbs. $64.50-65; 1200-1250 lbs. $64-64.50; good and choice 1000-1250 lbs. $63-64.50; good 1000-1200 lbs. $61-63; Holsteins $61-61.50. Heifers, good and mostly choice 900-1000 lbs. $62.63; mixed good and choice 850-950 lbs. $61.50-62.50; heiferettes 725-850 lbs. $62-62.50; 1000-1100 lbs. $58.50-60.

WASHINGTON AND OREGON steers choice 1050-1150 lbs. $64.50-65; 1150-1250 lbs. $63.25-63.75. Heifers, choice 850-1000 lbs. $61.50-62; mostly choice $63. Md. and lg. frame #1 steers, 575-650 lbs. $72-76; 675-800 lbs. $69.50-72. Colorado steers, choice 1000-1175 lbs. $62-63.50; 1175-1250 lbs. $61.50-63; good and choice 1050-1075 lbs. $62; Holsteins $58.50. Heifers, choice 950-1050 lbs. $61-62.50; mostly choice 975-1000 lbs. $97-98.

Montana steers mostly choice 1150-130 lbs. $61-61.75. Heifers, mostly choice 1025-1100 lbs. $60. Feeder steers md. frame #1 600-775 lbs. $71-73. Heifers md. frame #1 550-700 lbs. $62-65. Wyoming steers, choice 1150-1225 lbs. $61.75-62.50; 1100 lbs. $62.75. Arizona steers good and choice 975-1050 lbs. $66-67; 950-1125 lbs. $66-67.

IDAHO STEERS MOSTLY choice 1100 lbs. $63.50; 1075-1200 lbs. $63.50-64; 1200-1250 lbs. $63.50; Holsteins $59. Southern California and desert area steers, choice 1060-1075 lbs. $68; good and choice 965-1050 lbs. $68; good 950-1100 lbs. $66.50-68; 1125-1175 lbs. $66.50; good 1000-1200 lbs. $66-67; Holsteins $62-64. Heifers, good and choice 900-950 lbs. $63. Feeder steers md. frame #1 380-400 lbs. $80. Utah steers good to mostly choice 1125-1200 lbs. $63-64; good and choice $62; Holsteins $59. Heifers good to mostly choice 950-1000 lbs. $60-62. Feeder steers md. frame #1 575 bls. $72.50; heifermates $62.50-65; Holsteins $55.

COLORADO SLAUGHTER LAMBS choice and prime 108-117 lbs. with #1 and 2 pelts $58-60. Southern California choice and prime 112-120 lbs. with #1 pelts $56-57.50. Wyoming choice and prime 115-120 lbs. with #1 pelts $58. Texas choice and prime 90-1000 lbs. shorn with #1 and 2 pelts $60; 105 lbs. $58; 110 lbs. $55.

Sioux Falls feeder pigs US 1-2 20-30 lbs. $28-36; 30-40 lbs. $36-40; 40-50 lbs. $40-48; 50-60 lbs. $43.50-49.50; 60-70 lbs. $47-52; Omaha US 1-2 32-38 lbs. $33-37; 40-49 lbs. $36-44; 55-60 lbs. $40-50.25; 61-71 lbs. $47-52; 85-87 lbs. $52-54; 106-121 lbs. $54-57.

ALEX MOSTROUS

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

TORRINGTON LIVESTOCK COMMISSION CO.
Torrington, Wyo., Feb. 18 & 20

4,641 head received: Feeder steers, 300-400 lbs $79-85, 400-500 lbs $77-84, 500-600 lbs $75-80, 600-700 lbs $70-74 Feeder heifers, 300-400 lbs $69-75, 400-500 lbs. $68-73, 500-600 lbs $67-69; 600-700 lbs $63-67. Slaughter cows, ut. and comm. $42-46, cutter and canner $40-43

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., Feb. 20

3,357 head received: Feeder steers, choice 250-500 lbs $76-80; good $70-72; common $68-70 Good and choice 500-650 lbs. $72-78; common $67-70. Good and choice 650-850 lbs. $69-72, 850-1100 lbs $66-69; common $65-68; 850-1100 lbs. 57-58. Feeder heifers, choice 250-450 lbs $68-70; good $63-66; common $59-61. Good and choice 450-650 lbs. $65-71; 650-800 lbs. $61-64. Common 450-650 lbs. $60-62; 650-800 lbs. $55-57. Slaughter cows, ut. $41-43; comm. $38-40; cannor and cutter $38-42; heiferettes $54-56. Slaughter bulls, ut $52-56, cutter $50-52. Replacements, stock cows $50-56; stock bulls, 500-700 lbs. $59-64; 700-1000 lbs. $56-58; pairs $630-675.

CLOVIS LIVESTOCK MARKET, INC.
Clovis, N.M., Feb. 18

3,302 head received: Feeder steers, md. frame 1 300-350 lbs. $86.25-94.50; 350-400 lbs. $81-86.25; 400-485 lbs. $76-81; 500-600 lbs. $73.50-76; 600-750 lbs. $70.90-73.80; md. and lg. frame 1-2 550-650 lbs. $69.50-72. Feeder heifers, md. frame 1 350-450 lbs. $66-68.10; 500-650 lbs. $64-65.90; md. and lg. frame 1-2 295-400 lbs. $62-77; 650-750 lbs. $60-63.50. Slaughter cows ut. and comm. 2-4 $43.20-47.80; cutter $40-44.50. Slaughter bulls, YG 1-2 1175-2045 lbs. $52-59.50.

McKINLEY-WINTER LIVESTOCK COMM. CO.
Dodge City, Kan., Feb. 20

2,900 head received: Feeder steers, md. frame 1 400-500 lbs. $76.50-79.50; 500-600 lbs. $72.50-75.75; 600-700 lbs. $70.50-73.50; 700-800 lbs. $70.50-72.50; fleshy 700-900 lbs. $67-70.50. Feeder heifers, md. frame 1 400-500 lbs. $65-68; 500-600 lbs. $64.50-65.80; 600-700 lbs. $63.50-65.90. Slaughter cows, high cutter and ut. $37-39; comm. $40.50-44; high dressing 2-3 $44-45; cutter 1-2 $37-39. Slaughter bulls, YG 1-2 1050-1620 lbs. $49-53.25.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, Feb. 17

1,172 head received: Feeder steers, choice 250-400 lbs $75-87.50, 450-800 lbs $72.50-85, good to md. 250-400 lbs $75-85, 450-800 lbs $62.50-70. Feeder heifers, choice 250-400 lbs $65-70, 450-800 lbs $62.50-67, good to md. 250-400 lbs. $65-67.50, 450-800 lbs $55-62.50. Slaughter cows, ut and comm $43-52.50; canner and cutter $35-42.50; standard heifers $52.50-58. Slaughter bulls, ut. and comm $52.50-62.50. Replacements, stocker bulls $55-62.50; stocker cows $38-54; pairs $425-650

PORT CITY STOCKYARDS
Sealy, Texas, Feb. 19

1,116 head received: Feeder steers, md. frame 1, 250-350 lbs. $88-95; 350-400 lbs. $83-88; 400-450 lbs. $78-83; 450-500 lbs. $70-78; md. frame 1 and 2, 200-250 lbs. $90-93; md. frame 2, 250-300 lbs $85-90; 300-350 lbs. $82-86; 350-400 lbs $79-82; 400-450 lbs. $72-79. Feeder heifers, md frame 1 and 2, 200-250 lbs. $68-73; 250-400 lbs. $65-69; 400-500 lbs. $63.50-67. Slaughter cows, ut. 2-3 $44-48; YG 4-5 $42-44; cutter and canner $39-42. Slaughter bulls, YG 1-2, 1200-1850 lbs. $54.50-60.

CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Feb. 19

1,108 head received: Feeder steers, md. frame 1 350-475 lbs. $82-86; 510-575 lbs. $75-78.25; 650-781 lbs. $68-70.30; 714 lbs. $66.75. Feeder heifers, md. to lg. frame 1, 265-310 lbs. $77-82; 325-495 lbs $68-74.50, 530-700 lbs $61.50-65, 750-1040 lbs. $56.75-61.25 Slaughter cows, higher cutter and ut 1050-1345 lbs $42.50-46, 1100-1275 lbs $47-50, cutter 800-1075 lbs $39.50-44, canner $36.75-39.75, heiferettes 725-905 lbs. $48-59.50 Slaughter bulls 1100-1720 lbs $53.25-57.25; high yielding $58.75-59.75. Replacements, pairs $660, 6-8 month bred cows, $450-550.

SHEEP
CENTENNIAL LIVESOCK AUCTION
Fort Collins, Colo., Feb. 18

839 head received: Feeder lambs, choice and fancy 55-75 lbs wooled lambs $57-70.50; 85 lb. shorn $62.50; 80-90 lb. wooled $57-62.50. Slaughter lambs, choice and prime, wooled 91-116 lbs $57.50-61; 119 lb. shorn $54-56.60, small package 146 lb. shorn $47.75; buck lambs and short yearlings 150-175 lbs. $41-47 Slaughter ewes, ut. and gd 110-206 lbs. $22-29.50 Slaughter ewes, ut. to good 110-206 lbs $22-29.50 Slaughter bucks, 100-125 lbs $27-29.25 Replacements, bred cows 160-200 lbs. $70-85, 182 lb. ewes with lamb at side $72.50 Bucks, 185-245 lbs $27-29.25.

HOGS
PORT CITY STOCKYARDS
Sealy, Texas, Feb. 19

285 head received: Barrows and gilts, US 1-2, 200-250 lbs. $45-48; US 2-3 200-250 lbs. $45-45.50, US 3-4 200-250 lbs. $38-41 Sows, US 1-2, 300-500 lbs. $40-43.50; US 2-3 300-500 lbs. $34.50-38.50.

RISINGER RANCH SIMMENTAL CATTLE

BULLS FOR SALE

SOUTH FORK RT. CODY, WYO 82414

DENNY SHORE 307/587 2018 ALAN SHOTTS 307/587 3735

Kershaw & Sons
Commercial Cattle Feeders
Charles Kershaw • Dick Kershaw
P.O. Box 75 • 714/344-3740
BRAWLEY, CALIF. 92227

Lemmy Wilson Livestock
Suppliers of Stocker and Feeder Cattle
Office: 615/623-8721
Also have some started calves on hand most of the time.
Rt. 4 • Newport, Tennessee 37821
Lemmy Wilson 615/623-8179
Dave Cantwell 615/623-3142

SCHEARBROOK

Annual Performance-tested **BULL SALE**

Thursday, April 9, 1981

1 p.m. at the ranch

Stevensville, Montana

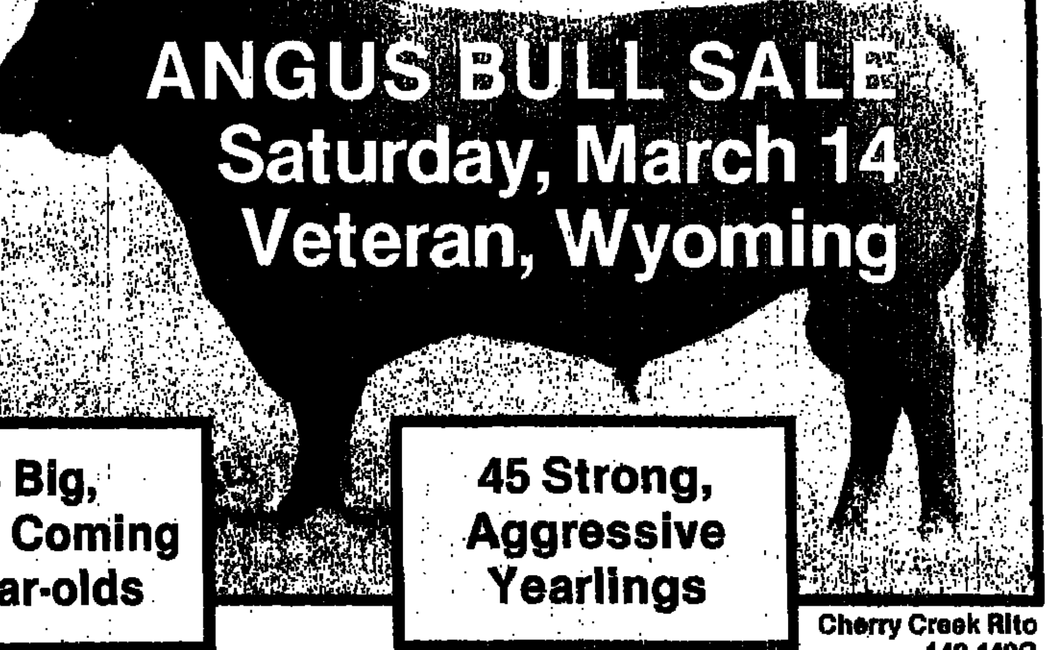
60 February and March Yearling Bulls
All Performance-Bred and Performance-Tested

For information and catalogs, contact:
Schearbrook Angus
Rt. 2, Box 207 • Stevensville, Montana 59870
Ken Williams, Manager • 406/777-5615

Featured Sires:
Schearbrook Shoshone
Band 234 of Ideal 3163 (Band 105)
Thomas Chaps
Schearbrook Classic

Booth's Cherry Creek Ranch Inc.

7th "Progress thru Performance"



Lunch 11:30
Sale 12:30
Booth's Sale Pavilion—1½ mi. north and 3¼ west of Veteran

55 Big, Stout, Coming 2-year-olds

45 Strong, Aggressive Yearlings

Cherry Creek Rito 149-449G

Good by Test, not Decree!

Complete Performance Information Available
Catalogs mailed on request:
Gordon Booth 307/837-2510 • Veteran, Wyoming 82243 • Henry Booth 307/837-2564

WLJ CLASSIFIED CORRAL

. . . SHORT CUT TO PROFITS

ADVERTISING RATES

BY THE WORD: 50 cents per insertion with a 10% discount if ad is ordered for 3 times. 15% discount if ad is ordered for 6 times. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number. Hyphenated words as two. Minimum charge of $7.00.

BY THE INCH: $23.00 per column inch per insertion with a 10% discount if ad is ordered for 3 times. 15% discount if ad is ordered for 6 times.

NO CASH DISCOUNT FOR PAYMENT IN ADVANCE FOR EITHER WORD OR DISPLAY ADVERTISING.

MAD RATES: $1.00 more per insertion for having a bold face head and your signature set in bold face type. Word ads only.

CONDITIONS

BLACK and WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ADS must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in printed copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is **NOT** agency commissionable.

WESTERN LIVESTOCK JOURNAL

Barbara Wyckoff—Ext 47
Classified Ad Mgr

4th Floor
Livestock Exchange Bldg
Denver, CO 80216

PHONE 303/623 2800

DO NOT PHONE in response to blind ads. Advertisers' names and locations are confidential. While checking Ad Dept. file, use your envelope and your reply will be promptly forwarded.

CLASSIFIED INDEX

1 Employment Wanted
2 Help Wanted
2A Distributors Wanted
2B Custom Service
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3A Livestock Brands
4 Semen
5 Cattle
5A Livestock Equipment
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6A Goats and Sheep
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7A Poultry
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8A Horsemen Supplies
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24 Schools
25 Trucks and Autos
25A Trailers
26 Lost and Found
27 Women's Interest
28 Vet Supplies
28 Miscellaneous
29A Travel

EMPLOYMENT WANTED 1

HUSBAND AND WIFE desire ranch work. Las Degree in mechanics and business management. 18 years of ranch and farm experience. Honest and dependable. P.O. Box 191, Amboy, WA 98601.

FULLY QUALIFIED rancher desires position on ranch as manager or foreman. Absentee owner ok. Selling ranch. Willing to relocate New Mexico, Arizona, Utah, northwestern Colorado. Don Mangum, Rt. 1 Sumner, TX 75486. Phone: 214/785-2279.

RANCH POSITION wanted. Cowboy/steer foreman or riding job. Know cattle and horses. Honest, dependable, trustworthy. Prefer Colorado and surrounding area. Commendable references. 8 a.m.-8 a.m. or after 6 p.m., call: 303/772-4435, ask for Joe Patrick.

MARRIED MAN, 26, seeking long term employment on commercial cow/calf operation, preferably desert location. Have own horses. Experienced in fencing, calving, doctoring, shoeing and feeding. Ranch raised, honest and dependable. References on request. Write Ad Dept. 541 c/o WLJ.

COWCALF FOREMAN
With 14 years experience in all phases of breeding program to include both practical cowcalf and feeding and technical artificial insemination and genetics.
CALL: 209/245-5902
or 916/924-9231

EMPLOYMENT WANTED 1

YOUNG COUPLE desires ranch work. Experienced in cow/calf, grain, hay, flood irrigation and machinery. Write Ad Dept. 540 c/o WLJ.

SINGLE WOMAN desires cooks job on ranch. Experienced. References. Call: 916/233-4819 or write: Hy Morris, Box 484, Likely, CA 96116.

MECHANIC SEEKING employment on farm or ranch, 25 years experience. Will handles parts and records. Can cook. No children. Call: 209/464-6140.

TWO LADIES would like a job on ranch. Cooking, housekeeping, light bookkeeping, light outside work. In reply, we would like to know duties and salary. Write Ad Dept. 547 c/o WLJ.

EXPERIENCED RANCH manager available. Long term commitment on progressive cattle operation. Sober, family man, hard working with experience and qualifications in all phases. Resume available on request. Write AD Dept. 539 c/o WLJ.

ASSISTANT RANCH foreman needed for 7,500 acre ranch northern New Mexico. Salary commensurate with experience and ability. Write Ad Dept. 545 c/o WLJ.

WANTED: Retired couple for ranch in central Wyoming. Woman to cook for crew, husband for yard work and handyman. Must be clean. 307/738-2257.

WANTED: MATURE, capable man for permanent ranch work. Must be self-starter. Experienced in flood irrigation, know cattle and horses. Send inquiries to: 766 Steele St., Craig, CO 81625.

WANTED: Custom farmer for clearing, turning, planting 50 acres alfalfa. Remote ranch, good roads. Small tractor and some attachments or furnish yours. Trade steers or cash. No phone. Rachel St. Rt., Box 52, Alamo, NV 89001.

NEED MATURE family man with extensive A.I. knowledge and good background in animal health. For work on registered Angus operation in western Nebraska. Call: 308/783-2121, daytime; 308/783-2060, nighttime.

NEED MATURE, middle aged couple for ranch work in northeastern New Mexico. Wife to cook for crew. Husband to be general handyman. All modern conveniences. Nice working conditions. Write Ad Dept. 528 c/o WLJ.

RESPONSIBLE family man or couple qualified in cow/calf and purebred operation. Knowledge-able irrigation, haying and general ranch management. Private home, utilities, in southern Oregon. State salary requirement and references. Write Ad Dept. 534 c/o WLJ.

Hard to get good help these days?

Not if you advertise in the Classified Corral's "Help Wanted" section.

FARMER FOR IDAHO mountain ranch 25 miles from Boise. Complete knowledge of sprinkler irrigation, haying, some grain, welding and mechanics essential. Modern house and meet furnished. Salary open. Donald Rumsey, 1500 W. 130 St., Gardena, CA 90249. Call: 213/321-4300.

HELP WANTED 2

TOP EXPERIENCED HELP
Married man, A.I., doctor and feeding. House and utilities provided. Salary commensurate to experience. Only top men need to apply!!
PHONE: 303/841-5337

TOP EASTERN
Great Dane kennel needs live-in kennel manager. Experienced. Must drive. No dogs. Separate quarters provided in house. Southwestern Connecticut rural area. References and picture required. Reply to: N.C. Draper, 109 Old Stagecoach Rd., Ridgefield, CT 06877. Phone: 203/438-2426. Monthly salary.

EXPERIENCED RANCH MANAGER WANTED
For southern Idaho registered Hereford and farm operation. Must be capable of showing sale cattle and all practical ranch management. Top salary, insurance, house and utilities. Please send resume to:
Ad Dept. 546 c/o WLJ

ALL AROUND MAN or couple for remote mountain ranch. Wife to cook, tend garden. Non-smoker(s). NO HEAVY DRINKER(S). Trailer, laundry, meals, salary. No TV, no phone. Must like dogs. Woman owner. Good future for honest, dependable, hard worker(s). If you cannot laugh it off in the hills, do not apply. Rachel St. Rt., Box 52, Alamo, NV 89001.

EXPERIENCED REGISTERED HERDSMAN
For 500 production tested beef cows in midwest. 2 production sales per year. 2 registered breeds. House, utilities, beef, and insurance program. Must be a good judge of beef cattle and have experience in managing them. Send references and resume to:
Ad Dept. 544 c/o WLJ

CUSTOM SERVICE 2B

WANT custom cattle feeding. Room for 800 head. Alfred L. Smith, Bradshaw, NE 68319. Phone: 402/736-4403.

BURN BRUSH
Beat the drought. Spring burns increase range productivity fast. Full service Helitorch controlled burning. Total cost: $8.00 to $10.00 per burned acre, less for larger acreages. Call now for details and free price quote.
CALIFORNIA HELITORCH SERVICE
Box 153, Ukiah, CA 95482
Phone: 707/468-5079

CATTLE FEEDING MANAGEMENT
Southwest Kansas and the Texas / Oklahoma Panhandle. We buy, sell and hedge. Can arrange for financing. Need a partner to furnish the equity to feed 1,000 head of cattle on a low risk hedge program.
Write:
Cattle Feeding Management
P.O. Box 1287
Guymon, OK 73942

SEMEN 4

Basolo Purebloed Basolo Semen
$2.00 per Ampule
Purchase direct from the developer.
Bud Basolo
P.O. Box 4287
Burlingame, CA 94010
PHONE: 415/343-8693

CATTLE 5

REGISTERED ANGUS: One yearling bull, one, 2-year-old. Canadian lines. 916/663-2260. Ask for Terry.

RED BRAHMAN BULLS
Fertility tested.
Registered, big boned and stretchy.
Jack Cunningham
Mountain Home, TX 78058
PHONE: 512/866-3392



The Reputation
BULL SALE
690 Bulls—7 Breeds
Survey of 1980 Buyers
Less than 1% non-breeders
All Bulls Strictly Selected
APRIL 13-14-15, 1981
CONTACT: Box 690, LLOYDMINSTER, Sask, CANADA S9V OY7

MAINE-ANJOU
Selling 10, registered, 3, 4 and 5-year-old bred cows. Most heifer calves will be purebred.
Clavering Hill Cattle Co.
Davis Olsson
10486 Crothers Rd.
San Jose, CA 95127
PHONE: 408/251-7384

HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and beef cross calves, 20 to 24 weeks old. Delivered to your farm on approval. Hrdlicka Bros., Rt. 7, Chippewa Falls, WI 54729. 715/723-1171, office: 723-9158, residence.

BRAHMAN'S
Registered
Manso Bloodlines
45 Coming 3-year-old bulls
Some Registered
All Top Quality
67 Mature Cows
Calve in Spring
Near Texarkana
PHONE: 501/772-7675
512/824-4587
FERGUSON CATTLE CO.

LIMOUSIN BULLS: Purebred and percentage. Varieties of colors and grades. Excellent breeding age bulls all over 1,200#. 90% by same sire. Simmons Farms, Eldon, Missouri. 314/392-4394; 392-4061; 392-8613.

HERD DISPERSAL DUE TO RANCH SALE
92 Registered ½ blood Limousin cows ages 3 to 8, and 13 registered ¾ blood Limousin coming 2-year-old heifers. All A.I. bred to top Limousin bulls. Performance tested herd. Large frame, 1,250 lbs. cows due to start calving April 12th.
Francis Blake
Hereford, Colorado
PHONE: 303/496-2364

DAVIES SIMMENTALS

The Brand for Performance Tested Range Bulls
For Sale

DAVIES SIMMENTALS
Box 159
Deer Trail, CO 80104
PHONE:
303/822-5341

FOR SALE: 55, bred cows, mostly Hereford, some black baldie, 4 through 10 years of age. Begin calving April 1st. Bred Simmental, Hereford bulls. 45, bred heifers, Hereford, some black baldie, begin calving March 13th, bred Angus. All shots by a vet. Wormed and poured. Phone: 605/225-2617, evenings, Aberdeen, South Dakota.

CATTLE 5

SELLING BUFFALO and Scottish Highland cattle. Norman Pease, 48 Donald Drive, Orinda, CA 94563.

BRANGUS BULLS FOR SALE
22 Registered 2-year-old Brangus bulls.
PHONE: 817/335-4261
or 624-7523

The Reputation
BULL SALE
690 Bulls—7 Breeds
Survey of 1980 Buyers
Less than 1% non-breeders
All Bulls Strictly Selected
APRIL 13-14-15, 1981
CONTACT: Box 690, LLOYDMINSTER, Sask, CANADA S9V OY7

REGISTERED ANGUS
Bulls, replacement heifers, cow pairs. Excellent bloodlines. Spencer Angus Ranch, Santa Maria, California. 805/922-2211.

FOR SALE
Top quality, 2-year-old Simmental Range Bulls
FAXON SIMMENTALS
PHONE: 503/929-3478
Philomath, OR 97370

FISCHER RANCH
Virginia Dale, Colorado
Wellington, Colorado
Excellent, growthy, percentage Simmental range bulls available at private treaty. Bulls available from Hereford, Angus, Black Baldie and part Charolais bred cows.
Troy Belyeu, Foreman
PHONE: 303/568-3895

HIGH ALTITUDE BLACK BALDIE COWS FOR SALE
Approximately 125 head of running age cows, including a high percentage of second calf heifers, all bred to Extreme Tiberius Hereford bulls. Ideal for crossing with exotic bulls. Cows born and raised at Kremmling, Colorado and have had all shots, including immunization against Scours. Due to calve the last week in March.
Grady Culbreath
PHONE: 303/724-3668

ANGUS BULLS
Full, 2-year-olds and fall yearlings from proven A.I. sires. Light birth weight, pasture raised Deavers Registered Angus Ranch, 918/865-3053. Orland, California.

CLUB CALF COWS
For sale: limited number of Charolais and Chianina crossbred cows. These cows have the frame and growth needed to produce top quality club calves. Bred to fullblood Simmental bulls, start calving in February. Some top, selected, open replacement Simmental cross heifer calves for sale. Reasonably priced.
RED RIVER FARMS
Office: 714/922-2617
Home: 922-8764

BRAHMAN BULLS
Yearlings and 2-year-olds. Our bulls will sire the good, F1, fast growing calves.
BRANGUS BULLS
Yearlings and 2-year-olds.
AVON DAVIS
13870 Ave. 25, Chowchilla, CA 93610. 209/665-2273.

FOR SALE
Registered Brangus bulls coming 2-year-olds and yearlings. Some out of Wye cows and Rex Carter ¾ blood bull. Also, 10 registered Wye bred Angus cows bred to Shoshone Titan FD60 son. Average age of cows 6 years old. 7, registered Brangus cows average age 4 years old. Bred to one of the top sons P.W. Georgie Boy 203. All cows are pregnancy checked and vaccinated.
HONEY CREEK BRANGUS
Bob Heldzig
Auburn, NE 68305
PHONE: 402/274-4422

COWS FOR SALE
275 B/W. Simmental cross mountain range cows, bred to registered Hereford and registered Simmental bulls, pregnancy tested, mouthed, all shots, calving February and March. Sell now or will calve out for spring delivery. Will sell 12, registered young bulls. Call: 509/697-8584, before 7:00 a.m. or after 7:00 p.m.

418 BULLS
182 Charolais
(18 Coming 2-year-olds)
183 Simmental
(Many Polled)
40 Gelbvieh
23 Saler
5 Angus
3 Maine-Anjou
The sale is April 24th, 12 noon MST. Great Falls Livestock Market Center, Great Falls, Montana.
For More For More Information, Contact:
Herd Improvement Test
Box 250
Stanford, MT 59479
or Call:
Gary Gershmel
406/429-5571
Lloyd DeBruycker
406/476-3427
Harold Schmitt
406/727-7118

ZR-COX HEREFORD SALE
at Cliff, New Mexico
March 14th, Saturday, 1:00 p.m.
Range Raise—Mountain Ready—Rock Hard—Practical Cattle
60 Bulls
All are practical production tested cattle that have proven they get the job done in rough country. All clean pedigreed, guaranteed.
Auctioneer: Arkie Kiehne, Socorro, New Mexico
For information and catalogs, contact:
ZR HEREFORD RANCH
Box 0, Santa Rosa, NM 88435
PHONE: 505/472-5141
JAY COX RANCH
Winston, NM 87943
PHONE: 505/894-6904 or 894-2570
COX

CATTLE 5

20 ANGUS BULLS
Long yearling and coming 2 years old.
Phone: 209/885-3407, evenings

REGISTERED RED ANGUS
Cows, heifers and bulls
PHONE:
303/688-3559

LONGHORN BULLS FOR RENT for heifers or cows. 100 MAGEE, Danville, California 415/837-7228.

SHORTHORN
8, Shorthorn and Polled Shorthorn yearling bulls. Semen tested. Ready to work for you.
MJ RANCH
Oakdale, California
PHONE: 209/881-3365

TRY CLASS ADS

HOLSTEIN BOYS
Good quality calves 215 to 550 pounds. Thin, good boned, healthy, fully vaccinated. Also black baldies and Herefords weighed and delivered on approval.
K-B CATTLE CO.
Milton, Kansas
PHONE: 316/456-2838

CATTLE 5

BRANGUS BULLS
Rocky Joe line, herd sire, 6 years, 4 range bulls, age 14 to 18 months. Weaning 575 plus lbs.
Owens Ranches, 916/486-3866.

FOR SALE
30 Halfblood Limousin cows bred for spring calves.
PHEASANT HILL LIMOUSIN RANCH
PHONE: 918/256-6626
If no answer:
918/256-5162

RANGE BULLS and females for sale. Performance tested. Shasta Charolais, Rt. 1, Box 3133, Anderson, CA 96007. Phone: 916/365-3088.

SELLING April 21st, 120 Limousin bulls, 35, coming 2's, over half are black. Coleman Limousin Ranches, 408/644-2300 or 644-2232.

RED BRANGUS
For a free, color brochure on the Big Red Muleys and a list of breeders, contact:
American Red Brangus Assn.
Dept. W, P.O. Box 1326
Austin, TX 78767
PHONE: 512/345-2625

TEXAS LONGHORN bulls. 35, yearling and 2-year-old, purebred bulls for sale. Gerald Dogroff, Brewster, NE 68821. Phone: 308/547-2456.

20 HEAD
Semen tested, 2-year-old, Angus bulls, 20 head, pregnancy tested heifers. 20 head, mixed age, pregnancy tested cows. Call: 208/365-2398.

RED BRANGUS BULLS
40 Yearlings, 20 coming 2-year-olds. 4 bulls consigned to Color Country sale in Cedar City, Utah, March 21st.
Bar MK Ranches
Box 8
Monticello, UT 84535
Val Dalton
PHONE: 801/587-2416

TOP QUALITY, registered Brangus bulls for sale, serviceable age. The going breed for the commercial cattleman. Jack Glanville, Jr., Cottonwood Falls, KS 66845. phone: 316/273-8311

LONGHORN BULLS
We have a large selection of breeding age bulls and yearlings ready to work for you.
Call Us
L & L CATTLE COMPANY
Larry, George & Irene Bond
Fruitland, Idaho
Evenings, 208/452-4128

REGISTERED ANGUS
17 Head, select heifers. The top of the herd. 50 head AHIR, registered Angus cows. Complete dispersal. 2,000 ton High Valley, Idaho alfalfa hay. Phone: 208/527-3255.

CHEROKEE SANTA GERTRUDIS
Poll semen from Cherokee the Governor & Cherokee Galaxy.
Also, horned and Polled bulls and Females.
Come and Visit
CHEROKEE RANCH
Sedalia, Colorado
Tweet Kimball, Owner
20 miles S. Denver—Hwy. 85
PH: 303/688-4600

SHORTHORNS: Producing modern beef through the use of the world's largest genetic base. Get all the facts in national breed magazine SHORTHORN COUNTRY, Dept. LJ, 8288 Hascall St., Omaha, NE 68124.

REGISTERED BRAHMAN CATTLE
Bulls and cows. All ages, red and grey. Some Polled also F1.
L Bar W
Land & Cattle Co.
P.O. Box 839
Hollister, CA 95023
PHONE: 408/637-6870
209/722-5577
408/637-0449

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Want To Raise Club Calves?
Most efficient feeders or top producing females. Come to the ranch and see our bulls: Simmental (some Polled), Limousin (red or black), Maine-Anjou (red or black).
Five champions and reserve champions in recent feed tests.
DOIG RANCH
Madera, California
PHONE: 209/673-1153

CATTLE 5

400 BRUCELLOSIS vaccinated Holstein heifers 8 to 11 months old. SR registered Brahman ABBA cows 3's to 10's, $750 per head. Austin, Texas. Capital Cattle Company, 512/243-3452 or 442-4557.

SHORTHORN BULLS
2-Year-Olds
1980 Bull Calves
Records
Polled and Horned
VRB Prince and Lancer 472 Lines
Clifford Hill
9285 Liberty Rd. S.
Salem, OR 97302
PHONE: 503/362-3936
503/363-9993

GOATS and SHEEP 6

FOR SALE: 1,000, 2-year-old, Rambouillet x Columbia Ewes. Choice, smooth body, open face, bred to lamb May 1st. Eugene Perez, Box 1, Vaughn, NM 88353. 505/584-2523.

HORSES, JACKS, MULES 8

NOW IS THE TIME TO CONSIGN TO THE 18th ANNUAL CALIFORNIA MID-SUMMER QUARTER HORSE SALE
Saturday, May 30, 1981
Los Angeles County Fairgrounds
Pomona, California
The sale that's been one of the most successful show, performance and racing sales in California for many years!
CONSIGN NOW!
Remember! Early return of your entries insures early advertising, which means more money for YOU!
Write or phone for entry blanks today:
CALIFORNIA MID-WINTER SALES CO., INC.
4500 Campus Drive, Suite 209, Newport Beach, CA 92660
PHONE: 714/549-2656, or 714/759-0311, Evenings
J. RALPH BELL, SALE DIRECTOR
Mention the WLJ

HORSEMEN SUPPLIES 8A

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Latigo Ropes. Catalog Available. Cowboy Gear.
RALPH SHIMON CO.
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Powell, WY 82435
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DOGS 9

BORDER COLLIE PUPS: Registered parents, slick hair. $100.00. 209/288-8501, after 6.

REGISTERED Border Collie pups, stud service. Kenneth Whelan, St. Paul, Kansas. 316/449-2337.

SLASH V RANCH Australian Shepherds. Guaranteed to work. Rt. 1, Box 140M, Logan, UT 84321. 801/752-0807.

TWO, STARTED sheep dogs, 1½ years old. $300 apiece. Call: Michael Hubbard, 503/545-6367 or 503/545-6291.

HALF McNAB and Kelpie pups from good working stock. Evenings, 916/547-3659; days, 916/244-0520.

AUSTRALIAN Cattle dogs. (Queensland Heelers.) Pups, stud service (red and blue). Dale Gilmore, Box 544, Olney, Texas. 817/564-5789.

REGISTERED ENGLISH Shepherds pups. Smart, aggressive, bob-tailed. $200 each. Daryl Crittenton, Culver, Oregon. 503/546-5602.

LIVESTOCK WANTED 11

WANTED: Pairs, young to middle-aged. Good quality. 209/772-1517.

BRAHMAN CROSS and English bred stock cows. 602/268-0275. Bill Reer.

WANTED: 115 Charolais steers weighing 850 to 900 pounds. Ed Klosa, 916/795-9706.

GO MAD
MAD details can be found above the Classified Corral coupon.

IF YOU HAVE good, sound, large farmed, 1,000# plus, open, Charolais cross, Holstein cross or exotic cross cows, Rio Vista will pay you a premium. Truck load minimum only. Call today: 512/677-8014.

Let us LEASE YOUR COWS
You will get back 3 registered cows for every cow you lease or average 30 to 60% annual return on your money. NO RISK.
Write for Brochure
THE COW-MAN CO.
Box 29, Weiser, ID 83672

HORSES, JACKS, MULES 8

APPALOOSA Stallion for sale or lease. Jim Keaver, 3200 E. 43rd, Hutchinson, KS 67501. 316/662-9525 or 316/662-4356.

2 REGISTERED PERCHERON GELDINGS
Age 3 years, broke to drive, well matched. One gray one black. **Phone: 702/754-6260.**

WORLD CHAMPION
Walker Goodies Go Boy Bud plus AQHA ROM Bar Bob mare equals the finest saddle horse. $1,000. 801/336-2453.

MARES FOR SALE: Joe Reed, Three Chicks, King, Three Bars. Double bred Poco Bueno (Tobiano) paint stud. Call roping horses, barrel horses. Odell Blackwell, Rt. 1, Iowa Park, TX 76367. 817/592-5225.

REGISTERED HORSE AUCTION
All-Breeds
Sunday, March 15th, 1:30 p.m
Warren Showgrounds
Santa Barbara, California
Mike Hoch, Auctioneer
PHONE: 714/685-9800
822-8438

MAD details can be found above the Classified Corral coupon.

HORSES, JACKS, MULES 8

NOW IS THE TIME TO CONSIGN TO THE 18th ANNUAL CALIFORNIA MID-SUMMER QUARTER HORSE SALE
Saturday, May 30, 1981
Los Angeles County Fairgrounds
Pomona, California
The sale that's been one of the most successful show, performance and racing sales in California for many years!
CONSIGN NOW!
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Write or phone for entry blanks today:
CALIFORNIA MID-WINTER SALES CO., INC.
4500 Campus Drive, Suite 209, Newport Beach, CA 92660
PHONE: 714/549-2656, or 714/759-0311, Evenings
J. RALPH BELL, SALE DIRECTOR
Mention the WLJ

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J. William Murphy & Associates
Consulting Appraisers
Condemnation—Estate Appraisals
Call Collect: 714/628-5517
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PACIFIC Farms and Ranches 13

WANTED: Large cattle ranch. Prefer some irrigation from Santa Barbara north to above San Francisco. Along coast. $7,000,000. Call: Henry Buttenquart, Broker. 415/828-6800.

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Brokers Washington / Oregon
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LARGE OREGON CATTLE AND GRAIN OUTFIT
Well located in beautiful LaGrande Valley, 360 degree view of the Blue Mountains, 5 miles from the city and 2 miles from a modern ILS airport at 2,750 feet elevation. 1,790 acres deeded with 1,740 acres under inexpensive water, mostly wheel lines and new pivots. Was straight cattle set-up, now grain and grass seed. A real producer. Can be operated cowcalf, 1,200 / 1,500 head, stocker 2,000 / 2,500 yearlings, grain / crops or any combination of the above. Lateral as well as vertical integration and diversification possible on an all deeded ranch. Exceptional management now available. Many depreciables. Very good improvements. Here's a real investment opportunity for one or a group. $3,650,000, cash or terms to qualified buyer.
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Bill Knipe / AFLM; Dan Withers / CRA
PHONE: 208/345-3163
200 N. 3rd, Boise, ID 83702

PREMIER CATTLE AND HAY OPERATION
15,600 deeded acres, 3,680 irrigated (flood, wheel lines, 8 pivots), 2,100 acres alfalfa, 1,000 acres irrigated pasture, 1,500 acres ready for development, 2,600 pair excellent cattle and 150 bulls included. Extensive line of farming, haying and developing equipment also. Summer pasture, private grazing leases and winter grazing lease. Excellent improvements include 6,000 sq. ft. home and 2 other excellent homes. Fully equipped shops, barns, electronic scales and more. Will run 3,500 pair and produce 10,000 ton of hay. An outstanding turn-key operation for the rancher/investor. $13,150,000. Complete financing available. Extensive depreciable assets! Can add 1,050 acres hayland bordered on 3 sides by this ranch for $800,000.
Call or Write Today. Broker Inquiries Welcomed. Ask for our Brochure.
LaQUIEU & LaQUIEU, INC., Realtors
6408 S. 6th St., Klamath Falls, OR 97601
PHONE: 503/882-4469

EASTERN OREGON
Combination Baker County farm and cattle ranch. 1,388 acres deeded, 80 acres BLM, 400 plus irrigated crop land. 224 acres irrigated meadowland. Balance grazing and privately owned. 1,500 acre foot storage lake. Abundant irrigation water and excellent development potential. 2 year-round streams plus lake, excellent hunting and fishing on ranch. This place is priced to sell at $650,000. Good terms to qualified buyer. Immediate possession. Good line of equipment available.

EASTERN OREGON
Baker County cattle ranch. 1,520 acres deeded, 4,250 acres private seeded BLM. 830 acres irrigated, balance sub-irrigated and summer pasture. Excellent water from 2 creeks and river on ranch. 3 dwellings, corrals, barns, scales and good fencing. 5 to 600 head capacity. Low cost operation. Price: $1,450,000. Cash or terms to qualified buyer.
Phone for additional information:
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1405 Campbell St., Baker, OR 97814
PHONE: 503/523-4434

OREGON RANCHES
BEND, OREGON RANCH
Cattle or sheep, 140 acres, irrigation water, high hay production. Excellent home and outbuildings, irrigation equipment included. One of the nicest ranches in the area. Price: $365,000. Terms to qualified buyers.
CENTRAL OREGON RANCH
480 Acres, 320 irrigated, cattle, hay, wheat. Ideal cowcalf, sheep or feedlot operation. Long growing season. Price: $750,000, terms to qualified buyers.
EASTERN OREGON CATTLE RANCH
Excellent range and base. Many year around springs. Good capacity. $1,300,000.
For Further Information And Information on Our Marketing Programs Please Contact
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Broker
RANCHCO REALTY INC.
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Ranch Sales • Ranch Management

PACIFIC Farms and Ranches 13

74 ACRES permanent pasture, check irrigated, fenced. Will handle 75 cow/calf pairs. Write or call: California Farm & Ranch Brokers, P.O. Box 149, Roseville, CA 95678. Phone: 916/783-3137.

Plow thru
To your prospective buyers. Advertise in WLJ's Classified Corral.

75 ACRES
SANTA CRUZ COUNTY
2 Bedroom country house, 4 pear orchards, apple orchard, 2 barns, redwood, oak and madrone, electric power, water system. This property, in my opinion, can serve at least 2 purposes: a country home and a future potential for at least 25, very beautiful building sites with ocean and mountain views. I have owned this property for 25 years and have reached the time I need to sell. Price: $550,000.
Write to: Telford L. Smith, 600 Rider Rd., Watsonville, CA 95076 or phone, office: 408/722-6688 and evenings, 408/887-2200.

334 ACRES with good, 4 bedroom, 1 bath ranch house. Good view of Cascade Mountains. Large barn needs some repairs. Corrals, BLM land joins ranch, approximately 1,500 acres. Good terms. Price: $200,000. George Fehunbacher, 360 N. Beaver, Prineville, OR 97754. Phone: 503/447-5314, after 5:00.

EASTERN OREGON
300 Animal unit, picture book setting. All deeded and newer buildings. 130, irrigated acres. Priced: $748,000.
340 Acres choice row crop. Now in hay. $1,000,000.
20 Acre dry lot Dairy. 6 on a side herringbone. 203 tree stalls. Lots of concrete. One of the best set-ups you'll ever see. $350,000.
OLD OREGON TRAIL
Real Estate
P.O. Box G
Vale, OR 97918
PHONE: 503/473-3246
Evenings, Dave Adamson
503/473-2301

HELP ME find my dream ranch. Looking for a location for my dairy operation and registered Brangus herd. I need from 400 to 1,000 acres irrigateable. I would like a scenic area for this showplace. Will be commuting from Orange County. Would prefer no more than 250 to 350 air miles from Orange County. Michael Christian, 5840 E. LaPalma, Anaheim, CA 92807.

80 ACRES: Scenic beauty, pines and meadow pasture, 10 acres irrigated hayland. 2 wells, sprinkler lines, septic tank included. This is a dandy buy. $74,500, easy terms.
800 ACRES: Approximately 200 acres irrigated, free water, part alfalfa, part meadow pasture. 460 acres upland crops. Spring fed lake with big rainbow trout. Paved highway frontage. Some good, high ground for winter feeding and sheltered calving areas. Large, older, 4 bedroom home, out buildings and corrals. $575,000. Good terms.
HOLMAN REALTY, INC.
4729 S. 6th St.
Klamath Falls, OR 97601
PHONE: 503/884-1343

SACRAMENTO, CALIFORNIA 40 miles northwest. Complete cattle set-up now running 100 head on 27 acres. Main home and second home. 2 barns, plus pole barn for hay storage, scales, feeding shed. Good permanent pasture, fenced and cross-fenced. Abundant water, just 3 miles from Interstate 5. $350,000. Owner anxious to sell. Susan Liedberg, Realtor, 828 Yolo Ave., Esparto, CA 95627. Call: 916/787-3601.

RICH SAN JOAQUIN VALLEY
206, m/l, acres combination cattle ranch would make outstanding dairy set-up. Good drainage, 2 barns, pole barns, shop, hog shed, 2 nice homes. Excellent location with good road frontage. Owner financing. Make offer.
97 ACRES/2 PARCELS
Native pasture, fenced, road frontage, good terms.
THREE 80 ACRE PARCELS
Slightly rolling, near Linden. Good terms.
GRAPES AND ALMONDS
20 Acres combined income. Excellent operation with nice, 4 bedroom home. Some equipment.
ROSE MARIE REALTY
PHONE: 209/334-1642



"I knew this was a comin'—I just needed another day—and I'd of been ready!"

PACIFIC Farms and Ranches 13

TEHAMA COUNTY: good, 115 irrigated acres, reservoir, 3 large barns, good corrals, fenced, nice, 3 bedroom home $315,000. terms. Hobgood Realty, 916/824-2196.

20 ACRES
WHIDBEY ISLAND, WASHINGTON
13 Acres forest, orchard, fenced, new barn with 2 bedroom apartment. Homesite with view. 2 miles to Oak Harbor. $175,000. Owner: P.O. Box 26, Oak Harbor, WA 98277.

TEHAMA COUNTY: 425 acre ranch. 80 irrigated, dry farm balance, large barn, equipment building, equipment, fenced, large, 3 bedroom home, guest house. $575,000. terms. Hobgood Realty, 916/824-2196.

PINE TREE REALTY
209/784-1000
626 West Grand
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105
Office at the ranch—County Roads 20 and KK, Orland, CA 95963

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CENTRAL OREGON HORSE RANCH
53 Level acres, new, 70'x 120 ft. 16 stall barn, 18'x32 ft. veterinary and tack room. All stalls have large runs, hot walker, plenty of room for private training track. 42 acres irrigation. $275,000 with terms. Trade for trucks, airplane, cash or 7 Agent owned.
Cliff Beck
ERA Realty Center
326 N.E. Hawthorne, Bend, OR 97701
PHONE: 503/389-7760; Evenings, 503/447-3561

SOUTHEASTERN OREGON 315 Acres, home plus extra quarters. 2, large meadows, year around creek and springs. Sportsman's paradise. Deer, game birds, fishing. $250,000. JAN MORGAN REAL ESTATE. Phone: 503/847-4890 or evenings, Linda Middlebrooks, 503/947-4204.

FOR SALE: Near Anderson, California, 140 acre ranch with 2-year-old double wide coach, 10 acre farrowing barn, boar barn, 22 isolets, waste pond, some fenced pasture, $180,000. $36,000 down. Balance interest only 12¾%. Balloon 5 years. Principals only. Phone: 415/883-3363.

NORTHERN CALIFORNIA—SISKIYOU COUNTY
313 Acre ranch, 190 acres alfalfa, 80 acres field corn. Completely fenced, 3 pumps, 5 wheel lines, underground mainlines. Large barn, corrals and numerous outbuildings. Beautiful Scott Valley setting. $865,000.
Small ranch, 56 acres, 22 acres in alfalfa. Irrigation well, pump and underground mainlines. Nice mobile home and large barn. $198,000 with owner financing.
TANKERSLEY & BALLOW REAL ESTATE, INC.
P.O. Box 604, Fort Jones, CA 96032
PHONE: 916/468-2349

PACIFIC Farms and Ranches 13

WHEN CONSIDERING selling or exchanging your ranch in central or northern California, contact: Chester A. Mallory, Century 21 Cloverland Realty Co., Inc., 389 W. F St., Oakdale, CA 95361. Phone: 209/847-1731.

460 ACRES
Under circle irrigation free water. 640 acres sub-irrigated, all in pasture grass. Two, 8 and 10 acre lakes and creek. Excellent bird hunting. $550,000.
PHONE: 509/488-5108 or 488-2395

TRY CLASS ADS
Let Them Work For You!

SURROUNDED BY OAKS
14 8 Acres with superior, 3 bedroom. 2 bath mobile home, fruit trees, decking, outbuildings and more. $98,500. For information, write: Kim Rulz, Harrigan & Assoc., 805 5th St., Lincoln, CA 95648.

RAY COX, Realtor
"YOUR LAND MAN"
Specializing in the sale and exchange of western farms and ranches.
Box 528, Paskenta, CA 96074
PHONE: 916/833-5560
"Anytime"

PACIFIC Farms and Ranches 13

NOVOTNY'S DOUBLETREE REALTY
Specializing in Ranches-Farms-Dairies Sales & Exchanges
Rose Novotny, Broker
Ray Novotny, Salesman
2022 SW 4th Ave.
Ontario, OR 97914
PHONE: 503/881-1441 or Eves., 503/262-3294

TRAINING STABLE
Beautiful ranch house on 10 useable acres. Everything the horse trainer needs. Barns, stalls, paddocks, indoor and outdoor arena and more $225,000. For brochure, write: Ron Barringer, Harrigan & Assoc., 805 5th St., Lincoln, CA 95648.

CALIFORNIA'S FINEST CATTLE RANCH
13,000 Acres with 3,000 acres lease land Monterey county. 3, beautiful homes, plus splendid improvements. Large oak trees, year around creeks, springs and ponds. Good carrying capacity and rainfall. Abundance of deer and wildlife. $375 per acre. Terms.
PEELMAN REALTY
3315 W. American Ave.
Fresno, CA 93706
PHONE: 209/485-4430

CLEMENTS HORSE RANCH
105 Level to rolling acres. Well located in an area of other fine ranches. Charming, remodeled farm house, numerous barns, paddocks, irrigated pastures, excellent fencing. Professionally landscaped. A show place for the serious breeder. Priced at $1.5 million.
MIMI GRAVES, Realtor
Equestrian Properties a Specialty
P.O. Box 2156
Walnut Creek, CA 94595
PHONE: 415/939-6300

INTERMOUNTAIN Farms and Ranches 13

898 DEEDED ACRES in Lemhi Valley, Lemhi County, Idaho. Good water rights, 4 bedroom, older home. Good outbuildings. Operation Thoroughbred horse ranch plus 200 head cows. Outside range rights. Price: $1,100,000. Terms. Contact: Frontier Realty North, Box 920, Salmon, ID 83467, 208/756-3160. Also, good selection of ranches large and small.

INTERMOUNTAIN Farms and Ranches 13

60'X150' INDOOR ARENA with attached, 3 bedroom home. 40 stalls on 2.7 acres. On major highway. 801/752-5807.

CATTLE RANCH
4,680 Deeded acres contiguous to BLM and forest. Irrigated hay and pasture land. Year around creek through headquarters. 3 homes. Mild winters, good grass and water. Rated at 600 animal units. PRICE: $1,200,000 including all equipment.
CARL SMITH
Bake Young Realty
P.O. Box 980, Nampa, ID 83651
PHONE: 208/466-3524

IDAHO OPPORTUNITY
Large Diversified farm and cattle ranch in south central Idaho. Farm has approximately 800 acres of top Idaho farm ground. Last year the crops were sugar beets, beans and alfalfa. 5 pivot sprinklers. Ranch end runs 750 pair on state leases, BLM and deeded ground. 800 head feedlot. 4 sets of improvements. Owner would exchange down to a smaller cattle ranch or steer operation. Owner has $1,000,000 equity. An exchange would require $200,000 in cash. Price: $2,500,000.
EL RANCHO REALTY, INC.
1002 Blaine, Caldwell, ID 83605
PHONE: 208/454-8668
David L. Putnam, Broker

CATTLE FEEDERS DREAM
460 Acres, 375 Irrigated. Good, productive soil, 1,000 head feedlot with good drainage. Large machine shop with additional storage and office. Nearly new, 4 bedroom home, beautiful setting. Close in to Boise. Price: $750,000. Terms available.
ROW CROP
1,280 Acres, raise potatoes, sugar beets, beans, grain, etc. Totally sprinkled, highly productive. Terms available. Price: $2,560,000. Consider trade.
IDAHO PROPERTIES CO.
326 N. Orchard
Boise, ID 83706
PHONE: 208/375-3750
Elden E. Gray
Evenings, 208/375-0691

1,800 ACRES, good row crop farm, close to Snake River. $2,850,000. 380 ACRES, $310,000. 800 ACRES, $950,000. 80 ACRE DAIRY, $325,000. 2,530 ACRES, $2,800,000. 3,025 ACRES, $4,950,000. 960 ACRES, $1,500 an acre. 4,800 HEAD sheep ranch, $1,100,000. Sheep and cow combination, $3,800,000. $1,500 HEAD cow unit, $2,000,000. 1,200 COW outfit, $1,800,000. HOFER REAL ESTATE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

Put Your Advertising Message In Western Livestock Journal

K - REALTY
240 Acre Grade A Dairy, double 4 side opens, 8 units Surge with automatic take offs, low line milk line, 1,000 gallon bulk tank, over, head feed storage, 80 free stalls, calf sheds, machine storage, shop, lots of grain, hay and silage storage, two, 4 bedroom homes, one, 3 bedroom home. $600,000 with excellent terms.
320 Acres low cost irrigation, 3 bedroom home, barn and garage $400,000. Excellent terms.
2,500 Deeded acres, mtl, of good grazing, with state lease, forest permit. All with good stock watering. Average annual precipitation 20.38 inches. $500,000. Excellent terms.
3,086 Deeded acres lots of improvements, about 500 acres can be irrigated with more to be developed. $1,400,000. Good terms
100 Acres mtl pasture, abundance of water costing approximately $4.50/acre, 8 room brick house, 20' x 63' metal shed partly enclosed. Corrals, new fences. Artesian water to house and corral area. 45 minutes from Boise, Idaho. Would make an excellent dairy or horse set-up. $220,000. Excellent terms.
K-BEE REALTY
1070 N. Cole, Boise, ID 83704
PHONE: 208/378-0666
K.B. "Ken" Nelson • Dave Campbell • Richard Reineke
208/939-0875 208/377-4868 208/495-2463

WLJ—The leading All-Breed Publication in the West!

MOUNTAIN Farms and Ranches 13

DROUGHT PROOF RANCH AND FARM
1,144 Acres deeded, 120 acres state lease, 710 acres water right. (All the water you can use all season long.) 810 acres cultivated, 175 acres circular sprinkler, shallow supplemental irrigation wells, raise any cash crops, feed or cattle, excellent wintering ranch, year around live creek, excellent buildings, feedlots, 3 miles to county seat town, school bus to door, excellent hunting and fishing, must be seen to be appreciated. For sale by owner. Immediate possession.

DROUGHT PROOF RANCH/FARM
660 Acres deeded, 383 acres irrigated. Same qualifications as above.
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HIGH DESERT alfalfa, 2,300 ton all tested. Feeder, dairy, horse and sheep available (will feed cattle here) Riley, Oregon. 503/493-2888; 503/493-2340.

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Food dollar "pinch" to force adjustment

(Continued from page 1)

ever be higher than 115 again.

Consumers also want leaner beef, he said, and because of the high cost and world demand for feed grains, cattle will be fed for shorter periods in the future. Other changes in the cattle feeding industry in the 1980s will be an increase in feeding-to-order to meet outlined buyer specifications, and increase in the use of futures markets and an increase in risk sharing by cattle feeders.

Morris said that there will be a significant increase in processed meat output in the 1980s, especially utilizing turkey and mechanically deboned chicken.

Meat packers can expect to operate on even narrower margins as operating costs continue to rise, he said. Efficiency in production and distribution will be imperative, Morris said, and instead of opening of branches, there will be an increase in mergers as the meat industry becomes more concentrated.

Despite the fact that alternative food sources are growing faster than the supermarket, he said, the supermarket will remain the major food outlet.

Less meat will be processed by the retailer, Morris said, as it becomes necessary for the retailer to keep more capital free. Retailers cannot process meat as economically as the packer, he said. As an example, Morris noted that Safeway Stores, Inc. closed five pre-fabrication plants in the last year.

Meat sales to restaurants and institutions have peaked, he said, and will not grow as had been expected. There will be an increase in restaurant and menu diversification, Morris said, and a continued increase in new restaurant products and formats, such as fast food breakfasts.

As the U.S. moves toward leaner beef, the meat importer will have the opportunity to supply beef that is already lean, because domestic beef output will not be able to meet short-term demand, he said.

Morris said there will be an increase in the sale of special blends of hamburger to retailers because of an increase in quality control and sanitation that will be burdensome to retailers. Also, because retailers will be doing less processing, they will be more inclined to use imported meat, he said.

New meat products will be more highly manufactured, such as "boil in a bag" and microwave cooking products, Morris said.

Delicatessen counters are growing rapidly in retail stores and will provide beef importers with an increasing opportunity, he said.

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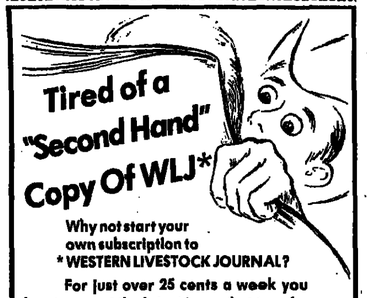
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NCA voices praise for Reagan's budget

(Continued from page 1)

support efforts to reduce excessive regulations and get government off our backs.

"Cattlemen always have supported the free enterprise system. We oppose government subsidies and controls. Economic proposals being made by the administration and by many legislators of both political parties are in line with our basic philosophy and our belief in the free market system."

Swan acknowledged that there are some USDA and other programs which help cattlemen as well as other farm producers.

"However," he added, "cuts must be made in the budgets, and we are willing to take our share of the lumps. If this effort is to succeed, everyone must bear his share of the burden. We are urging members of Congress and the administration to hand tough on economic issues and not cave in to pressures from various special interest groups."

The NCA president cited some of the NCA recommendations which have previously been made to the White House—recommendations aimed at improving cattle industry productivity and profitability, and benefitting the public through improved consumer purchasing power and improved beef production efficiency.

Positive actions recommended by NCA include basic reductions in government spending and tax rates; estate tax and other tax changes which will increase the incentive to invent and to produce; a reduction in all types of excessive and unrealistic government regulations; an increase in access to overseas market for beef, thereby expanding exports of a higher value product and improving the U.S. balance of trade; and maintenance of agricultural research as a priority in USDA, thereby helping to assure an adequate supply of economically produced food.

***

Mexico is nudging Japan as the leading buyer of U.S. grain sorghum. Mexico prefers sorghum for animal feed, reserving corn for humans.

Senate group approves Lyng, McMillan posts

(Continued from page 1)

period and told senators it was difficult to promise to clean up the backlog as quickly as was needed.

Lyng assured the committee that increasing the research budget would be a major priority under Agriculture Secretary John Block. He reiterated Block's support for increasing loan rates along with the possible elimination of the target price concept.

Lyng said he would work to amend or propose new policy on food safety where "a whole host of problems" need to be take up.

Lyng gave no clues on specific budget cuts facing USDA. He said there would have to be some adjustment in the food stamp program and the remainder of fiscal year 1981 but gave no indication what action the administration might take to balance the deficit under the current plan. The administration will be making a recommendation "in a few days" in that area, Lyng said.

McMillan told the committee he intends to maintain a balance between producer and consumer interests. He said he would concentrate on improving the marketing system by making improvements within the existing framework.

McMillan indicated he would request the transfer of the Office of Transportation back to the Agriculture Marketing Service and assured committee members that improving the transportation system was a top priority.

He said he hoped that under his supervision the Food Safety and Quality Service would attempt to find ways to minimize regulatory requirements without threatening product quality.

Although the committee has not yet received a formal nomination for McMillan, it will not have to meet again to approve his appointment.

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30 $15.00	31 $15.50	32 $16.00	33 $16.50	34 $17.00
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CLIP AND MAIL

Sorting cattle by frame size can help profit line: professor

Overfeeding small-framed cattle and underfeeding large-framed cattle can cut into cattlemen's profits.

Failing to recognize the interplay of frame-size and feeding needs, say Texas Tech University researchers, is a common problem which lessens feeding efficiencies and reduces profits.

"By sorting cattle by frame size and slaughtering them at the right time," said Animal Science Prof. Robert A. Long, "you can pull a $20 bill off the tail of each steer."

These findings are contrary to a long-held tenet of the cattle industry that large-framed cattle produce carcasses with the best cost efficiency.

The results of research at Texas Tech's experimental laboratory at New Deal show that cattle of all frame sizes can be just as efficient if they are fed and marketed according to their frame size. Over-feeding of small cattle and under-feeding of large cattle can be eliminated by considering frame size.

Dr. Long stressed the importance of two genetic traits in his cattle research: frame size and muscling. Frame size refers to the height and length of the steers, based on careful measurements of skeletal features. Muscling refers to the non-fat meat on the bones.

He said that a basic law of anatomy, first discovered by Leonardo da Vinci, states that an increase in the size of an individual bone means a proportional increase in the size of all bones in that skeleton. The same principle holds for muscles.

"If we can look at the forearm or hindquarters of a steer, then we know that every other muscle is equally developed," Long said.

Results from the research indicate that cattle of the same frame size reach optimum slaughter at the same time, provided they are of the same age and condition. Small-framed steers reach optimum slaughter first, then medium-framed steers, and finally large-framed steers.

"Two steers of different frame size cannot be slaughtered efficiently at the same time," Long pointed out.

In Long's research, he found that steers fed past the optimum slaughter time for their frame size, bring less profit when marketed because of undesirable yield grades. However, steers not fed long enough also brought less profit because they did not attain choice quality.

Efficiency, or market profit in relation to feeding costs of the steers, also was studied by Long. He found that cattle fed past the choice quality grade gain weight with increasing inefficiency. They require more and more feed per pound gained.

In his earlier research, Long concentrated on determining optimum marketing times for cattle of different frame sizes. His more recent experiments have examined muscling rather than frame size. For the experiments Long is using Charolais crossbred cattle of the same frame size but with different degrees of muscling.

The muscularity of cattle is a genetic trait that is not conditioned by external Long said.

Long is seeking to determine whether heavily muscled, trim cattle are more efficient at converting feed to meat than lightly muscled fat cattle of equal weight. Experimental results so far do not support this belief so Long and his student research assistants are exploring possible explanations.

Findings concerning the carcass characteristics of heavily muscled versus lightly muscled cattle show that heavily muscled carcasses are leaner, have larger rib-eyes and yield a higher percentage of edible meat, thus bringing a higher price.

Unusual disease:

Deficiency of thiamin causes nerves disorder

Although cattlemen don't generally expect to see thiamin, vitamin B1, deficiency in their herds, special situations can cause it to appear. And the results can often by very serious.

Polioencephalomalacia (PEM) is a disease associated with thiamin deficiency. PEM is a severe nervous disorder characterized by blindness, decreased feed intake, incoordination, failure of the rumen to contract, spasms and paralysis. Professor John R. Brethour, Kansas State University Fort Hays Experiment Station, discussed PEM at a "Vitamin Nutrition Round-Up" seminar recently. Over 100 feed and chemical industry representatives attended the seminar.

"Ruminants normally are not exposed to dietary thiamin deficiency. Feedstuffs usually contain adequate amounts of thiamin and the vitamin can be synthesized by rumen micro-organisms. However, it is important for producers to realize that times may exist when thiamin should be added to cattle diets, and they should understand those factors that may upset thiamin nutrition."

Brethour added, "Stress can affect both thiamin uptake and synthesis. Rumen fermentation systems of cattle are subjected to tremendous insult during weaning and shipping. PEM incidence seems greatest after those stresses."

***

A good diamond will cut into anything—especially man's bank account.

Bull Test Results

WESTERN COLORADO
Delta, Colo.

84 Day Results

153 bulls
Average daily gain .... 2.52lbs.

The top gaining Hereford bull on test is from Redd Ranches, Paradox, Colo. This April 4, 1980 son of RR Arden 4052 has a ADG of 3.49, a WDA of 2.60 and an overall index of 136. Among the Polled Herefords on test, the top gainer is from Gary Witherspoon, Ignacio. This March 28, 1980 son of MSU Magnum 830 has a ADG of 2.43, a WDA of 2.00 and an overall index of 106.5.

The top gaining Angus bull on test is from Norman Natzke, Montrose. This March 5, 1980 son of Bergs Emulous 92 has a ADG of 3.32, a WDA of 2.72 and an index of 124. Redd Ranches also has the top gaining Red Angus, a Feb. 29, 1980 son of LCHMN Full Power 1843. This bull has a ADG of 3.42, a WDA of 2.81 and an overall index of 127.5 Weeks Farms, Olathe, has the top gaining Simmental bull on test, gaining 4.18 ADG. This Feb. 27, 1980 son of Alpine Polled Proto has a WDA of 3.63 and an index of 135.5.

Leading the Limousin division is the entry from Freeman Limousin, Montrose. A March 1, 1980 son of Lacoube Excel, this bull is gaining 3.48 ADG, 3.19 WDA and he has an index of 127. Topping the Charolais division is the bull entered by Joseph Eppich, Mancos. A March 17, 1980 son of Prince Valiant S325, he is gaining 3.35 ADG, 3.04 WDA and has an overall index of 110.5. Among the Salers, the top gaining bull is from Brush Creek Ranch, Eagle. A March 30, 1980 son of Max, he has an ADG of 3.30, a WDA of 2.70 and a test index of 114.

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SALE CHAIRMAN ..... O. C. Ellis

Friday, March 13, 1981:
12:30 p.m.—Steer Show and Junior Youth Show
8:00 p.m.—Pre-Sale Party, Green Oaks Inn

$6000 given in awards, prizes and trophies.

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We invite you to attend the Amon Carter Museum of Western Heritage, Kimbell Museum and Water Gardens

Comments

Iowa Congressman Neal Smith contends that 32 traders control the cattle futures trading on the Chicago Mercantile Exchange. That these traders actually manipulate the market to their profit while causing tremendous losses to the industry as a whole. This fall and winter we've attended numerous conventions and have found grass roots sentiment growing in opposition to futures trading of cattle. Now, we'd like to share with you a letter we received from Kansas subscriber, Doug Wildin, on the futures controversy.

"I read with interest the article in the Feb. 9 issue that the marketing committee of the NCA defeated a resolution calling for the NCA to work to eliminate live and feeder cattle futures trading.

"It was also pointed out by James Jones, the knowledgeable chairman of the CFTC, at the NCA workshop meeting, that he felt full disclosure of the identities and positions of large traders should be made. An NCA survey pointed out that more than 90% of the respondents believed that excessively large futures holdings influence price movements.

"Yet it appears that some people in NCA still believe that the boards of trade will solve the futures trading problem for them instead of listening to their knowledgeable producer members.

"However, it is becoming common knowledge that the boards of trade and futures industry thrive on highly volatile and unstable markets, which is just the opposite to producers needs; in Jan. 19 FORBES Magazine, Chicago Board of Trade President Wilmouth said: '... market breaks actually help us. Futures markets thrive on economic uncertainty, high interest rates and violent price swings.'

"At the convention in Phoenix, NCA president Carlson was quoted as saying 'the cattle industry needs to turn positively in a direction that will mean more stability and profit to which we all say 'amen.'

"But it is abundantly evident that we won't achieve this stability until we either throw futures trading out or tighten futures trading rules a lot. Speculators should be required to take on a cost of production and investments, when they want to trade. Require traders to buy before they can sell. This would stop speculators from selling large quantities of commodities they don't own in hopes of driving the price down so they can buy back at a depressed price and make a profit."

DICK CROW

Ranchers simmer over utilities' 'tough-guy' tactics

By MARTHA WILLIAMS and ALEX MOSTROUS

Giant power lines seem to march across the country in the straightest line possible, and to ranchers and farmers they are one more plague of civilization. Ranchers are finding that easements granted 20-30 years ago can now be used for power lines that soar 175 ft. and carry 500 kilo volts of power and more—triple the size and capacity the original easement was for.

Tempers recently have flared to the point of shooting incidents in several parts of the country, and one discouraged opponent sarcastically said, "that seems to be the only course of action open."

As farmers and environmentalists join forces to protest power line placement and Federal Power Administration (FPA) agencies' arrogant disregard of state and local regulations, they have found that there are few—if any—processes available to force delays or hearings on proposed new lines.

Western Livestock Journal talked with George and Dick Lacey of Lacey Hereford Ranches near Drummond, Mont., about their battle with the Bonneville Power Administration - Montana Power Company Colstrip power plants. The history of the development of this project echos stories from Ohio, Illinois, Minnesota and Nebraska, to name only a few.

Lacey, and other ranchers, admit that the present project they are protesting will probably eventually go through. Although Montana has a Major Facility Siting Act that requires major power plants and their transmission lines be approved by the State Board of Natural Resources after hearings on environmental, economic, and safety and need considerations agencies like BPA contend their federal status makes them exempt from having to comply with state law. Although state and private power companies enjoy not such exemption, when they join forces with a federal agency as in the Colstip project in Montana, they escape the hearing process too.

What is particularly distressing to many western ranchers is the fact the federal government owns most of the land, and the ranchers see little attempt to site the power lines on federal lands, or use rights of way like super highways where the environmental

(Continued on page 12)

WESTERN LIVESTOCK JOURNAL A CROW PUBLICATION
News • Trends • Sales • Shows • Markets
March 9, 1981 Central Edition Vol. 60, No. 10

Big-traders cash-in:

Smith alleges futures price scheme

U.S. Congressman Neal Smith, D-Iowa, recently charged that a scheme exists which predicts certain changes in live cattle futures with 100% accuracy and denies Corn Belt cattle feeders the opportunity to hedge at the cost of production levels.

In a press conference, Smith claimed the trades of 32 large cattle traders were dominating price fluctuations in the live cattle futures market. Smith has made similar charges of big-trader market manipulation in the past.

He did not name any of the 32 traders allegedly involved in the manipulation, but said they are "larger traders and have direct business affiliations and/or highly correlated trading activities."

Smith said the House Small Business Committee obtained information that pointed to this "domination" that was not available to the public.

In an updated report, Smith claimed that live cattle futures prices drop every time they go above the cost of production for small feeders. He claimed the system has worked with 100% accuracy during the past three years.

"This predictable bias exerts a downward pressure on live cattle futures prices and is seriously aggravating the problems of feeders other than the very large commercial lots of those who are profiting from this particular activity," Smith said.

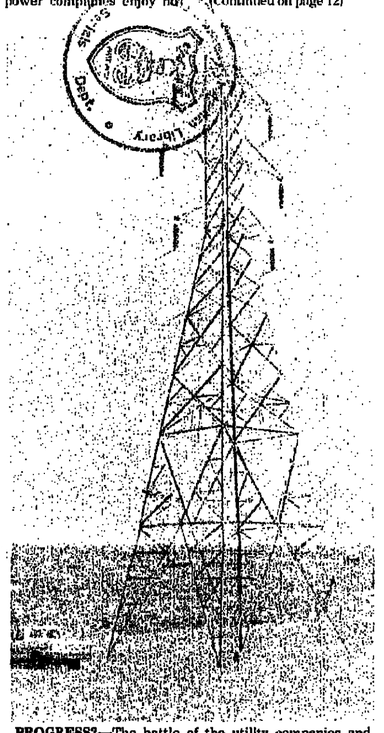
The report was also submitted to the Commodity Futures Trading Commission. However, Smith has not provided the Chicago Mercantile Exchange the findings of his latest study, claiming it already has access to this information.

Over the period January 1978 through April 1979, these 32 traders as a group realized a total net profit (not including commissions, brokerage fees, clearinghouse fees or other trading costs) in live and feeder cattle futures of approximately $110,000,000 or an average of $3,457,000 each. Smith emphasize that these profits were from all trades made by these 32 traders over the 16 month period ending in April 1979, while the predictability of live cattle futures prices has been going on for at least 36 months (since January 1978). At this time, we do not have estimates of profits since April 1979. Over the period for which data were available, all large traders (1,027 in number) had total net profits in live and feeder cattle futures of approximately $156,000,000. Thus, 3% of the large traders with correlated trading activity and/or common business affiliations accounted for 70% of the total net profits of large traders.

As a group, the 32 traders were not sellers of live cattle futures on or about 14 out of the 15 dates when the signal predicted price during this period.

It is Smith's strong opinion that the results of this study mean that the live cattle futures market, as presently performing, is not meeting the minimum reasonable economic purpose test and that it is resulting in harm to the very people it is supposed to serve.

He told reporters that he had not "tried out" the scheme since the completion of the study to see if the plan can still predict market action. He and four committee staff members were the only people with access to the findings before Feb. 27.



PROGRESS?—The battle of the utility companies and federal agencies continues in parts of the West. (Staff photo by Alex Mostrous)

Cattlemen urge Congress support

The U.S. cattle industry strongly supports current efforts to cut federal spending, reduce tax rates and ease the costly regulatory burden on American agriculture and business.

That was the message being taken to Congress this week by directors of the National Cattlemen's Assn. Assn.

More than 100 NCA board members, in connection with a meeting in Washington, fanned out across Capitol Hill to urge their legislators to support fiscal policies which will help bring inflation under control.

The cattlemen urged lawmakers to support:

1. Total federal budget cuts at least as large as proposed by the administration.

2. Individual and business tax rate reductions and acceleration of depreciation; plus [illegible], including indexing [illegible] system for inflation [illegible] ending estate [illegible].

3. Legislative and administrative changes which will ease the current burden of excessive government regulation.

"We are one special interest group that believes the so-called special interests of individual segments of our society and economy must be set aside," said J.W. (Bill) Swan, NCA president. "We believe that the only game in town right now is reducing government spending and adopting tax programs which will promote, not stifle, savings and capital investment.

"We are going all out in support of the administration and lawmakers of both parties as they push for across-the-board budget cuts and reductions in tax rates."

Swan noted that cattlemen currently are in a devastating cost-price squeeze. However, he said, the only sound answer to this problem lies not in more

(Continued on page 12)

$1 Checkoff in your future?

To help the beef industry conduct better financed and coordinated market development programs, the Beef Industry Council of the Meat Board recently approved several recommendations.

The recommendations, which were developed at the Meat Board's Winter Meeting, Feb. 15-17 in Chicago, include the following:

- States that currently have an existing beef council and cattle checkoff program should move as quickly as possible to increase their checkoff rate.
- States that do not have a beef council or cattle checkoff are encouraged to implement such programs.
- States without enabling legislation for their checkoff are encouraged to consider it since this method usually offers greater uniformity, efficiency and equity over voluntary systems.
- All states should move immediately to a minimum checkoff of 25 cents per head each time cattle or calves are sold and work toward a goal of $1.00 per head or higher checkoff level. This investment level would enable the industry to program 30 cents or more per consumer for advertising, promotion, education and research.
- Each state should invest at least 40% of its collections in national programs coor-

(Continued on page 12)

NEWSPAPER (priority handling)

COW POKES

By Ace Reid



"Let's see now, you stopped at a beer joint and these three illegal deer and two illegal wetbacks crawled under these sacks!"

Cattle futures clouding supply-demand pictu[re]

House Small Business Committee economist John Helmuth told CNS today that the committee's concern about cattle futures trading stems from evidence that the market does not provide an accurate picture of cattle supply and demand.

Rep. Neal Smith, D-Iowa, the committee's ranking majority member, released a report charging that cattle futures prices were vulnerable to predictable periodic downward pressures resulting in large part from a lack of long hedging in that market.

Helmuth, the report's author, said that if the cattle futures market were operating as a true price discovery mechanism, such predictable downward price pressures would not occur. Currently, large commercial feedlots, whose production costs are lower than those of midwestern farmer-feeders, sell cattle futures when futures prices exceed their costs of production. Officers of feedlots, grain companies and meat packing firms then jump on the selling bandwagon and create so much selling pressure that prices inevitably decline, regardless of the strength of live cattle demand.

According to Helmuth's report, speculators who are aware of this predictable price pattern reap enormous profits in the cattle futures market. Between January 1978 and April 1979, 32 large speculators reaped average profits of 3.4 million dollars by following this predictable pattern, Helmuth said. During this period, cattle supplies were relatively short in the face of strong demand. The committee did not disclose the names of these 32 traders.

The findings of the report called attention to the relative lack of long hedging interest in the cattle futures market, which downplays the impact of cattle demand as an influence on futures prices, he said.

According to the report, during the study period there were four times more short hedgers than long hedgers in the cattle futures market. The longs in the market were mostly speculators.

According to Helmuth, most meat packers are short hedgers, because beef is not sold under a fixed price forward contract.

Helmuth said the Chicago Mercantile Exchange could increase the number of long hedgers in cattle futures by implementing con[tract] changes making cattle [del]ivery specifications [more] attractive to long hed[gers]. [A] live cattle contract cha[nge] designed to attract [more] long hedgers have al[ready] been implemented by [the] CME, effective with [the] August 1981 contract.

"However, I doubt [that] just fine-tuning de[livery] specifications would [cure] the problem," he sai[d]. [A] better solution would be [the] inception of a viable ca[rcass] beef or boxed beef fu[tures] market.

Helmuth said the lop[sided] selling pressures that [occur] in the cattle futures ma[rket] make it impossible [for] midwestern farmer-fee[ders] to hedge against losse[s at] prices above their cos[t of] production.

Australia study supports meat export control idea

In a study of the Australian meat marketing system, the Australian Bureau of Agricultural Economics endorsed efforts to negotiate guaranteed access for Australia's major export markets and attempts to control Australian meat exports, reports CNS.

The bureau said these controls were taken because Australian cattle prices were destabilized and depressed in the 1970s by major changes in market access. This referred particularly to a temporary halt in Japanese imports in 1974 and to U.S. counter-cyclical meat import legislation and import quotas.

It said meat exporters such as Australia generally were forced to absorb the shock from market access action taken by importing countries.

To ease this shock, the bureau suggested Australia could deal directly with foreign buyers instead of single purchasing agencies, competition among Australian exporters.

However, it said that policy would probably not be applicable to the U.S. market, because in most years U.S. imports are restricted by country, and prices paid by the U.S. are usually above average world levels.

If changes in market access continue to destabilize the Australian meat industry, the bureau suggested Australian supplies could be managed in two ways.

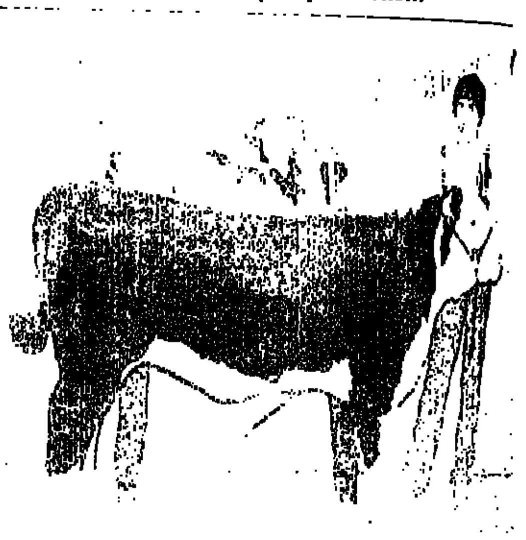
First, cattle slaughter could be managed so it would be counter-cyclical to the U.S. industry. Second, the size of the herd, cattle slaughter and supplies to specific markets should be controlled to maintain relatively high, stable prices. However, it said there would be problems implementing either option.

The bureau study was commissioned by the government in 1978 to analyze options available to the meat industry in the 1980s.

Currently, meat trading is one of the most private enterprise-oriented of Australian agricultural exports. Private firms handle slaughter, processing and exporting or products. The Australian meat and Livestock Corp. licenses exporters but does not trade itself.

***

The trouble with the average family today is that it's hard to support it and the government on one income.



ROSE OF TEXAS-- Champion Polled Hereford female [at] the junior show at the Southwestern Stock Show wa[s] DJM Ms Rose 20, shown by Mark Beasley, Hawley, Texas. This was one of the largest junior Polled Hereford [shows] of the season as 127 heifers competed. The event [was judged] by Conrad Purdy, Covington, Ga., in Fort [Wor]th, Texas.

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Coming Events

HORSE AUCTION

March 21—Midwestern Quarter Horse Sale, Wichita, Kan.

CATTLE AUCTIONS

March 9—Derry Hereford Ranch, Wood, S.D
March 9—Drake Farms Angus, Davis, Okla.
March 9—Grapes Land & Cattel Co., Inc. Range Bull Production Sale, Jay Em, Wyo.
March 9—Livestock & Range Research Station Hereford Bull & Female Sale, Miles City, Mont.
March 9—Symens Brothers Limousin Sale, Amherst, S.D.
March 10—Shepherd Cattle Co., Simmental Bull Sale, Ogallala, Neb.
March 10—Sutton, Thomas & Levis, Inc. Simmental Bull Sale, Highmore, S.D.
March 10-12—Kansas Beef Expo, Wichita, Kan.
March 11—Raven Angus Production Sale, Colome, S.D.
March 14—Bluebonnet Brangus Bull Sale, Sealy, Texas.
March 14—Booth's Cherry Creek Angus Sale, Veteran, Wyo.
March 14—Fort Worth Select Texas Longhorn Sale, Ft. Worth, Texas
March 14—North Texas & Oklahoma Longhorn Select Sale, Fort Worth, Texas.
March 14—McCoy Ranch Special Dispersal, Durant, Okla.
March 14—Texas Red Angus Assn. Sale, West, Texas.
March 16—Western Montana Angus Assn. 33rd Annual Graded Sale, Missoula, Mont.
March 16—Garwood Ranches All Breeds Production Sale, Kearney, Neb.
March 17—Van Dyke Angus Ranch Performance Sires Sale, Bozeman, Mont.
March 17-18—Pompadour Hills Ranch Limousin Bull & Female Sale, Highmore, S.D.
March 18—Dauber Herefords 15th Annual Sale, Bunker Hill, Kan.
March 18—Courtney Herefords Annual Production Sale, Belle Fourche, S.D.
March 19—Musick-Robberson Limousin Bull Sale, Thedford, Neb.

TEXAS RED ANGUS ASSOCIATION

Annual Spring Sale March 14

1 p.m. • West Livestock Auction • West, Texas

48 Females • 4 Bulls

Top Red Angus Semen

For information contact:

George Baechtle: 214/872-6714 Sale Manager

Thorstenson Hereford Ranch

Annual Production Sale

Wednesday, March 25

at the ranch

Selby, South Dakota

—Selling—

60 Bulls
40 Coming 2-year-olds
20 Spring Calves

20 Heifer Calves
Sired by LHR L1 Domino 7646 and B&C L1 Advance Dom 403

Other Herd Sires: H&H Advance A113, LDH Yampa Lad 3, FRC King 3, B&C L1 Adv Dom 403

Delivery to Central Point



LHR L1 Domino 7646 and his dam were the top selling pair at the Lund dispersion. His present weight is 2400 lbs., and is the sire of many of the cattle in the offering.



DH 113 Advance A31 Sired the grand champion female at the 1979 South Dakota State Fair. A top set of 2-year-old bulls in the offering sired by this 2600 lb. bull.

Lunch 12 Noon • Sale 1 p.m.

Robert Schnell, Auctioneer

This Is The Best Set of Cattle We Have Ever Offered!

Thorstenson Hereford Ranch

Ralph 605/649-7236 • Bill 605/649-7940

Selby, South Dakota 57472

Southwest Hereford Symposium

"A Roadmap to the 80s" is the topic to be presented by H.H. Dickenson, Jr., executive vice president of the American Hereford Assn., at the opening of the fourth annual Southwest Hereford Symposium to be held March 27-28, at the Cooke County College, Gainsville, Texas.

Professors from animal science departments in Montana and Oklahoma, along with Texas and Mississippi ranchers and the AHA, will provide breeders with "Directions in the 80s."

The most important factor affecting calving ease is birth weights. "Making Birth Weights Work for You" will be the topic presented by Dr. Peter Burfening, animal science department at the Montana State University.

Mr. H.H. Dickenson, Jr., will then unveil the AHA's new National Reference Sire Program. The program will further aid breeders toward sire selection based on performance of a sire's progeny.

The two-day symposium participants will also hear from George M. Harris, Circle H Ranch, Winona, Miss., on "Salesmanship—The Key to Profits in the 80s" and "Fertility—The Path to a Successful Breeding Program" by Dr. Bob Kropp, department of animal science, Oklahoma State University at Stillwater.

For more information about the Southwest Hereford Symposium "Directions in the 80s," contact T.J. Davidson, Agricultural Department, Cooke County College, P.O. Box 815, Gainsville, Texas 76240.

NILE Spring Show

The dates for Northern International Livestock Exposition's annual spring show have been released by General Manager Allen Walton. The show will be held at Billings Live Stock Commission Co. on Wednesday and Thursday, April 1 and 2.

The spring show will be topped off with the annual awards banquet and presentation of the "agri-businessman of the Year Award."

For further information, contact Manager Allen Walton at the NILE office in Billings, Mont., 406/259-5595 or Box 1981, Billings, MT 59103.

North James Valley Angus Assn.

Members of the North James Valley Angus Assn. gathered recently in Brentford, S.D., for their annual meeting and election of officers.

Charles Hart, last year's vice president from Frederick, took over president's responsibilities. Alfred Fox Jr. of Watertown was elected vice president, and Virgil Grandpre of Mellette was re-elected secretary-treasurer.

Chosen to join the board of directors were John Sonstebo, Wallace; Jerroll Erdmann, Groton; and Ed Morrison, Waubay.

Scotch Highland Breeders Assn.

The Western States Scotch Highland Breeders Assn. elected David Stroh, Walsenburg, Colo., president, during the 1981 National Western Stock Show.

Other officials elected were Dr. C.J. Roberts, Salida, Colo., vice president; Nick McCarthy, Golden, Colo., director; and, Carl Weil, Elizabeth, Colo., secretary.

Houston Livestock Show and Rodeo

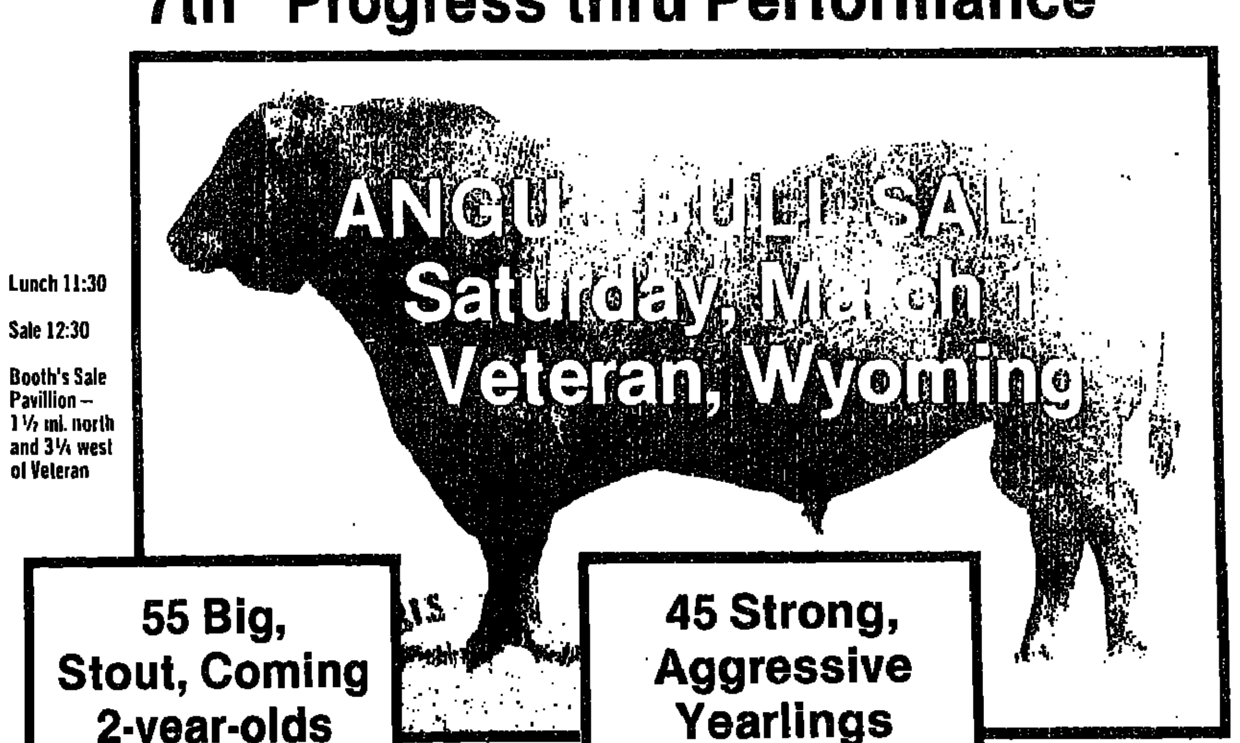
Judges for the 1981 Houston Livestock Show have been announced, according to Don Jobes, Jr., assistant general manager of the show.

Open show cattle judges include: **Angus:** Gary Dameron, Lexington, Ill; **Brahman:** Lee Brandes, Alice, Texas; **Brangus:** Howard Hillman, Canova, S.D.; **Charolais:** Cliff Orley, Lebanon, Pa.; **Hereford:** Wallace Cox, Albert, N.M.; **Limousin:** J. William Jacobs, San Luis Obispo, Calif.; **Maine-Anjou:** Dr. Herman Purdy, Alexandria, Pa.; **Polled Hereford:** Randall Grooms, Kilgore, Texas; **Red Poll:** John Maurer, College Station, Texas; **Santa Gertrudis:** Sloan Williams, Hungerford, Texas; **Shorthorn:** Denny Jordan, Gibson City, Ill.; **Simmental:** Randall Grooms, Kilgore, Texas.

Three judges are handling the chores of judging the junior breeding beef heifer show. These include Dr. John McNeill, Amarillo, Texas; Dr. Bill Turner, Baton Rouge, La.; and Randall Grooms, Kilgore, Texas.

Booth's Cherry Creek Ranch Inc.

7th "Progress thru Performance"



Lunch 11:30

Sale 12:30

Booth's Sale Pavillion — 1½ mi. north and 3¼ west of Veteran

55 Big, Stout, Coming 2-year-olds

45 Strong, Aggressive Yearlings

Cherry Creek Rito 149-449G

Good by Test, not Decree!

Complete Performance Information Available

Catalogs mailed on request:

Gordon Booth 307/837-2510 • Veteran, Wyoming 82243 • Henry Booth 307/837-2564

Pompadour Hills Limousin Bull and Female Sale

March 17 & 18 in Highmore, South Dakota

150 Bulls Sell
Tuesday, March 17

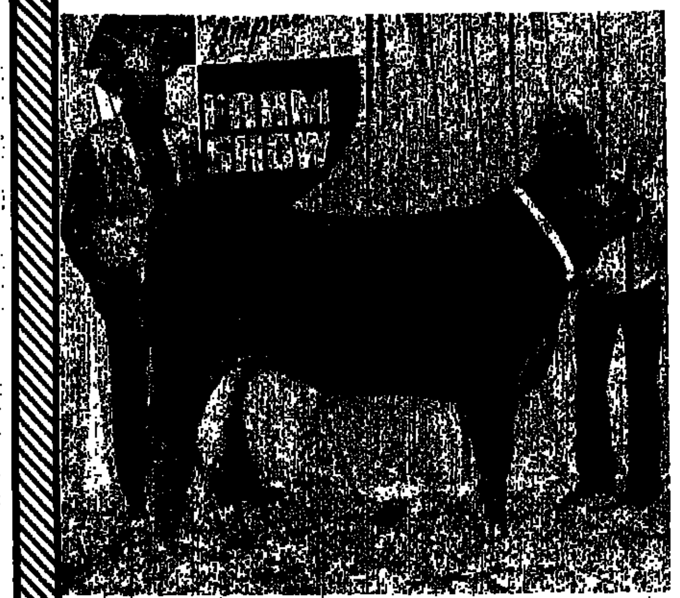
100 Coming Yearling Bulls
50 Two-year-olds
From percentage to purebred and blacks and reds

120 Females Sell
Wednesday, March 18

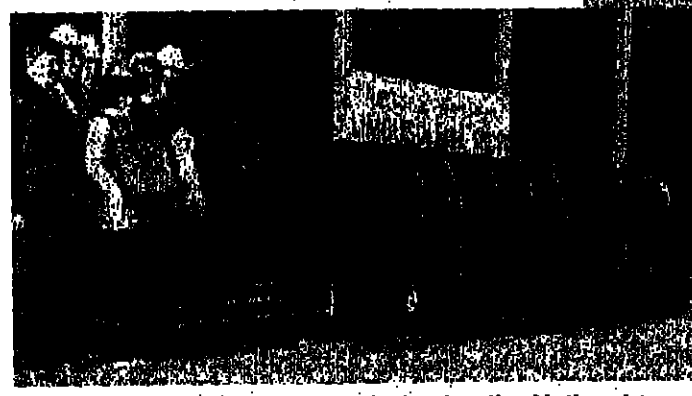
50 Yearling Heifers
Many show prospects and many are sired by Replay
20 Bred Heifers
50 Bred halfblood cows

REPLAY ►





Futurity Heifer at the 1981 Sioux Empire Farm Show



1981 Reserve and Champion Carload at the National Western. All sired by Replay. They all Sell!

Selling at 1 p.m. at the Highmore Livestock Exchange
Sale Day Phone: 605/852-2211
Auctioneer: C.K. "Sonny" Booth
Sales Consultants: Cattle Brokers, Inc. & American Cattle Services
Catalogs on request

POMPADOUR HILLS RANCH

Highmore, South Dakota 57345

Harold, Marilyn, Brady and David Rinehart • 605/852-2755

Auction Results

GROSHANS HEREFORDS
Holyoke, Colo., Feb. 24

35 bulls $1,549
28 bred heifers 836

Auctioneers: Skinner Hardy and Fred Shorlock

Bulls: GH Sup Dom Adv 153, 4/3/79 by SR L1 Domino 5304; Royce Williams and Son, Haigler, Neb., $5000. GH Sup Dom Adv 160, 5/5/79 by SR L1 Domino 5304; Dano Piloni, Gunnison, $4000. GH Hatchet Adv 5123, 3/9/79 by SM L1 Hatchet 426; Piloni, $3200. GH Sup Dom Adv 155, 4/5/79 by SR L1 Dom 5304; Stanley Klinginsmith, Bushnell, Neb., $2200. GH Sup Dom Adv 133, 3/8/79 by SR L1 Dom 5304; Charles Jones, Briggsdale, $2000. GH Hatchet Adv 5114, 3/8/79 by SM L1 Hatchet 426; Klinginsmith, $2000 L1 Dom 4036, 3/29/79 by L1 Lad 6T35; Deporter Ranch, Nunn, $2000. GH Sup Don Adv 152, 4/3/79 by SR L1 Domino 5304; Jones, $1900. RG Sup Adv 2129, 3/1/79 by Ankonian 309H; Klinginsmith, $1800.

Heifers: L1 Dom Lady 4044, 4/2/79 by L1 Lad 6T33, bred to T Cross L1 Colo Dom 9011; Piloni, $950. 248 Adv Lady 6086, 2/15/79 by HH Advance A 248, bred to T Cross L1 Colo Dom 9011; Paul Mather, Sidney, Neb., $950. GH Hatchet Lass 5108, 2/16/79 by SM L1 Hatchet 426, bred to T Cross L1 Colo Dom 9011; Piloni, $950.

Dry and uncertain conditions undoubtedly had an effect on the outcome of this sale as about half of the bull offering was sold. Demand was good on the front end of the sale as buyers bid readily until they had filled their needs. The bulls were in good sale condition and well presented on this spring-like day.

Volume buyers included Piloni, Klinginsmith, Charles Johnson, Ault, and Bill Peterson, Stoneham.

—JERRY YORK

BEITELSPACHER RANCH
Bowdle, S.D., Feb. 26

14 Angus bulls ..... $ 916
102-yr.-old Simmental bulls 2,020
32 yrlg. Simmental bulls .. 1,507
11 comm. yrlg. bulls 1,393
9 bred purebred heifers . 1,344
3 bred ¾ heifers 958
18 purebred heifer calves . 799
11 ¾ heifer calves 724
13 comm. heifer calves 534
120 lots 1,174

Auctioneer: Jim Baldridge
Sale Manager: Cattle Brokers, Inc.

Bulls: Beitelspacher Cesar 017, 4/15/80 by Cesar; Holt Ranch, Orient, $3000. Beitelspacher Herit 9008, 4/2/79 by Bulls Eye Heritage; Jerry Storlie, Roslyn, $2500. Beitelspacher 8023, 4/2379 by 7/8 Simmental; Helman Opp, Eureka, $2550. Beitelspacher Bar 03, 4/1/80 by Bar 5 Constructor; Doug Testerman, Miller, $2200. Beitelspacher Herit 9026, 4/20/79 by Bulls Eye Heritage, $2150.

Females: Beitelspacher Hot 927, 4/24/79 by ERBR Hercules 630; Billadeau Bros., Parshall, N.D., $1675. Beitelspacher Jaki 26, 4/30/80 by ERBR Jako 770; Dean Jacobs, North Platte, Neb., $1500. Beitelspacher Her 917, 5/4/79 by ERBR Hercules 630; Hall Simmental, Pollance, $1450. Beitelspacher Jaki 945, 5/15/79 by ERBR Jako 770J; Dale Folstrom, Springfield, Neb., $1400

Wow, what a sale! A large crowd and quality cattle made for one of the best sales of the year so far this year. Demand for this offering held strong from start to finish, with an exceptional demand for the black and black white-faced bulls and heifers.

EL PASO LIVESTOCK AUCTION RANGE BULLS
El Paso, Texas, April 27

172 bulls ..... $ 932
66 Brangus 1,158
16 Angus 770
7 Limousin $1,346
3 Brahman 915
4 Longhorn 705
273 bulls 970

Auctioneers: Lloyd and Larry Otton

Herefords: 5 head, Wayne Billings, Jermore, Kan., to Valenzuela Ranch, Chihuahua, Mex., $1,250 each

Brangus: 1 head, Diamond A Cattle Co., Roswell, N.M., to Big Tank Cattle Co., Sierra Blanca, $1700 each

Angus: 9 head, Sam Gr... pine, to West Coast Cattl... Casa Grande, Ariz., $950 h...

Limousin: 2 head, Art G... Deming, N.M., to Larry ... Alamagordo, N.M., $1675 ...

This was a real range b... The bulls and cattlemen ... their working clothes. Th... represents a good test o... market. 447 bulls were ... altogether including a fe... grade bulls. Big operators ... the group of uniform bulls ... sold into Arizona, Cal... New Mexico, Texas and ... Mexico. In fact, over 200 ... went south of the border.

Volume buyer was Ell... Hair of the West Coast C... Co., Casa Grande, Ariz., ... purchased 105 bulls. O... volume buyers were Phil St... Cadiz, Calif., Mrs. G... Guevero de Roma of Chi... Mex., Bob Ross, Artesia, N... and Russel Baker, Deming, ...

—LEER...

Loan plan may aid Coloradoans

Colorado ranchers and farmers may soon be able to obtain large, low interest loans to keep them in the agriculture business. The program is now under consideration in the state legislature.

The "Aggie" loan program, as it is being called, would make loans available for expansion or the purchase of modern equipment at roughly half the prevailing interest rate. Tax exempt bonds would finance the loans, which wouldn't cost the state any money.

Dave Seltzer, vice president of E.F. Hutton Co., presented the plan to legislators and described similar plans his firm has made work in other states. The *Colorado Agriculture Assistance Authority* would be created, making loans of $8000-150,000 to ranchers and farmers. Interest rates would be 9-9.5%, if Hutton does the underwriting.

Colorado Agriculture Commissioner Morgan Smith favors the program, and is working to line up legislative sponsors for the Hutton bill.

Sheep numbers chart growth in Oklahoma

Sheep and lamb numbers in Oklahoma on Jan. 1, totaled 95,000 head, up two percent from the 93,000 head a year earlier. Sheep numbers have increased steadily in the state since 1977.

The inventory value of all sheep and lambs on Jan. 1, totaled 6.6 million, down four percent from a year ago.



SALES CHIEF — Roger P. Siiner has been named to the position of director of sales for animal products for Elanco Products Co. He has been serving as director for Elanco International marketing for existing products for the past 18 months.

The Clarence **VAN DYKE** Family

Performance Sires Sale
Tuesday, March 17
Bozeman, Montana

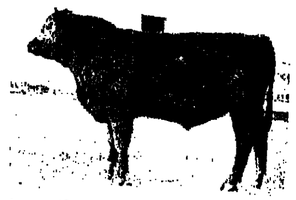
12 Noon
Bozeman Livestock Auction

VAN DYKE ANGUS

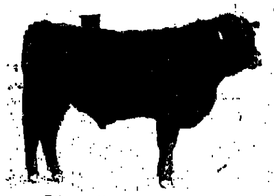


January 22, 1980 • Sire: "Rito 36"
Yearling wt. 1057 lbs. ADG 2.90.

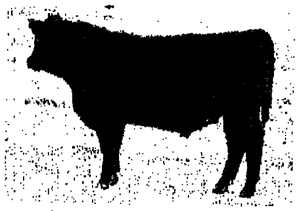
FEATURED SIRES
"Band 105"
"Rito 36"
and
"Schearbrook Shoshone"
Progeny proven for several generations.



January 18, 1980 • Sire: "Schearbrook Shoshone"
Yearling wt. 987 lbs. ADG 2.70.



February 19, 1980 • Sire: "Band 105"
Yearling wt. 1026 lbs. ADG 2.82.



January 12, 1980 • Sire: "Band 105"
Yearling wt. 1099 lbs. ADG 3.01

Selling
70 Yearling Bulls • 30 Yearling Heifers
Auctioneer, Pat Goggins • Complimentary Lunch Sale Day

For 17 years we have been using only progeny proven sires resulting in:
1) Heavier Weaning Weights
2) Heavier Yearling Weights
3) Rapid Growth
4) Desirable Type
5) Inheritable Maternal Traits.

All these traits result in more profit for the progressive cattleman using a Van Dyke Angus Ranch bull. Most bulls will be weighing from 1000 to 1200 pounds by sale time. Stop by anytime for a cup of coffee and to check out the bulls and heifers. Complete performance data will be available on all sale animals.

VAN DYKE ANGUS RANCH
The Clarence Van Dyke Family
Route 1, Box 79
Manhattan, Montana 59741
Clarence 406/282-7579
John 406/282-7510

Sale Managed by:
RLS
Rishel Livestock Services
P. O. Box 1611
North Platte, Nebraska 69101
308/534-5305

Catalogs on Request

Forage study:

Fertilizing grass pastures cuts feed, boosts capacity to cover every cost

Fertilizing grass pastures for beef cow herds can cut feed costs and boost carrying capacity enough to more than pay for the fertilizer, labor and associated costs, Dr. R.W. Van Keuren, an agronomist at the Ohio Agricultural Research and Development Center, Wooster, Ohio, reported the beef forage system analysis during the annual meeting of the American Society of Agronomy.

Van Keuren said three year-around programs of providing forage for beef cow herds were compared over a three-year period. Low, medium, and high soil fertility program were initiated for forage production on hill-land pastures for spring-calving herds of Charolais beef cows.

Van Keuren said one herd was summer grazed on a low fertility pasture of mixed grass with no fertilizer or lime applied. The herd was wintered on large round bales fed three times a week in racks in another field.

A second herd was rotationally grazed on pastures of medium soil fertility. The pastures were predominantly orchardgrass fertilized with 50 lbs. of nitrogen fertilizer annually in early spring. The herd was fed square bales daily during the winter on one of the summer pasture fields.

The third herd was rotationally grazed on orchardgrass during summer. The pasture was fertilized with 200 lbs. of nitrogen annually in three applications. This is higher than recommended rates. The herd was wintered on similarly fertilized tall fescue. Two hay crops were baled in large round bales and field-stored for winter feeding along with the fall-saved regrowth. The hay was fed three times a week in racks to reduce feeding loss.

The herd on the low fertility pasture required 3.27 acres per cow and calf for summer grazing. Carrying capacity of the medium fertility pasture was 1.74 acres per cow and calf, while only .96 acres of high fertility pasture was required for each cow and her calf. Cows on the low and medium fertility pasture averaged three tons of hay per cow offered for a 183-day wintering period from late October through late April. But it took only 1.9 tons of hay per cow plus the fall regrowth for the herd on the high fertility pastures.

Van Keuren said that although the purpose of the study was to investigate potential non-point pollution from different fertilizer applications, he decided to look at the cost-benefit picture since the data were available. Feed and herd information was sent to University of Kentucky agricultural engineers for analysis in their BEEF Model.

The analysis showed that the low and medium fertility programs yielded sufficient income to pay for taxes, labor, and other operating costs. The medium fertility program even resulted in a small net return over costs.

Even though the costs of the high fertility program were greater and didn't quite cover the costs for labor and extra nitrogen, Van Keuren pointed out that the 200 lbs. per acre rate is more nitrogen than would be normally used. He said that he recommends a rate of about 130 lbs.

EEC holds talks on price inclines

The 14 European Economic Community commissioners held their first formal discussions on 1981-82 agricultural prices and were leaning toward an average increase of 7.5%, a senior EEC official said.

Increases under discussion included a 6.5% rise for sugar, an average seven to eight percent for cereals, six percent for milk, but only a four percent for breadmaking wheat.

Linked to the price package is a number of money-saving measures including a co-responsibility levy for cereals. This would put one percent tax on cereal producers for every percentage point increase in production over an agreed limit, up to a five percent maximum, the official said.

Some commissioners expressed concern that the proposed increases are too high. The package would cost the EEC budget about $1.27 billion and there is a feeling that the budget, nearing exhaustion this year, would be unable to stand the extra strain.



HERDSMAN OF THE YEAR—J.C. Andras, herdsman for TL Custom Fitting, Osage City, Kan., was named 1980 Polled Hereford Herdsman of the Year. The award was made by a vote of herdsmen at the 58th National Polled Hereford Show, held at the National Western Stock Show Jan. 14-17 in Denver, Colo. J.C. has 20 years of grooming and showing experience and has fitted and shown more than 100 head of cattle in his three years at TL.

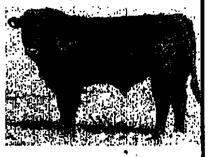


IN APPRECIATION—Mr. and Mrs. Vern Domeier (right) of Verola Farms, Sutton, Neb., were honored recently at the 30th Annual Nebraska Angus Futurity in Grand Island. They received an engraved plaque from the Nebraska Angus Assn. in appreciation of their outstanding support of the state futurity during the past years. The Domeiers have consigned cattle to the event for 28 consecutive years. Presenting the plaque is Ron Sabata of Bellwood, immediate past president and director of the state Angus group.

Sandhill-Bulls, Home Grown from the hills

Nutter-Bergen
Joint
Limousin Bull Sale
Thursday, March 19
Thedford, Nebraska
1 p.m. CST • Thedford Livestock

Selling
85
Limousin Bulls
65 Two-year-olds from Hilltop Ranch
20 Yearling Bulls from the Russ Nutter herd



Sale Manager:
Cattle Brokers, Inc. • 308/534-9810

Russ Nutter
Thedford, Nebraska
308/645-2555

Hilltop Ranch
Harley & Tim Bergen
Henderson, Nebraska
402/723-4417 or 402/737-3320

ANNOUNCING SPUR RANCH'S

BEST OF BOTH SALE



It is the Best of Both Sale because Spur Ranch and C.H. Young Cattle Company have combined in this sale to offer you the best of their herds. Both of these great herds feature the superior performance of Emulous Angus.

Spur Ranch is offering 50 outstanding bred heifers. Half of this group will calve in the Spring of '81 and the other half is due in the fall of '81. These heifers are bred to the best performance bulls in Spur Ranch's battery and as an added feature some of the heifers are bred to the great sire 'Patriot'. These heifers are all foundation females which will provide a solid base for any herd.

C.H. Young Cattle Company is offering the complete dispersion of its fall calving cows; 30 foundation cows 3 to 10 years old, all with an '80 calve at side. All of these foundation cows will be bred back for a 3 in 1 combination to such superior sires as Spur Emulous Master 1809 and Patriot. Also selling from the C. H. Young herd are 15 outstanding heifers 16 months old sired by Spur Emulous Master 1809. These heifers will sell open with breeding privileges to Spur Ranch sires.

Plan to be at Spur Ranch March 30th for the best offering of performance females from both of these great herds.

MONDAY, MARCH 30th

For Information & Catalog Contact:

SPUR RANCH

12:00 NOON
At the Ranch — 14 mi. WEST of VINITA THEN 3 mi. NORTH & 1 mi. WEST

Box 557, Vinita, Oklahoma 74301 (918) 256-7801

Clay Hartley, Partner (918) 256-7200 Jot Hartley, Partner (918) 256-6243
Robert Hartley, Partner (918) 256-2113



SHORTHORN LASSIES—Lassie Queens from 15 states gathered at the National Western Livestock Show in competition for the national crown. Pictured are Tami Fenley (back row, left), Indiana; Kimberly Maddox, Oklahoma; Debra Walch, North Dakota; Jamie McAnear, Texas; Cindy Buscher, California; Pam Cady, Illinois; Becky Fitzwater, Ohio; and Jan Nuss, Kansas; Kandy Thomson (front row, left), Iowa; Pam Bryan, Minnesota; Sherry Coats, Missouri, national queen alternate; Jill Rush, Louisiana, national Lassie Queen; Lora Hale, Michigan; Shane Staggs, Alabama; and Jean Russel, Nebraska.



BEST BY STATE—In the special class for the 100th anniversary of the American Hereford Assn. and the 75th National Western Stock Show in Denver, the AHA sponsored a best 10-head of Herefords from a state class during the Hereford show at the National Western. Texas was first with these herds represented: B&C Cattle Co., Miami; V Bar Ranch, Stanton; Lone Star Hereford Ranch, Henrietta; Barber Ranch, Channing; and Little F Ranch, Sterling City. States placing second through fifth, respectively, were Washington, Montana, Indiana and Idaho.

Dauber Herefords

15th Annual Production Sale

Wednesday, March 18

at the ranch • Bunker Hill, Kansas

(5 miles north on Blacktop Road)

Sale 12:30 Lunch Served **11:30**

Selling:

60 Two-year-old, rugged Line One Bulls

20 Bred Line One Heifers, bred to DH L1 Domino 735 867 and DH L1 Domino 835

20 Commercial Heifer Calves

George Morris, Auctioneer

DH L1 Domino 735 867

L1 Domino 735 NR 113, GR 104, YR 108 { L1 Domino 573 11938051; L1 Dominette 715 11592071 }

LHR L1 Dominette 7643 NR 105, GR 105, YR 105 { LHR L1 Domino 334 16324947; LHR L1 Dominette 447 16637702 }

{ L1 Domino 433; L1 Dominette 289; L1 Domino 286; L1 Dominette 326; L1 CL3 Domino 67164; LHR Helen Adv 733; LHR L1 Domino 168; LHR L1 Dominette 163 }



Sires of Bulls Selling:

L1 Domino 735
CJ L1 Domino 119
L1 Domino 81J
L1 Domino 68398
WCF L1 Domino 2138
PW L1 Domino A6318 (a son of 7269)

DAUBER HEREFORDS

BUNKER HILL, KANSAS 67626

Joseph T. Dauber & Son Joe, Jr. 913/483-5146

Warning: Plan for weed explosion

Some ranges are already sporting a lot of weeds, and a little rain in dry areas could bring a weed explosion.

So ranchers need to consider herbicides in their arsenal of weapons to fight pesky weeds which render rangeland unproductive.

"Most annual weeds can be controlled with the herbicide 2,4-D if it's applied when weeds are small and growing rapidly," points out Dr. Tommy Welch with the Texas Agricultural Extension Service, Texas A&M University System.

Common broomweed is one of the most notorious annual weeds that periodically infests rangeland. In areas that receive good fall moisture, common broomweed seedlings may be present. A heavy infestation of this weed will reduce grass production significantly and will reduce forage consumption by cattle in late summer and fall when the weed matures and forms the familiar "broom."

"Common broomweed can be controlled with 2,4-D when seedlings are four to eight inches tall and growing rapidly," says Welch, a range brush and weed control specialist. "When plants begin to mature and develop a broom-shaped top in late spring, control is difficult. Thus positive identification of common broomweed early in the season and a timely herbicide application are keys to successful control."

2,4-D amine can be used effectively in areas that receive more than 25 inches of annual rainfall while 2,4-D low-volatile ester should be used in areas of less rainfall. A 2,4-D—dicamba mixture is a good choice for herder-to-kill weeds, when growth conditions are not ideal, or when annual weeds have begun to mature but have not flowered, notes Welch. Dicamba and 2,4-D can be tank mixed, or a 2,4-D—dicamba mixture (three to one ratio) is commercially available under the trade name Weedmaster.

"In addition to annual weeds, ranchers must also battle perennial weeds that infest some rangeland. Among these are western ragweed and yankeeweed," says Welch.

2,4-D is a good herbicide for easy-to-kill ragweed while 2,4-D—dicamba is needed for yankeeweed. Good growth conditions are necessary to obtain control of perennial weeds with herbicides, adds the specialist.

If plans have been made to apply a herbicide for mesquite control and weeds are present, a 2,4,5-T—picloram mixture (Tordon 225E) or 2,4,5-T—dicamba will take care of both problems. Since 2,4,5-T—dicamba is no longer available as a commercial formulation, the mixture must be tank mixed.

Welch notes that ranchers sometimes do not get good weed control due to improper calibration of spray equipment or improper mixing of herbicide. So those applying their own herbicide should calibrate their spray equipment and read the label for proper mixing instructions.

"To obtain maximum benefits from controlling range weeds with herbicides, ranchers must also practice good grazing management," emphasizes Welch. "If overgrazing is a prime cause for weed infestation, applying a herbicide may provide only short-term weed control. With proper grazing management, a good cover of grass can be maintained and weeds can be reduced."



RED ANGUS LEADERS—New officers were elected for the Colorado Red Angus Assn. during a meeting held by the group during the National Western Stock Show, Denver, Colo. The new officers include Jack Heidenreich (left), Gill, director; Roy Beebe, Marshall, Okla., president of the American Red Angus Assn.; Chip Newton, Franktown, president; Don Wagner, Wellington, vice president; and Geoff Blakeslee, Clark, director. (Staff photo by Jerry York)

Simmental Bulls

Arnold Brothers Arrow 5 Ranch

11th Annual Simmental Bull Sale

Saturday, March 21

1 p.m., CST Mobridge Livestock Auction

Mobridge, South Dakota

Selling 160 Yearling and 2-year-old Bulls

30 Purebreds (some polled)
70 7/8's (some polled)
60 3/4's (some polled)

Auctioneer: Curt Rodgers

Reference Sires:

Sir Arnold G809
Siegfried
Sir Arnold G807
Polled Urspring
Umhau
Zazou
Red Eye
Horn
Cojac
Deuce
Expert
Milord

The Red Ball Express

Arnold Brothers Arrow 5 Ranch

Harold Arnold • 605/273-4384
Wesley Arnold • 605/273-4425
McIntosh, South Dakota 57641

Don't Miss The

MIDWESTERN QUARTER HORSE SALE



Held in conjunction with the Midwestern Quarter Horse Circuit

4 AQHA SHOWS
(All "A" Last Year)

Thursday, March 19
Judge, Joe Taylor, Utah
Friday, March 20
Judge, Bob Milkie, Wisconsin
Sunday, March 22
Judge, Jim Nance, Oklahoma
Monday, March 23
Judge, John Lawrence, Minnesota

Show Manager: Dean Ewing, Rt. 3, Augusta, Kansas 67010

Selling Approximately 135 Head
Saturday, March 21, 1981
Wichita, Kansas Kansas Coliseum Livestock Pavilion

Fully Sponsored By SHEPLERS

SHEPLERS
World's Largest Western Stores

for catalogs and information contact:

C. A. Cofer

Auctioneer-Sales Management Co.
7400 N. Broadway
Wichita, Kansas 67219
(316) 755-0733

APEX—WESTWIND SALE

1:00 p.m. **Thursday, March 19**

at the Westwind Ranch, 8 miles west of **Valier, Montana**



Lot #8062—He Sells!



Lot #68M—He Sells!

Selling: **30 ANGUS BULLS**
40 POLLED HEREFORD BULLS

7 REASONS FOR BUYING ONE OF OUR BULLS

1. **Performance Records:** We provide as much or more practical data on our cattle as any set of records that we know about.
2. **Natural Growth on Natural Feeds:** Our cattle have to perform on grass, grain and natural protein feeds or else.
3. **Sound, Active, Fertile Bulls:** We're not out to set gain records in the feedlot. Every bull is examined by our veterinarian for reproductive soundness.
4. **Profitability:** Our customers report more pounds when they sell the calves from our bulls.
5. **Practical Considerations:** We select for calving ease, mothering ability, udder and eye pigmentation, teat and udder size.
6. **Unique Bloodlines:** Our breeding program is our own. It's not based on some other breeder's great old bull. Our herd was founded on solid, dependable, old line cattle.
7. **Buyer Convenience:** Bulls can be left at the ranch at our risk, free of charge, until June 1st. Free delivery on purchases of 5 bulls or more.

APEX ANGUS
Daryle Swanson Family
Valier, Montana 59486
406/279-3548

Free delivery on purchases of 5 bulls or more up to 500 miles.

WESTWIND RANCH
John Holden Family
Valier, Montana 59486
406/279-3326

Cuday to close plants in Phoenix, Atlanta

Cudahy Foods Co., a subsidiary of General Host Corp., plans to close its Phoenix and Atlanta, Ga., meat processing plants in six months and dismiss all union employees, a spokesman said today.

Adam Friedman, Stamford, Conn., Director of Corporate Relations for General Host, said the Company no longer considered the fresh and processed meat business to be profitable because of high labor costs.

Friedman told UPI by telephone that a master contract between Cudahy, Swift, Wilson and Armour meat companies and the United Food and Commercial Workers International, AFL-CIO, was in its final year and Cudahy had no intention of renegotiating it.

He confirmed reports Cudahy President Timothy Day and some key members of Cudahy management were trying to buy the fresh and processed meat operations from General Host.

"We are in negotiations but they are not completed," he said, adding that "it's impossible to say" whether that portion of the business will be sold to Day and his associates.

"Regardless of what happens, the two plants will be closed," Friedman said.

Cudahy employs about 370 persons at its Phoenix plant and about 150 at Atlanta. About 290 in Phoenix and 78 at Atlanta are union employees. Friedman said all the union employees will be laid off.

Hunt family stalks geothermal resources

The Hunt Family of Texas, accused in the past of trying to corner the soybean and silver markets, is staking a claim to the biggest share of U.S. geothermal resources.

The Washington Post said in its Sunday edition that Hunt Family members, Hunt trusts and Hunt corporations control roughly one-sixth of all federal land leased for geothermal power exploration.

Quoting Interior Department records, the Post said the Hunts hold 262 of the 1600 geothermal leases issued by the Bureau of

The leases give the Hunts control over about 480,000 of the 2.9 million acres of federally leased geothermal land, it said.

Geothermal energy is the power of the hot water, steam and molten rock trapped beneath the earth's surface. The energy department estimates it eventually can supply 10% of U.S. energy needs.

The Post revealed a number of major oil companies are getting into geothermal energy, but the Hunts' holdings already are three times as big as any of their nearest rivals.

The Hunts have avoided federal limits of 20,480 acres per individual on geothermal land leases by obtaining them in 20 different names, including individuals, trusts and corporations.

Most of the Hunt investments have been made in non-competitive leases in Nevada, New Mexico, Oregon, Idaho and Utah, the Post said. The Hunts also have filed for non-competitive geothermal leases in Arizona and California.



DIRECTOR — Ball Agricultural Systems has named Orville E. Bert, former president of Bert-Hawkins and Associates of Fresno, Calif., as its director of livestock to oversee livestock operations in all Ball projects.

Storm hits Denver; halts news reports

Wednesday, March 4, a heavy, wet snow fell on Denver strangling traffic and closing down most schools and many businesses. Only a small percentage of WLJ's staff were able to make it to the office and as a result, some of the sale reports scheduled for this issue will have to appear next week. No matter, the moisture is good news for the cattle business everywhere.

Results in experiment show spaying heifers reaps profits

Spayed heifers gained more weight and brought more money than non-spayed heifers in an experiment conducted in White Pine County, Nevada.

A.Z. Joy, White Pine County cooperative extension agent in charge, coordinated the research activity in an experiment, which began recently.

Joy reported that 29 heifers were involved in the experiment. Thirteen of these were used as controls while the remaining 16 were spayed. The spayed heifers over an 87-day period gained a total of 130 lbs. for an average daily gain of 1.49 lbs. per head per day, the controls gained 0 per head for an average daily gain of .72 lbs. head per day.

***

Western Montana Angus Assn.
33rd Annual
GRADED SALE
Monday, March 16
Sale, 1 p.m., Missoula Livestock Auction
Missoula, Montana



Graded bulls by John Hamm, Belgrade; Joe Lee, Belgrade; Clyde Nelke, Salmon
Bill Reher, Auctioneer

68 BULLS
27 Coming Two's
41 Yearlings
12 HEIFERS

Pre-Sale Dinner Sunday Evening—"Club Chateau" East Missoula

For information, catalogs and dinner reservations, contact:
Mrs. Phyllis Ohrmann • 406/288-3319
Drummond, Montana 59832

Consignors:
Auch Angus Ranch, Corvallis
Dave Bertelsen, Ovando
Jim Cook, Lonepine
Corlett Ranch, Drummond
Frosty Creek Angus, Corvallis
Glory B Angus, St. Ignatius
Henderson & Sons, Hall
John Miller, Stevensville
Mountain View Angus, Columbia Falls
Alan Muir, Corvallis
George & Mary Munis, Philipsburg
P-P Angus ranch, Lonepine
Edward Pletan, Columbia Falls
Walt Peery, Missoula
Dan Jackson, Hot Springs
Kadence Ranch, St. Ignatius
Fred Krein, St. Ignatius
Paul Metzger, Ronan
Norman Reum, St. Ignatius
Minne Roosma, Hot Springs
Schearbrook Angus, Stevensville
Roy Tufly, Dixon
Guest Consigors:
Jim & Mike Elmose, Three Forks
Powerline Farms, Ellensburg, Wa.

GARWOOD RANCHES
ALL BREEDS PRODUCTION SALE
Mon., March 16 • Kearney, Nebraska
1 p.m. CST • Kearney Livestock Commission Co. • 308/237-3121

SIMMENTAL
CHIANINA
LIMOUSIN
MAINE-ANJOU
All produced from an extensive AI program

Plan to be with us on March 16
Lunch available sale day
Auctioneer: Tracy Harl

107 LOTS SELL

28 yearling bulls
22 are Simmental bulls of which 11 are sons of the legendary SIGNAL. 5 are Limousin bulls and 1 3/4 Chianina.
36 bred Simmental cows
Many are daughters of Signal, Renz and Ueli. Bred to such AI sires as Special Edition, Acajou, Acalade and Signal.
8 yearling Simmental heifers
2 are Signal daughters.
5 bred Chianina cows
2 are bred to Ace of Spades.
20 bred Limousin cows
Many are black bred to Gendarme, Espoir and Dandy.
5 yearling Limousin heifers
4 are 3/4 and 1 is 7/8.
5 bred Maine-Anjou cows
All are Buret daughters. 2 are black; 3 are red, Aled to Ace of Spades 3/4 black Chianina bull.

This sale offers a wide selection of top quality bred cows plus an impressive set of yearling Simmental and Limousin bulls. Most of these cows will tip the scale at 1300 pounds plus, and all are heavy with calf ready to put a coupon on the ground. These cows are bred to popular AI sires and have the potential to produce many great bulls or club calves. There are cows in this offering for everyone's program.

for catalogs contact:
CATTLE BROKERS INC
P.O. Box 566, North Platte, NE 69101, Phone 308-534-9810
DEAN JACOBS 308-534/1567
MILT SELSON 308-534/3071

GARWOOD RANCHES
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Hog packing innovation of 1980s: vacuum-packed pork for retailer

Vacuum-packed fresh pork will be the major innovation in the hog packing business during the 1980s, three hog packing company representatives said, according to CNS.

Vacuum-packed pork is a better value for the retailer, say representatives from Farmland Foods, Inc., Wilson Foods, Inc., and George A. Hormel and Co., who were speaking at the Iowa Pork Congress.

Both Farmland and Wilson are already marketing vacuum-packed pork.

Cheaper labor costs are a major factor, said Richard Beatty, vice president of Farmland Foods, Inc. pork operations. Packing companies can break hog carcasses into retail cuts cheaper than retail store meat cutters, he said.

The beef industry had done a better job in the past of converting beef carcasses to a wider variety of cuts, Beatty said. In the future, he said, most pork will be handled in the same manner beef is now. Escalating transportation and labor costs will be largely responsible for this change, he said.

Not only will the majority of pork cuts in the future be vacuum-packed, Beatty said, but they will also be boneless. Both the retailer and the consumer prefer boneless cuts that are either meal-ready for the consumer or knife-ready for the retailer, he said.

Vacuum-packed pork appeals strongly to the retailer because it reduces spoilage, increases shelf life and allows the retailer to order by cut rather than by carcass as at present, said Webb Elkens, group director of marketing for Wilson Foods Inc. Therefore, he said, a retailer can spend more time merchandising and servicing the meat counter rather than cutting and trimming meat.

However, the optimum type of hog needed for the vacuum-packaging process is a larger, heavier, leaner, higher-yielding hog than is being produced today, Beatty said. The larger hog is needed to produce attractive boneless cuts, he said.

Beatty expects ground pork will become more popular in the next few years, when a consistent lean to fat ratio is developed, he said.

John Philips, manager of livestock extension for George A. Hormel and Co., agreed that market hog producers need to place more emphasis on producing high-yielding hogs.

A U.S. number one grade hog carcass with one inch of backfat results in 9½ lbs. of excess fat when trimmed, he said. A U.S. number three grade hog when trimmed will result in 15 lbs. of excess fat, which is a loss to the packer, he said.

Although a heavier hog may yield higher, Philips said, the discount awarded to the producer because of the excess fat will absorb any additional profit the producer would have received the extra weight.

Beatty expects discounts for over-fat hogs to increase in the next few years.

Hog producers also need to be greatly concerned with producing sound, unblemished hogs, Philips said. During one year's time, bruised pork cost Hormel $1.43 million and death and condemned carcasses due to disease cost another $700,000, he said. These losses result in lower cash hog prices, he said.

The ideal market hog, Philips said, has no more than one inch backfat and a loin eye area average of five square inches.

One area of increasing importance, Beatty said, is that of pigskin. Whole skinning of the hog is increasing at packing plants, he said, and the market for pigskins will be increasing in the next few years.

This is an additional reason producers not only need to increase the size of the market hog, but also handle them more carefully so as not to damage the hide. One Farmland plant presently processes 10,000 hides per day, he said.

The average hog farm in the 1980s will farrow 200 sows, will increase finishing capacity and will increase the average litter size to 8.5 to 9.0 pigs, compared with the present national average of 7.13 pigs per litter.



NORTH DAKOTA'S MAN—George Becker of Enderlin, N.D., was honored as Man of the Year by the North Dakota Angus Assn. at their recent annual meeting and banquet in Minot. Becker is owner of Blue Top Angus Farm, and has been active in the Angus business since 1946.

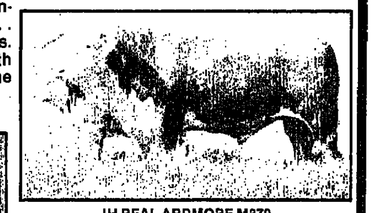
Nebraska Charolais Assn.
18th Annual
SHOW & SALE
Tuesday, March 17
Custer County Fairgrounds • Broken Bow, Neb.
Show 9:00 a.m. • Sale 1:00 p.m. CST
45 bulls • 15 females
Auctioneer: Ronald Woodward

Consignors:
Dutch Rikli, Murdock
Charles Jetton, Roca
Alvin McGuire, Blair
Ottlin Hass, Wisner
Leo Meyers, Hay Springs
Richard Andersen, Omaha
Ray Winz & Sons, Holdrege
Fred Schmidt, Gordon
Erwin Benes & Sons, Valparaiso
Tom Sonderup, Fullerton
Glen Fred, Sargent
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Annual Production Sale
Thursday, March 19
1 p.m. Belle Fourche Livestock Exchange
Belle Fourche, South Dakota
70 Hereford Breeding Bulls Sell
48 Big, two-year-olds • 22 Big, top yearlings

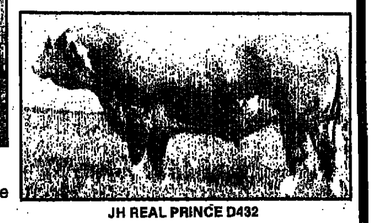
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NCA meeting speaker:

Financial picture still in flux; ranchers face high loan rates

Interest rates should moderate during 1981, but much of the unprecedented volatility in rates experienced in 1980 will continue in the coming years, according to Herbert Evers, president of ContiCommodity Services Inc.

Evers, addressing the Committeeman's Breakfast of the National Cattleman's Assn. annual meeting, said that, "The prime interest rate could fall from the present 19.5% to 15% by the third quarter of 1981, but rate fluctuations will still be pronounced because of changes in U.S. government policy."

The outlook for financial markets has been fundamentally changed by the Federal Reserve Bank's decision in October, 1979, to make money supply management, not interest rates, its first priority, Evers believes.

"The trend toward greater interest rate volatility was only reinforced by the passage of the Depository Institutions Deregulation and Monetary Control Act in 1980," Conti's president said. The legislation provides for NOW accounts and a phase-out of Regulation Q which has placed a ceiling on the amount banks could pay for deposits. "Without these traditional low cost sources of funds, financial institutions will have to buy money on the open market," Evers said.

Evers, formerly an executive vice president at Marine Midland Bank in New York, said that the higher rates had been particularly troublesome for the cattleman in the past year.

"The interest expense portion of a cow calf operator's cost per unit rose 107% in the past two years, while feedlot operator's interest expense jumped by 126%."

Interest rates should slide in 1981 as weakness in demand and production slows money supply growth and lessens the inflation premium built into rates. There will be a higher floor under rates during this interest rate cycle, however, as the Fed continues to lower its money supply targets," Conti's president noted.

The Fed will also seek to smooth the movement of rates during 1981, Evers said. "We will still experience more than usual volatility in rates, but the Fed now recognizes that pursuit of a pure monetarist policy can lead to structural damage in the economy."

Cattlemen will face other important changes in the financial picture, Evers believes. "Now that banks have to pay for funds in a free market, they will have to charge customers on that basis. I expect that loans will be for shorter maturities and will bear a higher spread above prime," Evers noted.

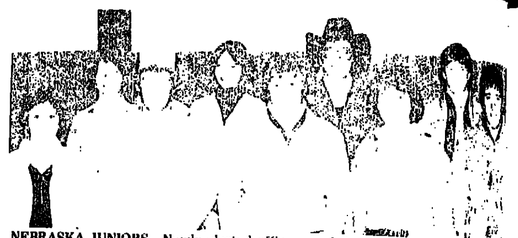
"The battle for deposits could also bring a series of mergers among the nation's 14,600 banks as they seek economies of scale," he added. The shift to bigger, more national banks will likely mean a required hedging of inventories and credit decisions made on a more numerical basis.

"One offsetting advantage for cattlemen in this merger trend will be a more plentiful and steady availability of credit because of the big banks' national network of money collection," Evers added.

Evers suggested that cattlemen consider using financial futures to hedge their exposure to interest rate fluctuations. "You have to be prepared to operate in a variable interest rate environment in a business with ten-to-eleven-year production cycles," he told the audience. "It is difficult to pass on added costs in the cattle you are selling, therefore, you should eliminate as much variability as possible."

***

You can always tell a long distance obscene phone caller. They not only breathe heavily, but fast.



NEBRASKA JUNIORS—Newly elected officers and directors of the Nebraska Junior Angus Assn. are: President Sue Grabouski (front row, left), Beatrice; Vice President Teresa Huckfeldt, Gering; Second Vice President Kirk Olsan, Hershey; Secretary-Treasurer Jo Ann Glaubius, Beemer; Reporter Jud Baldridge, North Platte; directors Jennifer Uhrig (back row, left) Hemingford; Roberta Barr, Liberty; Mark Slagle, Surgent; and Bret Fitzgerald, Harrison. The leaders were elected at the group's annual meeting, held at Nebraska Angus Futurity in Grand Island.

The Wyoming Simmental Association

Annual Spring Sale

Tuesday, March 31

1 p.m., at the Stockman's Livestock Auction

Torrington, Wyoming

307/532-4111

Offering Approximately

100 Lots of outstanding, fullblood, purebred and percentage Simmental cattle. Bulls, Pairs, Bred Cows, Open Heifers

Auctioneer: Joe Mitcham

Sale Headquarters: King's Inn 307/532-4011 Torrington, Wyoming

For catalogs or additional information, contact:

J.D. (Bim) Maden, 307/587-2698, Rt. 1, Box 20, Cody, Wyo. 82414

Dwight Ewing, 308/436-5166, Rt. 2, Gering, Neb. 69341

Dennis Shore, 307/587-2008, South Fork, Cody, Wyo. 82414

Sponsored by: Wyoming Simmental Association

Lunch Available

Cattle get too much in extra iodine doses

Some cattle may be ingesting too much iodine for their own good from salt blocks and feed supplements, studies by a University of Idaho veterinarian indicate.

Dr. John Mass, assistant professor of veterinary science at the Caldwell Veterinary Teaching Center, said in some cases cattle are getting enough extra iodine to interfere with their metabolism. The organic iodine is added to block salt and feed supplements as a foot rot control measure.

His work is aimed at learning how much iodine is needed to control the problem and at what levels the animal may be receiving too much. Once these levels are determined, it will be much easier for a cattleman to determine how much of the material a given animal should have.

"It works against the foot rot, but we are concerned about animals that get too much," he said.

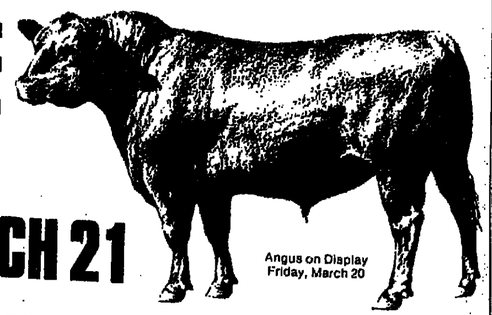
He said the iodine added to salt and feed supplements is at what is felt to be maximum safe levels for prevention. "At four to five times needed levels, iodine reduces milk production in dairy cattle. At 50 to 60 times needed levels, there are serious problems" with the health of the animal.

The Federal Food and Drug Administration is also gathering information about iodine levels in cattle diets to learn how much is beneficial and how much is excessive.

"This is another of those cases where if a little is good, a lot is not necessarily better."

SOUTH MONTANA ANGUS ASSOCIATION

ANNUAL **BULL SALE**



Angus on Display Friday, March 20

Montana Livestock Auction Co.
1:00 p.m., Butte, Montana

SATURDAY, MARCH 21

100 ANGUS BULLS

55 Coming Twos • 45 Yearlings

Top Quality Registered Angus Bulls From These Progressive Angus Breeders of Southwest Montana • CONSIGNORS:

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Ash Branning, Belgrade
Cedar Hills Angus, Belgrade
Dennis & Debbie Dehmer, Belgrade
Elmose Angus Ranch, Three Forks
Gary Glem, Twin Bridges
Harrer Angus, Bozeman
Hinman Angus, Willow Creek
MacKenzie Angus, Sheridan
McNabb Angus, Bozeman
A.C. Moe, Two Dot
Richard Moe, Two Dot
Morris Angus Ranch, Melrose
Munis Angus Ranch, Philipsburg
Poser Angus, Belgrade
Dave Schulz, Sheridan
Russell Schulz, Sheridan
Timothy Schulz, Sheridan
Steve Stender, Sheridan
Younkin Angus, Manhattan

Auctioneer: Pat Goggins
Lunch Available
Free Delivery 300 miles

No Host Banquet Friday, March 20
Social Hour 6:30 p.m.
Dinner 7:30 p.m.
Copper King
4655 Harrison Ave.
Butte, Montana

For Catalog, Information and Dinner Reservations, Contact:
South Montana Angus Association
Wilma Younkin, Sec., 406/284-3776 • Rt. 1, Box 8 • Manhattan, Montana 59741

Observation is key to problems in calving

"Careful observation of all cows and heifers approaching calving is absolutely necessary if one is to prevent difficult calving," says Brinton Swift, University of Wyoming professor of veterinary medicine and acting Director of Wyoming State Veterinary Laboratory (WSVL).

Swift says the highest incidence of calving difficulty occurs in first-calf heifers, and owners or herdsman n[illegible]ve close attention to these [illegible] determine if they might encounter birthing problems. They must be able to determine when the heifer is in trouble, and be prepared to contact a veterinarian immediately.

"One common problem is that the pelvis is too small to admit a large fetus, and if this opening is too small, the person attempting to deliver the calf should not spend more than 15 minutes trying to deliver the animal," Swift says. "If it takes longer than that, a veterinarian should be contacted to take proper measures to insure safe delivery which may include surgery and in many cases caesarean operations."

Swift says one reason so many first-calf heifers encounter difficulty in calving is because they have been bred before they are mature enough to sustain pregnancy. He says they should weigh somewhere in the range of 650 lbs. before breeding, although most first-calf heifers are bred when they are smaller than that.

"With regard to breeding, these animals should be fed better during the first winter following weaning, and the selection of bulls is also a factor determining the proper size of the fetus at the time of birth," he said.

Swift says it is very important not to attempt to starve a cow prior to birth in an effort to reduce calving difficulty. The fetus may be smaller, but the calving difficulty may still occur, and the calf is likely to be more susceptible to diseases.

"One situation we often see at the WSVL is calves brought to us with empty and [illegible] stages," he said. "These animals have never nursed properly, and literally starve to death."



MANAGER — Stephen B. Thompson has been named to the position of manager of market planning for swine products for Elanco Products Co., the agricultural marketing division of Eli Lilly and Co. He has been serving as manager of market planning for packaged products in animal products for the past ten months.

USDA program slow to catch

USDA's voluntary quality control program has been "slow getting off the ground," according to L.L. Gast, deputy administrator of the USDA's Food Safety and Quality Service compliance program.

Gast said, while speaking at the National Food Processors' Assn. annual convention, that four packing plants are presently enrolled in the program which went into effect August 1980.

In addition, he said 10 proposals have been presented by packing plants and are being reviewed while another 32 packing plants have shown an interest in the program. Originally, the USDA had projected the program would include 60 packing plants by this time, he said.

The voluntary program has provided as much consumer protection as have traditional meat inspectors, Gast said. There are no plans for a mandatory quality program to be instigated by the USDA at this time, he said.

Gast said that some packing plants have been reluctant to enter into the voluntary control program because of present regulations while other packing plants are just waiting to see how the program develops, he said.

The USDA is presently experimenting with "hands off inspection" to increase government and industry efficiency, Gast said. For example, in the poultry industry, he said, preliminary flock inspections are being made to pinpoint disease problems in advance. In the red meat industry, postmortum inspections are being done to again increase efficiency, he said.

In its label approval system, USDA is also trying to improve its efficiency, Gast said, and many new operational procedures are being tried on a pilot basis.

Presently, he said, three field delegations have been added for label submittance in addition to the Washington D.C. office. By the statute set in the Meat Inspection Act, the USDA must approve all labels prior to their use.

Another pilot program being tested, Gast said, is allowing meat and poultry inspectors to review and approve simple labels. These two labeling pilot tests will end in March, he said. It is hoped that the waiting period for label approval can be shortened.

In addition, labels that have been submitted and approved in sketch form need not be re-submitted for re-approval in the final form, he said.

Also a newly adopted practice will be the publishing of label policy memos in the Federal Register, Gast said. The first policy memos will appear in the Federal Register in one week, he said.

USDA hopes to adopt a quality control system itself to gauge the Department's error rate in accepting or rejecting proposed labels, Gast said.

In the case of a printing or minor error, the USDA will grant a temporary label, Gast said. However, the Department does not follow up such temporary labels to see that permanent labels are printed and utilized. The USDA is attempting to develop a follow-up procedure and develop a more formal procedure for label reconsideration, he said.

USDA is also preparing a notice to clarify a 1980 proposal published in the Federal Register stating that label review would be done in a first-in, first-out basis with provisions for exceptions, Gast said.

He said, USDA is combining its label approval policy books. All of this is being done to get label approval procedures and policies "out of the closet," Gast said.

Presently, Gast said, it is left to the industry to report any discontinued label. However, the USDA eventually plans to keep closer tabs on which approved labels are actually in use, he said.

EEC announces farm price rises

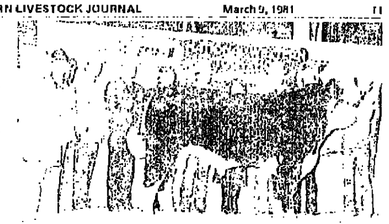
The European Economic Community Commission has announced that it would advocate farm price increases ranging from four to 12% and also proposed that producers of surplus products, especially cereals and milk, should bear the costs of getting rid of excess production, according to CNS.

EEC Agriculture Commissioner Paul Dalsager said the entire package will cost the EEC budget 447 million European currency units in the next 12 months, well inside the EEC's budgetary restraints.

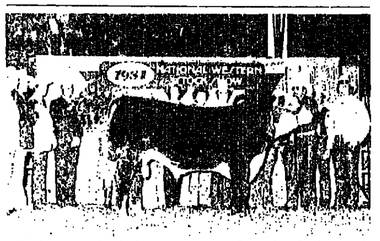
Co-responsibility measures have been proposed in the cereals sector for the first time and would penalize producers by reducing the intervention price by one percent for every percentage point that production rises above the set limit, up to a maximum of five percent.

The trigger levels for cereals would be 4.3 million tons for durum wheat, 46.9 million for soft wheat and 69.6 million for other cereals.

The proposals included price specifications for soft wheat, durum wheat, barley, rye, maize, rice, sugar, rapeseed, sunflower seed, flaxseed, castor seed and other oilseeds.



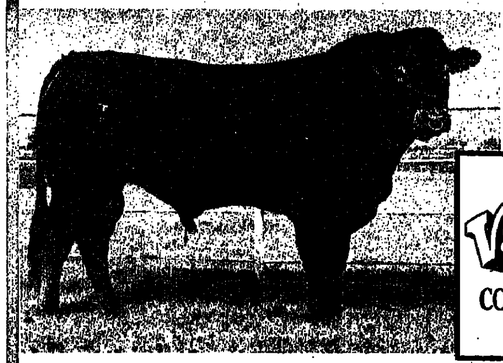
RESERVE BULL—The Hereford activities at the National Western Stock Show set many records on this 100th anniversary of the American Hereford Assn. There were 255 owners from 32 states and Canada competing for the $100,000 prize money in the halter classes, and claiming the reserve grand champion bull award was SC Classic ET. This bull was shown by Schroeder Cattle Co., Palisade, Neb., and TT Hereford, Connell, Wash.



TOP BULL—Claiming the grand champion bull award during the National Western Hereford Show in Denver, was the late spring yearling entry from V Bar Ranch, Stanton, Texas, and Bright Bros. Hereford Ranch, LeGrand, Calif., LeGrand Domino A157.

Do it with a Limousin—
Take the fat off, that is!

"Unless you can bring to market large numbers of lean, competitively-priced beef cattle, beef consumption will decline," said Peter A. Magowan, Chairman of the Board, Safeway Stores, at the 1980 Oklahoma Cattlemen's Association.



Ellis-Vantrease COUNTRY PICNIC SALE

Northern Dancer, a featured service sire

March 29 will be a good opportunity to start your cattle herd "defatting" program. The Ellis-Vantrease Sale will offer 35 Limousin bulls, 35 purebred Limousin females, and 30 percentage Limousin females. Many will have calves at side and be rebred.

This herd is performance and show ring oriented. Northern Dancer, one of the featured sires, sired the top weaning calves (541 lbs.) in the 1979-80 progeny test program and had no calving difficulties. The Ellis-Vantrease herd has shown at least one champion at three consecutive World Limousin Futurities.

Ellis-Vantrease Limousin will not only breed the fat off, they will add more pounds of red meat. Update your cattle program at the Ellis-Vantrease Sale March 29.

Sun., March 29
35 Limousin Bulls
35 Limousin Females
30 Percentage Females
Amber, OK

Write or call for a catalog, now.

Write for details on our $25,000 Country Picnic Bonus paid to winners at the next World Limousin Futurity and National Show & Sale (Denver).

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Auctioneers: C.K. "Sonny" Booth, Bruce Brooks

Consignments from our neighbors Fred Spitz & Sons, Dr. B.J. Rutledge, Bill Herron, Dr. Wm. O'Quinn and Leonard Reeve.

Cattlemen urge Congress support

(Continued from page 1)

government programs but in less government bringing less inflation and a rebuilding of the private economy.

"We believe in the free enterprise system," Swan said. "Like the general public, we will benefit most from the government's standing up and saying 'no' to all those who ask for exceptions to general tax and budget cuts. The record of the critics who want to change the current proposals doesn't speak well for the changes they want to make.

"Past policies, which found every group asking for and getting its own special appropriations or subsidies, obviously added up to deficit spending, burdensome government and raging inflation. It's time to call a halt to irresponsible budgeting. That's why we are focusing this week not on cattlemen's special problems but on over-all economic problems.

"Actually, this approach is in our own 'special' interest. We cannot stay in business if costs keep rising faster than cattle prices. And demand for beef cannot improve unless people's real incomes improve. We simply must have a more productive, growing economy."

The NCA spokesmen pointed out that agriculture is in a particularly vulnerable position because of inflation. For one thing, farmers and ranchers, selling commodities as opposed to branded products and services, cannot immediately pass on cost increases. They have no control over the prices they receive.

Unless the economy becomes more stable and unless some of the regulatory and tax burdens are eased, cattlemen said, still more producers will be squeezed out and meat supplies will be reduced.

Citing the adverse effects of excessive government and counter-productive tax policies, the NCA directors compared the U.S. economy in recent years with the economies of other industrial countries. During the past 12 years, the U.S. has had: (1) the lowest growth in real wages; (2) the highest rate of unemployment, except for Canada; and (3) the poorest rate of economic growth, except for the United Kingdom. Real wages (after adjusting for inflation) have risen 251% in Japan and only 15% in the U.S.

'Tough-guy' utility tactics shock ranchers

(Continued from page 1)

and economic impact would be less.

John Flink, an aide to Sen. Max Baucus suggests that a large part of the problem is the absence of any attempt by BPA to notify residents of their plans.

"BPA has made no good faith effort to inform the local populations about their plans in the Garrison, Hot Springs, Deer Lodge Valley areas of Montana. Because of independence of federal power administrations like BPA, which do not even have to go to the U.S. Congress annually for funding, it is difficult to find any leverage that will slow them down long enough to hold hearings to consider alternate routes for their giant power transmission lines.

"Senator Baucus office is really acting in the capacity of the Montana Board of Natural Resources, in trying to delay plans and exact a committeemen to honor Montana's Siting Act with future plans," Flink explained.

Some leverage is available in that an Environmental Impact Statement (EIS) has to be filed, but as soon as the draft statement is on file some work can begin. And, although the lines are an eyesore, there is not much evidence of environmental damage. James Bloomquist of the Sierra Club in Seattle has been involved in several power line battles, and concedes they're probably relatively safe. But, he points out, power companies have to keep the vegetation down under the lines and they spray with a herbicide that may cause problems for the rancher's animals, crops and endanger wildlife.

In the Lacey's case their sprinkler irrigation system will be rendered nearly useless because of the time and expense involved in breaking the lines in order to move the system around the proposed power lines.

Ted Regier, a rancher near Aurora, Neb., took his case against the Nebraska Public Power District all the way to the state Supreme Court, and won it much larger settlement than NPPD had offered because transmission lines made his center pivot irrigation system useless in some areas.

Next week Western Livestock Journal will look into the safety issue, and examine what communities and individuals are doing to fight the proliferation of giant power lines. The set-up of the federal power commissions, and how they are financed and operate with local and private power companies getting preferential government loan guarantees, will also be looked at.

$1 checkoff seen ahead for industry

(Continued from page 1)

dinated by the Beef Industry Council of the Meat Board. Beef surplus states are encouraged to invest at least 60% of their collections in the national program.

• State beef councils are encouraged to coordinate programs through the Beef Industry Council of the Meat Board. Working together, the state and national organizations must target programs and resources to effectively reach urban consumers, thereby returning maximum benefits to the industry.

These recommendations will help the industry implement the findings of the national Doane survey of cattlemen taken in mid-1980, the Meat Board said.

Auction Results

"GEM STATE CLASSIC" FEMALE SALE
Twin Falls, Idaho, Feb. 13

16 bred heifers $2,009
18 open heifers 1,871

Auctioneer: Ken Troutt

Tops: Freemans Barbara G222, 3/27/79 by K A F Northern Jet 1045; Freemen Angus Ranch, Inc., Baker, Ore., to Crown Point Angus, Kimberly, Ore., $7000. Meadow Missie 012, 3/22/80 by PS Power Play; Meadowmere Angus Farms, Deer Park, Wash., to L & A Angus, Dos Palos, Calif., $4500. Black Lucy 12 of A A S, 2/1/80 by Ellesmere Masterpiece J A O; Boshike Angus, Nampa, to George Bration; Empire, Calif., $3300. Deep Creek Blackbird 179, 2/24/79 by Schearbrook Shoshone 200N; Deep Creek Angus Ranch; Potlatch, to Tar Heel Angus, Nampa, $3100. Tar Heel Fawn 7914, 3/21/79 by Thomas Chaps; Tar Heel Angus to Jeff Neumeyer, Bonners Ferry, $2800. Tar Heel Miss Dutchess, 3/25/80 by Sir Wms Warrant; Tar Heel Angus to Kenneth Johns, Clover Valley, Nev., $2800. Wheel Swan G50, 2/17/80 by Nelson Big Wheel 826; Weeks Brothers, Minidoka, to Sheely Angus Ranch, Halfway, Ore., $2200.

This sale was changed from a fall event and tied in with the annual association bull sale. These were both held in the excellent facility at the College of Southern Idaho in Twin Falls. This female sale featured a strong consignment of bred and open heifers and became the highest averaging "Gem State" female sale ever held.

Auction Results

JACKS VALLEY RANCH HEREFORDS
Carson City, Nev., Feb. 23

41 bulls $1,745
9 heifers 970

Auctioneer: Ken Troutt

Bulls: JA Stand Lad 9105J, 9/27/79 by TS 15E Stan Lad 5569; Hoy Herefords, Weed, Calif., $5000. JA Standard Lad 914J, 2/22/79 by TS 15E Stan Lad 5569; Mills Herefords, Gridley, Calif., $3200. JA Stan Lad 971J, 9/13/79 by JA Standard Lad 707J, Axtell Herefords, Axtell, Utah, $3100. JA Standard Lad 902J, 2/15/79 by S 15E Stan Lad 5569; San Felipe Ranch, Merced, Calif., $2800. JA Command 8002J, 9/27/78 by JBB Command 819; Heritage Ranch, Gardnerville, and Carmichael Ranch, Sierraville, Calif., $2700. JA Standard Lad 929J, 3/1/79 by TS 15E Stan Lad 5569; Bidwell Herefords, Cassel, Calif., $2550. JA Standard Lad 928J, 3/1/79 by TS 15E Stan Lad 5569; San Felipe Ranch, $2400. JA Standard Lad 954J, 3/18/79 by TS 15E Stan Lad 5569; San Felipe Ranch, $2400. JA Stand Lad 8011J, 10/1/78 by TS 15E Stan Lad 5569; Heritage & Carmichael Ranches, $2000. JA Standard Lad 932J, 3/2/79 by TS 15E Stand Lad 5569; Park Livestock, Gardnerville, $2000. JA Stand Lad 9123J, 10/8/79 by TS 15E Stan Lad 5569; San Felipe Ranch, $2000.

Heifers: JA Stan Lass 952J, 3/15/79 by JA Standard Lad 707S; Carl Schoher, Gridley, Calif., $1000. JA Standard Lass 903J, 2/16/79 by TS 15E Stan Lad 5569; Carl Schoher, $1100.

John Ascuaga drew a good crowd to his first production sale. After seeing his powerful bull and heifer offering at the recent Nugget sale, everyone said they just had to go see if the rest of his cattle were the same kind ... and they were selling at good, solid prices.

—DON DORIS

HORSE HEAVEN HEREFORDS
Harmiston, Ore., Jan. 28

40 two-year-old bulls $1,207
5 fall yearling bulls 1,030
14 females 636

Auctioneer: Ken Troutt

Bulls: HH Std Evan L72, 3/19/79 by Real Evan 7; Bayers Hereford Ranch, Twin Bridges, Mont., $2250. HH Std Evan 5/1/79 by Real Evan 7; Bayers Hereford Ranch, $2100. HH Std Evan L63, 3/1/79 by Real Evan 7, Double M Ranch, Adams, $2000. HH STD Evan L75, 3/21/79 by Real Evan 7; Alex Tilbau, Gooding, Idaho, $1750. HH Evan STD L35, 2/25/79 by HH Rebel Evan J31; Double M Ranch, $1750. HH Std Evan L32, 2/24/79 by Real Evan 7; Carl Jones, Eltopia, Wash., $1500. HH Std Evan L43 Twin, 3/1/79 by Real Evan 7, Carl Jones, $1450.

Females: HH H1 Std Lass M53, 3/17/80 by H Standard Lad 23F; Randy Smith, Mesa, Wash., $750. HH H1 Std Lass M48, 3/15/80 by H Standard Lad 23F, Harper Herefords, Chesaw, Wash., $700. HH Std Dominette M74, 3/28/80 by Montana Domino 76173; Harper Herefords, $700. HH Moni Dominette M93, 4/3/80 by Montana Domino 76173; Harper Herefords, $700. HH Mont Dominette M99, 5/1/80 by Montana Domino 76173, Mike Landcaster, Mesa, Wash., $700.

The strength of the purebred program reflects itself in the ability of the program to improve. The Horse Heaven operation has been able to offer better bulls each year and unfortunately the market has lagged behind the steadily improving offering. This set of bulls could work to the advantage of many commercial operators and perhaps in the future more bull buyers will realize that this sale provides an excellent opportunity to buy.

—JOHN COOTE

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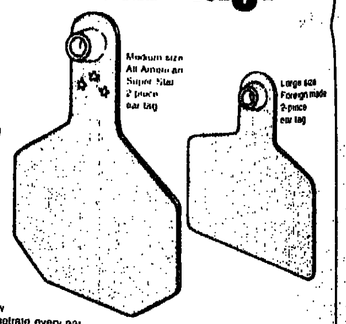
Compare the imported ear tag to the American ear tag.

Compare Shape

The imported tag has a square shape. The All American tag has sloped shoulders for less chance of snag and catching. Also the American tag has a longer neck to let you see more of the tag around the ear hair.

Compare Sizes

The imported tags come in four sizes: round, medium, large and maxi.
The All American tags come in five sizes: round, mini, small, medium and large. This large size has more letter space than any tag on the market.

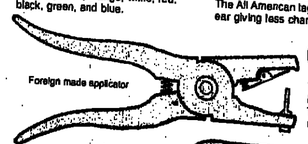


Compare Colors

The imported tags come in eight colors: yellow, blue, green, white, red, orange, purple and black.
The All American tags come in seven colors: yellow, orange, white, red, black, green, and blue.

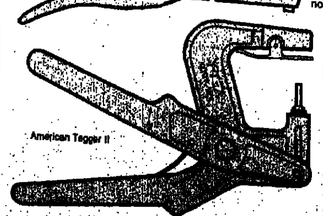
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The imported tag button is hollow allowing the applicator pin to penetrate every ear.
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The imported applicator is like a pair of pliers with a narrow throat in which a thick ear has to fit.
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The imported tags are shipped in bulk to the USA and then re-shipped to stores and customers.
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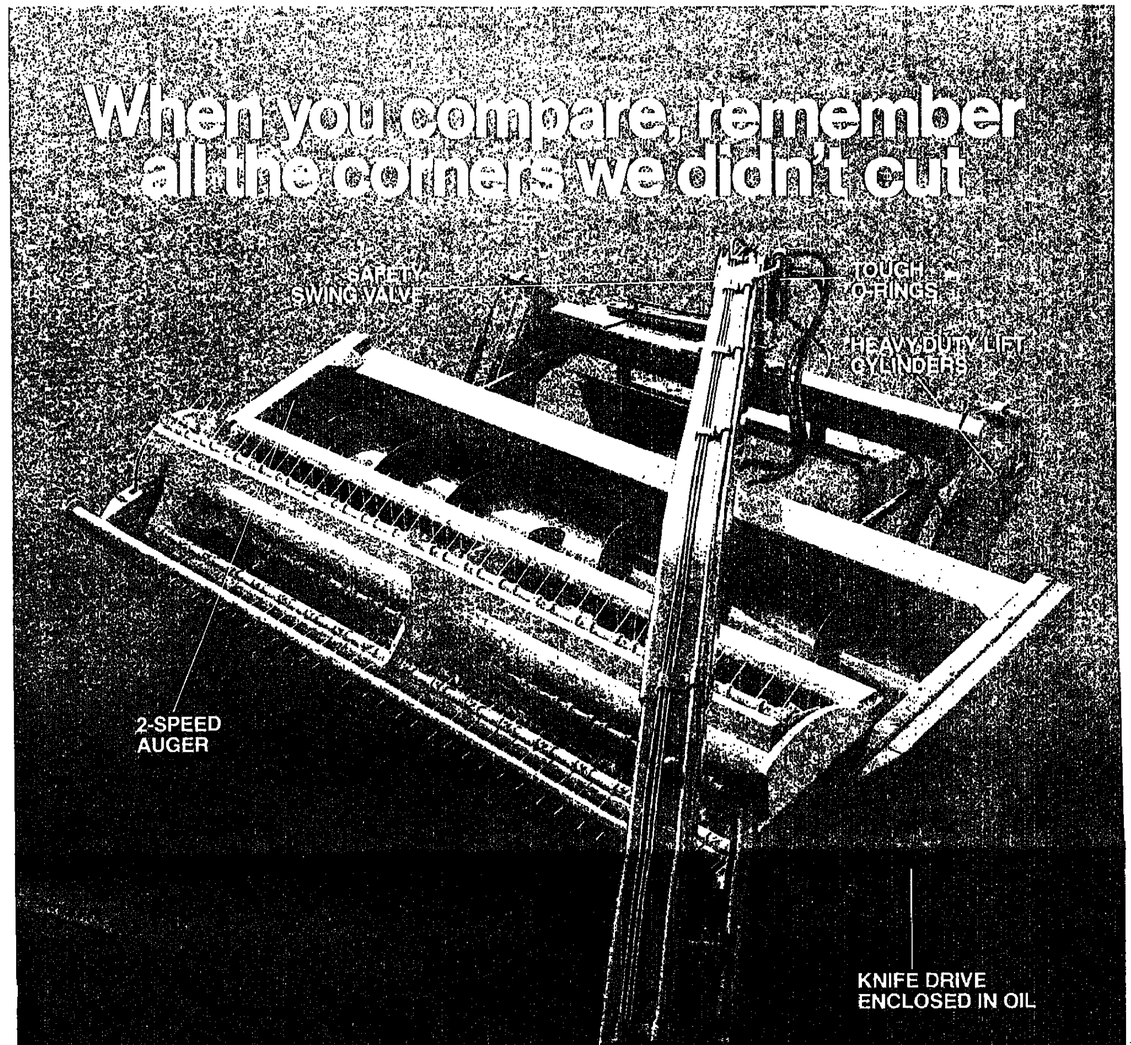
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There are lots of ways to build a bargain mower/conditioner. Just cut a corner here, scrimp a little there, and on and on. Unfortunately, every time you cut corners you also cut convenience and performance.

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For example, the 1380 encloses its knife drive in oil to reduce wear and maintenance. Our nearest competitor still makes do with sway-bar sickle drive.

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No, we don't cut corners with the 1380, and neither will you. Instead you'll use its mid-pivot design to cut down one side of the field, pivot, and come right back up the same side of the field.

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JOHN DEERE THE HAY SPECIALIST

Show Results



BEST SIX—Nelson Angus Ranch of Salmon, Idaho, exhibited these six Angus cattle to win the best six head class at the National Western Stock Show in Denver. Show judge was Jerry Fitzgerald, Harrison, Neb.



WINNING GROUP—In the history-making Hereford activities at the National Western Stock show in Denver, the BB Cattle Co. of Connell, Wash., claimed the coveted get-of-sire first-place award. The sire of the winning get was BB Mark Domino 704. There were some 7000 people in the stands to witness the Hereford show with 265 owners from 32 states competing for the $100,000 in prize money.

Congress gears up for '81 farm bill

Hearings on a new four-year farm bill got under way last week and will continue through March 26 in both House and Senate. Although there has been a proposal offered to extend the present farm bill for one year, it's not considered likely to succeed.

According to E. (Kika) de la Garza (D-tex.), Chairman of the House Agriculture Committee, every attempt will be made to complete work on the legislation by the *May 15 Budget Act* deadline. In announcing hearing schedules, de la Garza said: "We will be writing what I hope will be a four-year bill. It will deal with programs beginning with 1982 crops of wheat and feed grains, cotton, rice, dairy products, and wool, among other items. I hope the result will be a law which helps farmers earn a fair return in the face of steadily rising costs."

In explaining the postponement of Secretary Block's first day appearance before the House committee, de la Garza said "...it has been decided that we will hear him after farmers, farm organizations and others interested in the bill have given their views. This change will give the Secretary additional time to confer with the President and other Administration officials and complete the process of making recommendations on the many complex issues involved in the farm bill."

National Cattlemen's Assn. predicts that budget cuts will be in dairy price supports, food stamps, school lunch subsidies, rural electrification, FHMA loans, alcohol fuel loans. NCA sees that "much of legislative attention will be on grain programs, but other subjects will be considered (to) include ag research to improve productivity, and export promotion." NCA urges "more emphasis on exports of ment, which is a higher value product." Some of the feed grain which is now exported should go in the form of meat."

The Senate Committee will hear witnesses on livestock issues Friday, March 13. On the House side the full committee will continue hearing testimony from national farm organizations Tuesday, March 10. Individual commodity programs will then get close scrutiny at the subcommittee level for the next two weeks. The Livestock, Dairy and Poultry Subcommittee will spend a large portion of hearing time on dairy price support and indemnity programs.

Other areas that will get Congressional consideration as part of the 1981 farm bill are: food stamps, consumer relations and nutrition education program, conservation, credit, exports, and specific commodities.

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20th Annual Production Sale

Wednesday, March 18

1 p.m. at the ranch

Harlem, Montana

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81 Registered Angus

26 Two-year-old Bulls
30 Big yearling Bulls
25 Bred Heifers

Yearling weights taken 2/19/81 on Senior Bull Calves
Over ½ weighed 1,000 lbs. or more!

Featuring Herd Sires:

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Mon Reposa Glant 693
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(heifers are bred to 02X9)

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Platte, South Dakota

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An offering of big, modern, growthy bulls—a top selection of herd and range bull prospects.



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30 Registered Females

15 Bred Heifers bred to sons of "A113"
15 Standout 1980 Heifer Calves



Sire: "A113", WR 105, Dam's MPPA 103.



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Market Roundup:

Fed cattle surplus drags down prices

The fed cattle market continued to be plagued by abundant numbers of heavy overfinished cattle through all of January and most of February. Prices dipped below $60 per cwt. at many locations in early February. Widespread winter storms and cold weather, which resulted in transportation problems as well as limiting weight gains, helped stop the slide in prices by mid-month, and allowed a rebound to the mid-$60 level.

If the cattle feeding industry can continue making progress in working through the overweight cattle problems, prices should show some strength from now through the second quarter. Although prices may approach $75 per cwt. on occasion, average prices much above $70 per cwt. likely will be hard to sustain for any extended period of time.

AMARILLO FEEDER STEERS, md. frame #1 515 lb. $75; 500-600 lbs. $67.50-73; 600-700 lbs. $67-70; 700-825 lbs. $66.50-69. Md. frame #1-2, 400-500 lbs. $66.75-71.50; 500-600 lbs. $64.50-69; 600-800 lbs. $62.50-67.50; 800-900 lbs. $60.50-64.50; Holsteins $54.75-58.75. Heifers, md. frame #1 300-400 lbs. $68-71.75; 400-500 lbs. $63-69.25; 500-700 lbs. $61-64; 700-800 lbs. $59.50-61. Md. frame #1-3 295 lb. $70; 400-500 lbs. $62.50-64; 500-600 lbs. $57.25-62.25; 600-700 lbs. $54.50-61.50; 700-800 lbs. $52.50-55.75.

Arizona slaughter steers, good to mostly choice 2-4, 110-1125 lbs. $66; mixed good and choice 2-3 950-1150 lbs. $66-67; good 2-4 1000-1075 lbs. $67-67.50; 1200 lb. $63.50; mostly good 2-3 950-975 lbs. $66.50-67; 1000-1125 lbs. $65-66.50; Holsteins $62.50-63. Heifers, good to mostly choice 2-3 950-975 lbs. $63; good 2-3 850-900 lbs. $62; mostly good 850-1000 lbs. $60.50-61. Feeder steers md.

IDAHO SLAUGHTER STEERS, mostly choice 2-3 1200 lbs. $63.50; 1050-1200 lbs. $63-63.50; choice 2-3 1200-1250 lbs. $62-63. Heifers, mostly choice 2-3 950-1000 lbs. $61-62. Feeder cattle md. and lg. frame #1 steers, 525 lbs. $75; 700-800 lbs. $70-71; 875 lbs. $68. Heifers 650 lbs. $64.50; 750 lbs. $63; 800 lbs. $63.50.

San Joaquin, Nevada, slaughter steers, choice 2-4 1050-1250 lbs. $65-66.50; choice 3-4 1350 lbs. $64; good and choice 2-3 1050-1100 lbs. $66-66.50; YG 2-4 1100-1200 lbs. $63-64; good 2-3 1050 lbs. $66. In Nevada, choice 2-3 1050-1150 lbs. $64-65; good and choice 2-3 1075 lbs. $64.50. Heifers, choice 2-4 1000-1100 lbs. $62.50-63; good and choice 3-4 1150-1200 lbs. $61; comm. to choice 2-4 700 lbs. $104; good 2-3 $98; comm. $92. In Nevada, choice 2-4 1000-1050 lbs. $61.75-62. Feeder cattle md. frame #1 475 lbs. steers $78; 625-800 lbs. $69-71.50; md. frame #1 600 lbs. heifers $63.

Washington and Oregon slaughter steers choice 2-3 1050-1150 lbs. $64.50-65; choice 2-3 1150-1250 lbs. $63-63.75; Holsteins $100. Heifers, choice 2-3 925-1050 lbs. $61.75; mostly choice $62. Feeder cattle md. and lg. frame #1 steers, 500-600 lbs. $74-75; 600-675 lbs. $72.50-73; 725-800 lbs. $70-71; 950 lbs. $69.50. Heifers, 525-550 lbs. $65; 650 lbs. $65.50; 600 lbs. $65.25; 700 lbs. $66.80; 800 lbs. $65.50.

COLORADO SLAUGHTER STEERS, choice 2-4 1050-1100 lbs. $63-64; 1050-1225 lbs. $61-63; Holsteins $59. Heifers, choice 2-4 950-1100 lbs. $61-67.25; mostly choice $66.50-97.50. Feeder cattle, heifers md. and lg. frame #1 550 lbs. $67.

Texas, and western Oklahoma slaughter steers, good and mostly choice 2-4 1000-1250 lbs. $64-64.50; good and choice 2-4 1000-1250 lbs. $62-64.25; Holsteins $61.50. Heifers, good and mostly choice 2-3 875-1000 lbs. $62-63; mixed good and choice 2-4 850-1100 lbs. $61-62; heiferettes $58-60.75. New Mexico slaughter steers, mostly choice 1000-1100 lbs. YG 2-4 $64-65; good and choice 1000-1150 lbs. $63-64; Holsteins $60.50. Heifers, mostly choice 875-950 lbs. $62-63; good and choice 850-900 lbs. $61-62; mostly good 700-750 lbs. $59.50; 600 lb. $61; 550 lb. $54.

SOUTHERN SACRAMENTO VALLEY slaughter steers choice 2-3 1050-1100 lbs. $66; good and choice 2-4 1100-1175 lbs. $64-66.50. Heifers, choice 2-4 950-975 lbs. $63. Feeder cattle md. frame #1-2 steers 700 lbs. $68.50. Heifers md. frame #1 675 lbs. $62.50. Replacements, md. frame #1 cows young to middle aged 1000-1100 lbs. with small to 200 lb. calves at side $700 per pair; young cows 850-1000 lbs. bred to calve in fall $560.

Utah slaughter steers, good to choice 2-3 1125-1200 lbs. $63-63.50; good and choice 1090 lbs. $62; Holsteins $58.50. Heifers, good to choice 2-3 950-1000 lbs. $60-61.50. Feeder steers md. frame #1 450 lbs. $80; 450-550 lbs. $72-75; 695-750 lbs. $69.50-71; 800-900 lbs. $65.75-67. Lg. frame Holsteins $56-56.50. Heifers, md. frame #1 400-550 lbs. $62-65. Southern California, desert area slaughter steers, good 1000-1035 lbs. $66.50-67.50; 925-1025 lbs. $66-66.25; Holsteins $63.

MIDWEST, SIOUX FALLS slaughter lambs choice and prime 90-120 lbs. #1-2 fall shorn pelts $54-58; 96-122 lbs. $58-59.25 at Sioux Falls. Choice and prime 90-120 lbs. wooled $52-56; 95-118 lbs. $55.25-58; 118-129 lbs. $54-46. San Angelo choice and prime 100-125 lbs. #2-3 pelts $6" V; 95 lbs. spring $60.25. Slaughter ewes, San Angelo d $33-37; ut. $26-38; cull and ut. $22-26. Midwest ut nd good $16-24; cull $9-16.

Feeder pigs, US 1-2 20-30 lbs. $35.50-39; 30-40 lbs. $39-43.50; 40-50 lbs. $46-48.50; 50-60 lbs. $46.25-49.50; 60-70 lbs. $46.75-51.25. US 1-2 33-37 lbs. $33-35.50; 38-49 lbs. $42-48; 50-55 lbs. $45-52; 59-70 lbs. $52-57; 72-86 lbs. $54-56.

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

LIVESTOCK EXCHANGE, INC.
Brush, Colo., Feb. 26-27

7,417 head received: Feeder steers, choice 200-300 lbs $86-95; 300-400 lbs $78-83.50, 400-500 lbs. $71.25-80.50, 500-600 lbs $71.75-77.50, 600-700 lbs. $70.75-74.50, 700-800 lbs $65.10-69.25, 800-900lbs. $60.25-67.50; 900-1000 lbs $60-64.85. Feeder heifers, choice 200-300 lbs. $77-80, 300-400 lbs. $73-74.50; 400-500 lbs. $66.60-74.50; 500-600 lbs $66.75-67.25; 600-700 lbs. $63.60-68.25; 700-800 lbs $61.10-64.50; 800-900 lbs. $59.25-61.75; 900-1000 lbs. $56-59.25. Slaughter cows, ut. and comm. $42-46.50; canner and cutter $39.50-43.75. Slaughter bulls, YG 1 $50.50-57; YG 2 $49.10-53. Replacements, pairs $510-585; 1st calf heifers $425-530; older bred cows $410-510.

CLOVIS LIVESTOCK MARKET, INC.
Clovis, N.M., Feb. 25

4,077 head received: Feeder steers, md. frame 1 300-350 lbs. $82-89.50; 350-480 lbs. $75-82; 525-600 lbs. $70.50-74.25; 600-700 lbs. $69.25-71. Md. and lg. frame 1-2 450-500 lbs. $69-71.20; 575-750 lbs. $67-70.40. Feeder heifers, md. frame 1 300-400 lbs. $66-72.75; 400-500 lbs. $64-66.50; 500-600 lbs. $63-64.20; 600-650 lbs. $62.80-64.10. Md. frame 1-2 390-500 lbs. $80-85; 550-750 lbs. $58-62.50. Slaughter cows, ut. and comm. 2-4 $43.50-47.50; cutter $40-43.50. Slaughter bulls, YG 1-2 1115-1730 lbs. $51.50-60.50; YG 1 1580-2115 lbs. $62.30-62.80.

TORRINGTON LIVESTOCK COMMISSION CO.
Torrington, Wyo., Feb. 27

2,823 head received: Feeder steers, choice 300-400 lbs. $81-83; 400-500 lbs. $76-80; 500-600 lbs. $74-79; 600-700 lbs. $69-73. Feeder heifers, choice 300-400 lbs. $70-73; 400-500 lbs. $68-70; 500-600 lbs. $65-66; 600-700 lbs. $63-65. Slaughter cows, Ut. & comm. $44-45; canner and cutter $38-43. Slaughter bulls, YG 1 $50-56.

CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Feb. 26

1,844 head received: Feeder steers, md. frame 1 325-350 lbs. $82-84; 350-426 lbs. $77.50-83.50; 400-450 lbs $75-84; 435-575 lbs $73-80. Md. and lg. frame 1 400-570 lbs $74-79.50, 595-675 lbs. $68-71.35. Feeder heifers, md. frame 1 230-400 lbs $71-76.50, 400-500 lbs $67.50-72.50, 500-625 lbs. $66-68, 711-975 lbs. $56.75-61.25. Slaughter cows, high cutter and ut. 805-1465 lbs $42-46; high yielding 1160-1165 lbs. $47-49.75; cutter and low ut. $39-42; canner $34-39.50. Slaughter bulls, YG 1 1255-1950 lbs. $52.25-56; high yielding 1855 lbs. $59; low yielding $48. Replacements, md. frame bred heifers and mixed age cows 850-1000 lbs. $405-570.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, Feb. 24

1,092 head received: Feeder steers, choice 450-800 lbs. $72.50-85; good to md. $65-70. Calves, choice 250-400 lbs. $75-90; crossbred $75-85. Feeder heifers, choice 450-800 lbs. $61-67; good to md. $55-62.50. Calves, choice 250-400 lbs. $65-70; crossbred $62.50-65. Slaughter cows, ut. and comm. $42.50-52; standard $52.50-58; canner and cutter $36-42.50. Slaughter bulls, ut. and comm. $52.50-62. Replacements, pairs $425-650; stocker bulls $55-62.50; stocker cows $38-52.50.

SHEEP CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Feb. 25

954 head received: Sheep, slaughter lambs choice and prime wooled 91-110 lbs. $60.75-61.75; 93-119 lbs. $54.50-58.75; 105-110 lbs shorn $61-62.50; 140-148 lbs. $34.50-43. Feeder lambs, choice and fancy 55-86 lbs. $62-66; 70-90 lbs. $59-65; 88-93 lbs. shorn $58.25-58.75. Slaughter ewes, ut. to good 125-244 lbs. $22-30.50; cull to ut. 105-165 lbs. $13-21.

HOGS CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Feb. 25

153 head received: Hogs, barrows and gilts 194-240 lbs. $39.25-41.25; 245-285 lbs. $35-36.75; 302-338 lbs. $31.25-32.25. Slaughter sows, 1-3 305-750 lbs. $30-34.20. Slaughter boars 325-795 lbs. $24-29; 120-149 lbs. $28.50-29; 155-185 lbs. $23-29. Feeder pigs, weaner 18-25 lbs. $16.50-20 per head.



SPEAKING OF DIRECTION—Julie Tucker, Mullen, Neb., was featured as the guest speaker at the annual Texas Junior Hereford Assn. held during the Sand Hills Hereford and Quarter Horse Show, Odessa, Texas. Julie's comments were centered on the topic "A Decade of New Dimensions, Directions, and Dedications." Her speech was previously selected as one of the top five in the National Public Speaking Contest, held during the 1980 American Junior Hereford Assn. convention.

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DURANT LIVESTOCK AUCTION

DURANT, OKLAHOMA

COWS:

400 Brangus Cows—Bred to Brangus Bulls, age 4-6
400 Crossbred Cows—Bred to Brangus Bulls, age 3-6
200 Black Baldy Cows—Bred to Hereford-Simmental Cross, age 4-6
100 F1 Crossbred Heifers—Bred to Brangus Bulls
150 Brangus Heifers—Bred to Longhorn Bulls
150 Angus Cows—Bred to Hereford-Simmental Cross, age 4-6
150 Hereford and Charolais—Bred to Brangus Bulls, age 4-6

All Cows Pregnancy and Brucellosis Tested—Guaranteed Bred
Most Cows Will Have Calves at side by Sale Date

BULLS:

75 Brangus Bulls
10 Longhorn Bulls
25 Hereford and Simmental Crossbred Bulls
25 Red Brahman Bulls

For further information contact:
Denny McCoy
405/795-5487 or 795-5771

WLJ CLASSIFIED CORRAL

... SHORT CUT TO PROFITS

ADVERTISING RATES

BY THE WORD: 50 cents per insertion with a 10% discount if ad is ordered for 3 times. 15% discount if ad is ordered for 6 times. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number, hyphenated words as two. Minimum charge of $7.00

BY THE INCH: $23.00 per column inch per insertion with a 10% discount if ad is ordered for 3 times. 15% discount if ad is ordered for 6 times.

NO CASH DISCOUNT FOR PAYMENT IN ADVANCE FOR EITHER WORD OR DISPLAY ADVERTISING

MAD RATES: $1.00 more per insertion for having a bold face head and your signature set in bold face type. Word ads only.

CONDITIONS

BLACK and WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ADS must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. **Publisher is not responsible for errors in phoned copy.** Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is **NOT** agency commissionable.

WESTERN LIVESTOCK JOURNAL

Barbara Wyckoff—Ext. 47
Classified Ad Mgr.

4th Floor
Livestock Exchange Bldg.
Denver, CO 80216

PHONE 303/623 2800

DO NOT PHONE in response to blind ads. Advertisers names and locations are confidential. Write showing Ad Dept. No. on your envelope and your reply will be promptly forwarded.

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EMPLOYMENT WANTED 1

MECHANIC SEEKING employment on farm or ranch. 25 years experience. Wife handles parts and records. Can cook. No children. Call: 209/464-8140.

SINGLE WOMAN desires cooks job on ranch. Experienced. References. Call: 916/233-4819 or write: Kathy Morris, Box 484, Likely, CA 96116.

In an energy conscious world, classified advertising is an effective way to get buyer and seller together.

RANCH POSITION wanted. Cow/calf/steer foreman or riding job. Know cattle and horses. Honest, dependable, trustworthy. Prefer Colorado and surrounding area. Commendable references. 6 a.m.-8 a.m. or after 6 p.m., call: 303/772-4435, ask for Joe Patrick.

PROPERTY MANAGEMENT and security services. 20 years experience specializing in estates, ranches and undeveloped land. Practical, common sense approach. Tropical climates preferred. Write: P.M. Smith, 714 Embarcadero, Morro Bay, CA 93442. Phone: 805/772-1375, Monday through Friday, 9 am-5 pm.

COW/CALF FOREMAN
With 14 years experience in all phases of breeding program to include both practical cow/calf and feeding and technical artificial insemination and genetics.
CALL: 209/245-3902 or 916/924-9231

EMPLOYMENT WANTED 1

TWO LADIES would like a job on ranch. Cooking, housekeeping, light bookkeeping, light outside work. In reply, we would like to know duties and salary. Write Ad Dept. 547 c/o WLJ.

FATHER/SON team will manage, operate your ranch. Lifetime experience plus education, all ranching skills. Prefer long term situation, chance to grow and/or invest in ranch. Excellent references. 503/752-5822, evenings.

EXPERIENCED ranch and farm man with family, seeks permanent position on cow/calf operation. Hardworking with experience and qualifications in all phases. Resume, references available. Write Ad Dept. 549 c/o WLJ.

MARRIED MAN, 27, wanting long term employment on cow/calf operation. Experienced in calving, fencing, feeding, shoeing and some doctoring. Honest, dependable and ranch raised. References on request. Ask for Jim. 303/395-6203.

EXPERIENCED RANCH manager available. Long term commitment on progressive cattle operation. Sober, family man, hard working with experience and qualifications in all phases. Resume available on request. Write AD Dept. 539 c/o WLJ.

HELP WANTED 2

GIRL FRIDAY, housekeeper for registered/commercial Hereford ranch. Call: 209/722-1355.

NEEDED PEN riders. Experienced, good reputation. Call: 408/675-3604, speak with Roger VanHorn.

COWBOYS: Soldier Meadows Ranch needs hardworking cowboy, couple or single man. Remote area. No phone, electricity or school. Good quarters and horses. Call: Fred, 702/941-0384.

TOP EASTERN
Great Dane kennel needs live-in kennel manager. Experienced. Must drive. No dogs. Separate quarters provided in house. Southwestern Connecticut rural area. References and picture required. Reply to: N.C. Draper, 106 Old Stagecoach Rd., Ridgefield, CT 06877. Phone: 203/438-2428. Monthly salary.

EXPERIENCED REGISTERED HERDSMAN
For 500 production tested beef cows in midwest. 2 production sales per year. 2 registered breeds. House, utilities, beef, and insurance program. Must be a good judge of beef cattle and have experience in managing them. Send references and resume to:
Ad Dept. 544 c/o WLJ

RANCH MANAGER for large, southern Idaho ranch for qualified cattleman and farmer, with ability to manage people, run 1,000 cow/calf operation, A.I. breeding, farm 4,000 acres, hay, wheat, barley, using both pivot and flood irrigation. Applicants with ag school degree preferred, but must be both a good farmer and cattleman. Salary commensurate with ability and experience. Housing and utilities furnished, medical, insurance and retirement programs. Near large community, close to schools. Send resume, references and salary history to Ad Dept. 548 c/o WLJ.

HELP WANTED 2

RANCH MECHANIC. Own tools. References Call: Reno, Nevada toll station, Grayson Ranch number 1.

MAN WANTED for purebred Hereford ranch in northwest. Experience needed in A.I., fitting sale cattle. Send resume and references to Ad Dept. 543 c/o WLJ.

WANTED: Retired couple for ranch in central Wyoming. Woman to cook for crew, husband for yard work and handyman. Must be clean. 307/738-2257.

RELIABLE cattleman needed. San Bernardino, California mountain area. Riding and caring for cattle. Living conditions real good, self contained trailers. Call: 714/242-2714

ASSISTANT RANCH foreman needed for 7,500 acre ranch northern New Mexico. Salary commensurate with experience and ability. Write Ad Dept. 545 c/o WLJ.

WANTED: Experienced, hard-working man to flood irrigate meadow and alfalfa ranch in western Nevada. Small house and utilities furnished. Salary according to experience and ambition. 702/782-4779.

NEED MATURE, middle aged couple for ranch work in northeastern New Mexico. Wife to cook for crew. Husband to be general handyman. All modern conveniences. Nice working conditions. Write Ad Dept. 528 c/o WLJ

NEED MATURE family man with extensive A.I. knowledge and good background in animal health. For work on registered Angus operation in western Nebraska. Call: 308/783-2121, daytime; 308/783-2060, nighttime.

TOP EXPERIENCED HELP
Married man, A.I., doctor and feeding. House and utilities provided. Salary commensurate to experience. Only top men need to apply!!
PHONE: 303/841-5337

RESPONSIBLE family man or couple qualified in cow/calf and purebred operation. Knowledgeable irrigation, haying and general ranch management. Private home, utilities, in southern Oregon. State salary requirement and references. Write Ad Dept. 534 c/o WLJ.

FARMER FOR IDAHO mountain ranch 25 miles from Boise. Complete knowledge of sprinkler irrigation, haying, some grain, welding and mechanics essential. Modern house and meat furnished. Salary open. Donald Rumsey, 1500 W 130 St., Gardena, CA 90249. Call: 213/321-4360.

EXPERIENCED RANCH MANAGER WANTED
For southern Idaho registered Hereford and farm operation. Must be capable of showing sale cattle and all practical ranch management. Top salary, insurance, house and utilities. Please send resume to:
Ad Dept. 546 c/o WLJ

DISTRIBUTORS WANTED 2A

WINDMILLS FOR SALE: Lower your electric bill by up to 50% and more! (Dealers needed also for America's best, new windmill, Eagle #1"!) Free brochure! (Toll free, 1-800/431-2353, Op. 132). American Wholesale Windmills, Box 261, Stone Mountain, GA 30086.

CUSTOM SERVICE 2B

CATTLE HOOF trimming. Gary Goldsmith, Galt, California. 209/745-3976, evenings.

Create Interest!
WANT custom cattle feeding. Room for 800 head. Alfred L. Smith, Bradshaw, NE 68319. Phone: 402/736-4403.

SEMEN 4

Basolo Pureblood Beefalo Semen
$2.00 per Ampule
Purchase direct from the developer.
Bud Basolo
P.O. Box 4267
Burlingame, CA 94010
PHONE: 415/342-8693

Hard to get good help these days?
Not if you advertise in the Classified Corral's "Help Wanted" section.

CATTLE 5

REGISTERED HEREFORD, 3, two-year-old bulls. Phone. 303/596-5121.

REGISTERED RED ANGUS
Cows, heifers and bulls
PHONE: 303/688-3559

REGISTERED ANGUS
Bulls, replacement heifers, cow pairs. Excellent bloodlines. **Spencer Angus Ranch, Santa Maria, California. 805/922-2211.**

HOLSTEIN BOYS
Good quality calves 215 to 500 pounds. Thin, good boned, healthy, fully vaccinated. Also black baldies and Herefords weighed and delivered on approval.
K-B CATTLE CO.
Milton, Kansas
PHONE: 316/456-2838

TOP QUALITY, registered Brangus bulls for sale, serviceable age. The going breed for the commercial cattleman. Jack Glanville, Jr., Cottonwood Falls, KS 66845. phone: 316/273-8311

23rd Annual Washington Shorthorn Heifer Show & Sale
Sunday, March 22, 1981
Southwest Washington Fairgrounds Chehalis.
Selling the best in the west.
Contact:
Randy Repp
Rt. 1, Box 45
St. John, WA 99171
PHONE: 509/648-3637

FISCHER RANCH
Virginia Dale, Colorado
Wellington, Colorado
Excellent, growthy, percentage Simmental range bulls available at private treaty. Bulls available from Hereford, Angus, Black Baldie and part Charolais base cows.
Troy Belyeu, Foreman
PHONE: 303/568-3895

ANGUS BULLS
Full, 2-year-olds and fall yearlings from proven A.I. sires. Light birth weight, pasture raised. **Deavers Registered Angus Ranch, 916/865-3053. Orland, California.**

400 BRUCELLOSIS vaccinated Holstein heifers 8 to 11 months old. 40 registered Brahman ABBA cows 3's to 10's. $750 per head. Austin, Texas. Capitol Cattle Company. 512/243-3452 or 442-4567

HIGH ALTITUDE BLACK BALDIE COWS FOR SALE
Approximately 125 head of running age cows, including a high percentage of second calf heifers, all bred to Extreme Tiberius Hereford bulls. Ideal for crossing with exotic bulls. Cows born and raised at Kremmling, Colorado and have had all shots, including immunization against Scours. Due to calve the last week in March.
Grady Culbreath
PHONE: 303/724-3668

HEREFORD HERD BULL FOR SALE
Some of Murray Brown's "Jack the Ripper" and a grandson of 053. A half brother to top gainers at Midland. Long, tall and very active. Keeping all his daughters and the semen we have 4 years old and over a ton and has been on pasture all winter. $4,000
BITTER ROOT HEREFORDS
Victor, MT 59875
Evenings, 406/642-3354

BRAHMAN BULLS
Yearlings and 2-year-olds. Our bulls will sire the good. F1. fast growing calves
BRANGUS BULLS
Yearlings and 2-year-olds
AVON DAVIS
13870 Ave. 25, Chowchilla, CA 93610. 209/665-2273.

LIMOUSIN BULLS. Purebred and percentage. Varieties of colors and crosses. Excellent breeding age bulls all over 1,200# 90% by same sire. Simmons Farms. Eldon, Missouri. 314/392-4394, 392-4061, 392-6613.

BLACK BALDY BULLS
Black Baldies are top selling cattle on the market today. By using Black Baldy bulls, you can have 50% more Black Baldy calves on Black Baldy cows, or mixed breeds of cows. Have a large selection of 2-year-olds and yearlings. Free delivery to this state or any adjoining state or Province.
DICK CHEZUM
Tongue River Stage
Miles City, MT 59301
PHONE: 406/421-5581

FOR SALE
Registered Brangus bulls coming 2-year-olds and yearlings. Some out of Wye cows and Rex Carter ¾ blood bull. Also, 10 registered Wye, bred Angus cows bred to Shoshone Titan FD60 son. Average age of cows 6 years old. 7, registered Brangus cows average age 4 years old. Bred to one of the top sons P.W. Georgie Boy 320. All cows are pregnancy checked and vaccinated.
HONEY CREEK BRANGUS
Bob Heidzig
Auburn, NE 68305
PHONE: 402/274-4422

ZR-COX HEREFORD SALE
at Cliff, New Mexico
March 14th, Saturday, 1:00 p.m.
Range Raise—Mountain Ready—Rock Hard—Practical Cattle
60 Bulls
All are practical production tested cattle that have proven they get the job done in rough country. All clean pedigreed, guaranteed.
Auctioneer: Arkie Kiehne, Socorro, New Mexico
For information and catalogs, contact:
ZR HEREFORD RANCH
Box 0, Santa Rosa, NM 88435
PHONE: 505/472-5141
JAY COX RANCH
Winston, NM 87943
PHONE: 505/894-6904 or 894-2570
COX

CATTLE 5

FOR SALE: Stock cows 500 head in Idaho. 350-400 head in Oregon. Call: Frank E. Baker, 208/326-5315.

RED BRAHMAN BULLS
Fertility tested.
Registered, big boned and stretchy.
Jack Cunningham
Mountain Home, TX 78058
PHONE: 512/866-3392

RANGE BULLS and females for sale. Performance tested. Shorthorn Charolais, Rt. 1, Box 3133, Anderson, CA 96007. Phone: 916/365-3080.

Another Crop FROSTY ACRES Polled Shorthorn Bulls
Private Treaty
Starting March 20—8:00 A.M.
*Quality controlled *Genetically proven *Sound
*Dependable *Semen tested *Performance tested
Frosty Acres, Inc. — Ed, Dale, Ron Albaugh
Box 142, Adin, CA 96006
Ed: 916/299-3261; Dale: 916/299-3440; Ron: 702/432-4449

It's To Your Advantage To Go MAD

COMMERCIAL BULLS GET YOUR JOB DONE RIGHT!
Proven on ranch. Growthy calves. Fewer heifer problems. 87% Limousin, 3½ years, 75% Limousin, 3 years; 93% Limousin, 2-3 years. Delivery plus or minus 250 miles from Portland.
PHONE
Evenings, 503/879-5636
Grand Ronde, Oregon

CATTLE

SELLING BUFFALO and Scot Highland cattle. Norman Pe... 48 Donald Drive, Orinda, C... 94563

BRANGUS BULLS FOR SALE
22 Registered 2-year-old Brangus bulls.
PHONE: 817/335-4281 or 624-7523

SELLING April 21st, 120 Limousin bulls, 35 coming 2's, 6... half are black. Coleman Limousin Ranches. 406/644-2300 or 64... 2214

BRAHMAN CATTLE
Registered bulls and cows. All ages, red and gray. Some Polled also F1.
L Bar W Land & Cattle Co.
P.O. Box 839
Hollister, CA 95023
PHONE: 408/637-6870
209/722-5577
408/627-0449
503/882-1223

BRAHMAN'S
Registered
Manso Bloodlines
45 Coming 3-year-old bulls
Some Registered
All Top Quality
67 Mature Cows
Calve in Spring
Near Texarkana
PHONE: 501/772-7875
512/824-4587
FERGUSON CATTLE CO.

HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and beef cross calves, 20 to 24 weeks old. Delivered to your farm on approval. Hrdlicka Bros., Rt. 2, Chippewa Falls, WI 54729 715/723-1171 office: 723-9158, residence

HERD DISPERSAL DUE TO RANCH SALE
92 Registered ¾ blood Limousin cows ages 4 to 8, and 13 registered ¾ blood Limousin coming 2-year-old heifers. All A.I. bred to top Limousin bulls. Performance tested herd. Large frame, 1,250 lbs. cows due to start calving April 12th
Francis Blake
Hereford, Colorado
PHONE: 303/498-2364

DAVIES SIMMENTALS
The Brand for Performance Tested Range Bulls For Sale
DAVIES SIMMENTALS
Box 159
Deer Trail, CO 80104
PHONE: 303/822-5341

416 BULLS
182 Charolais
(18 Coming 2-year-olds)
163 Simmental
(Many Polled)
40 Gelbvieh
23 Saler
5 Angus
3 Maine-Anjou
The sale is April 24th, 12 noon MST. Great Falls Livestock Market Center, Great Falls, Montana.
For More Information, Contact:
Herd Improvement Test
Box 250
Stanford, MT 59479
or Call:
Gary Gershmel
406/429-5571
Lloyd DeBruycker
406/476-3427
Harold Schmitt
406/727-7118

CATTLE 5

FOR SALE
Top quality, 2-year-old Simmental Range Bulls
FAXON SIMMENTALS
PHONE: 503/929-3478
Philomath, OR 97370

6 ANGUS RANGE BULLS
18 Months old
JIM CODONI
11212 Hwy. 120
Oakdale, CA 95361
PHONE: 209/847-3501

TEXAS LONGHORN bulls. 35, yearling and 2-year-old, purebred bulls for sale. Gerald Degroff, Brewster, NE 68821. Phone: 308/547-2456.

RED BRANGUS
For a free, color brochure on the Big Red Muleys and a list of breeders, contact:
American Red Brangus Assn.
Dept. W, P.O. Box 1326
Austin, TX 78767
PHONE: 512/345-2625

CATTLE 5

LONGHORN BULLS FOR RENT for heifers or cows. HAP MAGEE, Danville, California. 415/837-7228

SHORTHORN
8, Shorthorn and Polled Shorthorn yearling bulls. Semen tested. Ready to work for you.
MJ RANCH
Oakdale, California
PHONE: 209/881-3365

BRANGUS BULLS
Rocky Joe line, herd sire, 6 years, 4 range bulls, age 14 to 18 months. Weaning 575 plus lbs. Owens Ranches, 916/486-3866.

CHARBRAY CROSS
Mountain Raised Bulls
Semen Also Available
SCHAEFER CATTLE CO.
Ernie, 805/822-3487
or 854-2065
Keene, CA 93531

20 HEAD
Semen tested, 2-year-old, Angus bulls. 20 head, pregnancy tested heifers. 20 head, mixed age, pregnancy tested cows. Call: 208/356-2398.

LLOYDMINSTER EXHIBITION
The Reputation
BULL SALE
690 Bulls—7 Breeds
Survey of 1980 Buyers
Less than 1% non-breeders
All Bulls Strictly Selected
APRIL 13-14-15, 1981
CONTACT: Box 690, LLOYDMINSTER, Sask, CANADA S9V OY7

LONGHORN BULLS
We have a large selection of breeding age bulls and yearlings ready to work for you.
Call Us
L & L CATTLE COMPANY
Larry, George & Irene Bond
Fruitland, Idaho
Evenings, 208/452-4128

GOATS and SHEEP 6

FOR SALE: 130 Rambouillet Ewe lambs, $75 per head. Call: 307/358-4863.

FOR SALE: 1,000, 2-year-old, RambouilletXColumbia Ewes. Choice, smooth body, open face, bred to lamb May 1st. Eugene Perez, Box 1, Vaughn, NM 88353. 505/584-2523.

HORSES, JACKS, MULES 8

APPALOOSA STALLION for sale or lease. Jim Keever, 3200 E. 43rd. Hutchinson, KS 67501. Phone: 316/662-6525; 316/662-4366.

THREE GRADE GELDINGS: Older horses, gentle for anyone. Used for practice roping horses, general ranch work. One registered gelding son of Blondy's Dude, very gentle nine-year-old. 915/836-4496.

AQHA STALLION Sorrel, 15.2, 1,250 lbs., exceptional disposition very good roping horse. Royal Bar breeding top side. Skeeter H. breeding bottom side, $4,500. Would consider lease to responsible party. Evenings, 702/423-4468.

Don't save a few words and then lose the sale. Use enough selling words to get response!

HORSES, JACKS, MULES 8

2 REGISTERED PERCHERON GELDINGS
Age 3 years, broke to drive, well matched. One gray one black. Phone: 702/784-6250.

GUARANTEED sound, permanent registered geldings. 3 to 10 years old. Trained to work cattle in feed pens or ranch work. Phone: 209/897-5706.

REGISTERED HORSE AUCTION
All-Breeds
Sunday, March 15th, 1:30 p.m
Warren Showgrounds
Santa Barbara, California
Mike Hoch, Auctioneer
PHONE: 714/685-9800
822-8438

NOW IS THE TIME TO CONSIGN TO THE 18th ANNUAL CALIFORNIA MID-SUMMER QUARTER HORSE SALE
Saturday, May 30, 1981
Los Angeles County Fairgrounds
Pomona, California
The sale that's been one of the most successful show, performance and racing sales in California for many years!
CONSIGN NOW!
Remember! Early return of your entries insures early advertising, which means more money for YOU!
Write or phone for entry blanks today:
CALIFORNIA MID-WINTER SALES CO., INC.
4500 Campus Drive, Suite 209, Newport Beach, CA 92660
PHONE: 714/549-2656, or 714/759-0311, Evenings
J. RALPH BELL, SALE DIRECTOR
Mention the WLJ

HORSEMEN SUPPLIES 8A

HANDMADE SADDLES
Lariat Ropes. Catalog Available. Cowboy Gear.
RALPH SHIMON CO.
1023 Rd. #9, S.R. Dept. WLJ
Powell, WY 82435
PHONE: 307/754-3358

DOGS 9

REGISTERED ENGLISH Shepherds pups, Smart, aggressive, bob-tailed. $200 each. Daryl Critchlow, Culver, Oregon. 503/546-5802.

Create Interest.
OUTSTANDING, Registered Queensland Blue Heeler puppies from top working parents. Good dispositions, excellent color and conformation. Guaranteed to work. 303/568-7509.

DOGS 9

BORDER COLLIE PUPS: Registered parents, slick hair. $100.00. 209/298-8501, after 6.

HALF McNAB and Kelpie pups from good working stock. Evenings, 916/547-3569; days, 916/244-0520.

PROSPECTS and BROKERS may be interested in your property, but they have to see it here before they can contact you. Let WLJ bridge the gap!

AUSTRALIAN Cattle dogs. (Queensland Heelers.) Pups, stud service (red and blue). Dale Gilmore, Box 544, Olney, Texas. 817/564-5789.

LIVESTOCK WANTED 11

IF YOU HAVE good, sound, large framed, 1,000# plus, open, Charolais cross, Holstein cross or exotic cross cows. Rio Vista will pay you a premium. Truck load minimum only. Call today: 512/677-8014.

LIVESTOCK WANTED 11

BRAHMAN CROSS and English bred stock cows. 602/268-0275 Bill Roer

WANTED: Pairs, young to middle-aged. Good quality. 209/772-1517.

APPRAISERS 13D

J. William Murphy & Associates
Consulting Appraisers
Rural Specialists
Condemnation—Estate Appraisals
Call Collect: 714/628-5517
5663 Riverside Dr., Chino, CA 91710

PACIFIC Farms and Ranches 13

HOG RANCH
600 Sow Farrows to finish confinement operation in central California. For details call: 805/238-7686.

74 ACRES permanent pasture, check irrigated, fenced. Will handle 75 cow/calf pairs. Write or call: California Farm & Ranch Brokers, P.O. Box 149, Roseville, CA 95678. Phone: 916/783-3137.

TEHAMA COUNTY: good, 115 irrigated acres, reservoir, 3 large barns, good corrals, fenced, nice, 3 bedroom home. $315,000, terms. Hobgood Realty, 916/824-2196.

TEHAMA COUNTY: 425 acre ranch, 60 irrigated, dry farm balance, large barn, equipment building, equipment, fenced, large, 3 bedroom home, guest house. $575,000, terms. Hobgood Realty, 916/824-2196.

OAKDALE CALIFORNIA RANCH
245 Acre cattle and horse ranch. Wet or dry pasture, hay, horse and cattle barns, racetrack, corrals, plus 2 houses. Price: $875,000. Seller will finance. Ask for Ed McAllister at: WOLVERINE REALTORS, 538 McHenry Ave., Modesto, CA 95353. 209/529-7664.

NOVOTNY'S DOUBLETREE REALTY
Specializing in Ranches-Farms-Dairies
Sales & Exchanges
Rose Novotny, Broker
Ray Novotny, Salesman
2022 SW 4th Ave.
Ontario, OR 97914
PHONE: 503/881-1441
or Eves., 503/262-3294

HELP ME find my dream ranch. Looking for a location for my dairy operation and registered Brangus herd. I need from 400 to 1,000 acres irrigateable. I would like a scenic area for this showplace. Will be commuting from Orange County. Would prefer no more than 250 to 350 air miles from Orange County. Michael Christian, 5640 E. LaPalma, Anaheim, CA 92807.

WORKING COW RANCH
1,720 Acres, more or less, 10 acre lake at the entrance of the ranch, stocked with fish, a stopover for migrating ducks and geese. 280 acres of grass and clover under flood irrigation. 1,440 acres of pine, fir and oak timber land. 1,700 acres of BLM grazing lease adjoins the ranch. Pole hay barn, 250 ton capacity. Pole hay barn, 500 ton capacity. Equipment shop 30' x 64'. Corrals, 500 head holding capacity, squeeze chutes, calf table all in good condition. 3 dwellings, one, 4-year-old main ranch house, 2,000 sq. ft., 3 bedrooms, 2½ baths, completely insulated, thermopane glass, laundry and freezer room, carpeted throughout, heat pump with air-conditioning, floor vents in all rooms. Large fireplace with heatilator. Large double attached garage with electric door opener. Sliding glass doors onto large redwood deck from dining area and from master bedroom. One bedroom remodeled cottage in good taste next to main house. 2 bedroom, remodeled house. This ranch front on the Crater Lake Hwy. (Hwy. 62) north of Eagle Point. Will carry 300 broodcows and raise the winter feed. Joins thousands of acres of forest land for open space. Should handle 500-600 yearlings. Good set of farm implements included in this sale. Seller will carry the contract at Federal Land Bank interest rates. Historically has put up 12,000 bales of hay in one cutting. $1,300,000.
NATIONAL ADVERTISING
WORKING COW RANCHES
CUT OVER TIMBER LAND
HOMES
RANCHETTES
CASCADE
Real Estate-Eagle Point
PHONE: 503/826-3656

PACIFIC Farms and Ranches 13

FARMS/RANCHES
Brokers Washington/Oregon. Peterson Properties, Inc., 509/529-3211; 509/525-3045. 318 West Main, Walla Walla, WA 93362.

PACIFIC Farms and Ranches 13

WANTED: Large cattle ranch. Prefer some irrigation from Santa Barbara north to above San Francisco. Along coast. $7,000,000. Call. Henry Bettencourt, Broker. 415/828-6800.

EASTERN OREGON RANCH
Baker Valley, 640 acres fertile, tillable ground. Gravity flow, free water irrigation. Located at the foot of the Elkhorn Mountains. Lots of hunting and scenery. County road frontage. Includes 2 houses, 1 barn and a granary. This ranch is a highly productive unit and is flexible in terms of management application. Price: $1,350,000, 29% down. Balance 30 years at 10% interest.
OWNER: 503/963-8383

BAKER, OREGON RANCH
120 Acres irrigated on hard surface road. 3 miles from town. House, barn, new fence. Would make ideal registered cattle or horse ranch. $240,000, 29% down. 20 year contract, 10% interest.
23.6 Acres zoned commercial or light industrial. Close to a ¼ mile of road frontage. Property lies between 2 interchanges on I-80. $235,000.
HAT BRAND REALTY
Baker, Oregon
PHONE: 503/523-2767 or 523-3096

GRAIN AND HAY RANCHES
620 Acres, 333 presently being irrigated with potential 40 expand. 240 in alfalfa, 90 in grain last year. 4 wheel lines, 12 tower pivots. Excellent location, 4 miles from town. Priced below area market value at $675,000. 25% down and balance 24 years at 10%.
38 Acres in irrigated alfalfa with 3-year-old, 3 bedroom, ranch style home. Located only ½ mile from above ranch. $155,000. May be included with above sale or sold separate. Contract possible.
Call
C-21, BAKER CITY REALTY, INC.
503/523-5871, days
Lyle Laeger at 503/523-5068 or Chuck Dougherty at 503/523-4139, evenings

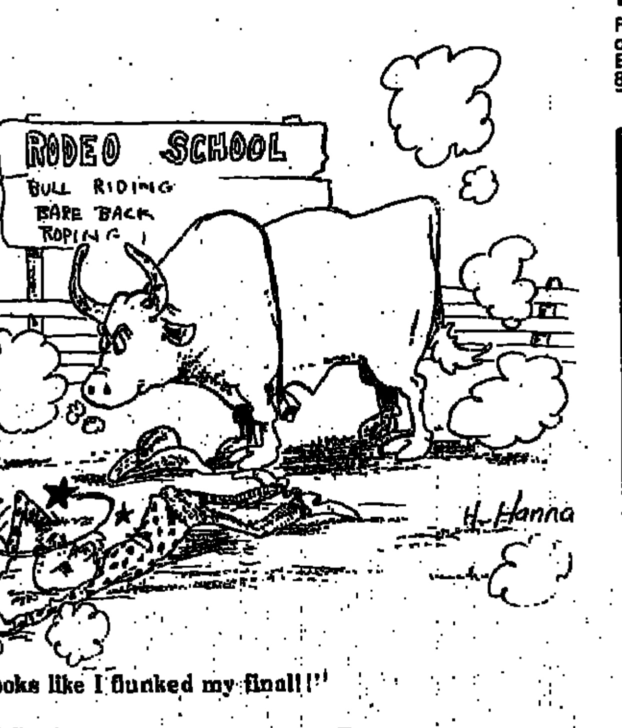
JOHN DAY VALLEY
Choice, 400 cow unit ranch. Over 5,230 acres deeded. 138 cow unit shares in grazing association which adjoins deeded lands. Approximately 1,560 acres BLM fenced in with ranch. About 230 acres irrigated hayland. Located in one of the very mild areas of eastern Oregon with over 180 days average growing season. Excellent headquarters, timber, great elk and deer hunting, fishing. Includes full line of machinery and equipment. Lots of fantastic scenery. Priced at $1,550,000. Terms available.
VALLEY RANCH SALES
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PHONE: 503/575-0145

ARE YOU LOOKING FOR A GOOD VALUE IN A 2,000 PAIR PLUS OUTFIT?
We have it on 9,680 deeded acres and it will run 2,200 pair and produce 8,500 ton of hay. Has turnout for 1,800 pair, 2,640 irrigated acres, 1,670 alfalfa, 5 pivots and outstanding water supply. Includes complete line of haying, ranching and development equipment. Outstanding improvements. Sell 2,000 calves and 5,000 ton of dairy hay each year and gross in excess of 1 million. Full price $5,400,000 with terms and cattle available.
Call or Write Today. Broker Inquiries Welcomed.
Ask for our Brochure.
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6408 S. 6th St., Klamath Falls, OR 97601
PHONE: 503/882-4469

RICH SAN JOAQUIN VALLEY
206, m/l, acres combination cattle ranch would make outstanding dairy set-up. Good drainage, 2 barns, pole barns, shop, hog shed, 2, nice homes. Excellent location with good road frontage. Owner financing. Make offer.
97 ACRES/2 PARCELS
Native pasture, fenced, road frontage, good terms.
THREE 80 ACRE PARCELS
Slightly rolling, near Linden. Good terms.
GRAPES AND ALMONDS
20 Acres combined income. Excellent operation with nice, 4 bedroom home. Some equipment.
ROSE MARIE REALTY
PHONE: 209/334-1642

MAD details can be found above the Classified Corral coupon

80 ACRES: Scenic beauty, pines and meadow pasture. 10 acres irrigated hayland. 2 wells, sprinkler lines, septic tank included. This is a dandy buy. $74,500, easy terms.
880 ACRES: Approximately 200 acres irrigated, free water, part alfalfa, part meadow pasture. 460 acres dryland crops. Spring fed lake with big rainbow trout. Paved highway frontage. Some good, high ground for winter feeding and sheltered calving areas. Large, older, 4 bedroom home, outbuildings and corrals. $675,000. Good terms.
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Klamath Falls, OR 97601
PHONE: 503/884-1343



"Looks like I flunked my final!"

PACIFIC Farms and Ranches 13

REDDING AREA, liquidating 160 acre parcels from $450 per acre. Agent, 916/347-3156; 527-7821; 365-6017.

GENTLEMAN'S FARM. 30 prime acres, full water. New, 4 bedroom home. New corrals and chutes. All utilities. 16 miles from Bend. $165,000. 503/389-3001; 388-1354

460 ACRES
Under circle irrigation free water. 640 acres sub-irrigated, all in pasture grass. Two, 8 and 10 acre lakes and creek. Excellent bird hunting. $550,000.
PHONE: 509/488-5108 or 488-2395

CENTRAL OREGON RANCH. 120 acres zoned EFU-20 now in 40 acre parcels 3 bedroom home. Irrigation water and barn. Excellent terms. Call: Floyd Stacy at Timberline & Taylor Realty in Bend 503/382-3300.

420 PLUS OR MINUS deeded acres. 1-¾ miles river frontage. Approximately 180 acres farmland. Free water from river. Good deep soil, no buildings. 8 miles to town. $250,000. Strout Realty. 916/294-5722, days; 916/294-5545 evenings.

RAY COX, Realtor
"YOUR LAND MAN"
Specializing in the sale and exchange of western farms and ranches.
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"Anytime"

FOR SALE: Near Anderson, California, 140 acre ranch with 2-year-old double wide coach, 10 crate farrowing barn, boar barn, 22 isolets, waste pond, some fenced pasture, $190,000. $36,000 down. Balance interest only 12¼%. Balloon 5 years. Principals only. Phone: 415/883-3363.

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209/784-1000
628 West Grand
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105
Office at the ranch—County Roads 20 and KK, Orland, CA 95063.

SOUTHEASTERN OREGON
315 Acres, home plus extra quarters. 2, large meadows, year around creek and springs. Sportsman's paradise. Deer, game birds, fishing. $250,000. JAN MORGAN REAL ESTATE. Phone: 503/947-4800 or evenings, Linda Middlebrooks, 503/947-4204.

334 ACRES with good, 4 bedroom, 1 bath ranch house. Good view of Cascade Mountains. Large barn needs some repairs. Corrals. BLM land joins ranch, approximately 1,500 acres. Good terms. Price: $200,000. George Fehunbacher, 360 N. Beaver, Prineville, OR 97754. Phone: 503/447-5314, after 5:00.

CALIFORNIA'S FINEST CATTLE RANCH
13,000 Acres with 3,000 acres lease land Monterey county. 3, beautiful homes, plus splendid improvements. Large oak trees, year around creeks, springs and ponds. Good carrying capacity and rainfall. Abundance of deer and wildlife. $375 per acre. Terms.
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Fresno, CA 93706
PHONE: 209/485-4430

INTERMOUNTAIN Farms and Ranches 13

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16,000 Nevada acres all in one block! Comes with 1,100 cows, around 600 calves, 50 bulls, plus 3 very outstanding tractors, extensive line of machinery included! 11½ second feet of free water (over 5,000 gallons per minute) flows from 3 streams to irrigate over 4,000 acres meadow hay and pasture, 1,200 acres now being farmed. 2 homes, bunkhouse, many buildings, working corrals. $3,700,000.
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INTERMOUNTAIN Farms and Ranches 13

896 DEEDED ACRES in Lemhi Valley, Lemhi County, Idaho. Good water rights, 4 bedroom, older home. Good outbuildings. Operation Thoroughbred horse ranch plus 200 head cows. Outside range rights. Price: $1,100,000. Terms. Contact: Frontier Realty North, Box 929, Salmon, ID 83467. 208/756-3160. Also, good selection of ranches large and small.

1,900 ACRES

1,330 Acres Irrigated. Snake River water. Potatoes, beets, beans, grain and alfalfa. Watered with 5 pivots and handlines. Borders Snake River. Excellent farm.

2,500 ACRES

2,200 Irrigated. Beets, potatoes, beans, grain and hay. Nice, 6 bedroom home. Snake River water. Low lift. Good combination farm. We have others. **HOFER REAL ESTATE.** Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

INTERMOUNTAIN Farms and Ranches 13

CATTLE RANCH that will carry 800 animal units with feed to spare. 4,880 deeded acres with forest and BLM spring, summer and winter permits. Mild winters, early calving, good grass and water produces good calf weights. 3 homes on creek. Boating, fishing, and hunting close by.

PRICE: $1,200,000 including equipment. Seller will give substantial discount for all cash or soil for half down.

Carl Smith
BAKE YOUNG REALTY
P.O. Box 980
Nampa, ID 83651
PHONE: 208/466-3524

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INTERMOUNTAIN Farms and Ranches 13

MULLER AGENCY, INC.

480 Acres Indian Valley, Idaho on the Little Weiser River. 40 acres irrigated river bottom, 70 acres dry hay. Large, older home, 2 barns at the end of road. $325,000. Terms.

320 Acres Indian Valley, Idaho, 50 acres dryland. Springs. 5 bedroom home, barns. Secluded. $195,000. Terms.

32 Acres Council, Idaho mostly irrigated. Older home, barns. On Weiser River orchard, garden spot. Good access. $95,500. Terms.

100 Acres Council, Idaho approximately 1½ tillable. Fenced, domestic well, building site. Secluded. $49,500. Terms.

OFFICE: 208/253-4264
Evenings and weekends, phone Bill Criss, 208/253-6090

INTERMOUNTAIN Farms and Ranches 13

DROUGHT PROOF RANCH AND FARM

1,144 Acres deeded, 120 acres state lease, 710 acres water right (All the water you can use all season long.) 610 acres cultivated, 175 acres circular sprinkler, shallow supplemental irrigation wells, raise any cash crops, feed or cattle, excellent wintering ranch, year-round live creek, excellent buildings, feedlots, 3 miles to town, school bus to door, excellent hunting and fishing, may be soon to be appreciated. For sale by owner. Immediate possession

DROUGHT PROOF RANCH/FARM

880 Acres deeded, 320 acres irrigated. Same qualifications as above.

Brokers Welcome
WEBER INC.
Box 1046, Wheatland, WY 82201
PHONE: 307/322-4771

MOUNTAIN Farms and Ranches 13

160 ACRES

43 irrigated. Excellent improvements. 5 miles north of Riverton, Wyoming. Call: Wyoma Metzler, 307/856-2356.

THE TIME IS HERE TO GO

M A D

Find all the details regarding MAD above the Classified Corral's coupon.

MOUNTAIN Farms and Ranches 13

SOUTHWESTERN MONTANA CATTLE & SHEEP RANCH: Will run 2,600 Ewes and 450 cows. Over 9,000 acres deeded plus permits. 650 irrigated, strong grass country, good water rights. Good improvement. Cattle and can be sold separate. Total $2,000,000. DRY FARM: 1,600 acres in good rainfall area close to major town. 740 acres in winter wheat this year. Yields are average or better. Terms are available. DRY FARM: 815 acres in good rainfall area. Close to major town. 145 acres could be irrigated. Good yield and excellent soil. Some grain storage. Terms are available. Keith's Realty, 109 S. Pacific St., Dillon, MT 59725. 406/683-4065.

MOUNTAIN Farms and Ranches 13

WESTERN WYOMING

917 Acres, 580 acres irrigation, good improvements and water, run 150 AUM's and sell some hay. $600,000. Terms.

1,280 Acres deeded plus BLM and private grazing permit for 520 AUM's, 700 acres irrigated, handle 250 AUs, anxious. $450,000. Terms.

2,360 Acres, 800 acres in hay, 1,700 acres water rights, 400 plus or minus AUs, good water rights, handle cow or steer operation. $750,000.

Ted Benson
Hoffman & associates
Realtors • Appraisers
PHONE: 307/733-3430
Box 574, Jackson, WY 83001

LOW OVERHEAD YEARLING OPERATION

Approximately 110,000 acre central Wyoming yearling operation with excellent improvements including good home, excellent corrals, livestock scales, and shipping facilities. Well watered. Fenced in easy to manage pastures. Will run 6,000 yearlings as cheap as any place in Wyoming.

Call or Write: 307/237-2507

Lowham Associates
Box 567 • American Bank Building
First & David
Casper, WY 82601

SOUTHWEST Farms and Ranches 13

LIVESTOCK YARD

With auction barn. 5 acres prime location. Large home and office. 24 pens with automatic water. Powder River gates, alleys, squeeze chute, scales. On San Valley Inter-change of I-40 miles east of Holbrook, Arizona. Under appraisal $150,000. Terms. 602/289-5562.

SOUTHWEST Farms and Ranches 13

CENTRAL TEXAS RANCH

10,500 Acres combination cattle and sheep ranch. About one half of ranch can be cleared for wheat and other grain production if desired. Seller will take 15 year note at 10%. Immediate possession.

BOB ARMSTRONG
Agricultural Consultant
12600 Hillcrest Rd.
Dallas, TX 75230
PHONE: 214/239-7331

ARIZONA

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HASTINGS & COMPANY
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M A D

SOUTHERN ARIZONA RANCH
125 Head carrying capacity

- Located 10 miles east of Tucson, 4 miles from country club
- 30 minutes from airport
- Nice headquarters in picturesque setting along Tanque Verde Creek
- Close proximity to Tucson makes ranch a desired land a valuable asset
- Pleasant year around climate

PRICE: $720,000

Ranch may be purchased with an additional 40 acres deeded land for $1,020,000.

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JACK DAVENPORT
(602) 623-9407 Days
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ANDY GROSETA
(602) 623-9407 Days
(602) 888-1678 Evenings

LAMOILLE VALLEY RANCH
Elko County, Nevada

1,853 Acres prime agriculture and recreation land. 900 acres irrigated from year around live stream. Unexcelled scenery. Located at the base of Elko County's fame Ruby Mountain. Only 25 miles to Elko. Hub of booming northeastern Nevada. An opportunity to invest in some of the best land in the west. Can be divided into smaller partials to suit buyer. Priced at less than $1,200 per acre.

NORTHEASTERN NEVADA CATTLE RANCH

250 Head year around cattle operation. A compact outfit with lots of potential. 950 acres of deeded land with numerous springs rising on the property. BLM permit adjacent to ranch. Priced at $500,000 with some terms available to qualified buyer.

Sold exclusively through:
RANCHERS REALTY
PHONE: 702/738-4485
Evenings and weekends, John Carpentor, 702/738-4462

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PUREBRED CATTLE AND HAY RANCH

Pershing County, Nevada, 640 ACRES, ABUNDANT WATER. Year around CREEK, 2 wells, EACH OVER 4,000 GPM, inexpensive shallow lift. 320 acres under SPRINKLERS, 2 pivots. 300 acres FLOOD IRRIGATED, new concrete ditches. 2, MODERN HOMES, guest house, help's house, barn. New, completely EQUIPPED SHOP 60'x100'. Good fences. 10 FIELDS, new CORRALS, all UTILITIES and school bus. PRIVATE AIR STRIP, TOP QUALITY alfalfa, 3 cuttings, 5 TONS per acre plus PERMANENT PASTURE. BEAUTIFUL landscaping. Large shade TREES. This MODERN SHOWPLACE ranch IDEAL for PUREBRED cattle, horses. 3,000 tons alfalfa hay or COMBINATION. Adjacent 640 acres with well permit AVAILABLE for EXPANSION. Price: $985,000, INCLUDING EQUIPMENT. Minimum $350,000 cash. 8½% loan.

C.W. 'Chuck' MOORE REALTY CO.
Nevada and California Ranch Broker/Owner
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PHONES: 702/826-2240 or 213/361-5259

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715 Horizon Dr. #480, Grand Junction, CO 81501
PHONE: 303/245-9410

Providing professional service for the agricultural producer and investor.
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1,440 ACRES

Of summer grazing at Cimarron, west of Gunnison. Part irrigated, located on major highway. Priced at only $325/acre, possible owner carry terms.

NO TIME

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70 $35.00	71 $35.50	91 $45.50	119 $59.50	7 $3.50
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90 $45.00	91 $45.50	117 $58.50	153 $76.50	9 $4.50
100 $50.00	101 $50.50	130 $65.00	170 $85.00	10 $5.00

CLIP AND MAIL

PLAINS Farms and Ranches 13

FOR SALE: Choice grain farms, cattle ranches and fully equipped, modern hog farms. We also specialize in motels. Call: Cliff Nevels Realty, Inc., Sedalia, MO 65301. 816/826-1900.

FOR SALE: Improved 37 acres with small feedlot. Nice 2 bedroom home. Also barn and new 40x100 ft. machine shed. Located 1 mile from Pawnee City, Nebraska. Price: $65,000. Immediate possession. 402/852-2504, Dennis Antholz.

MISSOURI beef or dairy and investment land from 100 to 5,000 acres. Contact us for any size or type of real estate. Merrill Real Estate, P.O. Box 248, Ava, MO 65608. Office phone: 417/683-4836; home number, Bill Merritt, 417/683-5595 or Pete Mooney, 417/924-8883.

RANCHES or PASTURE WANTED 15

HAVE CLIENTS: Want to buy livestock auction market. California, Idaho, Oregon, Washington, Arizona, Nevada. Write or call: California Farm & Ranch Brokers, P.O. Box 149, Roseville, CA 95678. Phone: 916/783-3137.

WANTED

Listings on large farms and cattle ranches from $500,000 to $50,000,000. We are licensed, accredited brokers in Idaho, Oregon, Nevada, Montana, Utah and Washington. Have qualified buyers. Members of Farm and Land Institute's DATANET computer network and work with leading brokers everywhere. Call or write today. Advise location of nearest landing strip.

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P.O. Box 888
Boise, ID 83701
Ph: 208/345-3183

RANCHES or PASTURE WANTED 15

WANTED LEASE. Good cattle ranches. 400-1,000 head capacity. Many possibilities. Write Ad Dept. 542 c/o WLJ.

WANTED. A good cattle ranch to lease or lease with option. I would also consider taking care of your place and cattle for a percentage of calf crop. I have managed lots of cattle of my own but now wish to move from California. If you have anything that might work for both of us, Write Ad Dept. 529 c/o WLJ.

RANGE SHEEP OUTFIT WANTED

SIZE: 2000 to 2,500 with more potential.

LOCATION: Eastern-central Nevada, western-central Utah. Would buy complete outfit or spring-summer range only with or without livestock.

Call: Dean Stephens
801/972-4474 or 801/277-2986

RANCH WANTED

400 Head more or less. Fee or state lease land only, no federal land. Some sub-irrigated meadowland desired or farm land with gravity irrigation, no pump water. Will consider locations only in southern Nevada, southern Utah, southwestern Colorado, western New Mexico or Arizona. Reply to prospective buyer.

C.W. WADDOUPS
Star Rt., Box 2092, Comville, AZ 86325

REAL ESTATE For TRADE 16

HAVE VERY COMPLETE placer gold Bodinson floating drag line dredge and 200,000 secured debenture bonds for a California cattle ranch, may assume. Montana-California Corp., 177-19th St., Oakland, CA 94612.

TO BE ANONYMOUS use a WLJ Ad Dept. number. Word ads count 5 additional words and include $2.00 PER INSERTION for cost of forwarding replies. Display ads include $2.00 PER INSERTION.

PASTURES AVAILABLE 17

SPRING PASTURE
6,000 acres, lots of water. $4.00 per acre. Paskenta area. 916/824-5929.

NORTHERN NEVADA pasture available. 6,500 preferably steers. 702/635-2297, evenings.

Twenty Five Ranch, Eddie King.

SUMMER PASTURE and management available for 3,100 or less yearlings at Gold City, South Dakota. Devil Creek, Breckenridge, Texas. 817/559-2245.

Bull performance leads the way in building better herds, top profits

Performance is the name of the game, especially when it means more dollars for cattlemen. And bull performance leads the way.

"Every cattleman knows that it's important to have a good herd bull, but few realize just how much difference a top performing bull can make," points out Dr. Larry Boleman of Bryan, Texas, area livestock specialist with the Texas Agricultural Extension Service, Texas A&M University System.

Just how much difference there can be was clearly demonstrated in a four-year study on the Mayfair Ranch, near Brenham, Texas.



HELPING OUT—The Montana Hereford Auxiliary was active in registration and promotional activities during the Montana Hereford Assn.'s annual convention in Miles City recently. The above pictured officers and directors assisted with the many activities: Mrs. John Smith (left), Bozeman, immediate past president; Mrs. Paul Peterson, Bozeman, president; Mrs. Lorri Peterson, Livingston, past president and past national auxiliary secretary; Mrs. Virgil Isbell, Wilsall, first vice-president; and Mrs. John Venhuizen, Manhattan, director and second vice-president.

"Two performance-tested Santa Gertrudis bulls were chosen for the demonstration. From a visual standpoint, they were relatively close," notes Boleman, "but there's where their similarity ended. At one year of age, one weighed 912 lbs. while the other tipped the scales at 1221 lbs."

The true test of these bulls came a year later with their first calf crops (from Brahman-Hereford heifers). Heifer calves sired by the heavier or high-performing bull were 52 lbs. heavier at weaning than heifer calves sired by the lighter bull. And steer calves from the heavier bull weighed 25 lbs. more than those from the low-performing bull.

The bulls' spring calf crops (from Brahman-Hereford or Santa Gertrudis - Brahman - Hereford cows) also showed significant differences in favor of the heavier or high-performing bull, notes Boleman. His heifer calves averaged 39 lbs. more at weaning than those from the low-performing bull, while the steer calves averaged 12 lbs. more.

Averaging all calves from both crops sired by each bull, calves from the high-performing bull weighed 31 lbs. more at weaning than those from the low-performing bull.

"Of course, the difference didn't stop there. Yearling weights also showed marked differences," points out Boleman. Yearling heifers sired by the high-performance bull weighed 78 lbs. more than those from the low-performance bull. Likewise, yearling steers from the high-performing bull weighed 73 lbs. more than those from the low-performing bull.

Yearling steers from the high-performance bull also gained better than the feedlot, 2.33 lbs. a day compared to 1.97 lbs. for those from the low-performance bull.

And the story of these two bulls continues. Heifers from both bulls were bred to a Limousin bull and calved last fall. "As you might guess, there was a definite weight advantage for the calves from the daughters of the high-performance bull—an average advantage of 28 lbs.," Boleman reports.

Just how much difference can a top-performing bull mean in terms of dollars-and-cents?

Of course, this depends on market prices, number of cows in the herd, whether offspring are sold at weaning or as yearlings, and the number of years the bull is kept. Considering average prices during the past four years and assuming a 40-cow herd, high-performing bull would result in $68.17 added income per cow. Those same calves sold as yearlings would mean an added income of $121.34 per cow. Furthermore, that value would increase even more if heifers were kept for replacements.

"Using these figures, a cattleman can see how much more he can afford to pay for a top-performing bull," points out Boleman. "It will be money well spent."

Colorado index drops from October's report

The mid-November Livestock Index for Colorado dropped one point from last October to 258% of the base period. Steers and heifers at $66.90 per cwt. were down 90 cents. All cows were down $1.20 to $44.40. Calves increased 30 cents to $77.90.

Sheep prices advanced three dollars per cwt. while lamb prices decreased by $4.20 per cwt. to $63.10. Wool prices were up one cent per pound to 92 cents.

Sheep, lambs on feed drop in Colo. report

The number of sheep and lambs on feed in Colorado on Jan. 1 totaled 300,000. This is a 60,000 head drop from the previous year and 20,000 less than two years ago.

Placements during November and December, 1980 were 160,000, up 40,000 from the previous year. Marketings during the same two months totaled 270,000, up 90,000 from the period a year earlier.

***

If you have an unpleasant neighbor, the odds are that he does, too.

PASTURES AVAILABLE 17

SUMMER PASTURE for sale. Pre pasture hay feeding program available. Gulo Ranches, 307/276-3666 or 276-3220. Big Piney, WY 83113.

HAY, FEED, SEED 18

FOR SALE: Alfalfa delivered anywhere, semi-load. Buy now and save. Call: 309/784-2952.

Ranchers, Farmers Businessmen
If you have something to sell, trade or buy, run a classified ad in the Western Livestock Journal
GET RESULTS

ALFALFA
1,000 tons, good, green color, high protein, no rain. 916/398-4457.

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MACHINERY and SUPPLIES 20

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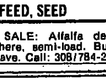
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LOST and FOUND 26

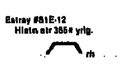
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Estray #81E-014
Blk cow 8508 aged.
Aluminum eartag #20 right ear.
Aluminum eartag Dahl Ranch.
Death, Nevada right ear.
Brucellosis tag #88CAG2567



Estray #81E-12
Hlstn str 3558 yrlg.



1. WF cow 900# aged.

CU lr

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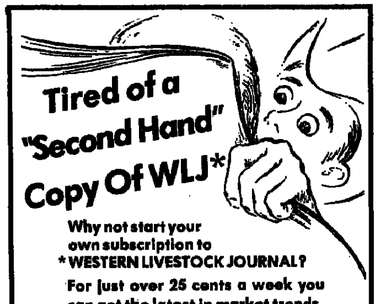
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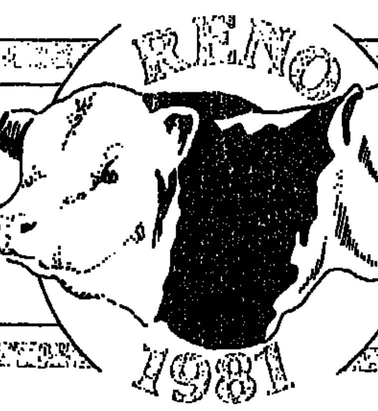
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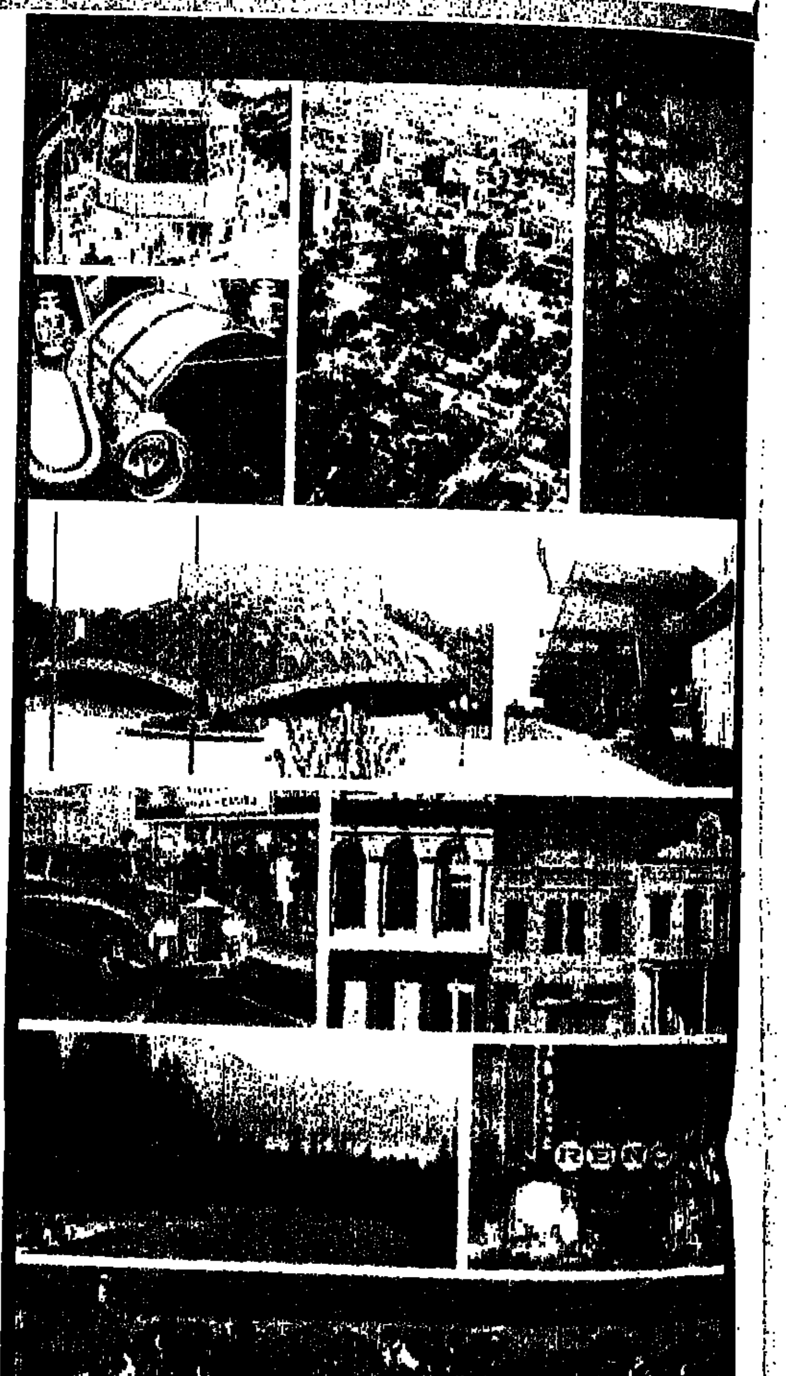
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FRAME SCORE

THE PURSUIT FOR "CHANGERS" IS A NECESSITY! THIS SALE PROBABLY FEATURES MORE STRONG 6 TO 7 FRAME SCORE CATTLE THAN ANY IN NORTH AMERICA IN 1981—COME SEE FOR YOURSELF.

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Charme Norden 10G × King Domino × Peonan 6V • B7 L1 Advancer 12H × RWJ VIC J3 1103 × RWJ VIC F18 K43

Charme Norden 10G × GK Vindicator 1 × Beau Lad • Gobeln 18A × RSM WM 45B × Birdseye 14Y

Victor J Banner 75J × Prince Victor • Enforcer 107H × Roundup × Square Victor 29W.

Wild Cat Sundance 7K × Prince Victor × TSF Victor 2 • Will Via Justa V × Justamere 6600

Enforcer 107H × Klondike 91A × Westwind 852

ADDED SINCE CATALOG DEADLINE

Charme Norden 10G × LVR Legend 44D × LVR Gold Musch

BRED FEMALES

WSF PRL Justa Banner × W Alpine × REM Coupon 28 C. bred to Cornerstone 303K

Charme Norden 10G × Craig View Misch 31W. bred to Proclamation 503L (Banner × Saral

ADDED SINCE CATALOG DEADLINE

Will Via Just V Juggeri × RWJ Victor F21 H125. bred to Enforcer 107H

COW CALF PAIRS

WSF PRL Justa Banner × Big Sky Guy × Brittsher Creation Heifer calf at side by E70. cow re-bred to Charme Norden 10G

B7 Fulus Advancer 60G × W Lamplighter H126. bull calf at side by 299H. breeding privilege to Enforcer.

OPEN HEIFERS

WSF PRL Justa Banner × New Trend × Oak Anx • Charme Norden 10G × HP Mischiel Real 477

EF Advancement 625J × JAO Dom × Roundup • WSF PRL Justa Banner × Westwind Spidel × King Dom

WSF PRL Justa Banner × Roundup Lad 80 • Charme Norden 10G × Oak Wdrw Anx × Victor

EF Advancement 624J × Double J3 VIC × Prince VIC • Adventure 10J × Norden Beau 5Z × Nu Light

Charme Norden 10G × Bayard Lad 234 × Beau Mode • ABSR Victor Spidel 34 × Oak Anx 40 × Advance Mode

B1 CL Domino 15G × BT Spidel Bar • Victor J Banner 75J × Tex Tib × RWJ Vic J3 1106

Enforcer 107H × Alpine 150Z × Ram Anx Lad 50A • Enforcer 107H × Justamere L 76d 2050

WSF PRL Justa Banner × PRL 582 Ned 425E × Oak Rid • PRL 582 Ned 425E × Cross T Anx 12E × Trum Oakey

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EF Advancement 824J × PRL Roundup Cal C × VIC H47 • Will Via Justa V × Justamere GH 6600

WSF PRL Justa Banner × VIC Tonous K47 VBJ (selling 1/2 interest-see for details) • Enforcer 107H × Justamere GH 6600

Rembrandt Goodhand 296 × Flasher E95

ADDED SINCE CATALOG DEADLINE

BT Advancer 173E × Bar AC Lad 114C × Molloy Beau • Advantage × Kodiak Napa 36A × Just Salute

Advantage × Pedom 25U × Just Banner Guy • Charme Norden 10G × Bayard Dom Lad 234 × TF Beau

EMBRYOS

BT L1 Advancer 12H × RWJ VIC F18 J3 × RWJ Dom 0412

FLASH heifer calf born January 13, 1981 (Tattoo 413H)

BT PRL Banner 538L × RWJ VK 859 × RWJ Pert 184. calf due in May – Granddam is "548. the indexing cow in the RWJ herd, and dam of "330" high indexing of all Gold Seal Sires.

Enforcer 107H × Queen of Dominos the "Queen" is the number one Gold Trophy dam in the breed.

ADDED SINCE CATALOG DEADLINE

BT CL Domino 15G × Justamere RN 390E by Gold Standard "15G" and dam of 890C - producer of well over $2,000,000 of calves sold.

Catalog Is Featured in Polled Hereford World Pages 67-72

Added Attractions

Females

The 1981 Phoenix Grand Champion Female sells! Another daughter of "10G" sells. A "Banner" daughter has been added to the long list of half sisters.

Bull

A son of the Gold Standard Charme Norden sells!

Embryo

Out of 890C the $2 million producer and sired by the GOLD STANDARD 15G—live calf guaranteed.

Everyone Invited! Strategic breeders symposium, March 21, 1981 • 10 a.m.

Featured speakers: Dr. Bob Taylor, Animal Science Department, C.S.U.—Dr. Taylor will discuss the use of linear measurements in cattle selection and breeding and will point out the advantages and disadvantages of these measurements.

Dr. Jim Brinks, Animal Science Department, C.S.U.—Dr. Brinks' subject for discussion is "All You Ever Wanted to Know about Line Breeding."

A question and answer session will follow the presentation of these well-known animal scientists. A summary of the symposium will be given by APHA President Dr. T.D. "Dusty" Rich.

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Comments

It is the time of year when stockmen begin wondering what farmers who plant feed grains are going to do this spring. They planted 122.6 million acres of feed grains last year, up slightly from a year earlier, but below that planted in 1979. But, they harvested only 101.5 million acres of them, and production was down from the record 238.2 million metric ton total of 1979 to 198.2 million tons, the lowest since 1977!



RICHARDSON

Though feed use is seen at only 4.35 billion bu., the lowest since 1977-78, exports are seen at 2.6 billion bu., record high for the fourth straight year. Total use is seen at a record 7.7 billion bu., well above that production.

Stockmen should also realize that carryover is seen at only 556 million bu., down more than a billion bu. from a year ago and the lowest since 1976. Sorghum plantings totaled 15.9 million acres, up slightly from a year earlier but otherwise the lowest since 1962. Harvested acreage totaled only 12.7 million acres, the lowest since 1964.

Area planted to corn for grain last year totaled 84.1 million acres, the highest since 1976 and harvested acreage totaled 73.1 million acres, the highest since 1960. But, production was down from 1979's record 7.9 billion bu. to 6.6 billion, the lowest since 1978.

Oats planted last year totaled only 13.4 million acres, the lowest since 1874. Harvested acreage totaled only 8.6 million acres, the lowest since 1867 and production totaled only 457.6 million bu., the lowest since 1881. Feed use is seen at only 450 million bu., the lowest since 1934.

Area seeded to barley totaled 8.3 million acres, the lowest since 1926 and that harvested for grain totaled only 7.2 million acres, the lowest since 1924. Feed use is projected at 185 million bu., the lowest since 1977-78.

With lower prices for cattle mainly responsible for the decline in prices received by stockmen last month, it is clear the availability and price of feed grain will be a major factor in livestock decisions this spring and summer. This is especially true when the index of all prices paid by stockmen are moving up. At 300% of its 1967 average, the prices paid by stockmen for goods and services is 10% above just a year ago. The ratio of prices received to prices paid now stands at 88.

GLEN RICHARDSON





"Butcher" cuts up for Idaho audience

Merle Ellis, "The Butcher," t.v. personality and syndicated columnist, "cuts up" for the Idaho CowBells and the Boise press as he shows consumers how to save money by cutting up meat in their own kitchens.

Ellis was in Boise recently to judge the Idaho CowBelles Beef Cook-off, and sliced away at this top round while fielding questions from reporters and the CowBelles.

According to Ellis, most consumers aren't aware that few supermarket meat departments get "swinging beef" anymore. He touts the use of vacuum-sealed boxed beef for consumer use, primarily as a money saver, but points out that another advantage is the fact that the meat can be kept in the refrigerator for about 30 days if the vacuum seal is not broken.

Ellis is an effective and enthusiastic promoter of beef.

WESTERN LIVESTOCK JOURNAL

A CROW PUBLICATION

News • Trends • Sales • Shows • Markets

March 16, 1981 Central Edition Vol. 60, No. 20

Second in a series:

Power line safety worries stockmen

EDITOR'S NOTE: Last week WLJ reported on ranchers' battles with utility companies over unwanted power lines running through their property. This week we discuss what is being done to salve rancher complaints and we look into the safety of these lines that ranchers fear may be harming their family and their livestock.

by MARTHA WILLIAMS and ALEX MOSTROUS

They're ugly; they hum; they interfere with radio and t.v. reception; and they're bigger and better than ever, and here to stay.

Giant high voltage power lines which mushroomed in the East and Midwest years ago are now pushing across the West to fuel the growing population of West Coast cities. Despite complaints by ranchers whose lands they are now encroaching upon, there seems to be no evidence that they pose much of a safety threat to those who have to live with them.

Farmers and ranchers dislike them because they restrict the way the land can be used, particularly when irrigation systems are involved. Last week's Western Livestock Journal reported on a dispute between Montana rancher Rick Lacey and the Bonneville Power Administration (BPA) over a new route for power lines that dissects Lacey's ranch. Lacey criticized BPA's lack of communication with him. tion with him.

(Continued on page 15)

Extension plans win high priority in 1982 budget

Agricultural extension programs were given "high priority" in the austere administration proposal for fiscal 1982 USDA spending, U.S. Agriculture Secretary John Block said, according to CNS.

In prepared remarks for the National Extension Advisory Council, Block said he could not reveal specifics of budget requests for extension programs yet, but that he thought the Carter administration's original request for fiscal 1982 extension spending "was inadequate to offset inflation and still maintain extension programs at full strength."

Lock said research done under extension programs was essential.

Reagan's budget ax to hit rancher

A number of President Reagan's proposed budget cuts will affect ranchers and farmers, either directly or indirectly. Most of the changes are still just proposals, however given the presidential and public mandate to cut the budget, most of the changes will probably occur in the USDA budget.

The overall USDA budget presented during the first round of major reductions would cut $6.2 billion from the budget—an 11.7% reduction. The Rural Electrification guaranteed loans would be shifted to the private sector as well, bringing the effect of all changes to the department budget up to $6.5 billion.

Direct lending programs will be the hardest hit. It will be reduced by 25%, with deeper cuts made in programs where adequate private financing is deemed available. Farm operating loans, low income housing and community development loans, therefore, will receive only modest reductions.

Farm ownership lending will be reduced from $870 million to $790 million for FY 1981 and down to $700 million the following year. Greater reliance on the Farm Credit Administration for credit is expected to fill the gaps. Farm operating loans will increase to $1.3 billion in FY 1982. This is $125 million less than proposed in the previous budget.

Legislation will be introduced to remove the five percent interest rate on disaster loans up to the amount of actual loss to those who cannot obtain credit elsewhere. A new rate will be set based on the cost of federal borrowing. It will also eliminate any emergency loans to ranchers and farmers who have other credit sources. This will trim $400 million from the budget.

Also due for cuts are homeownership loans for

(Continued on page 15)

NCA urges scrutiny of grazing policy

The National Cattlemen's Assn. recently submitted to Interior Secretary James Watt several recommendations on public land use policies that affect grazing on public rangelands, reports CNS.

NCA told Watt that the Interior Department should examine whether its grazing policy over-emphasizes decreasing the amount of grazing allowed on public lands as a means of improving the condition of these lands.

NCA said it did not agree with the premise set forth in the past Bureau of Land Management policy documents implying that public rangelands are in poor condition primarily because of overgrazing, and that the solution to this problem is to reduce livestock population on these lands.

Such reductions in the number of livestock animals permitted to graze public lands would put many ranchers out of business and would increase consumer food prices, NCA said.

NCA also said that BLM district grazing authority boards should be given a more active role in rangeland planning and management. Such boards should be allowed to give advice and make recommendations on the appropriate use of range improvement funds and serve as a board of preliminary appeals in resolving grazing disputes, NCA said. The role of these boards now is somewhat limited, NCA said.

According to NCA, the administration of the Endangered Species Act of 1973 needs to be more balanced to weigh the needs of wildlife against the needs of land users. NCA said the actions taken under this law infringe on the rights of private landowners. That law prohibits land from being used in a manner that could damage an endangered wildlife species.

NCA also urged a repeal of a 1972 executive order banning the use of toxic chemicals to control predators on federal lands. According to NCA, such chemicals are needed to protect livestock from predators.

The organization also urged the transfer of the animal damage control program from Interior's Fish and Wildlife Service to the USDA, where it was originally before being transferred in 1939.

NCA said that although the law establishing the ADC program states that its purpose is to protect agriculture from predators, the Fish and Wildlife Service is not oriented toward understanding agriculture's problems and needs.

NCA also recommended that BLM make changes in the way it allocates and uses range betterment funds—funds derived from the fees collected by BLM from ranchers who graze stock on federal lands.

Current law requires that 50% of these funds be used for improving the range in the grazing districts from which the fees were collected. The law essentially prohibits the use of range betterment funds for planning and administration of the range betterment funds program, NCA said.

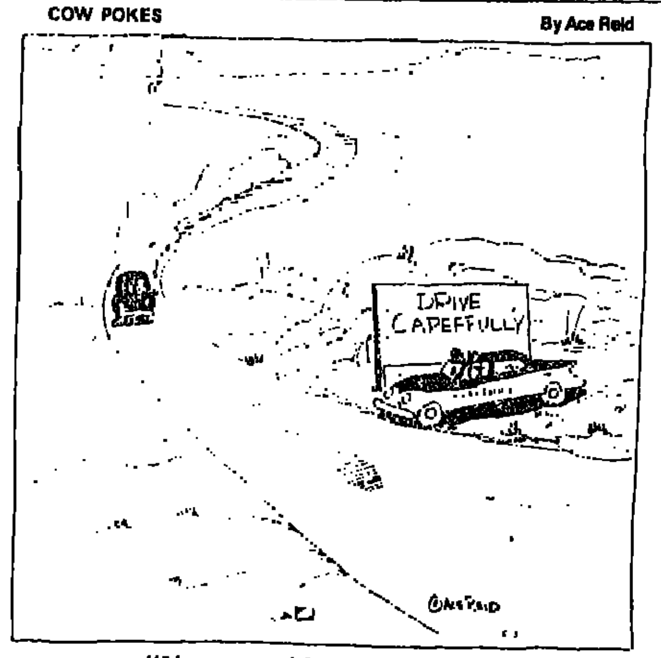
However, NCA said that contrary to current law, BLM regulations permit these range betterment funds to be used at the discretion of the BLM director for such expenses as planning, equipment and labor. NCA recommended that these regulations be revised to allow range betterment funds to be used only to improve rangeland conditions.

NEWSPAPER (priority handling)

NEWSPAPER (priority handling)

COW POKES

By Ace Reid



"Now you kin cock her back Jake, all the Highway boys are sittin' back there at that truck stop drinkin' coffee!"

Western Livestock Journal

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Coming Events

March 21—Wyoming Angus Assn. Show & Sale, Douglas, Wyo.
March 29-April 1—Texas & Southwestern Cattle Raisers Assn. Convention, Ft. Worth, Texas.

HORSE AUCTION
March 21—Midwestern Quarter Horse Sale, Wichita, Kan.

CATTLE AUCTIONS
March 16—Western Montana Angus Assn. 33rd Annual Graded Sale, Missoula, Mont.
March 16—Garwood Ranches All Breeds Production Sale, Kearney, Neb.
March 17—Nebraska Charolais Assn. Annual Show and Sale, Broken Bow, Neb.
March 17—Van Dyke Angus Ranch Performance Sires Sale, Bozeman, Mont.
March 17-18—Pompadour Hills Ranch Limousin Bull & Female Sale, Highmore, S.D.
March 18—Dauber Herefords 15th Annual Sale, Bunker Hill, Kan.
March 19—Courtney Herefords Annual Production Sale, Belle Fourche, S.D.
March 19—Musick-Robberson Angus Bull Sale, Tucumcari, N.M.
March 19—Nutter-Bergen Limousin Bull Sale, Thedford, Neb.
March 19—Valley View Angus Ranch, Harlem, Mont.
March 19—Westwind-Apex Angus & Polled Hereford Sale, Valier, Mont.
March 20—20th Annual Tucumcari Bull Test Sale, Tucumcari, N.M.
March 21—Arrow 5 Ranch Simmental Bull Sale, Mobridge, S.D.
March 21—Interstate Registered Polled Hereford Bull Sale, Sterling, Colo.
March 21—Noble Foundation Performance Bull Sale, Ardmore, Okla.
March 21—Oregon Simmental Assn. Spring Female Sale, Salem, Ore.
March 21—Phillips Beefmasters ISA bull Poll Sale, San Angelo, Texas.
March 21—South Montana Angus Assn. Sale, Butte, Mont.
March 21—Wyoming Angus Assn. Show & Sale, Douglas, Wyo.
March 23—Texas Longhorn Bull Sale, Amarillo, Texas.
March 24—Muddy Creek Ranch Simmental Production Sale, Gering, Neb.
March 24—Sly Herefords, Platte, S.D.
March 26—Thorstenson Hereford Ranch Annual Performance Sale, Selby, S.D.
March 28—Oakway Farms & Box O Ranch Red Brangus Spring Spectacular, Cameron, Texas.
March 28—Panhandle Brangus Bull Sale, Guymon, Okla.
March 29—Ellis-Vantrease Limousin Country Picnic Sale, Amber, Okla.
March 29—Effertz's Stagecoach Cattle Co. Maine-Anjou Dispersal, Tonganoxie, Kan.
March 30—Bellar Exotic Farms Spring Chianina Production Sale, Wiener, Neb.
March 30—Connealy Angus Ranch Bull Sale, Whitman, Neb.
March 30—Helen's Rich Simmental's Annual Bull Sale, Parker, Okla.
March 30—Spur Ranch "Best of Both" Angus Sale, Vinita, Okla.
March 31—NL Angus Ranch Performance Tested Bull Sale, Big Timber, Mont.
March 31—Wyoming Simmental Assn. Annual Spring Sale, Torrington, Wyo.

Letters

Thoughts on grading

Mr. Walter Hawks, in his letter (WLJ 2/11/81), brought these thoughts to my mind. The feet do not keep up with the head. Post-World War II, 1945-1955, approximately all efforts of cattlemen were to breed the kind of animal (they thought) that the public wanted—a short, fatty, dwarf type beef, which, incidentally, won most livestock events. This changed after a few years, and long-bodied, tall steers began to win these events. The cattle breeder worked hard to accomplish this. Much progress has been made.

But at the same time, the U.S. government grading system and the retail trade are still back in the 1945-1955 era of meat grading and retailing. For instance, meat marbling has a preference over taste, according to USDA. This is no slur on the Angus cattle breeder, but I see meat ads in newspapers even today featuring Black Angus beef using the picture of an animal which the Angus breeders have worked awfully hard to bury along with the past.

There is a possibility that the cattleman can educate the retailer to change his ideas. But how can anyone change the thinking or attitude of the U.S. grading system?

I am an old man who has spent most of his life in the meat industry. This one thing I have learned: fat does not always mean tender or tasty. I do not ever remember eating meat from a double muscled animal that was tough. A double muscled animal, when fed, is almost fat free.

In regard to taste: a seasoned lean steak has taste over an unseasoned piece of fat meat. The pork council is advertising on a radio network a leaner, tastier pork with less calories. Why is the beef council so far behind? Marbling is good, but today's feedlot industry is a century ahead of pre-World War I and II unfed beef.

Tender, tasty, lean beef is delicious, regardless of which it comes from steer, bull, heifer or cow. Mr. Hawks makes a good point.

O.W. Stevens
Gonzales, La.

Beef in the "Hole"

I am looking for information about beef raised in the Big Hole Valley in Montana. As I grew up in Montana, I heard that because of a special grass found only in that valley, beef grown there was naturally flavorful and tender without g[illegible] feeding.

I have since read abo[illegible] again and that it suppo[illegible] enjoyed quite a reputa[illegible] in the finest hotels in [illegible] West at one time. I w[illegible] like to find out if th[illegible] really true and if there [illegible] presently any organ[illegible] efforts to market this bee[illegible] "naturally grown" or [illegible]ganically grown" beef.

I have extensive cont[illegible] in the meat indus[illegible] throughout California. I [illegible] interested in promoting [illegible] distributing this beef in [illegible] state if it indeed is a uniq[illegible] and superior product.

Any help you can give [illegible] will be appreciated, or [illegible] you please forward my le[illegible]ter or put me in touch w[illegible] the appropriate people. [illegible] would also be interested [illegible] your own opinion or oth[illegible] of your acquaintance r[illegible]garding Big Hole Val[illegible] beef.

William L. Lo[illegible]
Carmichael, Ca[illegible]

EDITOR'S NOTE: Any[illegible] with information conce[illegible]ing Big Hole Valley beef [illegible] encouraged to write We[illegible]ern Livestock Journal.

Angus executive plan resignation

C.K. Allen, executive vice president of the American Angus Assn., has submited his resignation, effective May 1, as chief executive officer of the nation's beef registry association, reports Myron Woolever, association president.

"Dr. Allen's contract with the association expires May 1," Woolever said. "The board of directors has accepted his resignation with regret, and we wish him every success."

The board of directors on Feb. 24 named Dick Spader as executive vice president-designate. Spader, who has been a staff member of the American Angus Assn. since 1969, is currently director of performance programs for the association. He will assume the position o executive vice president of the American Angus Assn. on May 1, Woolever said.



DEVELOPMENT — Robert D. Mertz has joined the professional staff of the National Live Stock and Meat Board as a market development specialist. Mertz will work closely with state beef councils and other industry organizations to develop and expand promotional funds for the Meat Board's Beef Industry Council.

* * *

As one travels down the highway of life, it becomes evident in early years that there are far more toll roads than freeways.

General Foods to buy Oscar Mayer

General Foods Corp., and Oscar Mayer and Co., Inc., jointly announced that they have signed definitive agreements for the acquisition by General Foods of all the outstanding shares of Oscar Mayer for $29 per share in cash, reports CNS.

The agreements were approved by Oscar Mayer's board of directors and by the board of General Foods. The transaction will require the approval of Oscar Mayer shareholders at a special stockholders meeting in Chicago May 5. The firms said they expect the sharholders to approve the acquisition.

Market Congress releases "papers"

"Congress '80 Papers," the complete record of Livestock Marketing Congress '80, is now available free of charge from Livestock Merchandising Institute.

Single copies of the papers are available by writing the Institute, 4900 Oak Street, Kansas City, Mo., 64112. The Institute conducts the annual Congress, whose theme last year was "Money, Energy and Consumer Demand: Seeking A Management Strategy."

The two-day Congress, held in June in San Luis Obispo, Calif., brought together over 20 speakers, moderators and panelists.

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Round Top, Texas
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Houston, Texas 77033

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PFC Cattle Company
SALE MANAGERS

Producers battle stormy sea as costs, economy take toll

Like three men in a sinking tub on a stormy sea, cattle feeders, cow-calf producers and hogmen are all being buffeted by high feed costs, large meat supplies and unprofitable price levels.

"And right now, it doesn't look like their economic situation is going to improve very soon," commented Mike Sands, agricultural economist for the Kansas Cooperative Extention Service. "There were brief periods during 1980 when cattle and hog feeders operated in the black, but these were of disappointing duration."

Even though beef supplies have been comparatively low in recent years, cattle feeders have been losing money for most of the past 18 months, and hog prices were at profitable levels for only three months of the past year. Here are the factors that are battering the livestock industry:

- The number of steers and heifers on feed in the heaviest weight groups are at the highest levels since 1974, even though total cattle on feed in the major feeding states were down five percent on Jan. 1. At the same time, the market hog inventory in December was reported at only four percent lower than a year earlier, when the industry expected numbers to be down 10%. In short, producers have too many animals on hand.
- Even though choice steers averaged $67 cwt. in 1980—near record levels—feeders lost about $50 per head on each animal they finished. At the same time, hog prices slipped from above $50 cwt. in August to the low $40's in January. For the past year, farrow-to-finish operators lost an average of $3.50 per hundredweight of market hogs they produced, the economist said.
- Skyrocketing feed costs and interest rates have absorbed profit margins for most cattle and hog producers.
- General economic conditions, including continued double-digit inflation rates, rising unemployment, high interest rates and rising energy costs have weakened demand for meat and will continue to do so in the year ahead.
- Rising supplies of beef and poultry will provide added competition for already-large pork supplies.

Turning to near-term price prospects, Sands believes choice steers will probably average in the $65 to $66 cwt. range, southwest Kansas basis, during the first quarter of 1981, about the same as a year ago. Seasonally declining meat supplies during the second and third quarters should push prices modestly higher to average in the low $70's, he adds.

At the same time, prices for 600-to-700 lb. choice feeder steers at major markets this winter will probably average in the $70-to-$74-cwt. range. As fed steers trend higher in the spring and summer, yearling steer prices could move into the upper $70's, the economist said.

To break even on the cattle they feed, operators need to sell steers at $73 to $75 cwt. during the first quarter of this year and at $72 to $74 in the April-June quarter. These breakeven prices are based on December-January production costs.

"Further increases in feed prices, interest rates and other cost items will push breakeven price levels even, higher. Combining expected fed cattle prices with projected breakevens suggests feeding margins will remain unprofitable for most cattle feeders," he commented.

Sands predicts hog prices will probably average in the middle $40's cwt. during the first quarter of 1981, which will be about 25% better than a year earlier.

"Second quarter prices are likely to decline seasonally, averaging in the low to mid-$40's. Considering farrowing intentions, summer quarter hog prices may average in the low $50's with only a slight decline in the fall quarter."

Currently, hog producers need to receive $52-53 cwt. to break even on market hogs, based on $3.50-a-bu. corn, 38-42% protein supplement at $320 a ton and nonfeed costs, including labor, near $20 cwt.

"Variable costs of about $42 cwt. should be more than covered during the year," Sands said. "So, the current outlook suggests a 'better year' than 1980 for most producers, but not as good as previously expected

Sands observed that it is highly unlikely that cow-calf producers can maintain a three-to-five percent annual increase in the cow herd and still put the cow-calf and backgrounding segments of the cattle industry back in the black.

At the same time, he said, the key to putting the hog industry back on a solid financial footing is larger reductions in pork supplies, a lower inflation rate and a stronger economy that would generate increases in consumer purchasing power.



LEADER — Ralph Kotich, former High Plains district director for Colorado State University Extension Service, has been appointed agricultural development program leader of the service. He has held the position in an acting capacity for the past six months.

Land issue may become a crisis, Block tells group

The yearly loss of prime agricultural land through soil erosion and conversion to other uses is a "crisis in the making," similar in status to the issue of energy conservation 10 years ago, U.S. Agriculture Secretary John Block said, according to CNS.

In prepared remarks delivered at the National Agricultural Lands Conference in Chicago, Block said, "All of the statistics, legislation and studies mean nothing without a basic understanding that in the next 20 years we cannot realize a 60 to 35% increase in demand for U.S. agricultural products while urbanizing three million acres of productive land each year and maintaining low productivity rates."

Block said the "crisis" could mean in the future that if prime agricultural land is used for other purposes, agriculture will have to move to poor quality land costly to cultivate and subject to erosion and environmental problems.

That will mean higher food prices in the future, he said.

Block supported "wrapping up the studies now and taking action" on a national agricultural land policy.

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Annual Performance-tested **BULL SALE**
Thursday, April 9, 1981
1 p.m. at the ranch
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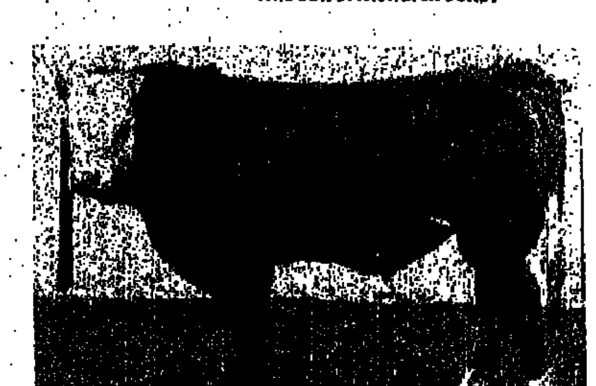
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Big, strong, range developed 2-year-old bulls featuring sons of Muddy Creek Ranch herd sires MCR Monarch, MCR XTRA, MCR Ace (by Petunia) and a few sons of Signal. All sell with performance data provided to assist you in making your sire selections.


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Reagan drops plan for '81 import quota

Secretary of Agriculture John Block has announced President Reagan will not impose quotas on meat imports during the second quarter of this year, and predicted quotas would not be necessary for the rest of 1981.

Block said the USDA's second quarterly estimate of 1981 U.S. meat imports indicates the U.S. will import 1.402 billion pounds of meat covered by the Meat Import Act of 1979.

This act requires the president to restrict imports of certain meats—primarily beef and veal—if USDA estimates imports of those meats will equal or exceed 110% of a stated level.

"Based on current estimates, there is no need to impose import restrictions during the quarter beginning April 1," Block said. "Our analysis of conditions in this country and abroad affecting meat imports strongly suggests there will be no need for import restrictions for the remainder of the year."

USDA makes a new estimate of meat imports before each calendar quarter. For 1981, quotas would be required if imports are estimated to equal or exceed 1.447 billion pounds. The USDA's current estimate is 45 million pounds below that level, Block said.

Last November, USDA estimated 1.458 billion pounds of meat would be imported in 1981. This estimate was 11 million pounds above the trigger level.

On Nov. 28, former President Carter announced his intention to implement—and the suspend—ment import limitations under provisions in the law. A 30-day public comment period was provided in accordance with the act.

While the comments were being reviewed and analyzed, first by the Carter administration and then by the current administration, USDA received new data on the effects of the drought in Australia. These data indicated a substantial reduction in the export availability of beef from that country during 1981.

Australia normally supplies the U.S. with about half the imported meat subject to the act. Although a drought was in progress in Australia at the time of the first estimate, its impact on production and exports was more severe than earlier forecast, further depleting stock inventory levels in 1981, Block said.

Large supplies, high interest dim longterm price forecast

Ample meat supplies and the effects of high interest rates have dimmed the long term outlook for beef prices, according to Paul Hasbargen, University of Minnesota Extension Economist.

"I see tough times for the economy ahead," Hasbargen told CNS. Both fuel and grain prices could be moving higher. Real incomes may be moving down until corrective measures now being initiated change the direction of the economy," Hasbargen said. "This is not a bright picture for beef, whose fortunes tend to rise and fall with consumer incomes."

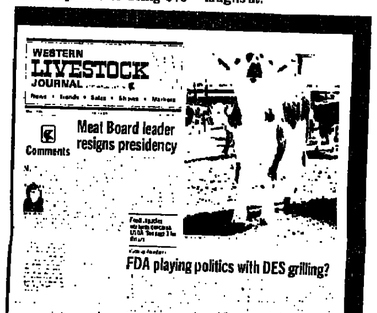
"Right now, cattle that were expected to bring $70 per cwt. are bringing $60," he said. Some cattle feedlot operators are losing $100 per head, Hasbargen said.

Relief from negative price factors—such as high slaughter rates, high inflation and unemployment rates, and wide marketing margins—may not come until the April-June period, he said.

However, Hasbargen said, spring cattle prices could remain low if current drought areas continue dry and result in short pastures and high grain prices, forcing high non-fed slaughter levels.

***

Nothing shows a man's character like what he laughs at.


WESTERN LIVESTOCK JOURNAL
Comments
Meat Board leader resigns presidency
FDA playing politics with DES grilling?
Outraged livestock producers seek stronger predator control

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CHERRY CREEK ANGUS, Veteran, WY 82243, Ph. 837-2510
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BERNARD HAAS, Veteran, WY 82243, Ph 837-2635
HAAS FARMS, INC., Veteran, WY 82243, Ph. 837-2651
CHUCK HELLYER, Box 845, Lander, WY 82520, Ph. 332-3831
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CHERRY & RON MATHIASON, Rt. 2, Box 42, Merrill, NE, Ph. (308) 247-2883
RUSSELL MICHAEL, Rt. 2, Box 250, Torrington, WY 82240, Ph. (308) 788-1139
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CARROLL RIGGS, Star Rt, Shoshoni, WY 82649, Ph. 856-3024
LLOYD RUMSEY, 15993 Weld Co. Rd. 5C, LaSalle, CO 80645, Ph (303) 284-7185
LYLE RUMSEY, 14689 Weld Co. Rd. 394, LaSalle, CO 80645, Ph. (303) 737-2107
SIMONSEN FARMS, Jerry Simonsen, Veteran, WY 82243, Ph. 837-2519
SQUAW CREEK ANGUS RANCH, Box 170, Squaw Creek Rt, Lander, WY 82520, Ph. 332-5854
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ANGUS OFFICERS—New officers of the American Angus Auxiliary were announced recently at their annual meeting and luncheon, held in conjunction with the North American International Livestock Exposition in Louisville, Ky. The officers are: secretary-treasurer, Mrs. Eli Votaw, Jr., (left) Wellfleet, Neb.; second vice president, Anne Patton Gorham, St. Louis, Mo.; third vice president, Mrs. Frank Hagenbuch, Lawrence, Kan.; president, Mrs. Jack Rae, Onondaga, Mich.; and first vice president, Mrs. Dale Wells, Dover, Okla.

DES hearings winding down

Only a few hearings by the Food and Drug Administration (FDA) on feedlots or firms that allegedly used diethylstillbestrol after it was banned remain to be held, according to FDA officials.

The hearings are being held to allow firms accused of using the drug after an Oct 31, 1979, ban an opportunity to state why the FDA should not seek prosecution of them.

Meanwhile, the status of a DES meat trial concerning the fate of 273 beef carcasses from cattle implanted with DES after the ban was implemented,is still in limbo, according to a spokeswoman for one of the attorneys defending the feedlot. A decision by District Judge Patrick Kelly is still expected in mid-March, she said.

In a similar case in Amarillo, Tex., no action has been taken, according to a court clerk.

Several FDA-feedlot hearings in the Kansas City region have been delayed until a possible conflict of interest by the lawyer of some of the feedlots is resolved, according to Gerald Vince, FDA spokesman in Kansas City. An additional hearing is scheduled for mid-March, he said. About 20 hearings will be held in the Kansas City region altogether.

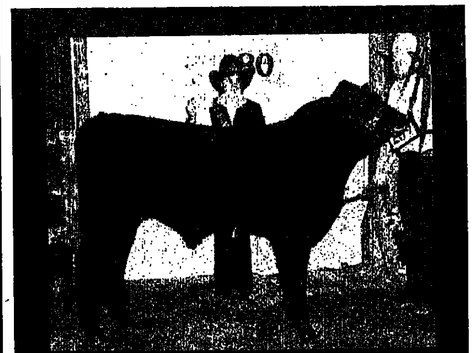
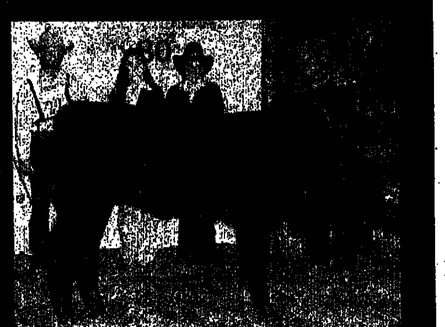
Out of 14 hearings to be held in the Dallas region, all but two have been held, said Robert Hatfield, FDA compliance officer for the region. The remaining two are scheduled in March, he said.

After each hearing, the local FDA office sends recommendations to the bureau of veterinary medicine in Washington D.C. as to whether each case should be dropped or continued. If the Bureau decides to continue a case it will be referred to a U.S. attorney in the defendant's area for prosecution in U.S. District Court.

Names of Firms, whether dropped or continued, will not be available until they reach the courts, said Louise Fenner, a spokeswoman at FDA in Washington D.C.

In early 1980, an FDA investigation found more than 425,000 head of cattle illegally implanted with DES and nearly 1,400 head illegally fed the drug. FDA had accused more than 300 firms of illegally implanting or feeding DES.

Western Colo Bull Test
Sale: April 18, 1981 • 1:00 p.m.
Jack Shea Feedlot, Delta, Colo.
Ken Troutt—Auctioneer
Free Lunch
40 Hereford Bulls
24 Black Angus Bulls
6 Limousin Bulls
18 Simmental Bulls
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3 Charolais Bulls
4 Saler Bulls
Lee Hill, Collbran, Colo. 303/487-3725
Herman Sonderquist, County Courthouse, Delta, Colo. 303/874-3519


Reserve Calf Champion Percentage Bull at 1980 ACA National Show. Sired by Hot Shot. MANY BROTHERS SELL.

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Monday, March 30
1:00 p.m. at the farm near
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Selling:
60 Purebred and Percentage Chianina Bulls. Most ready for heavy service.
6 Excellent Show Heifer Prospects. Sired by Hot Shot and Thick Set. Should make great show heifers for junior projects.
5 Black 3/4 Chianina cows safe in calf to Ironо. Dams of some great bulls.
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Comments favor PS&A proposal

The USDA has received generally favorable comments on its proposal to raise the bond it requires of livestock dealers and market agencies under the Packers and Stockyards Act, reports CNS.

However, a USDA proposal that would prohibit meat packers from engaging in certain promotional practices at the wholesale level drew criticism from several meat packing firms.

Both of these proposals were part of the Dec. 31 USDA proposal to modify packers and stockyards regulations. Other provisions of that proposal would allow livestock dealers to put proceeds from custodial accounts into interest-bearing accounts. Another provision would somewhat reduce the amount of information USDA requires livestock dealers and market agencies to submit in their annual reports to the Packers and Stockyards Administration.

The proposal would increase to $10,000 from 5000 the minimum bond required from livestock dealers whose annual livestock business exceeds $260,000. The National Cattlemen's Assn. and the American Farm Bureau Federation generally supported this increase in bonding requirements. However, the NCA expressed concern that raising the bond requirement for livestock buyers and market agencies buying on commission could discourage new buyers from entering the livestock market. Instead, the NCA suggested retaining the current $5000 minimum bond for buyers and marketing agencies whose annual business is less than $650,000 and raising the bond to $10,000 for those with annual business in excess of $650,000.

The Livestock Marketing Assn. told USDA the proposed increase in the bond would be very expensive for market agencies that buy and sell livestock on commission. The LMA criticized the dollar value of livestock involved in a transaction, rather than on the degree of risk involved in those transactions. The proposal would do little to improve the efficiency and speed with which bonds are disbursed to any damaged parties in a livestock transaction, it said.

The American Meat Institute and several individual meat packers and processors objected to a provision in the proposal that would expand the packers and stockyards policy on packer sales promotions by prohibiting point system promotions. Under point promotion programs, a packer awards points to customers for purchasing specific products. The points allow the customer to select gifts from a gift catalog. According to USDA, point promotion schemes could lead customers to buy products for their point value rather than on the basis of their merits. USDA currently prohibits packers from using point promotion programs at the retail level.

Several packers objected to the proposed prohibition against engaging in point promotions, saying it would put meat at a competitive disadvantage against competing food products for which such promotions are allowed.

GAO to release Delaney analysis

The General Accounting Office, the investigative arm of Congress, plans to release a report this spring analyzing the costs and benefits of the Delaney Clause, a cornerstone of current U.S. food safety law, a GAO source told CNS.

The report was requested by seven U.S. congressmen: Sen. Charles Grassley, R-Iowa; Rep. William Wampler, R-Va.; Rep. Thomas Hagedorn, R-Minn.; Rep. James Martin, R-N.C.; Rep. Richard Nolan, D-Minn.; Rep. Ike Skelton, D-Mo.; and Rep. Charles Whitley, D-N.C.

The Delaney Clause is a provision of the federal Food, Drug and Cosmetic Act that requires banning from the U.S. food supply any substance shown to cause cancer in labortory animals.

Sources said information and comments on the Delaney Clause obtained from government regulatory agencies, bimedical researchers, consumer groups, food and chemical manufacturers and agricultural scientists will be included in the GAO report.

Mewes Limousin Ranch
Bull Sale
Tuesday, March 31
1 p.m. at the ranch
Highmore, South Dakota
Featuring the Progeny of "STRETCH"
Sale Day Phone: 605/852-2241
Use the bulls that will sire profit proven progeny!
10 Two-year-old Bulls
115 Yearling Bulls
Three-quarter to purebred
Big, rugged, performance-proven herd sire prospects!
Other featured sires:
Famous
SU Joker
Beau Herlod
(½ brother to Stretch)
Beau Flecke
Eclair
Auctioneer: Bruce Brooks
Sale Headquarters: Prairie View Motel
605/852-2261
Highmore, South Dakota
Sale Manager:
Catalogs available on request!
HARDER LIVESTOCK & Auction Management
Jackson, Minnesota 56143
Office: 507/847-3550
Ron Harder: 507/847-3565
Steve Pomerenke: 507/235-5[illegible]
THE MERVIN MEWES RANCH
Merv and Doris, Dan, Cheryl, Gary, John, and Patricia
Phone: 605/852-2241
We're located 9 miles north of Highmore on Hwy. 47. Highmore, SD 57345

NL
PERFORMANCE TESTED BULL SALE
12:30 p.m. CST
Angus Ranch
Tuesday, March 31 • Big Timber, Montana
at the ranch 6½ miles east of
Selling 70
Big Framed, High Performance
Yearling Bulls
Sire: "Sky High"
Sire: "Sky High"
FEATURED SIRES:
Thomas Flash
Columbus Adventure 2057
Ken Caryl Mr Angus 8017
Sir Wms Warrant
Mon Reposa Chaparral
Auctioneer: Pat Goggins
FREE DELIVERY up to 300 miles —beyond at cost
GUEST CONSIGNOR:
Windward Farms
Jack Salzsieder, Mgr., Boscobel, Wisconsin 53806. Phone: 608/537-2811 or 375-5186.
Windward Farms is contributing an outstanding set of bulls to this sale.
Sire: Thomas Flash
Sire: Sir Wms Warrant
FOR FREE CATALOG CONTACT:
RLS
Rishel Livestock Services
P. O. Box 1511
North Platte, Nebraska 69101
308/534-5308
Sale Day Phone: 406/932-3497
Complimentary Lurich on Sale Day
NL Angus Ranch • 406/932-3756
Box 216 • Big Timber, Montana 59011
Al Lundstrum • John Dalby, Mgr.

National Lamb Marketing Symposium

Final preparations are complete for the bus transportation from Denver to Wichita, Kan. for the National Lamb Marketing Symposium, March 23-26, 1981. Sheep producers are encouraged to get their names on the reservation list because the limited seats will be available on a first come-first served basis.

There is no charge for the bus trip; the fare is provided by the Blueprint for Expansion Division of the Sheep Industry Development Program.

The marketing symposium is designed as an opportunity to review lamb marketing in the U.S. and to develop some alternative marketing methods which producers can utilize. The three-day program contains a good mix of all types of speakers from all segments of the industry.

The bus will leave Denver from the Airport Ramada Inn, 3737 Quebec St., at 6 a.m., March 23. It will return to Denver, Thursday, March 28. Reservations and further information can be obtained from Michael Monell, American Sheep Producers Council, Denver, at 303/399-8130.

American Salers Assn.

The American Salers Assn. recently elected new officers for the 1981 season.

Doug Hollar of Bleiblerville, Texas, was elected the new president of the association. Doug is the ranch manager for Scattered Oaks Ranch of Bleiblerville, Texas. Other officers include Len Miller, vice president and the following directors: Bred Buxton; Jim Buffman; Gerald Effertz; Don Leith; Roy Moore; Grant McPherson; Mac Sanders; Seymour Johnson; and James Whittaker.



BACK TO SCHOOL—Dickinson School of Livestock Photography will hold its ninth class, June 15-20, outside of Colorado Springs, Colo., for those men and women interested in learning how to shoot quality pictures of cattle and horses, announced Darol Dickinson, founder of the school.

Texas and Southwestern Cattle Raisers

The second most powerful man in America will be in Fort Worth, Monday, March 30, to talk with more than 2500 cattlemen attending the 104th annual convention, trade show and heritage sale of the Texas and Southwestern Cattle Raisers Assn., March 29-April 1. All business meetings will be held at Tarrant County Convention Center.

"George Bush, vice president of the U.S. and a man familiar with Texas and its livestock industry, will deliver the keynote address at our kickoff luncheon," says John S. Cargile, TSCRA president from San Angelo.

Cargile noted that President Reagan performed similar speaking duties when TSCRA held its centennial convention in Fort Worth four years ago.

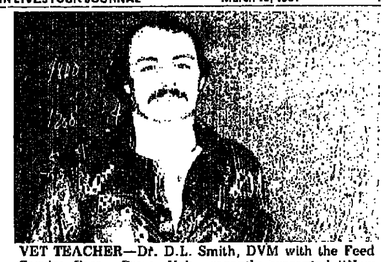
The convention will open Sunday, March 29, with a 150-exhibit trade show featuring agricultural products and services from throughout the U.S. Live animal displays and the artistic efforts of the nation's most noted Western artists will be included, too. The trade show will be open from 1 p.m. to 8 p.m. Sunday. A welcome social hour for all convention registrants will be held at 4 p.m.

Monday activities will include committee meetings with animal health, legislation, agricultural research and association promotion being the lead topics of discussion. All committee meetings each day and the board of directors meeting Monday afternoon are open to all convention registrants, Cargile said.

The convention's first general session will begin at 9 a.m. Tuesday with Cargile delivering his presidential address. He will be followed by John Huston, president of National Live Stock and Meat Board.

Texas A&M University will present a "lean beef" carcass demonstration using frozen steers to show the latest trend in beef desirability as dictated by consumer demand.

For room reservations, contact TSCRA Convention Housing Bureau, c/o Mrs. Alva Walton, 700 Throckmorton St., Fort Worth, Texas 76102.



VET TEACHER—Dr. D.L. Smith, DVM with the Feed Service Corp., Crete, Neb., recently presented "New Concepts of Cattle Nutrition" to the farm and ranch management class of the Southeast Community College at Beatrice, Neb. Dr. Smith will soon be presenting the same information to college classes in Colorado, Nebraska, Wisconsin and Texas.

Montana Hereford Assn.

The annual meeting and election of officers for the Montana Hereford Assn. was held recently with Bill Ammen, Turner, being elected to serve as president of the 170-member organization. Serving as vice-president will be Richard Thomas, Gold Creek.

Re-elected to continue their association duties are: secretary, Joanne Beery, Vida, and treasurer, Malcolm Adams, Livingston.

The newly elected board members are: Vern Wilson, Sheridan; Cecil Beckstrom, Belt; Henry Visser, Manhattan; and Gary Holm, Miles City. Paul Douglas, Wilbaux; Don Bailey, Forsyth; and Loren Brooks, Hardin, will remain as directors.

Young producers get help to start

Beginning farmers in North Dakota have been using the state's Beginning Farmer Assistance Act to get started. Myron Just, North Dakota commissioner of agriculture, reports 400 young farmers last year bought or leased farm land at attractive rates.

The state tax department grants established farmers state income tax incentives to encourage passing land on to younger producers.

"One of the biggest problems facing a beginning farmer today is the cost and availability of farm land," says Just. "The intent of these laws is to tip the psychological scale in favor of the beginning farmer."

PANHANDLE BRANGUS BULL SALE
Saturday, March 28 at 1 p.m.
Guymon, Oklahoma
Selling 75 Big Service Age Bulls
FOR INFORMATION OR CATALOGS:
MATT & ANN SYLER & SALES
Rt 2, Box 35, Burton, Texas 77835
Phone: 713/ 289-4450
TIM WILLETT . . . 713/ 883-0456
OR
HARLEY BARTIN . . . 918/ 423-2200
McAlester, Oklahoma
Sale Headquarters
Townsman Motel
405/338-5556
Highway 54
Lee Pitts for W.I.
Auctioneer: BERT REYES
Several Performance Tested Bulls. All 16 Months and Older. All Registered Brangus, Bangs, TB and Fertility Tested.
Sponsored by:
Indian Nations Brangus Breeders Assn.
Rt. 6, Box 5A
McAlester, Okla. 74501
918/423-2200
COLORADO KANSAS GUYMON OKLAHOMA NEW MEXICO STRATFORD AMARILLO U.S. 385
ANY COUNTRY IS BRANGUS COUNTRY.

'SLY'
Performance Sale
Tuesday, March 24
1 p.m., Platte Livestock Auction
Platte, South Dakota
70 Performance-Tested Bulls
30 Two-year-olds
10 Fall Yearlings
30 Yearling Bull Calves
An offering of big, modern, growthy bulls—a top selection of herd and range bull prospects.
Sire: "Adv 6", WR 115, Dam's MPPA 106.
30 Registered Females
15 Bred Heifers bred to sons of "A113"
15 Standout 1980 Heifer Calves
Sire: "K66", WR 108, Dam's MPPA 102.
Featuring progeny of the breed's top performance sires:
HH Advance A113
DH 586 SH Advance 6
CH Domino 5005
RC Mischief K66
DH 66 Misch KB1
DH 66 Misch 53
Robert Schnell, Auctioneer
Sire: "5005", WR 109, Dam's MPPA 102.
Write for catalog
'SLY' HEREFORDS
RR 1, Box 85 • Platte, South Dakota 57369
Gerald Sly • 605/337-3175
•Located 6 miles north on Hwy. 45 and 3¼ miles east.



GRAND SHOWMAN—Bart Meged, Roundup, Mont., was chosen grand champion showman of the Montana Winter Field junior Angus show in Bozeman. Judge was Sam Wagner, Harlan, Kan.

Farm bill heads to congressional stage

The 1981 farm bill should be ready to come before Congress this week, U.S. Agriculture Secretary John Block said, according to CNS.

In a speech delivered at an Illinois Republican fund-raising event, Block said the bill is "designed to weigh heavily on the marketplace, along with the atmosphere of profitability in agriculture more than ever before."

He said agriculture will take its "lumps" along with the rest of the economy, referring to the USDA's budget cutting prospects.

Block said the elimination of the mandatory April 1 increase in dairy price supports is expected to be accepted by the House and the Senate. The elimination has been accepted by the Senate Agriculture Committee.

He also said he supports the elimination of target prices, especially because the target-price concept is the only agricultural program where the outlay comes from the U.S. Treasury.

Block maintained his position that the food stamp program should not be ended. The school lunch program will not be taken from those below poverty level, he added.

On the status of the U.S. grains embargo against the USSR, Block said, "In my opinion the situation is not static. The embargo will be taken off or broadened." However, he said, the status will be unchanged for now, until the right "time and circumstance" arises in foreign areas.

Bull Test Results

HERD IMPROVEMENT TEST
Vaughn, Mont.

84 Day Report

416 bulls
Average daily gain .... 3.38 lbs.

Leading all bulls is a Charolais owned by Gary Gershmel, Winnett, Mont., with an ADG of 5.10. Next high gainer is a Gelbvieh bull owned by the Kicking Horse Ranch, Ferdig, Mont., with an ADG of 4.62.

The Simmental bulls are being led by Eugene Johnson, Dutton, Mont., with an ADG of 4.57. The Charolais bulls are led by Lloyd DeBruycker, Dutton, with a bull gaining 4.55. Leading the 23 Saler bulls is a Driadale Hidden Valley, Okotoks, Alberta bull gaining 3.81. The top Maine-Anjou bull is entered by Schuler Bros., Carter with a gain of 3.71. Jim Ployhar, Denton has the highest gaining Angus bull with an 3.36 ADG.

Final weights will be taken on April 10 and April 11, and the top performing bulls that pass the fertility test will be offered for sale at the Great Falls Livestock Market Center on April 24.

CSA "BEST YET" BULL TEST
Ft. Collins, Colo.

112 Day Report

77 bulls
Average daily gain .... 3.25 lbs.

Leading the entire test at the *112 day* period is Tag #2, Jan. 24, 1980, a 7/8 son of Renz Jr. Consigned by Don Tipsword, Pine Bluffs, Wyo., he has an ADG of 4.46 and a WDA of 3.43. In second place is Tag #78, a 3/4 son of Renz born Feb. 4, 1980 and entered by Miles Davies, Deer Trail. He has an ADG of 4 43 and a WDA of 3 22.

The bulls will come off test at the end of 140 days on March 23 and 24. The top end of these bulls will then sell on April 4 at Ft.

Meat import outlook:

Importer Council sees new year like old one

Because 1981 U.S. meat imports are expected to be 1.40 to 1.41 billion pounds, which is below the counter-cyclical meat import trigger level, meat importers can expect business to resemble 1980, according to William Morrison, executive director of the Meat Importers Council of America Inc.

Reports CNS, Morrison told a West Coast meeting of the council that meat prices are not expected to *increase 18%, as had been* predicted earlier by the USDA. This USDA prediction had been responsible for the increase in the meat import estimates released earlier of 1,458 billion pounds, 11 million above the trigger level of 1.447 billion, he said.

The outlook for meat importers is not good for 1981, except for the second *quarter, according* to John Ward, council vice chairman. Domestically, more hogs and cattle will be produced this year than previously estimated by the USDA, Ward said.

First quarter U.S. beef production is estimated to rise 8.7% from a year ago at 5.7 billion pounds, pork to decline six percent at 3.85 billion, and poultry to rise three percent at 2.8 billion, he said.

Second quarter estimates are 4.9 billion pounds for domestic beef production, down six percent from a year ago; four billion for pork, down six percent; and three billion for poultry, up 2.5 percent, Ward said. Second quarter turkey production is expected to be up six percent from a year ago, he said.

Imports from Australia for February are estimated at 12,000 tons, 17,000 in March, 20,000 in April and 20,000 in May, Ward said. Imports from New Zealand are estimated to average 12,000 tons per month, he said.

Meat imports *are* expected to decline during the next few years, Ward said, with estimated imports at 1.35 billion pounds in 1982, 1.26 billion in 1983 and 1.28 billion in 1989.

However, Ward said, the conflicting figures from the USDA make it difficult to project accurate import estimates.

He also said there were too many worldwide meat packers for too few cattle, especially in Australia, New Zealand and Central America. Imported meat passes through many hands, especially on the East Coast, which squeeze already-narrow profit margins, Ward said.

The council's major legislative goal this year is to defeat efforts to require "restrictive" labeling of imported meat, Ward said. Imported meat has the right to be used in foods as do imported spices, for example, he said.

Savings level off as farms expand

The production savings that can be gained by expanding farms level off after farms reach a certain size, a professor of agricultural economics at the University of Illinois said at a U.S. Chamber of Commerce Conference on Agriculture, according to CNS.

Steven Sonka's findings from a study of farms up to *2000 acres in size* in central Illinois back up the recent USDA report contention that economic gains of expansion stop at a certain point.

Sonka's study did not find that production costs actually got higher as a farm expanded in acreage, although the cost savings got smaller.

Sonka said the cost of growing a bushel of corn on a central Illinois farm of 200 acres was $3.11, $2.90 on a 550-acre farm, $2.80 on an 800-acre farm and $2.75 on a 1600-acre operation.

He also said he supported *contingency plans to ease* the economic impact on farmers of any future commodity embargoes Sonka envisioned a joint plan between government and the insurance industry to protect against steep price drops caused by an embargo.

"Though others are more dependent on us when we expand exports, farmers are also made more dependent on those exports," Sonka said, and alternative plans must be ready if exports are abruptly shut off by an embargo.

***

Foreigners owned 5.2 million acres of U.S. agricultural land as of October 31, 1979. That's less than 0.5% of all privately-held agricultural land, reports USDA.

HELEN'S RICH SIMMENTALS

Annual Bull Sale
Monday, March 30, 1981

Featuring
40 BULLS TO SELL

29 100% — 1 Polled
9 15/16 — 3 Polled
2 31/32 — 1 Polled

Featuring 2 Herd Sires
- Build Your Herd With the Aid of Helen's Bulls
- HRS MR Richglo won championship call honors recently at the 1981 National Western Stock Show.

Lot #5 Double Polled U.S.A. Homozygos plus 50 units of semen
Lot #1 Polled Kat, 5 Junior Herd Sires
Lot #2 Mel-Ral I, Sire: Bismark
#4 K342, Sire: Extra Stretch
Lot #6 K 340, Sire: Extra Stretch
Lot #7 HRS Kodiak 397K, Sire: Salvador
Lot #15 H 515, Sire: Extra Stretch

Annual Bull Sale
Monday, March 30, 1981
1 p.m. at Rich Sale Barn • Parker, Colo.
Lunch at noon at sale barn

Located 2 miles south of Parker, Colo. on Parker Road, Colorado #83, west on Stroh Road to sale Barn.

Auctioneer: Joe Mitcham

Ranch: 303/841-5337
Home: 303/841-5915

Commercial Trucking Available

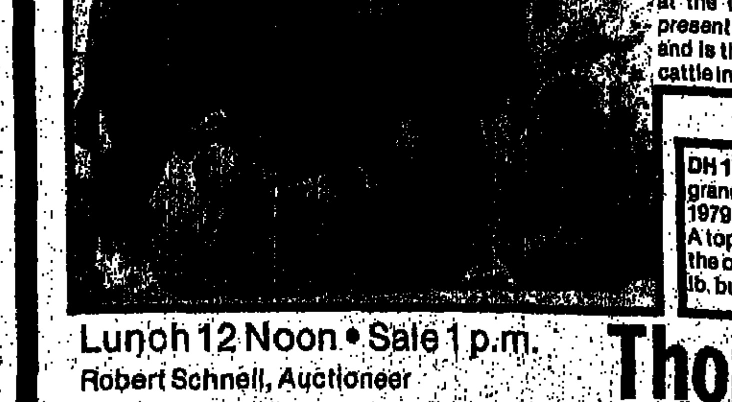
Thorstenson Hereford Ranch
Annual Production Sale
Wednesday, March 25
at the ranch
Selby, South Dakota

—Selling—
60 Bulls
40 Coming 2-year-olds
20 Spring Calves

20 Heifer Calves
Sired by LHR L1 Domino 7646 and B&C L1 Advance Dom 403

Other Herd Sires: H&H Advance A113, LDH Yampa Lad 3, FRC King 3, B&C L1 Adv Dom 403

Delivery to Central Point



LHR L1 Domino 7646 and his dam were the top selling pair at the Lund dispersion. His present weight is 2400 lbs., and is the sire of many of the cattle in the offering.

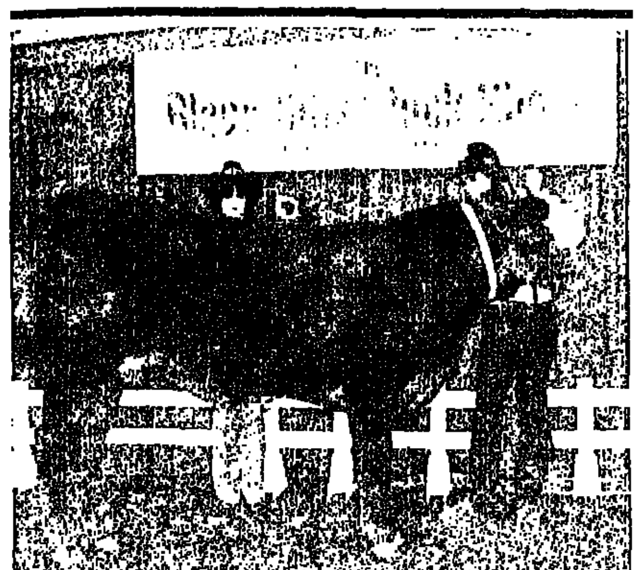


DH 113 Advance A31 Sired the grand champion female at the 1979 South Dakota State Fair. A top set of 2-year-old bulls in the offering sired by this 2600 lb. bull.

Lunch 12 Noon • Sale 1 p.m.
Robert Schnell, Auctioneer
This Is The Best Set of Cattle We Have Ever Offered!

Thorstenson Hereford Ranch
Ralph 605/649-7236 • Bill 605/649-7940
Selby, South Dakota 57472

Auction Results



JACKPOT'S GIRL—Jim Sutton Ranches, Onida, S.D., exhibited the grand champion purebred female at the Red Carpet Limousin Show recently at the Black Hills Stock Show. *The female is an April 12, 1979 daughter of SY* Prospector. She was bred for a spring calf to YK Jackpot. The female topped the entire Red Carpet Sale bringing $6,100 from Feather Ranches, Belle Fourche, S.D.

ECKLEY HEREFORDS AND MILES PETERSON HEREFORDS
Riverton, Wyo., Feb. 28

11 Peterson bulls 1,111
1,111
37½ Eckley bulls 1,000
30 comm. bred heifers 597

Auctioneer: Ralph Wade

Top Eckley bulls: EH D4 728, 3/27/79 by EH Eclipse Dr 403; George Bartlett, Riverton, ½-int., $2000. EH L1 701, 3/30/79 by L1 Prince D409; Hornecker Livestock Co., Ethete, $1450. EH Sam Donald 732, 3/21/79 by Sam *Donald M1; Jim Chant, Rock* Springs, $1300. EH D4 716, 3/25/79 by EH Eclipse D4 403; Hornecker, $1200. EH Sam Donald 751, 4/2/79 by Sam Donald M1; Gardner Ranch, Shoshoni, $1200. EH I1 702, 3/16/79 by L1 Prince D409; F.F. Veach, Arapahoe, $1150. EH L1 748, 3/27/79 by L1 Prince D409; Robert McClure, Riverton, $1150. EH Sam Donald 734, 3/23/79 by Sam Donald M1; Jim McIntosh, Sweetwater, $1150. EH D4 709, 3/16/79 by EH Eclipse D4403; Hornecker, $1100.

Top Peterson bulls: Aster Lad 93, 2/14/79 by Ardmore Lad 212; Chant, $1500. Mischief Lad 832, 12/10/78 by AA Mischief 611; Chant, $1500. MR Tiberius 91, 1/9/79 by IU CAN Tiberius D4; Ruby Chesnevar, Farson, $1500. Husky Ardmore 98, 2/24/79 by Ardmore Lad 212; TV Land and Cattle Co., Thermopolis, $1150.

Top bred heifers: 6 head drag to Bob Hoopengarner, Morton, $650 ea. 6 head drag to Jacoby Ranch, Casper, $636 ea. 13 head drag to Jack Corbett, Sweetwater, $585 ea.

This was a good offering of top quality range bulls from two purebred outfits that run cattle just like the commercial cattlemen they sell to. The results were very satisfactory, as a good sized crowd of cattlemen gathered for the sale. The bulls sold in range condition, and the buyers liked them, bidding in good fashion. The bulls, for the most part, stayed in the local trade area.

—JERRY YORK

RAY VAN DYKE & SONS HYLINE ANGUS
Bozeman, Mont., Feb. 28

57 yearling bulls $1,939
10 bulls 1,470
22 yearling heifers 733

Auctioneer: Bill Rehm

Bulls: Band 105 of Hyline 2480, 1/26/80 by Band 234 of Ideal 3163; NR 105, GR 117, YR 108; Selkirk Angus Ranch, Two Dot, $8000. Sale included ⅔-int. RVD Band 2980, 2/1/80 by Band 234 of Ideal 3163; NR 102, GR 122, YR 110; Gary Poser, Belgrade, and Rector Ranch, Belgrade, $5000. Band 105 of *Hyline 1760, 1/19/80* by Band 234 of Ideal 3163; NR 121, GR 113, YR 118; Jenro Ranch Co., Lewistown, $4500. Band 105 of Hyline 1880, 1/21/80 by Band 234 of Ideal 3163; NR 107, GR 117, YR 113; Tri-Mountain Angus Ranch, Townsend, $3750. Band 105 of Hyline 2880, 2/1/80 by Band 234 of Ideal 3163; NR 107, GR 113, YR 111; Tri-Mountain Angus, $3500. Band 105 of Hyline 4880, 2/14/80 by Band 234 of Ideal 3163; NR 112, GR 102, YR 106; Bill *Cornelious, Cascade, $3000.* Band 105 of Hyline 5780, 2/18/80 by Band 234 of Ideal 3163; NR 109, GR 103, YR 104; Ken McHammey, Great Falls, $3000. Rito 278 of Hyline 6480, 3/2/80 by Rito 276 of Hyline 2775; NR 112, GR 116, YR 112; Jim Grainger, Great Falls, $3000. And, RVD Rito 7580, 4/2/80 by Rito 776 of Hyline 2778; NR 112, GR 108, YR 108; Cedar Hill Angus Ranch, Belgrade, $2900. Sale included ⅔-int.

Two-year-old bulls: Hyline Juanada Lad 5879, 3/17/79 by Juanada 0165 of RR 7150; Jack *Smith, Toston, $2750.* And, Juanada 6779 of Hyline, 4/12/79 by Juanada 0165 of RR 7150; Lysing Ranch, Bozeman, $2000.

Females: Pride of Hyline 8078, 4/15/80 by Rito 776 of Hyline 2778; NR 113, GR 136, YR 125; Gary Poser, $2000. Eldorena of Hyline 8061, 3/4/80 by Juanada 0165 of RR 7150; NR 109, GR 115, YR 111; Poser, $1300. Elba Nola of Hyline 8015, 1/20/80 by Rito 776 of Hyline 2778; NR 91, GR 141, *YR 107; James Moe, Two* Dot, $1200. Pride of Hyline 8032, 2/1/80 by Rito 205 of Ideal 2218; NR 94, GR 123, YR 102, Wally Brownell, Belgrade, $1000. And, Pride of Hyline 8034, 2/2/80 by Band 234 of Ideal 3163; NR 106, GR 123, YR 111; Popnoe Ranch, Winifred, $1000

This was a truly aggressive sale that moved, in an effective way, the productions for Ray Van Dyke & Sons. The demand was from everywhere, and the market that the rancher trade established for these performance Angus cattle carried the event all *the way. The real pressure was on* the younger bulls, the very tops from the yearlings, and ranchers on the seats consistently invested up to $3000 each for the best performers among this group. It gave the sale a strong base, and allowed it to move in an effective way from start to finish. The sellers could have sold even more cattle to this crowd here today

—RALPH HEINEMANN

T CROSS RANCHES
Peyton, Colo., March 3

49-½ bulls $1,738
14 bred heifers 834

Auctioneer: Skinner Hardy

Bulls: T+ L1 Domino 9078, 3/16/79 by L1 Domino 72006; Wm. Gruenerwald, Wagon Mound, N.M., ¾-int. and full poss., $8700. T+ L1 Colo Dom 9104; 4/1/79 by PW M L1 Domino A6350; John F. Jensen, Boulder, Wyo., $6700. T+ L1 Colorado 0028, 2/1/80 by Upstream L1 Dom 433; Raush Herefords, Hoven, S.D., ¾-int. and full poss., $3400. T+ L1 Colorado 9113, 4/5/79 by Upstream L1 Dom 433; Gruenerwald, $3000. T+ L1 Colorado 9153, 5/10/79 by Upstream L1 Dom 433; Gruenerwald, $2800. T+ L1 Colorado 9127, *4/10/79* by Upstream L1 Dom 433; TV Hereford Ranch, Trinidad, and *John Berry, Raton, N.M., $2700.* T+ L1 Colorado Dom 9080, 3/15/79 by PW M L1 Domino A6350; Nolan Crowthers, Sanford, $2600. T+ L1 Dom 9098, 3/26/79 by PW L1 Domino A6350; Les Woods, Maywood, Neb., $2400. T+ MR L1 Domino 9083, 3/23/79 by L1 Domino 76714; Gruenerwald, $2300.

Females: B Grand Slamett 9301, 3/15/79 by B Grand Slam 73; bred to Arrow C L1 Dom 9035; *Gruenerwald, $1150 T+ MS* Domino 9071, 3/13/79 by L1 Domino 72006, bred to PW Mont Domino 8362, Gruenerwald, $1150 T+ Lady Dom 9116, 4/6/79 by L1 Domino 76714, bred to PW Mont Domino 8362; White Herefords, Manter, Kan., $1050.

Performance is the watchword at T Cross Ranches, and this was an offering of top performance Hereford cattle They were, for the most part, Line One bred cattle which have a reputation for breeding high performance cattle The bulls were in top sale condition and in keeping with the *T+ objectives. They sold with* complete performance data available

The buying crowd was a little thin. However, they absorbed the offering in good fashion. Volume buyers included Gruenerwald, Lacumbre Ranch, Canon City, Texaco Ranches, Buffalo, Wyo., and Diamond Ring Ranch, Colorado Springs.

—JERRY YORK

HAAS ANGUS
Torrington, Wyo., March 4

26 two-year-old bulls $2,016
45 yearling bulls 1,756
13 Maine-Anjou cross bulls 2,636

Auctioneer: Jim Baldridge

Tops: KCH Journeyman 647, 4/19/80 by Elleenmore Lad 173; Cody Thompson, Lusk, $4000. KCH Poker Chip HV 120, *4/16/80 by Happyvale Grand* Cap 131K; Thompson $3600. HF Jumbo 89 Marshall 29, 2/19/79 by Marshall Pride 1425; Jack McMaster, Van Tassell, $3500. HF 14 Marshall Taurus 112, 3/14/79 by Marshall Pride 145; Les Zum Brummen, Lusk, $3100. HF 14 Marshall Taurus 100, 3/8/79 by Marshall Pride 145; Howard Kaufman, La Grange, $3000. KCH Passport PL 14, 2/23/80 by Columbus Adventure 223; Thompson, $3000. Sir SMS Elector; Zum Brummen, $3000. HF Mar Quisa Jumbo 135, 4/2/79 by Jumbo of Weionka; Carver Ranch, Whitman, Neb., $2900. HF Marshall Taurus 50, 2/21/79 by Marshall Pride 145; Iva Byers, Chadron, Neb., $2700. DBH Viking 13, 2/19/80 by Shoshone Viking GD60; Carver, $2600. NO Marshall Bandy 90, 3/6/79 by Northern Marshall 876; Carver, $2500. KJH Adventure HV022, 3/16/80 by Columbus Adventure 223; Doug Shoer, La Grange, $2500

Top Maine-Anjou cross: Tag *89, 2/27/80 by Epinal, Shoer,* $3100 Tag 78, 2/5/80 by Cunla, Shoer, $3000 Tag 79, 2/11/80 by Epinal; Jim Hagoman, Ft. Laramie, $2900. Tag 86, 2/22/80 by Epinal; 91 Ranch, Meeteetse, $2800.

This sale is a joint offering of the Hubert Haas family, with the cattle from Ken and Charlene Haas, Bill and Dana Haas, Pat and Marilyn Herring and Hubert Haas. It was indeed an outstanding offering of Angus bulls. They were big and correct, with lots of performance and were very well-presented and received. The *buying crowd was large, as cattle* sold into Wyoming, Nebraska South Dakota and Idaho.

—JERRY YORK

GRAPES LAND AND CATTLE CO.
Jay Em, Wyo., March 9

27 bulls $1,470
31 heifers 484

Auctioneer: Stanley Stout

Bulls: G Count 25 D77, 3/15/80 by FRC Count 25; Watson Ranch, Scottsbluff, Neb., $3200 G *Yampa King D12, 4/2/80 by FRC* Yampa King 40; Watson, $3000. Sir Leo D14, 3/2/80 by FRC Sir 1; Howard and David Henderson, Provo, S.D., $2800. G Yampa King D61, 3/17/80 by FRC Yampa King 40; Gary Rosenthal, Craig, Colo., $2600. Sir Leo D2, 3/14/80 by FRC Sir 1; CR Cattle Co., Lusk, $2000. G Count 25 D60, 3/21/80 by FRC Count 25; Henderson, $2000. G Count 26 D59, 4/11/80 by FRC Count 25; CR, $2000.

Heifers: Miss Goldie 0523, 3/15/80 by Goliath 738; Harold Sidwell, Inc., Carr, Colo., $700. G *Yampa Queen 0545, 3/14/80 by* FRC Yampa King 33; S.F. West and Sons, Lusk, $625. G Yampa Queen 0502, 4/6/80 by FRC Yampa King 40; Ron Nelson, Manville, $600.

This was the first sale for Leroy and Dorothy Grapes and their division of Waggoner Herefords. The offering was a very good one with the bulls being big and of the kind the commercial cattlemen like. The heifers were topnotch replacement types.

The sale drew a modest sized crowd, and a large crowd would have helped the offering return *more dollars It was, however, a* good, strong sale and one that will bring buyers back next year.

—JERRY YORK

JAMISON HEREFORDS
Quinter, Kan., Feb. 20

72½ bulls $2,015
70 females 1,368

Auctioneer: Stanley Stout

Bulls: JA L1 Domino 0350, 1/3/80 by L1 Domino 75901; Barnes & Downy, Perkins, Okla., $7500. JA L1 Domino 0364, 4/11/80 by L1 Domino 75901; Deer Creek Herefords, Phillipsburg, $7250 JA L1 Domino 0366, 4/12/80 by L1 Domino 75901: Eulert Ranch, Paradise, $6200. JA L1 Domino 0551, 2/22/80 by CH Domino 508, Double R Herefords, Norton, $5000. JA L1 Domino 0358, 4/3/80 by L1 Domino 75901, Eulert Ranch, $4500 JA L1 Domino 75901; Sutor Herefords, Zurich, $4100.

Females: JA L1 Dominette 9940, 3/26/79 by CL1 Domino 350 Jeff Clarke, Medicine Lodge, $3000 JA L1 Dominette 9899, 1/3/79 by 900 Domino 2H12; Steele Livestock, Maybell, Colo., $2500. JA L1 Dominette 9819, 3/23/79 by HH Advance A252; Wilkerson Herefords, Stafford, $2350 JA L1 Dominette 990, 2/1/79 by CL1 Domino 350; Steel Livestock, $2250.

A big crowd turned out on a beautiful day for the Jamison production sale. The service and get of L1 Domino 75901 was the feature of the sale. This large crowd got right down to business on this fine offering and gave the Jamison a good, snappy sale on this top set of calves.

—JAY PURCHASE

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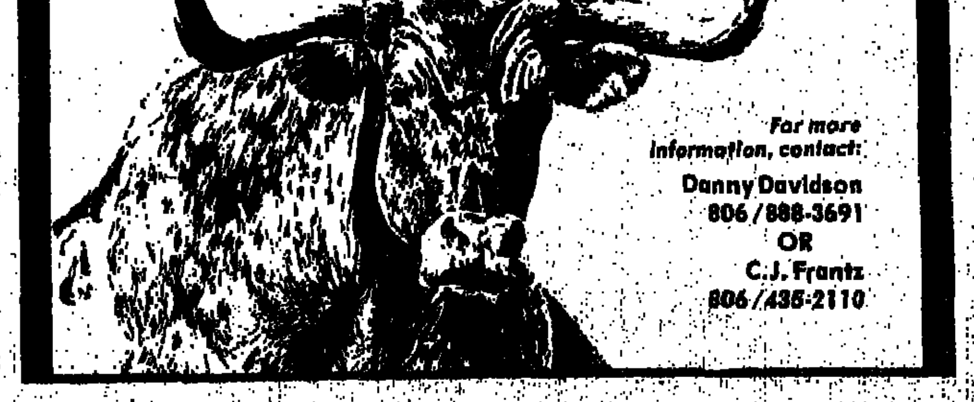
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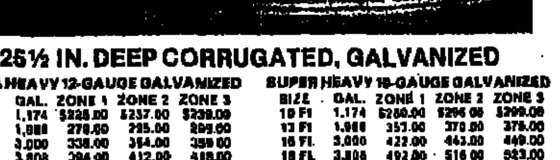


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SIZE	GAL.	ZONE 1	ZONE 2	ZONE 3
10 Ft.	1,174	$225.00	$237.00	$239.00
13 Ft.	1,988	278.00	285.00	289.00
16 Ft.	3,000	338.00	354.00	359.00
18 Ft.	3,808	394.00	412.00	418.00
20 Ft.	4,700	449.00	469.00	477.00
23 Ft.	6,216	499.00	529.00	535.00
26 Ft.	7,842	659.00	687.00	695.00
30 Ft.	10,574	669.00	704.00	714.00
33 Ft.	13,037	725.00	759.00	773.00
36 Ft.	15,850	779.00	819.00	829.00
39 Ft.	18,968	839.00	876.00	889.00

SUPER HEAVY 10-GAUGE GALVANIZED

SIZE	GAL.	ZONE 1	ZONE 2	ZONE 3
10 Ft.	1,174	$280.00	$296.00	$299.00
13 Ft.	1,988	357.00	370.00	375.00
16 Ft.	3,000	422.00	443.00	449.00
18 Ft.	3,808	492.00	516.00	523.00
20 Ft.	4,700	559.00	580.00	588.00
23 Ft.	6,218	629.00	663.00	669.00
26 Ft.	7,842	699.00	738.00	745.00
30 Ft.	10,574	839.00	879.00	894.00
33 Ft.	13,037	909.00	955.00	968.00
36 Ft.	15,550	979.00	1029.00	1042.00
39 Ft.	18,988	1049.00	1099.00	1115.00

EXTRA DEEP 33¾ IN. CORRUGATED, GALVANIZED

EXTRA HEAVY 12-GAUGE GALVANIZED

SIZE	GAL.	ZONE 1	ZONE 2	ZONE 3
12 Ft.	2,320	$298.00	$312.00	$319.00
15 Ft.	3,835	373.00	389.00	395.00
18 Ft.	5,230	445.00	464.00	469.00
21 Ft.	7,120	519.00	530.00	549.00
24 Ft.	9,300	599.00	618.00	625.00
27 Ft.	11,770	684.00	689.00	699.00
30 Ft.	14,540	739.00	760.00	779.00
33 Ft.	17,590	799.00	839.00	859.00
36 Ft.	20,930	879.00	918.00	935.00
39 Ft.	24,570	949.00	985.00	999.00

SUPER HEAVY 10-GAUGE GALVANIZED

SIZE	GAL.	ZONE 1	ZONE 2	ZONE 3
12 Ft.	2,320	$364.00	$378.00	$387.00
15 Ft.	3,835	449.00	469.00	478.00
18 Ft.	5,230	539.00	565.00	574.00
21 Ft.	7,120	629.00	658.00	669.00
24 Ft.	9,300	719.00	748.00	764.00
27 Ft.	11,770	789.00	839.00	859.00
30 Ft.	14,540	899.00	939.00	959.00
33 Ft.	17,590	987.00	1029.00	1049.00
36 Ft.	20,930	1075.00	1119.00	1139.00
39 Ft.	24,570	1185.00	1215.00	1235.00

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Auction Results

SANDY ACRES AND M R SIMMENTAL
Erickson, Neb., Feb. 18

31 bulls	$1,490
12 bred ¼ heifers	1,175
2 bred ½ cows	1,225
18 ¾ heifer calves	888
8 bred purebred heifers	1,203
13 bred ¾ cows	1,187
12 purebred heifer calves	877
80 lots	1,191

Auctioneer: Tracy Harl
Sale Manager: Cattle Brokers

Bulls: 11M, 3/24/80 by Bar 11 Ueli; Jim Towey, Cedar Rapids, $2250. Meadow Lake Starjoc, 7/20/78 by Signal; Berggren S M., Weston, $2100. 1M, 3/8/80 by Black Diamond; Gene Munson, Norfolk, $2100. 86M, 3/15/80 by Double Connection; Gary Stearns, North Platte, and Tetherow S.M., Valentine, $1950. 50M, 2/18/80 by Polled Proto; J.M. Layman, Norfolk, $1925. 62 M, 2/22/80 by Ukla; Green Valley Ranch, Ewing, $1800.

Females: 185M, 4/16/80 by Meadowlake Signal 1K; Justin Cummings, Julesburg, Colo., $1825 SAS 144L, 4/2/79 by Double Connection, Gary Stearns, $1450. G072, 3/15/75 by Toni; Jim Lehman, Norfolk, $1425. SAS 146L, 4/5/79 by Momeen Paul; Gary Stearns, $1400.

A good crowd was on hand to evaluate the final offering of Sandy Acres and M B Simmental. These two firms presented a real top set of cattle for this sale. The prices were steady with a narrow price range. Gary Stearns took a volume of females, and almost all the bull buyers took two or more.

—JAY PURCHASE

LIVESTOCK AND RANGE RESEARCH STATION
Miles City, Mont., March 9

8 Line 1 bulls	$11,263
2 bulls	1,550
10 Line 1 cows	3,415
15 cows	1,633
11 open heifers	1,006

Auctioneer: Robert Schnell

Bulls: L1 Domino 78318, 4/8/78 by L1 Domino 73088: NR 116, GR 119, YR 116; Circle L Ranch, McAdams, Miss., $37,000. L1 Domino 78325, 4/4/78 by L1 Domino 75827; NR 112, GR 115, YR 111; Venhuizen Herefords, Manhattan, $21,000. L1 Domino 79082, 3/3/79 by L1 Domino 77426; NR 105, GR 113, YR 109; Circle L Ranch, $12,000. L1 Domino 78639, 5/16/78 by L1 CL3 Domino 74084; NR 110, GR 101, YR 107; Wright Bros. Herefords, Le Grand, Calif., $11,000. And, L1 Domino 79187, 4/7/79 by L1 Domino 77426; NR 110, GR 114, YR 111; Venhuizen, $3400.

Females: L1 Dominette 78705, 3/13/78 by L1 Domino 73186; Wright Bros., $7100. L1 Dominette 9191, 4/8/79 by L1 Domino 76726; Wright Bros., $6250. L1 Dominette 79758, 5/19/79 by L1 Domino 76705; Wright Bros., $4000. L1 Dominette 77674, 4/27/77 by L1 CL3 Domino 74503; Jack Downey, Perkins, Okla., $3400. L1 Dominette 79770, 5/24/79 by L1 Domino 76726; Dale Rutt, Kimball, Neb., $3000. And CL3 Rangette 75409, 4/10/75 by L1 CL3 Domino 72335; Weise & Weise, Eldridge, N.D., $2900.

The Research Station changed their overall sales approach this season and offered the older bulls and surplus females at this earlier time. The results were very good once again. The event attracted bidders and buyers from all over the U.S., and it was the best sale since their last spring sale at this location.

—RALPH HEINEMANN

EDGAR CRIPPS & SONS HEREFORDS
Riverton, Wyo., March 6

30 bulls	$708

Auctioneer: Ralph Wade

Tops: EC British Image M17, 3/27/79 by Brit Mischief HEW 8F; Bill O'Niel, Crowheart, $900. EC Domino Lad Y64, 3/28/79 by Brit L1 Lad HEW 2G; O'Niel, $850. EC Domino Lad Y62, 3/24/79 by Brit L1 Lad HEW 2G; O'Niel, $850. Tag 73, 3/24/79 by Brit L1 Lad HEW 2G; Davidson Ranch, Riverton, $850. EC Delzento Lad 04, 5/17/79 by EC Superior Lad J41; Davidson, $825.

This sale drew a somewhat smaller crowd than normal; and consequently, the outcome was not as satisfactory as had been hoped for. The bulls sold in modest sale condition, and the *volume buyer was O'Niel.*

—JERRY YORK

PLATTE VALLEY SIMMENTAL ASSN.
North Platte, Neb., Feb. 17

50 bulls	$981
19 females	719

Auctioneer: Jim Baldridge
Sale Manager: Rishel Livestock Services

Bulls: 01, 2/28/79 by MCR Monarch 1D; Bruce Franzen, Gothenburg, to Don Weiss, Imperial, $2400 J12, 4/2/80 by Copper King; Jack McMasters, Van Tassell, Wyo., to Leonard Franzen, Gothenburg, $2000. 6F, 3/23/80 by Mr Clean; McMasters to burt McConnell, Sutherland, $1850 Polled bull 43, 3/20/80 by Polled Gallant; Dan Herrin, Brady, to Raymond Kobol, Callaway, $1550. 600, 8/29/79 by Uhlmer Ball; Bob and Marla Fattig, Brady, to Dean Fattig, Maywood, $1550

Females: 036M, 6/4/80 by Alpine Polled Challenger; Dale Fattig, Grady, to Don Nelms, Indianola, $2000. 014M, 6/27/80 by Big Boy; Dale Fattig, to Don Nelms, $1050.

A light crowd was on hand for the Platte Valley Simmental sale, but those on hand were there to do business. The cattle came through the ring in working condition, not carrying any express condition, and many good buys were made. Most buyers put groups of cattle together

—JAY PURCHASE

PAYS GRADED BULLS
Billings, Mont., March 9

187 Angus bulls	$1,046
52 yearling Angus	857
16 Red Angus	866
134 Herefords	773
24 Polled Herefords	1,215
393 lots	940

Auctioneers: Pat Goggins; Tige Thomas; and John Kujath

Angus: Champion: Powerline Prospectus, 2/23/79 by Kadence Black Revolution 426; Gerald Lewis, Ellensburg, Wash., to Clyde McCaffery, Custer, $4000. Powerline Freestyle, 2/10/80 by PS Franco 064 157; Powerline Farms, Ellensburg, Wash., to Vermilion Ranch, Billings, $2500. Powerline Master Plan, *3/4/80 by Marshall Pride 271* AO; Powerline to Big Dry Angus Ranch, Jordan, $2500. **Reserve champion:** Eston WR 926, 4/15/79 by Majestic Eston WR 654; Wood Ranch, Nampa, Idaho, to McMillan Ranch, Springdale, $2400. Rito 1132 of HA 9010, 4/7/79 by PBC 0079 1M 1132; Ron Harrer, Bozeman, to McMillan, $2250 Majestic Eston WR 909, 4/20/79 by Eastgate Majestic Eston 2, Wood to Wilma Strock, Laurel, $2100. Marshall Pride of Keho K119, 3/16/79 by Marshall Pride 4906 of SAR; Elk Heights Ranch, Cle Elum, Wash., to Hukaba Ranch, Cardwell, $2000. Recorded 2-year-old bull, Wood to Walter Doom, Roberts, $2000. Marshall Pride to Kenr K079, 3/5/79 by Marshall Pride 4906 of SAR, Elk Heights to Hukaba, $1900. Powerline Dependabull, 2/11/80 by PS France 064 157; Powerline to McCaffery, $1900. Big Dry Lad Emulous 9352, 5/3/79 by VR Emulous 321; Big Dry Angus Ranch, Jordan, to Bill Fox, Hysham, $1850. Big Dry Lad Revolution 9246, 4/30/79 by Revolution Pride JKO; Big Dry to Bill Cornelius, Cascade, $1800. And, Big Dry Lad Emulous 9292, *4/23/79 by VR Emulous 321*; Big Dry to Hukaba, $1800.

Herefords: Champion: NH 62 Prospector 19, 5/21/79 by CSU Prospector 8256; Nelson Hereford Ranch, Livingston, to Sweet Grass Land & Livestock Co., Melville, $2000. NH 62 Prospector 9, 2/7/79 by CSU Prospector 8256; Nelson to J Bar F Ranch, Fromberg, $1700. L1 Domino M41, 3/8/79 by L1 Domino 74806; Corcoran Herefords, Christina, to Balner Ranch, Greycliff, $1600. Carpenter F937, 4/3/79 by The Carpenter; Farlas Bros., Fromberg, to Lundeen Ranch, Forrest Grove, $1550. And, M Advancer 8, 4/7/79 by L1 Advancer 504; Mathews Herefords, Buffalo, to Lundeen, $1550.

Polled Herefords: SSR Spidel 996, *3/1/79* by Vescovi 1G364; Sunny Slope Ranch, Fairfield, to Bill Stoval, Red Lodge, $1900. SSR Trojan Sun 9161, 7/17/79 by SSR Trojan 7302; Sunny Slope Ranch to Bar Diamond Ranch, Billings, $1900. And, SSR MR Anxiety 9604, 2/8/79 by Vescovi 1G364; Sunny Slope Ranch to Bar Diamond, $1850.

This volume sale of range bulls revealed some things about the spring of 1981 that, prior to this time, were probably not apparent to some buyers and sellers. First off, the area east of town, is still dry; and the buying interest diminishes very rapidly in that direction. It is, however, still possible to create somewhat of a market for bulls, and this market is still better than some sellers had expected. Some breeds experience more demand than others. Any bulls short on frame and light on weight, found the going difficult regardless of breed; and there still is a host of ranchers ready to invest from $1000 to $1500 in their range bull replacements.

—RALPH HEINEMANN

WESTERN POLLED HEREFORDS, INC.
Burlington, Colo., Feb. 25

46 bulls	$1,452
8 females	634

Auctioneer: Jim Birdwell

Bulls: Champion: TRS Beau Rollo F11, 2/4/79 by TRS Beau Rollo E3; Tom Robb and Sons, Florence to Harley and Ray Rhoades, Burlington, $3000. **Reserve:** D Future Banner 3169, 3/12/79 by VF Justabanner D 22H; Helms Polled Herefords, Holbrook, Neb., to Blackwell Ranch, Seibert, $2700. MHR Advancer 62L, 1/7/79 by BT Advancer 110G; Moberly Hereford Ranch, St. Francis, Kan., to Rhoades, $2050. MHF Signet Guy 143M, 1/24/80 by OC GS Iram 462F; Moberly to Helms, $2000. Future Improver 0969, 4/14/79 by Mr KL Herdmaker 1271; Helms to Blackwell, $2000. MHR Advancer 314L, 4/3/79 by BT Advancer 110G; Moberly, to Jack Schafer, Kirk, $2000. TRS Rollo Gold F1, 1/14/79 by TRS Beau Rollo E3; Robb to Lock fords, Lyons to Art Chandler, Yuma, $1775. MC Domino 18L, 3/15/79 by BT CL Domino 15G; McClun Polled Herefords Veteran, Wyo., to Clifford Shaw, Burlington, $1775. DEZD Roundup F20 L26, 4/10/79 by BT Hillpark Roundup; Robbs DezD Hereford Ranch, Seibert, to Shaw, $1700. OMS Victor U81 L53, 3/31/79 by OR Victor U81 G36; Otto A. Maul and Sons, Kiowa to Rhoades, $1700.

Females: Champion: SH Vickie 105 GM, 2/15/80 by AHI Beau Victor 105; Shain Hereford Ranch, Torrington, Wyo., to Helms, $1000 **Reserve:** MBS Mis Victoria 31M, 2/28/80 by MRX Victor N50; Martin Busse and Son, Bird City, Kan., to Mayborn Polled Herefords, Chappell, Neb., $775

This is one of the oldest and most successful consignment sales anywhere, and this year's version was one of the good ones. The sale has a strong reputation among commercial cattlemen for being a source of top quality Polled Hereford range bulls, and this year's offering was strong indeed. Judge Erwin Sieren, Lincoln, Kan., complimented the consignors for bringing such an excellent set of bulls as he sorted through the bulls and heifers to pick his champions.

The crowd was not the biggest this sale has ever seen, however the dry conditions in the trade area may be responsible for the lack of a large crowd. There were some optimistic cattlemen on the seats, however, and they liked the offering and bid readily for their own choices.

The night before the sale the membership elected new officers for the coming year and the new president is Dave Reid, Seibert, Colo. He succeeds Merle Moberly, St. Francis, Kan. Retained as secretary-treasurer was Walter Maul, Kiowa, Colo., and Dan Busse, Bird City, Kan., will continue as sale manager. Clarence Helms, Holbrook, Neb., Busse, and Reid were also elected to the board of directors.

—JERRY YORK

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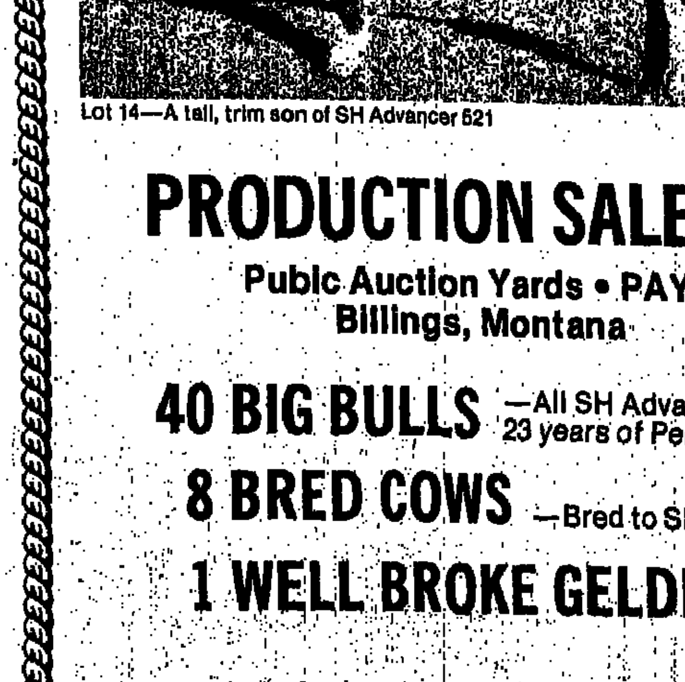
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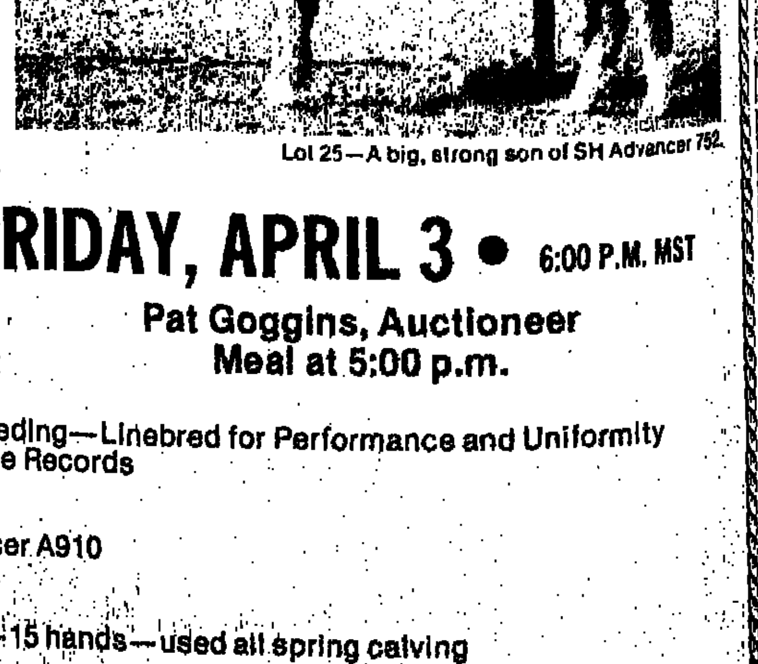
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Market Roundup:

Stagflation places burden on market

WHEN AMERICANS' SALARIES buy less, meat—especially beef, is one of the items they will cut back on. Analysts are attributing the recent livestock and meat price declines to the current economic condition of "stagflation" enveloping the entire country. Stagflation describes a condition of a simultaneous slowdown of economic activity, but continued price inflation. Producers are being forced to cut back due to high interest rates, labor and feed costs. Less production would usually lead to higher prices and greater profits. General inflation prevents the price increases, particularly with meat, which is somewhat of a discretionary item.

These analysts feel this economic condition is forcing the devaluation of meat and livestock prices, both cash and futures, as well as many other basic commodities. While quotes from the cash cattle and dressed beef trades were mostly steady, traders said they feel boxed beef supplies remain ample and retail demand is poor.

Prices opened somewhat weaker and moved to the session lows when pork futures opened sharply lower to limit down. The USDA estimated cattle slaughter at 120,000 head, down 1.6% from a week earlier and up .8% from a year earlier. The week total, at 357,000 head, is down 1.1% from a week earlier and up 3.8% from a year earlier.

Slaughter cattle marketings at the six major terminals Thursday are estimated at 3,550 head, compared with 2,136 head a week earlier and 2,159 head a year earlier.

SAN ANTONIO STEERS, md. frame #1 300-400 lbs. $78.50-85; 400-500 lbs. $73-81; 500-600 lbs. $68.25-75.50; 600-675 lbs. $65.25-70.50. Md. and lg. frame #2 300-400 lbs. *$70.50-79.50; 400-500 lbs. $67-77.50; 500-600 lbs.* $62.50-71; 600-800 lbs. $56.25-64.50. Heifers, md. frame #1 350-450 lbs. $65.50-68.25; 500-600 lbs. $62.25-66.50. Md. frame #2, 350-460 lbs. $60.25-65; 500-600lbs. $58.75-62.50. Lg. frame #2 475-600 lbs. $61.25-63. Replacement heifers, $67-70.

Amarillo steers, md. frame #1 335 lbs. $79.50; 400-500 lbs. $79-83; 500-600 lbs. $69-74.50; 600-700 lbs. $68-72.50; 700-800 lbs. $67-71.50; 800-900 lbs. $65.25-67.75. Md. frame mixed #1-2 300-400 lbs. $71.75-73.50; 400-500 lbs. $69.50-73.50; 500-800 lbs. $64.25-69.25; 800-900 lbs. $64-64.50. Heifers, Md. frame #1 300-400 lbs. $70.50-71.50; 400-500 lbs. $63-66.75; 500-600 lbs. $61-64; 600-700 lbs. $61-62.75; 700-800 lbs. $60.25-61.75. Md. frame #1-2 300-400 lbs. $64.75-66.50; 500-600 lbs. $59-61; 600-700 lbs. $56.25-61; 700-800 lbs. $54-60.

MONTANA SLAUGHTER STEERS, mostly choice 2-4 1100-1250 lbs. $60-61. Heifers, mostly choice 2-4 1000-1100 lbs. $58-59. Cows ut. and comm. 2-3 $42-43. Feeder steers md. frame #1 600-700 lbs. $68-70. Washington and Oregon slaughter steers, choice 2-3 1050-1150 lbs. $63-64; 1150-1300 lbs. $61.50-63.75; Holsteins $96-100. Heifers, choice 2-3 950-1050 lbs. $60-62. Feeder cattle md. and lg. frame #1 steers 400 lbs. $80; 500-600 lbs. $74-80; 600-675 lbs. $72.50-74.60; 725-775 lbs. $71-73; 800-850 lbs. $68; 875 lb. $72. Hiefers, 400 lbs. $66; 485-500 lbs. $68; 600-700 lbs. $63-65.

Wyoming, western Nebraska slaughter steers, mostly choie 2-4 1200-1250 lbs. $60-60.50. Heifers mostly choice 2-4 950-1050 lbs. $60-60.50; good and choice, comm. 1100 lbs. $56.50. Replacements, young bred cows $750 per head.

OKLAHOMA CITY FEEDER STEERS, MD. FRAME #1 153-236 lbs. $92-118; 300-400 lbs. $78.50-87; 400-500 lbs. $75.75-80.40; 500-600 lbs. $71-74.45; 600-660 lbs. $67.25-72.40. Sm. frame #1 565-655 lbs. $63.80-67.10; Md. frame #1-2 285 lb. $79.40; 375-385 lbs. $77; 440-460 lbs. $71.50-76; 630-680 lbs. $63.25-65. Heifers, md. frame #1 133-234 lbs. $82-118; 300-400 lbs. $64-66.75; 400-500 lbs. $63-66.25; 500-600 lbs. $60.35-62.20. Md. frame #1-2 390-500 lbs. $58.50-64.30; 500-600 lbs. $57.50-61. Md. frame #2 460-625 lbs. $56-57.50. Slaughter cows, ut. and comm. 2-3 $41.75-45.50; high dressing ut. $46-46.50; low dressing and YG 3-4 $41.25-42.50; cutter $43.30-44.50; canner and low-cutter $36.75-39.50.

Colorado slaughter steers choice 2-4 1050-1175 lbs. $60.50-62; choice 1075-1125 lbs. $62-63; 1125-1225 lbs. $63.50-64.50; Holsteins $57-58. Heifers, choice 2-4 950-1050 lbs. $60.50-62; good or comm. 1050 lbs. $59.75. Feeder steers md. and lg. frame #1 660-780 lbs. $68-69.50; 750 lb. $67. Utah slaughter steers good to mostly choice 2-3 1050-1200 lbs. $62-62.50; Holsteins $58.50. Heifers good to mostly choice 2-3 950-1000 lbs. $60-60.50. Slaughter steers *md. frame #1 700-725 lbs. $67.50-68: Heifers md. frame #1* 610 lb. $64.

Texas Panhandle, western Oklahoma slaughter steers, good to mostly choice 2-4 1000-1150 lbs. $62-64; 1175-1250 lbs. $62-62.50; good and choice 2-3 975-1150 lbs. $60-63.50; Holsteins $58-60. Heifers, good and mostly choice 2-4 900-1050 lbs. $59-63; good and choice 2-4 850-1000 lbs. $58-62; 1000-1050 lbs. heiferettes $55-56; 750-850 lbs. $61-62.

SLAUGHTER LAMBS Mid-West choice and prime 90-120 lb. shorn #1-2 pelts $53-57; 96-115 lb. #1, 2 and fall shorn pelts $56.25-58 at Sioux Falls; 120-141 lbs. $50-53. Choice and prime 90-120 lb. wooled 50-55.50. San Angelo choice and prime 100-120 lb. shorn #2-3 pelts $53-56; 120-150 lbs. $48.50-53; 95 lb. spring $61.75.

ALEX MOSTROUS

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

TORRINGTON LIVESTOCK COMMISSION CO.
Torrington, Wyo., March 4 and 6

5,218 head received: Feeder steers choice 300-400 lbs $82-88, 400-500 lbs $77-85, 500-600 lbs $68-75; 600-700 lbs. $66-71 Feeder heifers choice 300-400 lbs $68-71, 400-500 lbs $67-71, 500-600 lbs $65-67 600-700 lbs $63-66 Slaughter cows, ut and comm $42-46, canner and cutter $39-43

TEXHOMA LIVESTOCK COMMISSION CO., INC.
Texhoma, Okla., March 6

4,201 head recieved: Feeder steers, choice to 300 lbs $79.50-85 26; 300-400 lbs. $74.75-79; 400-500 lbs. $70-75 50; 500-600 lbs. $69.20-71.80, 600-700 lbs $67-69.10 Feeder heifers, choice to 300 lbs. $68-71.75; 300-400 lbs. $64.40-69.50; 400-500 lbs. $63-65; 500-600 lbs. $62.50-64.80. Slaughter cows $37-48, slaughter bulls $55-57

CLOVIS LIVESTOCK MARKET, INC.
Clovis, N.M., March 4

3,571 head received: Feeder steers, md frame 1 325-385 lbs. $80-86 425-500 lbs $71 50-79, 500-600 lbs $68-71 50, 600-675 lbs $66 25-68 50 Md frame 1-2 400-450 lbs $70 50-74 525-725 lbs $65-69 Feeder heifers, md frame 1 400-500 lbs $63-66, 500-600 lbs $60 90-63 40 Md frame 1-2 435-600 lbs $58-60 50, 600-750 lbs $56-59 Slaughter cows, ut. and comm. 2-4 $40-44 25, cutter $36-41 25 Slaughter bulls, YG 1-2 1025-1520 lbs $50-54

LIVESTOCK EXCHANGE, INC.
Brush, Colo., March 6

2,617 head received: Feeder steers, choice 300-400 lbs. $79-85; 400-500 lbs. $75.50-80.25; 500-600 lbs. $71-75; 600-700 lbs $67.75-69.50, 800-900 lbs $64-64.60 Feeder heifers, choice 300-400 lbs. $67.75-69.75; 400-500 lbs. $66-69; 500-600 lbs. $64.25-65.75. Slaughter cows, ut. and comm $42 50-45 60, canner and cutter $41 43 75 Slaughter bulls, YG 1 $51-57 00, YG 2 $50-54, Replacements, bred cows $465-655, pairs $525-650

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., March 6

2,258 head received: Feeder steers, choice 250-500 lbs $75-78, good $71-73, common $68-70. Good and choice 500-650 lbs $66-74, common $57-70. 650-850 lbs $62-64, common $62-64; 850-1100 lbs $61-64, common $55-56 Feeder heifers, 250-450 lbs $66-68, good $63-66 common $59-61. Good and choice 450-650 lbs. $61-66, common $60-62. 650-800 lbs $59-61 common $55-57 Slaughter cows, heiferettes $54-56; ut $41-43, comm $38-40, canner and cutter $38-42. Slaughter bulls, canner and cutter $50-52; ut $52-58. Replacements, pairs $630-675, stocker bulls 500-700 lbs $59-64; 700-1000 lbs. $56-58.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, March 3

985 head received: Feeder steers, choice 450-800 lbs. $72.50-85; good to md. $450-800 lbs $65-70 Calves, choice 250-400 lbs $80-90, crossbred $75-90 Feeder heifers, choice 450-800 lbs. $61-67.50, good to md 450-800 lbs. $55-62.50. Calves choice 250-400 lbs *$65-70 crossbred $65-75* Slaughter cows, ut and comm $40-46 50 standard heifers $50-55 canner and cutter $35-40. Slaughter bulls, ut and comm. $54-59 Replacements stocker cows $5?-57 50, stocker bulls $55-62 50 pairs $425-650

PORT CITY STOCKYARDS
Sealy, Texas, March 5

451 head received: Feeder steers, md frame 1 275-350 lbs $87-93; 350-400 lbs $83-88, 400-450 lbs $78-84, 450-500 lbs $75-78 Lg frame 1 500-600 lbs $67-73 Md. frame 2 200-250 lbs $94-98, 250-300 lbs $88-92, 300-400 lbs. $80-88, 400-500 lbs. $73-78 500-600 lbs $65-73, 600-675 lbs. $60-65, 725-750 lbs. $57-60 Feeder heifers, md. frame 1-2 250-300 lbs. $68-72; 300-400 lbs. $67-70.50; 400-500 lbs. $64-67 Slaughter cows, ut 2-3 $44-48.50, cutter $42-44 50; canner and low cutter $38.50-42.50. Slaughter bulls, YG 1-2 1200-1800 lbs $53 50-61; bulk $55-57; 900-1200 lbs. $50-52.

Auction Results

NEBRASKA BRANGUS BULLS
McCook, Neb., Feb. 14

52 bulls	$1,817

Auctioneers: Stan King and Don Egle

Tops: Regals Justin 9125, 5/21/79 by BBR Justana 62/5; *Mike Condict, Dadeville, Mo., to* Joe Huddleston, Goodwell, Olka., $3500. MR Rockage Sue 230, 4/6/79 by WSR Rocky Image 200; Patterson Land & Cattle Co., Gretna, to Bruce Fickner, Maywood, $3100. E F Nashua Chief 746, 3/14/79 by Garney Shochlel 22/5; E.M. Van Arsdale, Kansas City, Mo., to Ron Pennock, McCook, $2600. MR Bucks, April '78 by Brinks Ford 122/1; Patterson Land & Cattle Co., to Larry Tierney, Broken Bow, $2500. TBBR MR Blk PWL 996, 3/22/79 by 2 Box Bar CHF Getz 11; Patterson Land & Cattle Co., to Ron Pennock, $2500. BAE ARW Buckshot 00/8, *4/5/78 by EF Elector 341*; Meryle Heyen, St. John, Kan., to Joe Huddleston $2500. VVR 130 Son *115/9, 8/4/79 by WSR 650 Son* 130; James Ottman, Rock Port, Mo., to Scott McGee, Curtis, $2400.

The first annual Nebraska Brangus bull sale drew a large crowd of ranchers. This was the first time for a Brangus auction in this area, and it certainly was a successful event. The breeders brought in a top set of bulls for this sale. The ranchers appreciated this good set of bulls with a good rapid sale that was steady from start to finish.

—JAY PURCHASE

PANHANDLE STATE UNIVERSITY BULLS
Goodwell, Okla., March 4

100 bulls	$979

Auctioneer: Jim Birdwell

Angus: OLC Blackman G072L, 10/8/79 by Sir Wms Blackman 334; Quirk Land & Cattle Co., Hastings, Neb., to Sutter Ranch, Woodward, $3700. Flint Test Leader 005, 1/28/80 by Flint D47 Desert Prince; A.F. Flint, Bard, N.M., to Earl Cating, Medlow, Iowa, $2000. Flint Test Setter F022, 2/17/80 by Flint D47 Desert Prince; Flint to Cating, $2000. RR Kalamal 13, 10/5/79 by Kalamal Bard 2; Rusk Ranch, Sun City, Kan., to Don Williams, Boise City, $2000. PL Long Distance 12, 2/17/80 by Bon View Long Distance; Phillip Light Liberal, Kan., to C.C. O. Jenkins, Holland, Kan., $1950.

Beefmaster: 11/2/79 bull; Don Smith & Sons, Erick, to Don Hudson, Woodward, $1500. 1/25/80 bull; Smith & Sons to Double D Ranch, Snyder, Texas, $1450.

Charolais: JE Royal Amiral 81, 1/14/80 by RER SE Sir Royal Sam 3297; John & Margaret Williams, Boise City, to Tom Stevens, Guymon, $1300.

Hereford: A720 Domino 984, 11/18/79 by MJB Advance 720; Robert O. Andrews Family Trust, Olney, Texas, to H.V. Wheeler, Slayton, $2500. PSU CL1 Domino 002, 3/27/80 by BLR CL1 Domino 5109; Panhandle State University, Goodwell, to Mrs. Blau, Follett, Texas, $1700. TD4 Cruzeiro 89, 11/20/79 by 6M D4 Cruzeiro B55; William Thomason, Redrock, to Richard James, Kerrick, $1600. CG King Domino L80, 11/27/79, by Westwind Warrior 5; Carl and Charles Gray, Edmund, to Sucher Ranch, Guymon, $1450.

Polled Hereford: CJA King 107, 2/1/80 by Enforcer 107H; CJA Polled Herefords, Texline, Texas, to Y.C. Fox, Sweetwater, $1700. CHR Victor 035, 2/29/80 by DR Victor U325; Dale & Bonnie Coen, Elkhart, Kan., to *Fox, $1275. JOC Victorious Rupt*, 2/13/80 by Victorious Golden Boy; Jay D. Coen, Elkhart, Kan., to Fox, $1175.

Simmental: 3/14/80 bull by Bar 5 Dane; David Bozone, Rolla, Kan., to Teal & Henderson, Hooker, $1500.

The top five bulls of each breed averaged as follows: Herefords, $1585; Polled Herefords, $1320; Angus, $2330; Simmental, $1500; Charolais, $1150; Beefmaster, $1020.

The bottom end of these gain tested bulls did not sell well. There were plenty of cattlemen on the seats and quite a few high performing bulls were undersold. It would appear in these uncertain economic times, ranchers are only buying bulls if they absolutely have to.

—LEE PITTS

DEJONG BROS. BULLS
Chamberlain, S.D., Feb. 25

42 Angus	$1,812
38 Maine-Anjou	1,919
7 Simmental	1,764
12 Charolais	1,621
99 bulls	1,824

Auctioneer: Leonard Gran

Tops: Angus: 85, 4/8/80 by Happyvale Stud; Cross Cattle Co., Bloomfield, Neb., $3550. 177, 3/31/80 by Dakota Pound Maker 2626; Meredith Farm, Anamosa, Iowa, $3000. 77, 4/5/80 by Happyvale Stud; Gary Goodall, Ree Heights, $2900.

Maine-Anjou: 423, 4/28/80 by Covino; Windmill Ranch, Waunita, Neb., $3500. 426, 5/2/80 by Covino; Gary Starman, Nevila, Ill., $3300. 263, 3/8/80 by Cunla; Meredith Farm, $3000.

Simmental: 258, 4/4/80 by Mr. Clean; Lyle Halverson, Kennebec, $3550.

Charolais: 88, by Mar. 80 polled calf; Marland Hodge, Hamill, $2300.

As in the past, the Dejong Brothers presented an outstand*ing set of bulls. Not any of the* bulls offered were registered, but were of top quality. There was a full house on hand to make their selections, with many repeat customers among this group of commercial ranchers. John Knippling was the volume buyer.

—JAY PURCHASE

McFATE HEREFORDS
Callaway, Neb., Feb. 28

40 bulls	$1,793
87 cows	704
35 calves	468

Auctioneers: Gene Watson and Dean Schow

Bulls: MC Mischief 9223, 4/15/79 by SR Mischief D3149; Circle A Ranch, Burwell, $4300. MC Mischief 9229, 6/3/79 by SR Mischief D3149; D J Land & Cattle Co., Paxton, $3900. MC LL Domino 9011, 3/16/79 by SR L1 Domino 5117; ML Bar Ranch, Brownlee, $3800 MC Mischief 9203, 1/15/79 by SR Mischief D3149; George Nelson, Loomis, $3400. MC Mischief 9221, 4/8/79 by SR Mischief D3149; Circle A Ranch, Burwell, $3300. MC *Mischief 9205, 1/22/79 by SR* Mischief D3149; Albert Hossel, Callaway, $3000.

Females: Golden Ruby 808, 3/18/78 by W M Gold Aster 914; Vaughn Helberg, Oconto, $900. Daisy L1 Domino 0048, 4/5/80 by SR L1 Domino 5117; Terry Pfeiffer, Amherst, $870. Golden Lady 6320, 5/14/76 by MC Golden Aster 129; Johnson Herefords, Millford, Iowa, $850.

The McFate family presented a set of uniform, good haired bulls to the large crowd that gathered for their annual sale. The bulls came through the ring in good condition and were well-accepted. The female offered saw little price spread, with many buyers taking large groups of females.

—JAY PURCHASE

Kershaw & Sons
Commercial Cattle Feeders
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Annual Spring Sale
Tuesday, March 31
1 p.m., at the Stockman's Livestock Auction
Torrington, Wyoming
307/532-4111
Offering Approximately
100 Lots of outstanding, fullblood, purebred and percentage Simmental cattle. Bulls, Pairs, Bred Cows, Open Heifers
Auctioneer: Joe Mitcham
Sale Headquarters: King's Inn 307/532-4011 Torrington, Wyoming
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WESTERN LIVESTOCK JOURNAL

Barbara Wyckoff—Ext. 47
Classified Ad Mgr.

4th Floor
Livestock Exchange Bldg
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PHONE: 303/623 2800

DO NOT PHONE in response to blind ads. Advertisers names and locations are confidential. Write showing Ad Dept. No. on your envelope and your reply will be promptly forwarded.

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EMPLOYMENT WANTED 1

CHRISTIAN FAMILY man desires position as manager or equivalent on farm or ranch. Experienced. Call: Harold, 303/858-7866.

YOUNG COUPLE desires ranch work. Experienced in cow/calf, grain, hay, flood irrigation and machinery. Write Ad Dept. 540 c/o WLJ.

EXPERIENCED RANCH manager available. Long term commitment on progressive cattle operation. Sober, family man, hard working with experience and qualifications in all phases. Resume available on request. Write AD Dept. 539 c/o WLJ.

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Money's precious. Advertisers need to know when their's is well spent. Tell them you saw their ad in WLJ.

EXPERIENCED RANCH manager available. Sober, dependable, married. Hardworking, self starter. Experienced all phases. 11 years on present job. Resume available on request. Contact: Jim Craig, U3 Ranch, Wells, Nevada. 702/752-3575.

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With 14 years experience in all phases of breeding program to include both practical cow/calf and feeding and technical artificial insemination and genetics.
CALL: 209/245-3902 or 916/924-9231

EMPLOYMENT WANTED 1

HIGHLY EXPERIENCED ranch manager. Aggressive profit minded, scientific cattleman/farmer. Know western range operations. Louis, 805/659-1852.

MARRIED MAN, 20, seeking general ranch job: Riding, fencing, haying. Remote ranch okay. Honest, dependable, hard-worker. References. Mark Wierenga, Box 65, Eden, WY 82926.

FATHER/SON team will manage, operate your ranch. Lifetime experience plus education, all ranching skills. Prefer long term situation, chance to grow and/or invest in ranch. Excellent references. 503/752-5822, evenings.

HELP WANTED 2

GIRL FRIDAY, housekeeper for registered/commercial Hereford ranch. Call: 209/722-1355.

RANCH MECHANIC. Own tools. References. Call: Reno, Nevada toll station, Grayson Ranch number 1.

TOP NOTCH MAN needed Idaho range outfit. Self starter, honest, sober, well kept and personable. Might hire couple. No children. Willing to do all ranch work. 208/839-2426.

RELIABLE cattleman needed. San Bernardino, California mountain area. Riding and caring for cattle. Living conditions real good, self contained trailers. Call: 714/242-2714.

EXPERIENCED COWBOY for central California irrigated pasture ranch. Must be knowledgeable at roping and doctoring cattle. Good salary and benefits. House and utilities furnished. Send resume and references. Ad Dept. 550 c/o WLJ.

NEED MATURE, middle aged couple for ranch work in northeastern New Mexico. Wife to cook for crew. Husband to be general handyman. All modern conveniences. Nice working conditions. Write Ad Dept. 528 c/o WLJ

Hard to get good help these days? Not if you advertise in the Classified Corral's Help Wanted section.

WANTED: Married man for general ranch work. Excellent working conditions. Nice house, utilities and meat furnished. Salary negotiable. Send references and resume to: Keyhole Cattle Co., Pat McGinley, Oshkosh, NE 69154. Phone: 308/778-5642 or 308/778-5483.

TOP EASTERN
Great Dane kennel needs live-in kennel manager. Experienced. Must drive. No dogs. Separate quarters provided in house. Southwestern Connecticut rural area. References and picture required. Reply to: N.C. Draper, 106 Old Stagecoach Rd., Ridgefield, CT 06877. Phone: 203/438-2426. Monthly salary.

RANCH MANAGER for large, southern Idaho ranch for qualified cattleman and farmer, with ability to manage people, run 1,000 cow/calf operation, A.I. breeding, farm 4,000 acres, hay, wheat, barley, using both pivot and flood irrigation. Applicants with ag school degree preferred, but must be both a good farmer and cattleman. Salary commensurate with ability and experience. Housing and utilities furnished, medical, insurance and retirement programs. Near large community, close to schools. Send resume, references and salary history to Ad Dept. 548 c/o WLJ.

HELP WANTED 2

NEEDED PEN riders. Experienced, good reputation. Call, 408/675-3604, speak with Roger VanHorn.

WANTED: Retired couple for ranch in central Wyoming. Woman to cook for crew, husband for yard work and handyman. Must be clean. 307/738-2257

COWBOYS: Soldier Meadows Ranch needs hardworking cowboy, couple or single man. Remote area. No phone, electricity or school. Good quarters and horses. Call: Fred, 702/941-0384.

MARRIED COUPLE for job on Colorado mountain ranch. Wife must do some cooking. Dependable, references and ranch experience required. No children preferred. Call: 303/723-8317.

EXPERIENCED RANCH mechanic must have own hand tools. Wages plus 2 bedroom trailer, utilities, beef and insurance furnished. Send resume and references to Ad Dept. 551 c/o WLJ.

WANTED: Experienced, hard-working man to flood irrigate meadow and alfalfa ranch in western Nevada. Small house and utilities furnished. Salary according to experience and ambition. 702/782-4779.

TOP EXPERIENCED HELP
Married man, A.I., doctor and feeding. House and utilities provided. Salary commensurate to experience. Only top men need to apply!!
PHONE: 303/841-5337

RESPONSIBLE family man or couple qualified in cow/calf and purebred operation. Knowledgeable irrigation, haying and general ranch management. Private home, utilities, in southern Oregon. State salary requirement and references. Write Ad Dept. 534 c/o WLJ.

WANTED: Experienced Basque family to care for 110 acre ranch in Barstow, California. Must have experience in irrigation and care of animals. Home and utilities furnished plus top pay. Send references and experience to: 3073 N. California St., Burbank, CA 01504.

EXPERIENCED RANCH MANAGER WANTED
For southern Idaho registered Hereford and farm operation. Must be capable of showing sale cattle and all practical ranch management. Top salary, insurance, house and utilities. Please send resume to:
Ad Dept. 546 c/o WLJ

ASSISTANT HORSE trainer for top western Quarter Horse stable. Opportunity to work with top trainer, young horses and travel to important shows. Single person preferred. Send experience and references to: Denny Jones, C2 Cattle Co., 18495 Hwy. 140, Eagle Point, OR 97524. 503/826-6491.

EXPERIENCED REGISTERED HERDSMAN
For 500 production tested beef cows in midwest. 2 production sales per year. 2 registered breeds. House, utilities, beef, and insurance program. Must be a good judge of beef cattle and have experience in managing them. Send references and resume to:
Ad Dept. 544 c/o WLJ

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WINDMILLS FOR SALE: Lower your electric bill by up to 50% and more! (Dealers needed also for America's best, new windmill, "Eagle #1")! Free brochure! (Toll free, 1-800/431-2363, Op. 132). American Wholesale Windmills, Box 261, Stone Mountain, GA 30086.

CUSTOM SERVICE 2B

CATTLE HOOF trimming. Gary Goldsmith, Galt, California. 209/745-3976, evenings.

WANT custom cattle feeding. Room for 800 head. Alfred L. Smith, Bradshaw, NE 68319. Phone: 402/736-4403.

Class Ads Really Work Let Them Work For You!

SEMEN 4

Basolo Pureblood Beefalo Semen
$2.00 per Ampule
Purchase direct from the developer.
Bud Basolo
P.O. Box 4267
Burlingame, CA 94010
PHONE: 415/342-6693

CATTLE 5

20 ANGUS BULLS Long yearling and coming 2's. Phone: 209/685-3407, evenings.

LONGHORN BULLS FOR RENT for heifers or cows. HAP MAGEE, Danville, California. 415/837-7228.

6 ANGUS RANGE BULLS
18 Months old
JIM CODONI
11212 Hwy. 120
Oakdale, CA 95361
PHONE: 209/847-3501

BRANGUS BULLS Rocky Joe line, herd sire, 6 years, 4 range bulls, age 14 to 18 months. Weaning 575 plus lbs. Owens Ranches, 916/486-3866.

SELLING April 21st, 120 Limousin bulls, 35, coming 2's, over half are black. Coleman Limousin Ranches, 406/644-2300 or 644-2232.

RED BRAHMAN BULLS
Fertility tested.
Registered, big boned and stretchy.
Jack Cunningham
Mountain Home, TX 78058
PHONE: 512/866-3392

SHORTHORNS: Producing modern beef through the use of the world's largest genetic base. Get all the facts in national breed magazine — SHORTHORN COUNTRY, Dept. LJ, 8288 Hascall St., Omaha, NE 68124.

REGISTERED RED ANGUS
Cows, heifers and bulls
PHONE: 303/688-3559

ANGUS BULLS Full, 2-year-olds and fall yearlings from proven A.I. sires. Light birth weight, pasture raised. Deavers Registered Angus Ranch, 916/865-3053. Orland, California.

TRY CLASS ADS Let Them Work For You!

HOLSTEIN SPRINGING heifers, open and bred heifers Holstein and beef cross calves, 20 to 24 weeks old. Delivered to your farm on approval. Hrdlicka Bros., Rt. 7, Chippewa Falls, WI 54729. 715/723-1171, office: 723-9158, residence

Another Crop FROSTY ACRES Polled Shorthorn Bulls
Private Treaty
Starting March 20—8:00 A.M.
*Quality controlled *Genetically proven *Sound
*Dependable *Semen tested *Performance tested
Frosty Acres, Inc.—Ed, Dale, Ron Albaugh
Box 142, Adin, CA 96006
Ed: 916/299-3261; Dale: 916/299-3440; Ron: 702/432-4449

WANTED
Sixty big, good milking, young, open cows for transplant program. Prefer Simmental cross.
PHONE: 209/759-3633
Evenings

LLOYDMINSTER EXHIBITION
The Reputation
BULL SALE
690 Bulls—7 Breeds
Survey of 1980 Buyers
Less than 1% non-breeders
All Bulls Strictly Selected
APRIL 13-14-15, 1981
CONTACT: Box 690, LLOYDMINSTER, Sask, CANADA S9V OY7

SIMMENTAL BULLS: 24 Yearlings and 2-year-old bulls. Performance tested. Bred and selected since 1969 to produce excellent daughters as well as heavy weaners and high performance in the feedlot. Average 205 weight 686#. Yearling weight available 3-10-81. RAGSDALE SIMMENTAL, Emigrant, MT 59027. 406/333-4412.

30 Registered Horned HEREFORD BULLS
Two-years-old. Growthy and ready to go. Pasture raised with limited ration. Big Northern and D-4 breeding. Owner raised. Reasonably priced. Located in Runnels County.
Call after 6 p.m.
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PIONEER CATTLE CO.
301 W. Pine
Junction, TX 76849

Classified Advertising

FOR SALE
Registered Brangus bulls coming 2-year-olds and yearlings. Some out of Wye cows and Rex Carter ¾ blood bull. Also, 10 registered Wye bred Angus cows bred to Shoshone Titan F060 son. Average age of cows 6 years old. 7, registered Brangus cows average age 4 years old. Bred to one of the top sons P.W. Georgie Boy 320. All cows are pregnancy checked and vaccinated.
HONEY CREEK BRANGUS
Bob Haldiz
Auburn, NE 68305
PHONE: 402/274-4...

CATTLE 5

REGISTERED HEREFORD, 3, two-year-old bulls. Phone: 303/596-5121

FOR SALE: Stock cows 500 head in Idaho 350-400 head in Oregon. Call: Frank E. Baker, 208/326-5415.

FOR SALE
Top quality, 2-year-old Simmental Range Bulls
FAXON SIMMENTALS
PHONE: 503/929-3478
Philomath, OR 97370

TEXAS LONGHORN bulls, 35, yearling and 2-year-old, pure bred bulls for sale. Gerald Degroff, Brewster, NE 68821 Phone: 308/547-2456

FISCHER RANCH
Virginia Dale, Colorado
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Excellent, growthy, percentage Simmental range bulls available at private treaty. Bulls available from Hereford, Angus, Black Baldie and part Charolais base cows.
Troy Belyeu, Foreman
PHONE: 303/568-3895

Create Interest!
25 SPRING 2-Year-old, range-ready Hereford bulls. Gain tested, stout and thrifty. Never been drylotted, they'll travel! UX Livestock Co., Ruby Valley, NV 89833. 702/779-2295.

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For a free, color brochure on the Big Red Mulnys and a list of breeders, contact:
American Red Brangus Assn.
Dept. W, P.O. Box 1326
Austin, TX 78767
PHONE: 512/345-2625

HOLSTEIN BOYS
Good quality calves 215 to 500 pounds. Thin, good boned, healthy, fully vaccinated. Also black baldies and Herefords weighed and delivered on approval.
K-B CATTLE CO.
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BRED COWS. 20 head, young, high altitude, Angus cows from A.I. herd. Start calving April 4th. Evenings, 303/879-0624 or [illegible]

SIMMENTAL BULLS
Registered ½ and ¾ mountain bred yearlings
THUNDERHEAD RANCH
Dubois, WY 82513
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BRAHMAN BULLS Yearlings and 2-year-olds. Our bulls will sire the good, F1, fast growing calves
BRANGUS BULLS Yearlings and 2-year-olds.
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Word really FLIES when you advertise!

HERD DISPERSAL DUE TO RANCH SALE
92 Registered ½ blood Limousin cows ages 3 to 8, and 13 registered ¾ blood Limousin coming 2-year-old heifers. All A.I. bred to top Limousin bulls. Performance tested herd. Large frame, 1,250 lbs. cows due to start calving April 12th.
Francis Blake
Hereford, Colorado
PHONE: 303/496-2364

CATTLE 5

SELLING BUFFALO and Scottish Highland cattle. Norman Pease 48 Donald Drive, Orinda, CA 94563

SHORTHORN
8, Shorthorn and Polled Shorthorn yearling bulls. Semen tested. Ready to work for you.
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20 HEAD Semen tested, 2-year-old, Angus bulls. 20 head, pregnancy tested heifers. 20 head, mixed age pregnancy tested cows. Call 208/355-2398.

READ IT HERE! BUY IT THERE!

BRANGUS BULLS FOR SALE
22 Registered 2-year-old Brangus bulls.
PHONE: 817/335-4281 or 624-7523

Oregon Simmental Assoc.
SPRING FEMALE SALE
Sat., March 21, 1981, 1 p.m.
State Fairgrounds
Salem, Oregon
Selling 50 Females,
Purebreds - 3/4, 1/2, open & bred
For information contact
DAN TENEYCK
PHONE: (503) 668-7328

BRAHMAN CATTLE
Registered bulls and cows. All ages, red and gray. Some Polled also F1.
L Bar W Land & Cattle Co.
P.O. Box 839
Hollister, CA 95023
PHONE: 408/637-6870
209/722-5577
408/827-0449
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COMMERCIAL BULLS GET YOUR JOB DONE RIGHT!
Proven on ranch. Growthy calves. Fewer heifer problems. 87½ Limousin, 3-½ years, 75% Limousin, 3 years; 93% Limousin, 2-½ years. Delivery plus or minus 250 miles from Portland.
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Grand Ronde, Oregon

DAVIES SIMMENTALS
The Brand for Performance Tested Range Bulls For Sale
DAVIES SIMMENTALS
Box 159
Deer Trail, CO 80105
PHONE: 303/822-5341

416 BULLS
182 Charolais
(18 Coming 2-year-olds)
163 Simmental
(Many Polled)
40 Gelbvieh
23 Saler
5 Angus
3 Maine-Anjou
The sale is April 24th, 12 noon MST. Great Falls Livestock Market Center, Great Falls, Montana.
For More Information Contact:
Herd Improvement Test
Box 250
Stanford, MT 59479
or Call:
Gary Gershmel 406/429-5571
Lloyd DeBruycker 406/476-3427
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CATTLE 5

30, REGISTERED Angus bulls, 4 spring '79 and 21 fall '79, 14 January '80. Will sell part or all. Must sell. 417/429-5325, anytime.

RANGE BULLS and females for sale. Performance tested. Shasta Charolais, Rt. 1, Box 3133, Anderson, CA 96007. Phone: 916/365-3088.

LONGHORN BULLS
We have a large selection of breeding age bulls and yearlings ready to work for you.
Call Us
L & L CATTLE COMPANY
Larry, George & Irene Bond
Fruitland, Idaho
Evenings, 208/452-4128

CHEROKEE SANTA GERTRUDIS
Poll semen from Cherokee the Governor & Cherokee Galaxy. Also, horned and Polled bulls and Females.
Come and Visit
CHEROKEE RANCH
Sedalia, Colorado
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MURRAY GREY COWS Quality plus, heavy milkers, show champions. 4 head, 2 with fall calves, club calf or herd sire quality 503/568-4649; 963-5559.

23rd Annual Washington Shorthorn Heifer Show & Sale
Sunday, March 22, 1981
Southwest Washington Fairgrounds Chehalis.
Selling the best in the west.
Contact:
Randy Repp
Rt. 1, Box 45
St. John, WA 99171
PHONE: 509/648-3637

REGISTERED ANGUS Bulls, replacement heifers, cow pairs. Excellent bloodlines. Spencer Angus Ranch, Santa Maria, California. 805/922-2211.

BRAHMAN'S
Registered Manso Bloodlines
45 Coming 3-year-old bulls
Some Registered
All Top Quality
67 Mature Cows
Calve In Spring
Near Texarkana
PHONE: 501/772-7675
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FERGUSON CATTLE CO.

BLACK BALDY BULLS
Black Baldies are top selling cattle on the market today. By using Black Baldy bulls, you can have 50% more Black Baldy calves on Black Baldy cows, or mixed breeds of cows. Have a large selection of 2-year-olds and yearlings. Free delivery to this state or any adjoining state or Province.
DICK CHEZUM
Tongue River Stage
Miles City, MT 59301
PHONE: 406/421-5581

GOATS and SHEEP 6

FOR SALE: 130 Rambouillet Ewe lambs, $75 per head. Call: 307/358-4863.

FOR SALE: 1,000, 2-year-old, RambouilletXColumbia Ewes. Choice, smooth body, open face, bred to lamb May 1st. Eugene Perez, Box 1, Vaughn, NM 88353. 505/584-2523.

HORSES, JACKS, MULES 8

THREE-YEAR-OLD Registered grey Percheron mare to foal last of April. Bred to son of Donald Lael. 208/823-4433.

GUARANTEED sound; permanent registered geldings. 3 to 10 years old. Trained to work cattle in feed pens or ranch work. Phone: 209/897-5706.

2 REGISTERED PERCHERON GELDINGS
Age 3 years, broke to drive, well matched. One grey one black. Phone: 702/754-6250.

AQHA STALLION: Sorrel, 15.2, 1,250 lbs., exceptional disposition very good roping horse. Royal Bar breeding top side. Skeeter H. breeding bottom side. $4,500. Would consider lease to responsible party. Evenings, 702/423-4468.

Chicken Lips!
Well . . . Just about anything can be found in WLJ's Classified Corral.

HORSES, JACKS, MULES 8

HORSES, JACKS, MULES 8

CONSIGN NOW
14th Annual
Northern Colorado Quarter Horse Sale at Centennial Livestock Commission Company.
Fort Collins, Colorado
Entry Deadline, March 20th
Sale: May 9th
Come to where the buyers are
NCOHA, Box 253, Fort Collins, CO 80522
Roger Cogburn, 303/226-6092 or George Legino 303/686-2108

NOW IS THE TIME TO CONSIGN TO THE 18th ANNUAL CALIFORNIA MID-SUMMER QUARTER HORSE SALE
Saturday, May 30, 1981
Los Angeles County Fairgrounds
Pomona, California
The sale that's been one of the most successful show, performance and racing sales in California for many years!
CONSIGN NOW!
Remember! Early return of your entries insures early advertising, which means more money for YOU!
Write or phone for entry blanks today:
CALIFORNIA MID-WINTER SALES CO., INC.
4500 Campus Drive, Suite 209. Newport Beach, CA 92660
PHONE: 714/549-2656, or 714/759-0311, Evenings
J. RALPH BELL, SALE DIRECTOR
Mention the WLJ

HORSEMEN SUPPLIES 8A

HANDMADE SADDLES
Lariat Ropes. Catalog Available. Cowboy Gear.
RALPH SHIMON CO.
1023 Rd. #9, S.R. Dept. WLJ
Powell, WY 82435
PHONE: 307/754-3368

DOGS 9

AUSTRALIAN Cattle dogs. (Queensland Heelers.) Pups, stud service (red and blue). Dale Gilmore, Box 544, Olney, Texas. 817/564-5789.

OUTSTANDING, Registered Queensland Blue Heeler puppies from top working parents. Good dispositions, excellent color and conformation. Guaranteed to work. 303/568-7509.

LIVESTOCK WANTED 11

WANTED: Pairs, young to middle-aged. Good quality. 209/772-1517.

BRAHMAN CROSS and English bred stock cows. 602/268-0275. Bill Roer.

LIVESTOCK WANTED: Will trade well seasoned contract paper on real estate worth $70,000 for livestock. For details call: 208/934-5217.

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IF YOU HAVE good, sound, large farmed, 1,000# plus, open, Charolais cross, Holstein cross or exotic cross cows, Rio Vista will pay you a premium. Truck load minimum only. Call today: 512/677-8014.

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PACIFIC Farms and Ranches 13

WHEN CONSIDERING selling or exchanging your ranch in central or northern California, contact: Chester A. Mallory, Century 21, Cloverland Realty Co., Inc., 389 W. F St., Oakdale, CA 95361. Phone: 209/847-1731.

RICH SAN JOAQUIN VALLEY
206, m/l, acres combination cattle ranch would make outstanding dairy set-up. Good drainage, 2 barns, pole barns, shop, hog shed. 2, nice homes. Excellent location with good road frontage. Owner financing. Make offer.
97 ACRES/2 PARCELS
Native pasture, fenced, road frontage, good terms.
THREE 80 ACRE PARCELS
Slightly rolling, near Linden. Good terms.
GRAPES AND ALMONDS
20 Acres combined income. Excellent operation with nice, 4 bedroom home. Some equipment.
ROSE MARIE REALTY
PHONE: 209/334-1642

PACIFIC Farms and Ranches 13

WANTED: Large cattle ranch Prefer some irrigation from Santa Barbara north to above San Francisco. Along coast. $7,000,000. Call: Henry Bettencourt, Broker, 415/828-6800.

OPERATING DAIRY: 200 acres, prime farmland, 3 barns, large family home, 2 rental homes, plus newer mobile. Cows and equipment available. $725,000. Call: Dorothy Stallman, 206/748-0123 or 262-9566.

CALIFORNIA
260 Acres Corning-Flournoy area, 75 acres irrigated bottom land, balance hill pasture with oak trees. 2 homes and 3 barns. $350,000, terms.
13 Acres Corning-Paskenta area, ½ acre lake, 5 bedroom, 3 bath, red block home, barn and corrals. $98,500, terms.
RAY COX, Realtor
"Your Land Man"
PHONE: 916/833-5560
"Anytime"

OAKDALE CALIFORNIA RANCH
245 Acre cattle and horse ranch. Wet or dry pasture, hay, horse and cattle barns, racetrack, corrals, plus 2 houses. Price: $875,000. Seller will finance. Ask for Ed McAllister at: WOLVERINE REALTORS, 538 McHenry Ave., Modesto, CA 95353. 209/529-7664.

WORKING COW RANCH
1,720 Acres, more or less, 10 acre lake at the entrance of the ranch, stocked with fish, a stop-over for migrating ducks and geese. 280 acres of grass and clover under flood irrigation. 1,440 acres of pine, fir and oak timber land. 1,700 acres of BLM grazing lease adjoins the ranch. Pole hay barn, 250 ton capacity. Pole hay barn, 500 ton capacity. Equipment shop 30' × 64'. Corrals, 500 head holding capacity, squeeze chutes, calf table all in good condition. 3 dwellings, one, 4-year-old main ranch house, 2,000 sq. ft., 3 bedrooms, 2½ baths, completely insulated, thermopane glass, laundry and freezer room, carpeted throughout, heat pump with air-conditioning, floor vents in all rooms. Large fireplace with heatilator. Large double attached garage with electric door opener. Sliding glass doors onto large redwood deck from dining area and from master bedroom. One bedroom remodeled cottage in good taste next to main house. 2 bedroom, remodeled house. This ranch front on the Crater Lake Hwy. (Hwy. 62) north of Eagle Point. Will carry 300 broodcows and raise the winter feed. Joins thousands of acres of forest land for open space. Should handle 500-600 yearlings. Good set of farm implements included in this sale. Seller will carry the contract at Federal Land Bank interest rates. Historically has put up 12,000 bales of hay in one cutting. $1,300,000.
NATIONAL ADVERTISING
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CUT OVER TIMBER LAND
HOMES
RANCHETTES
CASCADE
Real Estate-Eagle Point
PHONE: 503/826-3656

PACIFIC Farms and Ranches 13

RANCHES/FARMS
Large and small. CAROL JONES, agent 916/334-7654. P.O. Box 41814, Sacramento, CA 95841.

75 ACRES permanent pasture, check irrigated, fenced. Will handle 75 cow/calf pairs. Write or call California Farm & Ranch Brokers, P.O. Box 149, Roseville, CA 95678. Phone. 916/783-3137.

460 ACRES
Under circle irrigation free water. 640 acres sub-irrigated, all in pasture grass. Two, 8 and 10 acre lakes and creek. Excellent bird hunting. $550,000
PHONE: 509/488-5108 or 488-2395

2,465 ACRES, north central Oregon wheat and cattle. Approximately 1,200 acres farm, balance good bunch grass, 2 wells, mobile home, equipment. 2 miles to town. Owner finance. $320 an acre 503/676-9833.

PACIFIC Farms and Ranches 13

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SOUTHEASTERN OREGON
315 Acres, home plus extra quarters. 2, large meadows, year around creek and springs. Sportsman's paradise. Deer, game birds, fishing. $250,000. JAN MORGAN REAL ESTATE. Phone: 503/947-4800 or evenings, Linda Middlebrooks, 503/947-4204.

HELP ME find my dream ranch. Looking for a location for my dairy operation and registered Brangus herd. I need from 400 to 1,000 acres irrigateable. I would like a scenic area for this showplace. Will be commuting from Orange County. Would prefer no more than 250 to 350 air miles from Orange County. Michael Christian, 5640 E. LaPalma, Anaheim, CA 92807.

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MAD details can be found above the Classified Corral coupon

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Baker Valley, 640 acres fertile, tillable ground. Gravity flow, free water irrigation. Located at the foot of the Elkhorn Mountains. Lots of hunting and scenery. County road frontage. Includes 2 houses, 1 barn and a granary. This ranch is a highly productive unit and is flexible in terms of management application. Price: $1,350,000, 29% down. Balance 30 years at 10% interest.
OWNER: 503/963-8383

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2100 Main St., P.O. Box 905, Baker, OR 97814
PHONE: 503/523-5871
Lyle Laeger, Broker
COULD BE DAIRY
550 Acres stock ranch also could be a dairy. Has a milking parlor (not yet equipped), new concrete block construction. $500,000. Will negotiate terms and interest or a tax free exchange. For additional information, call: Vern Molley, 503/742-6175. LR-15-80.

PINE TREE REALTY
209/784-1000
628 West Grand
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105
Office at the ranch—County Roads 20 and KK, Orland, CA 95063.

PRICE REDUCED
To $235 per acre. 2,000 acre, beautifully, secluded cattle/recreational ranch. West Fresno, County. Creeks, spring and wild game. Terms.
PEELMAN REALTY
3315 W. American Ave.
Fresno, CA 93706
PHONE: 209/485-4430

BAKER, OREGON RANCH
120 Acres irrigated on hard surface road. 3 miles from town. House, barn, new fence. Would make ideal registered cattle or horse ranch. $240,000, 29% down. 20 year contract, 10% interest.
23.6 Acres zoned commercial or light industrial. Close to a ¼ mile of road frontage. Property lies between 2 interchanges on I-80. $235,000.
HAT BRAND REALTY
Baker, Oregon
PHONE: 503/523-2767 or 523-3096

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OREGON RANCHES
1,900 ACRES deeded with excellent BLM spring range. 95 acres sprinkler irrigated alfalfa and 500 acres flood irrigated meadows. Deeded mountain pasture for summer grazing. 4 bedroom home, barn, large, enclosed shop building, corrals with scales and hay storage shed. Highway frontage, good hunting and fishing, beautiful country adjoining national forest. 20 years in the same family ownership. $850,000.
250 ACRES 30 miles from Klamath Falls, Oregon. An excellent, small livestock operation suitable for sheep or cattle. Approximately 100 acres in flood irrigated pasture. 1 mile of river frontage. Balance hillside native grass and juniper. Ideal for wintering. Home site with a nice view of the valley. $183,000 with $50,000 down and terms on the balance at 11%.
WESTERN FARM MANAGEMENT CO.
Real Estate Division
P.O. Box 1386
Klamath Falls, OR 97601
PHONE: 503/883-8116
Alan Cain, 503/882-9657
Ernie Tosti, 503/884-1867
Glenn Barrett, 503/545-6326



"Ya gotta admit, he kept his eye on the cow--till he hit the log!!"

PACIFIC Farms and Ranches 13

HOG RANCH
600 Sow Farrows to finish confinement operation in central California. For details call: 805/238-7666.

FARMS/RANCHES
Brokers Washington/Oregon. Peterson Properties, Inc., 509/529-3211; 509/525-3045. 318 West Main, Walla Walla, WA 99362.

FOR SALE Near Anderson, California, 140 acre ranch with 2-year-old double wide coach, 10 crate farrowing barn, boar barn, 22 isolets, waste pond, some fenced pasture, $190,000. $30,000 down. Balance interest only 12¾%. Balloon 5 years. Principals only. Phone: 415/883-3363.

334 ACRES with good, 4 bedroom, 1 bath ranch house. Good view of Cascade Mountains. Large barn needs some repairs. Corrals. BLM land joins ranch, approximately 1,500 acres. Good terms. Price: $200,000. George Fahunbacher, 360 N. Beaver, Prineville, OR 97754. Phone: 503/447-5314, after 5:00.

NOVOTNY'S DOUBLETREE REALTY
Specializing in Ranches-Farms-Dairies
Sales & Exchanges
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Ontario, OR 97914
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CALIFORNIA'S FINEST CATTLE RANCH
13,000 Acres with 3,000 acres lease land Monterey county. 3, beautiful homes, plus splendid improvements. Large oak trees, year around creeks, springs and ponds. Good carrying capacity and rainfall. Abundance of deer and wildlife. $375 per acre. Terms.
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Fresno, CA 93706
PHONE: 209/485-4430

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EASTERN OREGON
1,700 Deeded acres with approximately 300 irrigated mostly by gravity flow sprinkler system. Good set of buildings include a double wide mobile plus older farm home. 2 wells and adequate outbuildings. Owner will sell farm equipment separately, but the irrigation equipment is included in the price of $428,000.
ARNIE SWARENS TOWN & COUNTRY REALTY
Branch Office
1421 S. Hwy. 97
Redmond, OR 97756
PHONE: 503/548-8151

INTERMOUNTAIN Farms and Ranches 13

IDAHO RANCHES
480 ACRES: With over 1/2 mile on Silver Creek near Sun Valley. Great hunting and fishing. Approximately 160 acres irrigated. $595,000.
400 HEAD: Run on 466 total acres with 420 sprinkler irrigated. Free water plus artesian hot well. Super purebred or dairy location in Idaho's warmest area. $935,000.
509 ACRES: Front for nearly 1 mile on the Boise River near Parma. 340 acres gravity irrigated with balance in native grass. Will run 325 pair or better.
510 ACRES: Beautiful mountain setting in High Valley with meadows, creeks and timber. Year around access. Run 150-160 pair for 5-6 months. $765,000 with possible trade.
777 ACRES: All deeded with springs and creeks. North of Emmett. Spectacular view. Some improvements. Runs 200 pair for up to 3 months. $275,000 with only $25,000 down.
950 HEAD: 2,960 deeded acres plus 16,500 acres state and private BLM. All contiguous. Lots of water plus trout farm netting over $30,000/year. Near Leadore. Can be split into 400 and 550 head operations.
1,173 HEAD: Runs on over 4,400 deeded acres plus contiguous BLM and state lease. Nice improvements. Feed averages 1/2 to 3/4 ton with low labor. Oreana Valley near Grand View. $1,600 per unit.
WRIGHT-LEASURE COMPANY
Farm & Ranch
Recreational Properties
Suite 1701, Idaho First Plaza
Boise, ID 83702
PHONE: 208/345-1842